

ATTACHMENT B - CATALOG PRICING

Failure to complete **Table 1: Pricing Structure 1: Percentage Off Catalog Pricing**, may result in your Bid being deemed non-responsive and rejected without further evaluations.

COMPANY NAME: Dew-El Corporation

Table 1: Pricing Structure 1: Percentage Off Catalog Pricing: Vendors are required to provide a percentage discount off their standard catalog prices. The discount should be applied to the Manufacturer's Suggested Retail Price (MSRP) or the most current catalog price. Add lines as needed. Also, please include catalogs with proposal as Exhibit A.

Line Item	Category	Subcategory	Catalog/Brand	Manufacturer / Model#	List Price	Discount Percentage	Discounted Price
1	Furniture	Cafeteria and Classroom	AmTab	AmTab	AmTab	52.00%	
2	Furniture	Casework and STEAM	Diversified Casework	Diversified Casework	DC	35.00%	
3	Furniture	STEAM	Diversified Spaces	Diversified Spaces	DS	32.00%	
4	Furniture	Office	Doane Keyes Associates	Wholesaler	DKA	45.00%	
5	Furniture	Classroom, Early Learning, C	Fomcore	Fomcore	Fomcore	48.00%	
6	Furniture	Office and Classroom	Global	Global	Global	40.00%	
7	Furniture	Office and STEAM	Interior Concepts	Interior Concepts	IC	45.00%	
8	Furniture	Early Learning	Jonti-Craft	Jonti-Craft	JC	30.00%	
9	Furniture	Classroom, STEAM, Office, C	Mediatechnologies	Mediatechnologies	MT	45.00%	
10	Furniture	Classroom, STEAM, Office, M	MiEN	MiEN	MiEN	45.00%	
11	Furniture	STEAM	National Public Seating	National Public Seating	NPS	45.00%	
12	Furniture	Early Learning	Natural Pod	Natural Pod	Natural Pod	30.00%	
13	Furniture	Cafeteria, Outdoor Furniture	Palmer Hamilton	Palmer Hamilton	PH	45.00%	
14	Equipment	Playground Equipment	Playground Equipment	Playground Equipment	PE	30.00%	
15	Furniture	Classroom and Common Are	Scholar Craft	Scholar Craft	SC	55.00%	
16	Furniture	Seating	SitOnIt	SitOnIt	SitOnIt	40.00%	
17	Furniture	Classroom, STEAM, Casewor	WB - Wisconsin Bench	WB - Wisconsin Bench	WB	54.00%	

Table 2: Pricing Structure 2: Specific List of Designated Items: Vendors are requested to provide pricing for the specific list of items.

**SEE ATTACHMENT C - SPECIFIED
PRICING**

Table 3: Installation / Labor / Design: Vendors are requested to provide any installation and/or labor and/or design charges if they are not included with the purchase of any items. **Add lines as needed.**

Item	Description	Unit of Measure	Quantity	Price
1	Installation	Hour	1	\$60.00
2				\$
3				\$
4				\$