

ATTACHMENT B - CATALOG PRICING

Failure to complete **Table 1: Pricing Structure 1: Percentage Off Catalog Pricing**, may result in your Bid being deemed non-responsive and rejected without further evaluations.

COMPANY NAME: Wenger

Table 1: Pricing Structure 1: Percentage Off Catalog Pricing: Vendors are required to provide a percentage discount off their standard catalog prices. The discount should be applied to the Manufacturer’s Suggested Retail Price (MSRP) or the most current catalog price. Add lines as needed. Also, please include catalogs with proposal as Exhibit A.

Line Item	Category	Subcategory	Catalog/Brand	Manufacturer / Model#	List Price	Discount Percentage	Discounted Price
EXAMPLE 1	Furniture	Chair	Wenger Student Chair 17" E	938521	\$112.00	35.00%	\$72.80
2	Furniture	Chair	Wenger Student Chair 18.5"	937121	\$112.00	35.00%	\$72.80
3	Furniture	Chair Cart	Chair Storage Cart	127A261	\$505.00	16.00%	\$424.20
4							

Unit Prices do not include Freight or Install services. Call for delivery and install pricing.

Table 2: Pricing Structure 2: Specific List of Designated Items: Vendors are requested to provide pricing for the specific list of items.

SEE ATTACHMENT C - SPECIFIED PRICING

Table 3: Installation / Labor / Design: Vendors are requested to provide any installation and/or labor and/or design charges if they are not included with the purchase of any items. **Add lines as needed.**

Line Item	Description	Unit of Measure	Quantity	Price
EXAMPLE 1				
2				\$
3				\$
4				\$

Unit Prices do not include Freight or Install services. Call for delivery and install pricing.