

## ATTACHMENT B - CATALOG PRICING

Failure to complete **Table 1: Pricing Structure 1: Percentage Off Catalog Pricing**, may result in your Bid being deemed non-responsive and rejected without further evaluations.

COMPANY NAME: Hertz Furniture Systems, LLC

**Table 1: Pricing Structure 1: Percentage Off Catalog Pricing:** Vendors are required to provide a percentage discount off their standard catalog prices. The discount should be applied to the Manufacturer's Suggested Retail Price (MSRP) or the most current catalog price. Add lines as needed. Also, please include catalogs with proposal as Exhibit A.

Manufacturer's current price lists can be accessed from <a href="https://www.hertzfurniture.com/mfg-pricelists">https://www.hertzfurniture.com/mfg-pricelists</a>							
Line Item	Category	Subcategory	Catalog/Brand	Manufacturer / Model#	List Price	Discount Percentage	Discounted Price
1			Complete Product Line	Aarco		16.30%	
2			Complete Product Line	Academia		63.30%	
3			Complete Product Line	AWT World Trade		1.00%	
4			Complete Product Line	Bintiva		40.00%	
5			Complete Product Line	Candex		34.00%	
6			Complete Product Line	Carpets For Kids		4.00%	
7			Complete Product Line	CEF		18.00%	
8			Complete Product Line	Clinton Industries		2.10%	
9			OfficeSource	COE Distributing		55.00%	
10			Complete Product Line	Copernicus Educational		4.80%	
11			Complete Product Line	Diversified Spaces		45.00%	
12			Alera (all except racing chairs)	Essendant		42.00%	
13			Complete Product Line	Eurotech		50.20%	
14			Complete Product Line	Fomcore LLC		46.00%	
15			All except Waddell	Ghent		39.30%	
16			Waddell	Ghent		31.00%	
17			Complete Product Line	Global Furniture		45.00%	
18			Complete Product Line	Global Furniture OTG		47.00%	
19			Complete Product Line	Hallowell		41.30%	
20			Complete Product Line	Haskell Education		34.10%	
21			Complete Product Line	Hirsch Industries LLC		28.60%	
22			Complete Product Line	HON		43.30%	
23			Complete Product Line	Inventionland Education		1.00%	
24			Berries Tables & Chairs	Jonti Craft		29.90%	
25			Jonti-Craft, Rainbow Accents, MapleWave, KYDZSuite, Young	Jonti Craft		15.90%	
26			Complete Product Line	Joy Carpets		7.20%	
27			Complete Product Line	KFI Studios		46.10%	
28			Complete Product Line	KI		27.80%	
29			Complete Product Line	Kidstuff Playsystems, Inc.		4.80%	
30			Complete Product Line	Lesro		46.70%	
31			Complete Product Line	Marco Group		20.30%	
32			Complete Product Line	Midwest-Nudo		21.50%	
33			Complete Product Line	MooreCo		23.80%	
34			Complete Product Line	NPS		36.60%	
35			Complete Product Line	Palmer Hamilton		35.20%	
36			Complete Product Line	Paragon		33.60%	
37			lockers, bench tops & peds, clipper shelving	Penco		41.30%	
38			Complete Product Line	Russell Carroll (Russwood)		48.60%	
39			Complete Product Line	Safco		42.20%	
40			Complete Product Line	Sandusky Lee		24.70%	
41			Complete Product Line	Screenflex		Add 13.4%	
42			Complete Product Line	Spadina		40.00%	
43			Complete Product Line	Special T		27.80%	
44			Chairs, Stools, Super Series Premium Wide Folding Chairs	Specseats International		24.10%	
45			Complete Product Line	Tenjam		39.30%	
46			Industrial Products	Tennsco		27.40%	
47			Office Products	Tennsco		18.90%	
48			ultraSite - Thermo Coated	ultraPLAY		10.10%	
49			Complete Product Line	WB Manufacturing		45.90%	
50			Contendor	Wood Designs		25.30%	
51			High Pressure Laminate Tables	Wood Designs		33.60%	
52			Wood Designs products & Maple Heritage	Wood Designs		10.30%	
53			Complete Product Line	<a href="https://www.hertzfurniture.com">www.hertzfurniture.com</a>		1.00%	

**Table 2: Pricing Structure 2: Specific List of Designated Items:** Vendors are requested to provide pricing for the specific list of items.

SEE ATTACHMENT C - SPECIFIED PRICING

**Table 3: Installation / Labor / Design:** Vendors are requested to provide any installation and/or labor and/or design charges if they are not included with the purchase of any items. Add lines as needed.

Item	Description	Unit of Measure	Quantity	Price
1	Installation	Hour/Installation team member	1	\$55.00
2	Installation	Minimum Trip Charge	1	\$275.00
4	Design	Included at no additional cost with furniture order		\$0.00