



MAC

RFP #HV-515-091224

REQUEST FOR PROPOSAL

FOR

GROUNDS MAINTENANCE EQUIPMENT



BID SUMMARY

Commodity/Service Being Requested: Grounds Maintenance Equipment

Type of Solicitation: Request for Qualifications (RFQu) - Huron Valley Schools, in partnership with the Michigan Association of Counties (MAC) bid program, is implementing a Grounds Maintenance Equipment program statewide throughout Michigan. School districts and other public entities across the state have been requesting a contract vehicle be put in place that makes the purchase of Grounds Maintenance Equipment affordable and easy to order.

Through this process, it is the goal of Huron Valley Schools to competitively pre-qualify and establish a list of contractors that will provide grounds maintenance equipment for the next three to five years. The resulting contract(s) will enable public municipalities, non-profit organizations, and school districts to **“piggyback” and purchase on an as-needed basis** from the awarded pool of contractors. Huron Valley Schools may annually reopen the Request for Qualifications (RFQu) process to consider new RFQu responses, and potentially supplement the list of prequalified contractors in underserved areas of Michigan. The list of entities that will be using this bid will continue to grow statewide. Please be sure in your proposal to list the areas of the state where you provide services (Refer to Appendix A). Huron Valley Schools as part of this process is requesting a pricing plan to purchase and/or rent grounds maintenance equipment.

Type of Resulting Contract: Statewide Cooperative Contract - As a result of this RFQu, Huron Valley Schools will work with the Michigan Association of Counties to market and extend the resulting contract to other government municipalities and school districts statewide.

Resulting Contract Term: Three (3) years with two (2) one-year renewal options.

TIMETABLE	
Release of RFQu:	September 30, 2024
Due Date for Receipt of Questions:	October 7, 2024
Questions and Answers Posted:	October 14, 2024
Proposals Due by (10:00 AM/ EST) *:	October 28, 2024
Notice to Award:	December 2024
Master Agreement Award Date:	December 2024

*Responses received later than the specified deadline will be disqualified.

Contacts with Huron Valley Schools Personnel: All contact with Huron Valley Schools regarding this RFQu or any matter relating thereto must be sent to the following email: schubel@macservcorp.com



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SECTION 1.0 – BIDDER RESPONSES TO SCOPE OF WORK AND PRICING

1.1 Minimum Mandatory Requirements

All Bids will be reviewed for compliance with the mandatory requirements. Bids deemed non-responsive will be eliminated from further consideration.

1. **Proposer must have three (3) years' experience, within the last five (5) years,** in providing Grounds Maintenance Equipment equivalent or similar to that being requested by Huron Valley Schools as described herein.
2. Please include in your proposal a description of your organization's ordering and delivery services.
3. Provide pricing to Huron Valley Schools/MAC cooperative members on a wide range of Grounds Maintenance Equipment. Please provide pricing as a percentage off catalog price. Percentage may change by item or item type or by manufacturer.
4. If awarded, proposer will be required to present all product information in electronic catalogs.

Proposer Response:

Please enter your responses in the "Proposer Response" text boxes provided. There is no requirement or limitation on the number of words for your responses.

1.2 Product and Service Categories

Huron Valley Schools, in partnership with the MAC Cooperative, is seeking a distributor/manufacturer that has the depth, breadth, and quality of resources necessary to provide grounds maintenance equipment at various locations. The provider must demonstrate a level of expertise, technical knowledge, innovation, and overall capacity to grounds maintenance equipment. The provider needs to be capable of delivering a comprehensive range of high-quality products and services to meet the diverse needs of our educational institutions and other partner entities across Michigan. Huron Valley Schools is also interested in the introduction of products that will offer Huron Valley Schools/MAC Cooperative members a wide range of solutions. The district is looking for a dynamic supplier partner that will adapt with the changing needs of our ordering entities to assist them in finding new products and savings.

Proposers are to **provide manufacturer's price lists, brochures, catalogs for commercial/economy** grounds maintenance equipment, accessories, features, supplies, and additional options available in the categories listed below. Proposers are to include product specifications for equipment that clearly identifies brand and product. Proposers are to provide pricing for specific items listed in the



HVS List tab of Attachment A. Proposers are to indicate in the pricing section (Attachment A) of this solicitation the percentage discount off **manufacturer's suggested retail price (MSRP) and** volume discounts off each category being bid by product type grouping, manufacturer, or by item.

Please also include in your response all purchase and leasing options available as well as other services such as maintenance and/or parts to HVS/MAC Cooperative members.

Responses may be submitted for one, multiple, or all categories below:

- Walk Behind Products/Equipment - Non-Riding Type, Walk Behind, Self-Propelled Walk Behind, Push Type Brush Cutter, Hydro Walk Behind Mowers
- Mowers and Lawn/Garden Tractors - Lawn Tractors, Lawn and Garden Tractors, Commercial Walk-Behind Mowers, Zero - Turn Radius Mowers, Front Mowers, Riding Type with Seat, Heavy Duty, Rotary Type Riding Mowers, Front Mounted Riding Type, Zero Turn Radius Type, Stander Type, 3 Wheel Rider Type, All Terrain, Slope Mowers, Gang Mowers
- Snow Removal Equipment – Snow Blowers/Snow Throwers, Snow Plow Trucks, Snow Tractors, Snow Sweepers, Snow Plow Attachments, Salt Spreaders, Snow Shovels, Snow Melters, Snow Pushers, Roof Rakes, Ice Chippers, Ice Scrapers
- Loaders – Skid Steers, Wheel Loaders, Backhoes
- Handheld Equipment - Trimmers, Brush Cutters, Hedge Trimmers, Edgers, Pole Saws, Power Blowers (Handheld and Back Pack Types), Earth Auger Drills, Chain Saws
- Other Handheld Equipment - Walk Behind and Pull Type Aerators, Pluggers, Seeders, Turf Rollers, Spreaders, etc.
- Tractors - Compact Utility Tractors, Utility Tractors and Agricultural Tractors
- Utility Vehicles - Utility Vehicles (UTVs), All-Terrain Vehicles (ATV), Gators, Rangers, etc.
- Golf/Turf Equipment - Greens Mowers, Fairway Mowers, Rough, Trim and Surrounds Mowers, Bunker Rakes, Specialty Equipment
- Other - All other grounds maintenance equipment that does not fall into previous categories.

Scope of Services:

- Depth, Breadth, and Quality: HVS/MAC Cooperative is looking for provider(s) with the capacity to offer a wide array of grounds maintenance equipment, ensuring that our schools and partner entities have access to the resources and equipment needed to service their property and facilities.
- Innovative Solutions: HVS/MAC Cooperative is interested in suppliers who can introduce new products and solutions that enhance efficiency, safety, and cost-effectiveness for its cooperative members.
- Dynamic Partnership: HVS/MAC Cooperative is seeking supplier partners(s) who can adapt to evolving needs and collaborate closely with our districts and ordering entities to identify opportunities for product innovation and cost savings.



Our Cooperative Partners: Our partner entities include school districts, counties, townships, cities, and non-profit organizations throughout Michigan. They require grounds maintenance equipment for various properties and facilities.

Pricing Model: Vendors are requested to provide pricing based on a percentage off catalog pricing. This percentage may apply to the entire catalog or may be specified by segment, category, or manufacturer. Please provide a clear explanation of your pricing model in your bid proposal.

We encourage a diverse range of providers to submit bids, regardless of the size of their product offerings.

If you believe your company can meet our requirements and provide exceptional value to our cooperative members, we invite you to submit a proposal.

This solicitation will allow other government municipalities (County, township, and city), non-profit organizations, and school districts statewide to piggy back and purchase from this contract.

1.3 Product Specifications

1.3.1 Reservation of Rights

Huron Valley Schools will evaluate the merits of all bids submitted and reserves the right, in its sole and absolute discretion, to accept or reject, in whole or in part, any or all bids or portions of bids with or without cause. Huron Valley Schools further reserves the right to waive any irregularity or informality in the RFQ process or any bid, and the right to award to one or multiple vendors. Huron Valley Schools reserves the right to add or delete services from the bid, extend agreements, or change vendors, in order to best serve the eligible agencies. These changes will follow approved bidding laws. Huron Valley Schools may use the product or service cost, or the sum of groups of products and/or services, may group similar products, and/or total cost of ownership, to evaluate prices and award bids. Huron Valley Schools reserves the right to request additional information from any or all Proposers. Huron Valley Schools also reserves the right to select one or more vendors to award a contract to under this RFQ. In the event a bid is accepted by Huron Valley Schools and the vendor asserts exceptions, special considerations or conditions after acceptance, Huron Valley Schools, in its sole and absolute discretion, reserves the right to reject the bid and award other Proposer(s).

Please confirm your understanding by checking Yes or No.

Yes No

1.3.2 Competition Promoted

The name of a model, manufacturer or brand in Huron Valley Schools bid documents shall not be considered as exclusive of other brands unless "NO SUBSTITUTE" is stated in the item description. Proposers may offer a variety of brands and models, as it is the intent of Huron Valley Schools to provide a multitude of options to the eligible agencies. Huron Valley Schools expects all supplies, materials, equipment, or products bid to meet or exceed the specifications set forth in this



RFOu. Further, it is Huron Valley Schools intent that this RFOu permit competition. Accordingly, the use of any patent, proprietary name or manufacturer's name is for demonstrative purposes only and is not intended to curtail competition. Whenever any supplies, materials, equipment, or products requested in this RFOu are specified by patent, proprietary name or by the name of the manufacturer, unless stated differently, such specification shall be considered as if followed by the words "or comparable equivalent," whether or not such words appear. Huron Valley Schools, in its sole and absolute discretion, shall have the right to determine if the proposed equivalent products/brands submitted by Proposer meet the specifications contained in this RFOu and possess equivalent and/or better qualities. It is the Proposer's responsibility to notify Huron Valley Schools in writing if any specifications or suggested comparable equivalent products/brands require clarification by Huron Valley Schools prior to the due date for bids.

Please confirm your understanding by checking Yes or No.

Yes No

1.4 Service Specifications

All services furnished must be in conformity with the participating agency requirements and specifications and will be subject to acceptance by the individual customers at delivery. The right is reserved to reject the service at the risk and expense of the vendor.

Please confirm your understanding by checking Yes or No.

Yes No

1.4.1 Contractor Code of Conduct

The purpose of the Huron Valley Schools and its employees is to provide a safe, positive learning environment for the students of the District. In providing that environment it is mandatory that all employees, visitors, and contractors follow certain levels of conduct, dress, and demeanor. This Code of Conduct outlines the expectations of the Huron Valley Schools for persons both contemplating performing work and performing work for Huron Valley Schools in the capacity of a contractor or subcontractor. These rules will become part of the mandatory working conditions of the contract and failure to comply by any contractor, subcontractor, management, employee, or contracted consultant may result in the cancellation of the contract. In general, it is expected that everyone entering a Huron Valley Schools facility, whether a school, support facility, or the surrounding grounds, must dress, act, and talk in a manner that is conducive to the education process of children while assuring their overall safety and security. The following rules have been established to assure that this is done:

Every contractor employee that enters or leaves the building must sign in and out at either the **school office or the building engineer's office as designated by the school administrator**. This sign-in sheet must record the name, time in and out, the firm, and the signature of the individual.



All contractors shall be furnished by their company a badge or identification that is to be worn **while in the building**. **Such identification shall clearly indicate the individual's name and the name of the firm they are working for.**

Prior to the beginning of a job, the contractor shall furnish the building engineer with a list of individuals expected to be on the job, contact persons with phone numbers, and a schedule of the activities to take place.

The contractor shall provide the building engineer with a scope of work and check with him prior to drilling or penetrating any walls, floors, or ceilings.

Each person working in a school building or on school property shall comply with the following:

No drinking or possession of liquor or alcoholic beverages and or possession of any kind of illicit drugs or narcotics.

No use of District facilities or equipment including telephone, computers, internet access, fax, kitchen, maintenance, or office equipment.

No smoking or use of any tobacco products anywhere within the building at any time nor outside the school on District property during normal school hours (This is a law and punishable as a civil infraction by local authorities).

A reasonable standard of dress must be followed. Within the educational facilities where students and parents are or can be present, this is to mean clothing or attire must be suitable for the work and must not bear images or writing depicting anything to be construed as obscene in nature or promoting or portraying alcoholic beverages or use, drugs, narcotics, tobacco or establishments that serve or promote the use of these substances.

There shall be no use of profanity or obscene language or gestures. Language, gestures, or other actions that depict sexual or ethnic harassment or intimidation will not be permitted.

The contractor is responsible for a clean and safe workplace. To that end the following will be adhered to:

All work areas, walkways, and stairs must be kept clear of debris and loosely scattered materials.

Material storage is to be in an area designated by the Building Engineer.

All work areas are to be cleaned by the contractor prior to leaving. Building staff will not be responsible for cleaning work areas.

All trash, debris, and material must be removed from the worksite each day and disposed of off-site. District dumpsters and trash containers are not to be used by contractors for disposal.

All contractor tools and equipment must be kept in good working order, with guards and safety devices in place and working. Defective tools must be taken out of service. District tools and equipment will not be loaned to contractors.

Contractors are to provide and use required protective safety equipment and comply with all local, state, and federal safety laws and regulations.

Contractors are responsible for the reporting of accidents both to the District and their management and to obtain any emergency treatment that may be required.

Upon leaving a jobsite all doors and windows must be locked, secured, or left as they were found prior to beginning the work.

Contractors are to provide their own site safety plan for areas that they are working in.

Contractors are reminded that there may be asbestos insulation in our buildings. They are not to disturb any insulation or enter any areas that contain asbestos containing building materials. If they have any questions, contact the building engineer for direction.

Contractor is not to disable or interfere with any fire or burglary system equipment or telephone lines servicing such equipment. If equipment needs to be removed, relocated, or temporarily disabled, the contractor needs to coordinate this with the building engineer.

The District will not tolerate acts of theft, vandalism, fighting, or abuse of the facilities or activities that threaten the security and safety of the school environment and its students, staff, and employees.

In summary, good judgment must be used to protect the learning environment. Failure to comply with the above or to exhibit conduct which is deemed not in the best interest of the Huron Valley Schools will be grounds for immediate removal from the building and the project.

Please confirm your understanding by checking Yes or No.



Yes No

1.5 Service Capabilities

1.5.1 Communication Plan/Contract Management

Proposers shall identify their company standards of communication as they relate to contract performance, issue management, and change management. An issue is an identified event that, if not addressed, may affect schedule, scope, service, delivery, quality, or budget. A change is identified as a change in corporate leadership, structure, merger, or acquisition.

Proposer Response:

1.5.2 Primary Account Representative

Proposers must identify by name and location the primary account representatives and key contacts who will be responsible for the performance of a resulting contract, as well as contact persons for reports and bid documents. Include names, titles, address, phone number, and email addresses.

Proposer Response:

Rusty Willard, Sales Manager,7060 Kensington Rd, Brighton, MI (616)-485-2545, Rwillard@revelstractor.com

1.6 Customer Service

It is preferred that the Vendor have an accessible customer service department with an individual specifically assigned to Huron Valley Schools. Customer inquiries should be responded to within 48 hours or two (2) business days unless it is an emergency issue. **Describe your company's Customer Service Department** (hours of operation, number and location of service centers, regular and emergency response times, etc.)

Proposer Response:

Hours: M-F 7-4. One location. 2 Mobile technicians.

1.7 Purchase Orders

Requests for quotes will be initiated by participating entities as specific needs arise. Participating entities will issue individual detailed specifications to the pre-qualified vendor pool along with specific response information required, deliverables, and any special terms and conditions. The vendors will respond directly to the requesting agency within the timeframe specified in the request for quote. The participating entity will evaluate the responses and determine the vendor that will be awarded a purchase order (PO). Resulting orders are to be delivered and billed directly to these institutions.

Please confirm your understanding by checking Yes or No.

Yes No



1.8 Delivery & Acceptance

The Proposer will be required to quote prices for all known costs for the requested products and services. Proposer should address the following items and costs in their proposal and other item/costs that they are aware of that may not have been requested in this bid.

- Time frames for delivery of products;
- Please give a description and the costs associated with products and the service model you recommend.
- What is your Ordering procedure and/or process?
- Policies and procedures for an organization accepting a delivery of service.

Proposer Response:

Delivery time frame 2-6 months. Costs include shop set up time. Orders go directly through Sales manager.

1.8.1 Delivery Time Frames

If there are supplies, services, or regions of the state that might require a longer delivery timeframe, please denote in your response.

Please confirm your understanding by checking Yes or No.

Yes No

1.8.2 Reporting Capabilities

Contractors are required to submit quarterly sales reports and other reporting documents, as it pertains to this contract.

Please confirm your understanding by checking Yes or No.

Yes No

1.8.3 Shipping Errors

The receiving entities have been instructed to make immediate inspection on receipt of products/services and to process payment documents promptly. Payment documents, however, will be delayed if the products/services fail to comply with specification requirements.

Please confirm your understanding by checking Yes or No.

Yes No

If “NO” was answered on any items in Section 1.3.1, 1.3.2, 1.4, 1.4.1, 1.7, 1.8.1, 1.8.2, and 1.8.3, please explain:

1.9 Management and Staff

Proposer should address the following items in their proposal:

- Project Management of the contract;
- Staff and responsibilities;



- Process and procedures to keep safe and secure facilities when delivering product;
- **Please describe your company’s background check process** for delivery and maintenance personnel, if delivery is by a company other than UPS and Federal Express.

1.9 Proposer Response:

1.10 Orders/Delivery Reporting/Customer Service

1. Generally

Purchase Orders will be initiated by participating agencies as specific needs arise. Participating agencies will issue individual detailed specifications with specific response information required, deliverables, and any special terms and conditions. The contractor will respond directly to the requesting agency within the timeframe specified by the participating agency.

2. Ordering Process Capabilities

Proposers shall identify their ordering/customer service capabilities. This includes having the capacity to receive orders electronically, by phone, facsimile, and by written order. A state-wide toll-free phone number for phone orders will be required. The Vendor agrees to have internal controls to ensure that authorized individuals place orders.

1.10 Proposer Response:

Sales orders will go through the sales manager and can receive orders listed in #2.

1.11 Pricing Schedule

1. Price Guarantee

Price Stability Guarantee

For the first year of the Agreement, the vendor must guarantee to provide the products at the proposed rates. The vendor can propose price increases or decreases after the above stated time period.

Promotional Pricing

Proposer may offer promotional pricing for awarded products and/or services during the contract term. Upon promotion expiration, the pricing must return to previous item price and remain in compliance with the Price Stability Guarantee.

Free on Board (F.O.B) Delivered/Destination (Required)

Prices shall be quoted "F.O.B. Delivered/Destination" to each Customer with transportation charges prepaid on all orders of one (1) or more.

2. Bid Pricing

Bid pricing must reflect Net 30 payment terms.



3. Quantity Term

Vendor agrees to supply the complete quantity and products that each customer requires.

4. Rebates and Special Promotional Capabilities

All vendors are encouraged to make manufacturer promotions, rebates, and special pricing opportunities available. Huron Valley Schools must approve promotional materials referring to the Huron Valley/MAC Agreement prior to release. Huron Valley/MAC will post rebate and special pricing information on its web site.

Guidelines for Vendor /Contractor promotions for Huron Valley/MAC awarded items:

- A. Submit all promotions for approval
- B. Identify the savings amount
- C. Identify the final price
- D. Specify the time period in which a purchase must be made
- E. Identify the link to a rebate form (preferred) or provide the form

5. Tax Excluded from Price

(a) Sales Tax: Huron Valley and local units of government are exempt from sales tax for direct purchases. The Proposer's prices must not include sales tax.

(b) Federal Excise Tax: Huron Valley and local units of government may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for Huron Valley Schools exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Proposer's prices must not include the Federal Excise Tax.

Proposer Response:

Pricing is set for 2025.

1.12 Price Assurance

The awarded vendor agrees to provide pricing to Huron Valley Schools and its participating entities ensuring the lowest pricing available. The awarded vendor agrees to promptly lower the cost of any product/service purchased through Huron Valley Schools following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Huron Valley Schools requests equal or better than pricing to be submitted.

All pricing submitted to Huron Valley Schools shall include 2.0% administrative/remittance fee to be remitted to MAC **by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings and sales reports up to date and on file with Huron Valley Schools/MAC.**



SECTION 2.0 – BIDDER INFORMATION AND ACCEPTANCE

1. The undersigned declares that the bid documents, including, without limitation, any RFQ Addenda and Exhibits have been read.
2. The undersigned is authorized, offers, and agrees to furnish the articles and/or services specified in accordance with the Specifications, Terms & Conditions of the bid documents of RFP # HV-515-091224 Grounds Maintenance Equipment.
3. The undersigned has reviewed the bid documents and fully understands the requirements in this bid and that each bidder who is awarded a contract shall be, in fact, a prime contractor, not a subcontractor, and agrees that its bid, if accepted by Huron Valley Schools, will be the basis for the Bidder to enter into a contract with Huron Valley Schools in accordance with the intent of the bid documents.
4. The undersigned acknowledges receipt and acceptance of all addenda.
5. The undersigned agrees to the following terms, conditions, certifications, and requirements listed in Section 2.3:
 - Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
 - Certification Regarding Nondiscrimination Under Federally and State Assisted Programs
 - Assurance Regarding Access to Records and Financial Statements
 - Iran Economic Sanctions Act
 - Price Assurance Certification
 - Familial Relationship Disclosure
 - Non-Collusion Affidavit
6. The undersigned acknowledges that bidder will be in good standing in the State of Michigan, with all the necessary licenses, permits, certifications, approvals, and authorizations necessary to perform all obligations in connection with this RFQ and associated bid documents.
7. It is the responsibility of each bidder to be familiar with all of the specifications, terms and conditions and, if applicable, the site condition. By the submission of a bid, the bidder certifies that if awarded a contract they will make no claim against Huron Valley Schools based upon ignorance of conditions or misunderstanding of the specifications.
8. Patent indemnity: Vendors who do business with the Huron Valley Schools shall hold Huron Valley Schools, its officers, agents and employees, harmless from liability of a nature or kind, including cost and expenses, for infringement or use of any patent, copyright or other proprietary right, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
9. Insurance certificates are not required at the time of submission. However, if awarded, the Contractor agrees to meet the minimum insurance requirements posted in the terms and

- conditions. This documentation must be provided to Huron Valley Schools, prior to award, and shall include an insurance certificate and additional insured certificate, naming Huron Valley Schools, which meets the minimum insurance requirements, as stated in the terms and conditions.
10. Bidders are requested to submit a bid on any category(s) that they are able to supply as specified. **Substitutions will not be considered. If the documents note “or acceptable equal” all manufacturers** will be considered. Products for consideration must comply with bid category “general notes” and identify discrepancies where product does not meet or exceed the specified (basis of design) product for design, finish, and quality.
 11. Should a Bidder find discrepancies in, or omissions from the specifications, details, instructions and bid proposal form, or should the bidder be in doubt as to the meaning, the bidder should notify, the bid contact who will send written instructions to all appropriate Bidders. The Owner shall not be responsible for any oral instructions.
 12. It is the Bidder’s responsibility to note any detail or specification that, in his opinion, is not practical or functional.
 13. Interpretations and supplemental instructions will be issued by Addenda. No Bidder shall rely on any interpretations or corrections given by any other method. Interpretations, corrections, or changes of the Bidding Documents made in any other manner will not be binding.
 14. Copies of addenda will be made available for inspection wherever Bidding Documents are posted.
 15. Addenda will not be issued later than three (3) days, (72 hrs.) prior to the date of receipt of bids (excluding weekends and holidays), except an addendum withdrawing the request for bids or postponing the bid date.
 16. Submit requests for clarification or interpretation of the Bidding Documents in writing on **bidder’s** letterhead stationery, pdf format. The cut-off date for submission of clarifications, interpretations, ambiguities, inconsistencies, and or errors discovered is October 7, 2024.
 17. Failure of Bidder to receive such addenda shall not relieve him from any obligation under his bid as submitted.
 18. Failure to comply with instructions stated in this section may result in rejection of bid.
 19. After a contract agreement has been executed, the Bidder shall not be allowed any sum over and above the price(s) specified in the contract agreement.



20. Huron Valley Schools requires all Contractor owners, employees, agents, representatives, subcontractors, and/or other personnel who will be present on School grounds to submit to a criminal history background check. This background check will include a requirement for each contractor owner, employee, agent, representative, subcontractor, and/or other personnel to be screened before he/she enters School grounds. **A valid State ID card or Driver's License is required to complete the background check.**

ORDER DELETIONS

1. Owner reserves the right to add or deduct item quantities from the original specification, up to 10% of the original quantities without any effect on the unit prices submitted.

Huron Valley Pricing

Respondents should indicate any discounts or promotional pricing available. Please specify where different percentage discounts apply. If respondent has existing cooperative contracts in place, Huron Valley requests equal or better than pricing to be submitted.

Solicitation Terms and Conditions – HVS/MAC Master Agreement Template: [Business Office | \(hvs.org\)](https://www.hvs.org)



2.1 Company Profile

Official Name of Bidder: Revels Turf & Tractor LLC		Type of Entity/Organization (check one): <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Joint Venture <input type="checkbox"/> Limited Liability Partnership <input type="checkbox"/> Partnership <input type="checkbox"/> Limited Liability Corporation <input type="checkbox"/> Non-Profit / Church <input type="checkbox"/> Other: _____
Street Address: 7060 Kensington Rd		
City: Brighton		
State: MI	Zip Code: 48116	
Website: https://www.revelstractor.com		
Primary Contact Name: Rusty Willard		
Primary Contact Phone Number 616-485-2545		
Primary Contact Email Address: Rwillard@revelstractor.com		
Dunn & Bradstreet (D&B) Number (if applicable):		
Has your company been debarred by the Federal Government? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>If yes, has it been lifted and if so, when?</i>		
Has your company been debarred by State Governments? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>If yes, has it been lifted and if so, when?</i>		
Brief history of your company, including the year it was established: Revels has been a leading supplier of Golf/Sports equipment since 1961.		
Signature: <i>Rusty Willard</i>		
Name and Title of Signer: Rusty Willard, Sales manager		
Date: 10.25.24		

Please include a current copy of a W-9 with your proposal.

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>Revels Turf and Tractor, LLC</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) C Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____ </p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>5118 Rawls Church Rd</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Fuquay Varina, NC 27526</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number										
OR										
Employer identification number										
2	6		-	1	6	4	3	2	0	0

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 10/23/24
------------------	--------------------------	----------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



2.2 References

Provide a minimum of three (3) customer references for providing grounds maintenance equipment of similar scope dating within the past 5 years.

Entity Name: City of Detroit	
Contact Name: Angie Hipps	Title:
City: Detroit	State: MI
Phone Number: 313-618-4614	Years Serviced: 7 years
Description of Services: Supplying the city equipment for grounds, forestry, golf courses	
Annual Volume:	

Entity Name: City of Livonia	
Contact Name: Douglas Ware	Title: Head Superintendent
City: Livonia	State: MI
Phone Number: 734-765-6396	Years Serviced: 7
Description of Services: Supplying golf courses equipment and service	
Annual Volume:	

Entity Name: City of Farmington Hills	
Contact Name: Jim Preibe	Title: Head Superintendent
City: Farmington Hills	State: MI
Phone Number: 734-674-0590	Years Serviced: 7
Description of Services: Supplying grounds and golf course equipment and service	
Annual Volume:	

2.3 Assurances and Certifications

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion

The prospective contractor certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded for from participating in this transaction by any Federal department of agency. Where the prospective contractor is unable to certify to any of the statements in this certification, such prospective contractor shall attach an explanation to this proposal.

Certification Regarding Nondiscrimination Under Federally and State Assisted Programs

The applicant hereby agrees that it will comply with all federal and Michigan laws and regulations prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin or ancestry, age, sex, marital status or handicap, shall be discriminated against, excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in any program or activity for which it is responsible or for which it receives financial assistance from the U.S. Department of Education or the Michigan Department of Education (MDE).

Assurance Regarding Access to Records and Financial Statements

The applicant hereby assures that it will provide the pass-through entity, i.e., the Huron Valley Schools, and auditors with access to the records and financial statements as necessary for the pass-through entity to comply with 2 CFR, Part 200, Subpart F, and Compliance Supplement for the U.S. Department of Education.

Iran Economic Sanctions Act

The prospective contractor certifies that its organization, by submission of this proposal, is not an Iran Linked Business. Please refer to the "Iran Economic Sanction Act" Public Act 517 for clarifications or questions. Huron Valley Schools as a Michigan public entity is required to follow Public Act 517 of 2012.

Vendor Signature:	<i>Anthony Revels</i>
Date:	<i>10-23-24</i>



Notary	
State of	<i>North Carolina</i>
County of	<i>Wake</i>
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <i>23rd</i> day of <i>October</i> , 20 <i>24</i> .	
Notary Public	<i>Mary K Bennett</i>
My commission expires:	<i>8/21/28</i>




MAC

Price Assurance Certification

The awarded vendor agrees to provide pricing to Huron Valley Schools and HVS/MAC cooperative participating entities ensuring the lowest pricing available. The awarded vendor agrees to promptly lower the cost of any product/service purchased through Huron Valley Schools following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Huron Valley Schools requests equal or better than pricing to be submitted.

All pricing submitted to Huron Valley Schools shall include 2.0% administrative/remittance fee to be remitted to MAC by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings and sales reports up to date and on file with Huron Valley Schools/MAC.

Vendor
Firm Name: Revels Turf & Tractor
Authorized Representative Signature: 
Authorized Representative Name (printed): Rusty Willard
Date: 11-20-2024



MAC

BID DISCLOSURE STATEMENT – FAMILIAL RELATIONSHIP

Pursuant to MCL 380.1267, a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of the Huron Valley Schools Board of Education or the Huron Valley Schools District Superintendent must be accompanied with the bid. **Bids without this disclosure statement will not be accepted.**

The members of the Huron Valley Schools Board of Education are listed on the following website:
<https://www.hvs.org/page/board-of-education>.

The Huron Valley Schools Superintendent is Dr. Paul Salah.

The Following are the familial relationships:

There are none.

Vendor Signature:	<i>Anthony Revels</i>
Date:	<i>10-23-24</i>



Notary	
State of	<i>North Carolina</i>
County of	<i>Wake</i>
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <i>23rd</i> day of <i>October</i> , 20 <i>24</i> .	
Notary Public	<i>Mary K Bennett</i>
My commission expires:	<i>8/21/28</i>



MAC

NON-COLLUSION AFFIDAVIT

STATE OF MICHIGAN)
)
 [NAME OF COUNTY]) ss:

The undersigned bidder or agent, being duly sworn on oath, says that he/she has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him/her, entered into any combination, collusion or agreement with any person relative to the price to be bid by anyone at such letting nor to prevent any person from bidding nor to induce anyone to refrain from bidding, and that this bid is made without reference to any other bid and without any agreement, understanding or combination with any other person in reference to such bidding.

He/she further says that no person or persons, firms, or corporation has, have, or will receive directly or indirectly, any rebate, gift, fee, commission, or thing of value on account of such sale.

Revels Turf and Tractor
Bidder (Firm)
Anthony Revels
Signature of Bidder or Agent

Subscribed and sworn to before me this 23rd day of October, 2021
My commission expires: 8/21/28
County of residence: Harnett

Mary K Bennett
Notary Public Signature



(Return this completed form with bid package)



SECTION 3.0 – BIDDING, EVALUATION, SELECTION & AWARD PROCESS

This section contains key project dates and activities as well as instructions to proposers on how to prepare and submit their proposal:

TIMETABLE	
Release of RFQu:	September 30, 2024
Due Date for Receipt of Questions:	October 7, 2024
Questions and Answers Posted:	October 14, 2024
Proposals Due by (10:00 AM/ EST) *:	October 28, 2024
Notice to Award:	December 2024
Master Agreement Award Date:	December 2024

*Responses received later than the specified deadline will be disqualified.

3.1 Huron Valley Schools Responsibility

Huron Valley Schools is not responsible for representations made by any of its officers or employees prior to the execution of the Master Agreement unless such understanding or representation is included in the Master Agreement.

3.2 Truth and Accuracy of Representations

False, misleading, incomplete, or deceptively unresponsive statements in connection with a proposal shall be sufficient cause for rejection of the proposal. The evaluation and determination in this area shall be at Huron Valley Schools **Administrator/Purchasing agent designee's sole** judgment and his/her judgment shall be final.

3.3 Proposers Questions

Proposers may submit written questions regarding this RFQu by e-mail to the address identified below. All questions must be received by 10:00 am EST (Eastern Standard Time) no later than Monday, October 7, 2024. All questions, without identifying the submitting company, will be compiled with the appropriate answers and issued as an addendum to the RFQu.

When submitting questions please specify the RFQu section, paragraph number, and quote the language that prompted the question. This will ensure that the question can be quickly found in the RFQu. Huron Valley Schools reserves the right to group similar questions when providing answers. Questions should be addressed to:

Email address: schubel@macservcorp.com

Huron Valley Schools may modify the RFQ at any time during the bid process. All changes to the RFQ will be posted under the bid number and each posting officially revises the RFQ.

3.4 Preparation of the Proposal

Each Proposer must submit a complete proposal in response to this RFQ. The proposal must remain valid for at least 120 days from the due date for responses to this RFQ.

The Proposer will be responsible for completing and submitting the following sections of this RFQ:

Section 1.0 – Bid Responses to Scope of Work and Pricing - **The Proposer's proposal must** include detailed responses to each of the outlined requirements in the text boxes provided. There is no requirement or limitation on the number of words for these responses.

Section 2.0 – Bidder Information and Acceptance – The Proposer will be required to complete the information in this section and provide required signatures and notarization.

Attachment A – Pricing Schedule – The Proposer will be required to complete the excel spreadsheet that makes up the pricing schedule.

3.5 Bid Submission Deadline

The Deadline for receipt of Bids is: Monday, October 28, 2024, 10:00 AM EST (the "Due Date"). Any bids received after this time will not be opened. Submit your bid response as follows:

- A complete proposal submitted electronically to Bids@hvs.org. Hard copy submissions will not be accepted.
- Include the following in the Subject line of the email: Grounds Maintenance Equipment RFP HV-515-091224.
- Include company name, phone number, and address in the body of the email.

The Bid Opening will be virtual. If you are interested in attending, please email Cheryl Schubel schubel@macservcorp.com for Zoom Information.

3.6 Adherence to Mandatory Requirements (Pass/Fail)

Huron Valley Schools Administrator or designee shall review Section 2.0 Bidder Information and determine if the Proposer meets the minimum requirements as outlined in this RFQ.

Failure of the proposer to comply with the minimum mandatory requirements may eliminate its proposal from any further consideration. Huron Valley Schools may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

3.7 Evaluation Process

All bids will be reviewed for compliance with the mandatory requirements stated within this RFQu. Bids not meeting the mandatory requirements will be deemed non-responsive and eliminated from further consideration. Huron Valley Schools may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

- A. Huron Valley Schools may contact the proposer for clarification of the proposer's bid.
- B. Huron Valley Schools may use other sources of information to perform the evaluation.
- C. Huron Valley Schools may require the proposer to submit additional and/or supporting materials.

Responsive bids will be evaluated on the factors identified in this RFQu. The Proposer(s) whose bid is advantageous to the Eligible Agencies, taking into consideration the evaluation factors, will be recommended for award approval.

After a prospective supplier has been selected, Huron Valley Schools and the prospective supplier(s) will negotiate a Master Agreement. If a satisfactory Master Agreement cannot be negotiated, Huron Valley Schools may, at its sole discretion, begin negotiations with the next qualified proposer who submitted a proposal. It is anticipated that pre-qualified contract awards will be made to multiple vendors.

A solicitation may be cancelled, or any or all bids or proposals may be rejected in whole or in part, when it is in the best interest of Huron Valley Schools in accordance with regulations.

3.8 Evaluation Criteria

1. Evaluation Factors for Statement of Work (Section 1) – 30 points
2. Company Profile (Section 2.1) - 10 points
3. References (Section 2.2) – 20 points
4. Pricing (Section 1.11 and Attachment A) – 40 points

3.9 Optional Tools to Enhance Evaluation Process

Huron Valley Schools during the evaluation of proposals may find it necessary to utilize one or multiple tools, as listed below, to facilitate their understanding of the proposal(s) in order to select the best offering to Huron Valley Schools:

- Clarifications
- Deficiency Report
- Oral Presentation
- Site Visit
- Best and Final Offer (BAFO)
- Negotiations

3.10 Huron Valley Schools Option to Reject Proposals



Huron Valley Schools may, in its sole and absolute discretion, reject any or all proposals submitted in response to this RFQ. Huron Valley Schools shall not be liable for any costs incurred by the proposer in connection with the preparation and submission of any proposal. Huron Valley Schools reserves the right to waive inconsequential disparities in a submitted proposal.

3.11 Freedom of Information Act

This contract and all information submitted to Huron Valley Schools by the contractor and proposers is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, et seq.

Huron Valley Schools shall not, in any way, be liable or responsible for the disclosure of any such record or any parts thereof, if disclosure is required or permitted under the Michigan Freedom of Information Act or otherwise by law. The Proposer(s) must specifically label only those provisions of the proposal, which are actually trade secrets, confidential, or proprietary in nature. A blanket statement of confidentiality or the marking of each page of the proposal as "Trade Secret", "Confidential", or "Proprietary" shall not be permitted. Any such designation will be disregarded.

By submitting a response to this RFQ, the Proposer shall be deemed to have agreed to indemnify and hold harmless Huron Valley Schools for any liability arising from or in connection with Huron Valley Schools failure to disclose, in response to a request under the Michigan Freedom of Information Act, any portion or portions of the Proposer's response to this RFQ which have been marked "Trade Secret," "Confidential," or "Proprietary."

3.12 Contacts with Huron Valley Schools Personnel

All contact with Huron Valley Schools regarding this RFQ or any matter relating thereto must be e-mailed as follows:

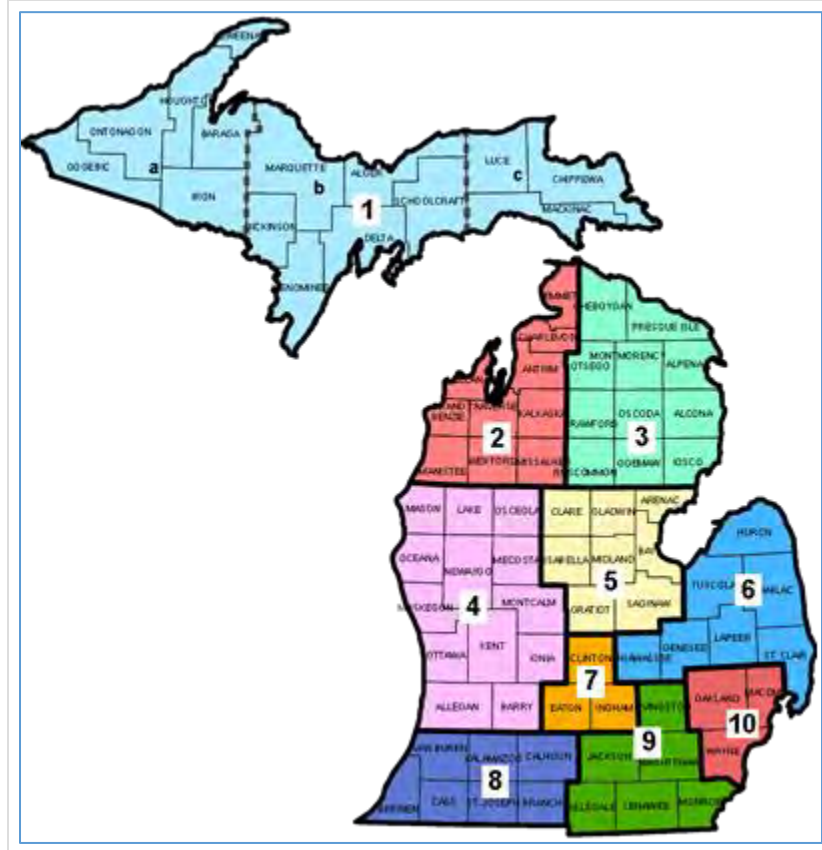
Email address: schubel@macservcorp.com

If it is discovered that a Proposer contacted and received information regarding this solicitation from any Huron Valley Schools personnel other than the Procurement Contact, Huron Valley Schools, in its sole discretion, may disqualify its proposal from further consideration. Only those communications made by Huron Valley Schools in writing will be binding with respect to this RFQ.

3.13 Final Agreement Award Determination

Huron Valley Schools reserves the right to make one total award, one award for each category/section, multiple awards, or a combination of awards, and to exercise its judgment concerning the selection of one or more proposals, the terms of any resultant agreement(s), and the determination of which, if any, proposal(s) best serves the interests of Huron Valley Schools.

APPENDIX A –Regional Delivery Map



1. Upper Peninsula
2. Northwest
3. Northeast
4. West
5. East Central
6. East
7. South Central
8. Southwest
9. Southeast
10. Detroit Metro

General Pricing Information – Attachment A

Pricing Schedule Worksheets

Please see tab for Attachment A for pricing schedule and complete information.

Tax Excluded from Price

(a) Sales Tax: Huron Valley Schools/MAC members are exempt from sales tax for direct purchases. The Proposer's prices must not include sales tax.

(b) Federal Excise Tax: Huron Valley Schools/ MAC members may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for Huron Valley Schools' exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Proposer's prices must not include the Federal Excise Tax.

Pricing

The awarded vendor agrees to provide pricing to Huron Valley Schools and its participating entities at the lowest pricing available throughout the duration of the contract.

If respondent has existing cooperative contracts in place, Huron Valley Schools requests equal or better than pricing to be submitted.

- a) Vendor must complete the Pricing Response Form Attachment A.
- b) Pricing shall remain as bid for the entire contract period. New pricing can be submitted for approval at least 60 days prior to the end of the current contract year.
- c) Provide any minimum order quantities and/or delivery fees.
- d) Provide percentage (%) discount from catalog or list price.
- e) Please provide any other additional services you provide.

Miscellaneous Fees and Options

Administrative fee: 2.0%

It is the awarded vendor's responsibility to keep all sales reports up to date and on file with Huron Valley Schools/MAC.

Additional Services:

Proposer will supply information, including pricing, for additional services offered. This may include technical services, maintenance services or any other service related to this proposal.

Please include any additional products and/or services not included in the scope of the solicitation you think will enhance and add value to this contract for Huron Valley Schools and other participating agencies. Any other type of services or products that are related but not listed in this RFP should be included in this section.

Electronic Price Lists

1. Respondents must submit products, services, warranties, etc. in price list.
2. Please submit price lists in electronic format only

ATTACHMENT A PRICING
RFQ# #HV 515-091224 Grounds Maintenance Equipment

NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

1. Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
2. Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
3. If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
4. Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
5. Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
6. Add Rows (not Columns) to list multiple product line items.
7. Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	Revels Turf & Tractor	
SERVICE AREA	1 through 6	
Describe Any Minimum Order Quantities or Delivery Fees		

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	HVS Price	Additional Information (i.e., installation, delivery, etc. if applicable)
	HVS List						
	Push Mower	Toro	21311	EA	\$	\$	
				EA	\$	\$	
	Riding Mower	John Deere	1600 Turbo WAM	EA	\$ 91,422.00	\$ 74,416.49	Set-up delivery included
	Riding Mower	John Deere	Z997R Zero-Turn	EA	\$ 32,418.00	\$ 25,493.13	Set-up delivery included, 72 inch side discharge deck. Other deck options available.
				EA	\$	\$	
	Garden Tractor	John Deere	330	EA	\$	\$	
				EA	\$	\$	
	Lawn Tractor with 66-inch mower deck, 34-inch snow blower, 54-inch plow and cab	John Deere	X738	EA	\$	\$	
	Lawn Tractor with 48-inch plow	John Deere	X580	EA	\$	\$	
				EA	\$	\$	
	Snow Blower	Toro	721 R-C	EA	\$	\$	
	Snow Blower	Toro	HD 1432 OXHE	EA	\$	\$	
				EA	\$	\$	
	Backhoe Loaded Tractor	John Deere	410	EA	\$	\$	
				EA	\$	\$	

Descriptions	Chainsaw	Stihl	MS201C-M	EA	\$ 849.99	\$ 835.00	14" Bar. Delivery included.
	Chainsaw	Stihl	MS462	EA	\$ 1,389.00	\$ 1,300.00	18" Bar. Delivery included
				EA	\$	\$	
	String Trimmer	Stihl	KM94R	EA	\$ 399.99	\$ 389.99	No Attachments. Delivery included
	String Trimmer	Stihl	KM131R	EA	\$ 489.99	\$ 479.99	No Attachments. Delivery included
	String Trimmer	Stihl	FS94R	EA	\$ 399.99	\$ 389.99	Delivery included
				EA	\$	\$	
	Hedge Trimmer	Stihl	HS56	EA	\$ 429.99	\$ 419.99	Delivery included
				EA	\$	\$	
	Backpack Blower	Stihl	BR800X	EA	\$ 649.99	\$ 639.99	Delivery included
	Backpack Blower	Stihl	BR430	EA	\$ 449.99	\$ 439.99	Delivery included
				EA	\$	\$	
	Compact Utility Tractor	John Deere	3038E	EA	\$ 46,447.00	\$ 41,470.89	Priced with Loader/Bucket & Backhoe. Delivery included.
				EA	\$	\$	
	Traditional Gator Utility Vehicle	John Deere	Gator TX 4x2	EA	\$ 13,190.48	\$ 11,949.20	Full tires, manual lift, spray-on liner. Delivery included.
				EA	\$	\$	
	Slab Scissor Lift	Genie	GS-2632	EA	\$	\$	
				EA	\$	\$	
Aerial Work Platform	Genie	AWP-30S	EA	\$	\$		
			EA	\$	\$		
			EA	\$	\$		

ATTACHMENT A - PRICING
RFOu #HV-515-091224 - Grounds Maintenance Equipment

NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

1. Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
2. Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
3. If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
4. Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
5. Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
6. Add Rows (not Columns) to list multiple product line items.
7. Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	<i>Insert Company Name</i>
SERVICE AREA	<i>Please list regions or counties that you service. Please see APPENDIX A – Regional Delivery Map.</i>
Describe Any Minimum Order Quantities or Delivery Fees	<i>Please list any delivery terms and conditions. Any minimums that must be met.</i>

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Descriptions	Walk Behind Products/Equipment								
	Push Mower			EA	\$			\$	
	Push Mower			EA	\$			\$	
				EA	\$			\$	
	Push Brush Cutter			EA	\$			\$	
	Push Brush Cutter			EA	\$			\$	
				EA	\$			\$	
	Self-propelled Mower			EA	\$			\$	
	Self-propelled Mower			EA	\$			\$	
				EA	\$			\$	
	Self-propelled Brush Cutter			EA	\$			\$	
	Self-propelled Brush Cutter			EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	

ATTACHMENT A PRICING
RFQ# #HV 515-091224 Grounds Maintenance Equipment

NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

1. Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
2. Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
3. If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
4. Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
5. Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
6. Add Rows (not Columns) to list multiple product line items.
7. Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	<i>Insert Company Name</i>
SERVICE AREA	<i>Please list regions or counties that you service. Please see APPENDIX A – Regional Delivery Map.</i>
Describe Any Minimum Order Quantities or Delivery Fees	<i>Please list any delivery terms and conditions. Any minimums that must be met.</i>

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Descriptions	Mowers/Lawn and Garden Tractors								
	Riding Mower			EA	\$			\$	
	Riding Mower			EA	\$			\$	
	Riding Mower			EA	\$			\$	
	Riding Mower			EA	\$			\$	
				EA	\$			\$	
	Garden Tractor			EA	\$			\$	
	Garden Tractor			EA	\$			\$	
	Garden Tractor			EA	\$			\$	
	Garden Tractor			EA	\$			\$	
				EA	\$			\$	
	Lawn Tractor			EA	\$			\$	
	Lawn Tractor			EA	\$			\$	
	Lawn Tractor			EA	\$			\$	
	Lawn Tractor			EA	\$			\$	
				EA	\$			\$	
	Commercial Walk Behind Mower			EA	\$			\$	
	Commercial Walk Behind Mower			EA	\$			\$	
	Commercial Walk Behind Mower			EA	\$			\$	
				EA	\$			\$	
	Zero Turn Mower			EA	\$			\$	
	Zero Turn Mower			EA	\$			\$	
	Zero Turn Mower			EA	\$			\$	
				EA	\$			\$	
	Stander Type Mower			EA	\$			\$	
	Stander Type Mower			EA	\$			\$	
	Stander Type Mower			EA	\$			\$	
				EA	\$			\$	
	Three Wheel Type Mower			EA	\$			\$	
	Three Wheel Type Mower			EA	\$			\$	
	Three Wheel Type Mower			EA	\$			\$	
				EA	\$			\$	
	All Terrain Mower			EA	\$			\$	
	All Terrain Mower			EA	\$			\$	
	All Terrain Mower			EA	\$			\$	
				EA	\$			\$	
	Slope Mower			EA	\$			\$	
	Slope Mower			EA	\$			\$	
	Slope Mower			EA	\$			\$	
				EA	\$			\$	
Gang Mower			EA	\$			\$		
Gang Mower			EA	\$			\$		
Gang Mower			EA	\$			\$		
			EA	\$			\$		
			EA	\$			\$		

ATTACHMENT A PRICING
RFQ# #HV 515-091224 Grounds Maintenance Equipment

NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

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- Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
- If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
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- Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
- Add Rows (not Columns) to list multiple product line items.
- Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
- Leave blank or enter "No Bid" for any categories not being bid.

NAME	Revels Turf & Tractor
SERVICE AREA	1 through 6
Describe Any Minimum Order Quantities or Delivery Fees	Delivery included. Besides the 450 tractor all Steiner pieces are attachments that go onto Snow tractor.

Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Snow Removal Equipment								
Snow Blower	Steiner attachment	48" Snow Blower	EA	\$ 6,750.00			\$ 6,250.00	
Snow Blower			EA	\$			\$	
Snow Blower			EA	\$			\$	
Snow Blower			EA	\$			\$	
Snow Thrower			EA	\$			\$	
Snow Thrower			EA	\$			\$	
Snow Thrower			EA	\$			\$	
Snow Thrower			EA	\$			\$	
Snow Plow Trucks			EA	\$			\$	
Snow Plow Trucks			EA	\$			\$	
Snow Plow Trucks			EA	\$			\$	
Snow Tractor	Steiner	450 Tractor	EA	\$ 45,000.00			\$ 43,750.00	Includes cab, dual wheels and safety flag
Snow Tractor			EA	\$			\$	
Snow Tractor			EA	\$			\$	
Snow Tractor			EA	\$			\$	
Snow Sweeper	Steiner attachment	Angle broom	EA	\$ 7,500.00			\$ 7,150.00	
Snow Sweeper			EA	\$			\$	
Snow Sweeper			EA	\$			\$	
Snow Sweeper			EA	\$			\$	
Snow Plow Attachments			EA	\$			\$	
Snow Plow Attachments			EA	\$			\$	
Snow Plow Attachments			EA	\$			\$	
Snow Plow Attachments			EA	\$			\$	
Salt Spreader			EA	\$			\$	
Salt Spreader			EA	\$			\$	
Salt Spreader			EA	\$			\$	
Salt Spreader			EA	\$			\$	
Snow Shovel			EA	\$			\$	
Snow Shovel			EA	\$			\$	
Snow Shovel			EA	\$			\$	
Snow Shovel			EA	\$			\$	
Snow Melter			EA	\$			\$	
Snow Melter			EA	\$			\$	
Snow Melter			EA	\$			\$	
Snow Melter			EA	\$			\$	
Snow Pusher	Steiner attachment		EA	\$ 4,350.00			\$ 4,000.00	
Snow Pusher			EA	\$			\$	
Snow Pusher			EA	\$			\$	
Snow Pusher			EA	\$			\$	
Roof Rakes			EA	\$			\$	
Roof Rakes			EA	\$			\$	
Roof Rakes			EA	\$			\$	
Roof Rakes			EA	\$			\$	
Ice Chipper			EA	\$			\$	
Ice Chipper			EA	\$			\$	
Ice Chipper			EA	\$			\$	
Ice Chipper			EA	\$			\$	
Ice Scraper			EA	\$			\$	
Ice Scraper			EA	\$			\$	
Ice Scraper			EA	\$			\$	
Ice Scraper			EA	\$			\$	
			EA	\$			\$	
			EA	\$			\$	

ATTACHMENT A PRICING
RFQu #HV 515-091224 Grounds Maintenance Equipment

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8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	Revels Turf and Tractor	
SERVICE AREA	1 through 6	
Describe Any Minimum Order Quantities or Delivery Fees		

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVSMAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
	Loaders			EA	\$			\$	
Descriptions	Backhoe Loader Tractor	John Deere	4052R	EA	\$ 56,712.76	12%	0-6%	\$ 49,846.95	Ehydro, Loader/Bucket 52 HP
	Backhoe Loader Tractor	John Deere	4066R	EA	\$ 64,121.72	12%	0-6%	\$ 56,292.48	Ehydro, Loader/Bucket 66 HP
	Backhoe Loader Tractor			EA	\$			\$	
	Backhoe	John Deere	485A Backhoe	EA	\$ 15,466.87	12%	0%	\$ 13,746.79	18 inch bucket (Other buckets available)
	Skid Steer			EA	\$			\$	
	Skid Steer			EA	\$			\$	
	Skid Steer			EA	\$			\$	
	Skid Steer			EA	\$			\$	
	Wheel Loader			EA	\$			\$	
	Wheel Loader			EA	\$			\$	
Wheel Loader			EA	\$			\$		
Wheel Loader			EA	\$			\$		

ATTACHMENT A PRICING
RFQ# #HV 515-091224 Grounds Maintenance Equipment

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8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	Revels Turf & Tracto	
SERVICE AREA	All	
Describe Any Minimum Order Quantities or Delivery Fees	There are multiple different options not listed. We carry the entire Stihl line up and can adjust to what is required. Below are a few options.	

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVSMAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
	Handheld Equipment								
Descriptions	Chainsaw	STIHL	MS291	EA	\$ 635.00			\$ 625.00	Price could change due to bar size
	Chainsaw	STIHL	MS362	EA	\$ 890.00			\$ 880.00	Price could change due to bar size
	Chainsaw	STIHL	MS462	EA	\$ 1,380.00			\$ 1,300.00	Price could change due to bar size
	Chainsaw	STIHL		EA	\$			\$	
					EA	\$		\$	
	String Trimmer	STIHL	FS91R	EA	\$ 365.00			\$ 355.00	
	String Trimmer	STIHL	FS94R	EA	\$ 405.00			\$ 395.00	
	String Trimmer	STIHL	FS 111R	EA	\$ 465.00			\$ 455.00	
	String Trimmer	STIHL	FS131R	EA	\$ 495.00			\$ 485.00	
	String Trimmer				EA	\$		\$	
					EA	\$		\$	
	Hedge Trimmer	STIHL	HS 56	EA	\$ 435.00			\$ 425.00	
	Hedge Trimmer	STIHL	HS 82	EA	\$ 595.00			\$ 585.00	
					EA	\$		\$	
					EA	\$		\$	
					EA	\$		\$	
	Backpack Blower	STIHL	BR600	EA	\$ 559.00			\$ 549.00	
	Backpack Blower	STIHL	BR700	EA	\$ 628.00			\$ 618.00	
	Backpack Blower	STIHL	BR800	EA	\$ 655.00			\$ 645.00	
	Backpack Blower				EA	\$		\$	
					EA	\$		\$	
	Handheld Blower	STIHL	BG56	EA	\$ 205.00			\$ 199.00	
	Handheld Blower	STIHL	BG86	EA	\$ 295.00			\$ 289.00	
					EA	\$		\$	
					EA	\$		\$	
	Brush Cutter	STIHL			EA	\$		\$	
	Brush Cutter	STIHL			EA	\$		\$	
	Brush Cutter				EA	\$		\$	
					EA	\$		\$	
	Edgers	STIHL	FC96	EA	\$ 499.99			\$ 489.00	
Edgers	STIHL	FC1111	EA	\$ 539.99			\$ 530.00		
				EA	\$		\$		
				EA	\$		\$		
Pole Saw	STIHL	HT 131	EA	\$ 775.00			\$ 768.00		
Pole Saw	STIHL	HT 135	EA	\$ 775.00			\$ 768.00		
Pole Saw				EA	\$		\$		
				EA	\$		\$		
Earth Auger Drill				EA	\$		\$		
Earth Auger Drill				EA	\$		\$		
Earth Auger Drill				EA	\$		\$		
				EA	\$		\$		
				EA	\$		\$		
				EA	\$		\$		
				EA	\$		\$		

ATTACHMENT A - PRICING
RFOu #HV 515-091224 - Grounds Maintenance Equipment

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NAME	Insert Company Name		
SERVICE AREA	Please list regions or counties that you service. Please see APPENDIX A – Regional Delivery Map.		
Describe Any Minimum Order Quantities or Delivery Fees	Please list any delivery terms and conditions. Any minimums that must be met.		

	Category	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Descriptions	Other Handheld Equipment								
	Walk Behind Aerators	John Deere	Aercore 800	EA	\$ 34,367.38	24%	0-6%	\$ 26,288.86	
	Walk Behind Aerators			EA	\$			\$	
	Walk Behind Aerators			EA	\$			\$	
	Pull Type Aerators	Aerway	60" Coring Pull behind	EA	\$ 16,500.00			\$ 15,750.00	
	Pull Type Aerators			EA	\$			\$	
	Pull Type Aerators			EA	\$			\$	
	Pull Type Aerators			EA	\$			\$	
	Pluggers			EA	\$			\$	
	Pluggers			EA	\$			\$	
	Pluggers			EA	\$			\$	
	Pluggers			EA	\$			\$	
	Seeders	Vredo	140	EA	\$ 26,706.00	%		\$ 26,078.38	Vredo and Turfco offer different seeder options
	Seeders	Turfco	Trlwave 60	EA	\$ 23,500.00			\$ 22,022.00	
	Seeders			EA	\$			\$	
				EA	\$			\$	
	Turf Roller			EA	\$			\$	
	Turf Roller			EA	\$			\$	
	Turf Roller			EA	\$			\$	
	Spreader	Turfco	T3200 + Flex 15 Tank	EA	\$ 15,312.50			\$ 14,919.87	Turfco offers ride on spreader without spray tank
	Spreader	Turfco	T5000 + Flex 15 Tank	EA	\$ 24,541.00			\$ 20,953.00	
	Spreader			EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	
			EA	\$			\$		

ATTACHMENT A - PRICING
RFQ# #HV-515-091224 - Grounds Maintenance Equipment

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8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	Revels Turf & Tractor
SERVICE AREA	1 through 6
Describe Any Minimum Order Quantities or Delivery Fees	Please list any delivery terms and conditions. Any minimums that must be met.

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
	Tractors								
Descriptions	Compact Utility Tractor	John Deere	4044R	EA	\$ 45,562.59	13%	0-6%	\$ 40,064.57	44 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 lb wts
	Compact Utility Tractor	John Deere	4052R	EA	\$ 49,383.55	13%	0-6%	\$ 43,332.61	52 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 lb wts
	Compact Utility Tractor	John Deere	4066R	EA	\$ 56,792.51	13%	0-6%	\$ 49,778.40	66 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 kb wts.
	Compact Utility Tractor	John Deere	4044M	EA	\$ 41,159.23	13%	0-6%	\$ 36,254.97	44 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 lb wts
	Compact Utility Tractor	John Deere	4052M	EA	\$ 44,939.63	13%	0-6%	\$ 39,525.62	52 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 lb wts
	Compact Utility Tractor	John Deere	4066M	EA	\$ 51,234.27	13%	0-6%	\$ 45,882.33	66 Hp, Ehydro, Turf Tires, Less Loader, 4th & 5th Rear Hydraulics, (10) 70 lb wts
	Compact Utility Tractor	John Deere	440R Loader	EA	\$ 9,741.73	13%		\$ 8,621.00	Loader w/ Bucket for Compact tractor
	Utility Tractor	John Deere	3038E	EA	\$ 36,169.00	13%	0-6%	\$ 31,467.03	Includes loader, Industrial tires
	Utility Tractor	John Deere	Different models available	EA	\$			\$	
	Utility Tractor	John Deere		EA	\$			\$	
				EA	\$				\$
	Agricultural Tractor			EA	\$			\$	
	Agricultural Tractor			EA	\$			\$	
	Agricultural Tractor			EA	\$			\$	
				EA	\$			\$	
			EA	\$			\$		
			EA	\$			\$		

ATTACHMENT A - PRICING
RFQ# #HV-515-091224 - Grounds Maintenance Equipment

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NAME	Revels Turf & Tractor
SERVICE AREA	1 through 6
Describe Any Minimum Order Quantities or Delivery Fees	Multiple units available. Listed are a few options.

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Descriptions	Utility Vehicles								
	Gator Utility Vehicle	John Deere	TX Gator	EA	\$ 13,190.48	10%	0-6%	\$ 11,810.98	
	Gator Utility Vehicle	John Deere	TX Turf	EA	\$ 16,662.70	16%	0-6%	\$ 13,954.08	
	Gator Utility Vehicle	John Deere	ProGator	EA	\$ 44,966.58	18%	1-4%	\$ 36,171.94	
					EA	\$		\$	
	Utility Task Vehicle				EA	\$		\$	
	Utility Task Vehicle				EA	\$		\$	
	Utility Task Vehicle				EA	\$		\$	
					EA	\$		\$	
	All Terrain Vehicle	John Deere	HPX 615E	EA	\$ 19,095.81		0-6%	\$ 17,359.38	
	All Terrain Vehicle	John Deere	HPX 815E	EA	\$ 20,250.00		0-6%	\$ 18,125.43	
	All Terrain Vehicle	John Deere	835M	EA	\$ 23,200.00		0-6%	\$ 20,921.46	
	All Terrain Vehicle				EA	\$		\$	
					EA	\$		\$	
	Ranger Utility Vehicle				EA	\$		\$	
	Ranger Utility Vehicle				EA	\$		\$	
	Ranger Utility Vehicle				EA	\$		\$	
					EA	\$		\$	
					EA	\$		\$	
					EA	\$		\$	

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RFQ# #HV 515-091224 - Grounds Maintenance Equipment

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NAME	Revels Turf & Tractor
SERVICE AREA	1 through 10
Describe Any Minimum Order Quantities or Delivery Fees	Delivery included.No minimum orders.

Category	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Golf/Turf Equipment								
Greens Mower	John Deere	3400 Precision Cut Triplex	EA	\$ 59,069.69	21%	0-6%	\$ 46,333.06	11 Blade, LED Lights Triplex
Greens Mower	John Deere	2700 Precision Cut Triplex	EA	\$ 68,665.67	21%	0-6%	\$ 54,025.17	11 Blade, LED Lights Triplex
Greens Mower	John Deere	2550 Diesel Triplex	EA	\$ 69,359.33	21%	0-6%	\$ 54,411.20	11 Blade, LED Lights Triplex
			EA	\$			\$	
Fairway Mower	John Deere	6500A Precision Cut	EA	\$ 95,184.34	21%	0-6%	\$ 74,187.27	7 Blade, Rear Power Brushes, LED
Fairway Mower	John Deere	6500A-E Hybrid Fairway Mower	EA	\$ 100,724.25	21%	0-6%	\$ 78,513.72	7 blade, Rear Power Brushes, LED
Fairway Mower	John Deere	7500A Fairway Mower	EA	\$ 109,599.00	21%	0-6%	\$ 90,457.52	7 blade, Rear Power Brushes, LED
			EA	\$			\$	
Rough Mower	John Deere	9009A Terrain Cut	EA	\$ 132,708.68	24%	0-6%	\$ 100,216.02	
Rough Mower	John Deere	8800A Terrain Cut	EA	\$ 117,834.91	24%	0-6%	\$ 89,554.53	
Rough Mower	Lastec	WZ800	EA	\$ 65,500.00	5%		\$ 62,225.00	100" Articulating Zero Turn
			EA	\$			\$	
Trim Mower	John Deere	7400A Trims Mower	EA	\$ 81,726.30	24%	0-6%	\$ 61,502.47	
Trim Mower	John Deere	7200A Reel Trim Mower	EA	\$ 66,295.81	23%	0-6%	\$ 50,608.75	5 blade reel
Trim Mower	Lastec	WZ600	EA	\$ 20,000.00	8%		\$ 18,400.00	80" Articulating Zero Turn
			EA	\$			\$	
Surround Mower	John Deere	7400A Trims Mower	EA	\$ 81,726.30	24%	0-6%	\$ 61,502.47	
Surround Mower	John Deere	7200A Reel Trim Mower	EA	\$ 66,295.81	23%	0-6%	\$ 50,608.75	5 blade reel
Surround Mower	Lastec	WZ600	EA	\$ 20,000.00	8%		\$ 18,400.00	80" Articulating Zero Turn
			EA	\$			\$	
Fraise Mower	Wiedenmann	Super 600	EA	\$ 52,000.00	5%		\$ 49,400.00	
Fraise Mower	Imants	FTM 1.6	EA	\$ 39,500.00	3%		\$ 38,315.00	
Fraise Mower			EA	\$			\$	
			EA	\$			\$	
Slope Mower (Multiple Attachments Available)	Steiner 450	450	EA	\$ 35,750.00			\$ 33,500.00	
Slope Mower	Steiner Attachment	Tough Cut	EA	\$ 5,500.00			\$ 5,250.00	
Slope Mower	Steiner Attachment	Finish Deck	EA	\$ 6,500.00			\$ 6,250.00	
			EA	\$			\$	
Greens Roller	Tru-Turf	RB-70	EA	\$ 25,199.84	4%		\$ 24,240.25	70" self contained trailer roller
Greens Roller	Tru-Turf	RB-48	EA	\$ 20,122.83	4%		\$ 19,116.25	48" self contained trailer roller
Greens Roller	Smithco	XL 7000	EA	\$ 31,182.00	4%		\$ 28,863.24	70" Trallered Greens Roller
Greens Roller	Smithco	Tournament Ultra	EA	\$ 26,993.97	4%		\$ 24,942.78	48" Trallered Greens Roller
Greens Roller	Agrimetal	Gr-660	EA	\$ 28,192.00	4%		\$ 27,017.69	40" Trallered Greens Roller
Greens Roller	Agrimetal	GR-400	EA	\$ 22,902.93	4%		\$ 22,101.33	66" Trallered Greens Roller
Greens Roller	Salsco	HP11-III	EA	\$ 28,857.00	4%		\$ 28,066.00	73" Trallered Greens Roller
Greens Roller	Salsco	HP-11	EA	\$ 24,910.89	4%		\$ 23,900.00	48" Trallered Greens Roller
			EA	\$			\$	
Bunker Rake			EA	\$			\$	
Bunker Rake	John Deere	1200A	EA	\$ 27,219.35	22%	0-6%	\$ 21,112.53	Front plow, Light kit, rear rake, mid
Bunker Rake	John Deere	1200H	EA	\$ 42,234.20	22%	0-6%	\$ 32,732.08	Front plow, Light kit, rear rake, mid
			EA	\$			\$	
Golf Utility Vehicle	John Deere	TX Gator	EA	\$ 13,190.48	10%	0-6%	\$ 11,810.98	
Golf Utility Vehicle	John Deere	TX Turf	EA	\$ 16,662.70	16%	0-6%	\$ 13,954.08	
			EA	\$			\$	
Passenger Vehicle			EA	\$			\$	
Passenger Vehicle			EA	\$			\$	
Passenger Vehicle			EA	\$			\$	
			EA	\$			\$	
Turf Utility Vehicle	John Deere	TX Gator	EA	\$ 13,190.48	10%	0-6%	\$ 11,810.98	
Turf Utility Vehicle	John Deere	TX Turf	EA	\$ 16,662.70	16%	0-6%	\$ 13,954.08	
Turf Utility Vehicle	John Deere	Progator	EA	\$ 44,966.58	18%	1-4%	\$ 36,171.94	
			EA	\$			\$	
Aerators	John Deere	Aercore 800	EA	\$ 34,367.38	24%	0-6%	\$ 26,288.86	
Aerators			EA	\$			\$	
Aerators			EA	\$			\$	
			EA	\$			\$	
Seeders	Vredo	140	EA	\$ 26,706.00	%		\$ 26,078.38	
Seeders	Turfco	Trilwave 60	EA	\$ 23,500.00			\$ 22,022.00	
Seeders			EA	\$			\$	
			EA	\$			\$	
Top Dressors	Turfco	1550	EA	\$ 24,351.78			\$ 23,726.00	
Top Dressors	Dakota	410	EA	\$ 23,500.00			\$ 22,118.06	
Top Dressors			EA	\$			\$	
			EA	\$			\$	
Groomers	Dakota	TB220	EA	\$ 6,500.00			\$ 6,250.00	
Groomers	Greens Groomer	920E	EA	\$ 4,850.00			\$ 4,350.00	

Groomers			EA	\$			\$	
			EA	\$			\$	
Turf Sprayers	John Deere	200 Gallon Sprayer	EA	\$ 69,112.24		0-6%	\$ 57,276.83	
Turf Sprayers	John Deere	300 Gallon Sprayer	EA	\$ 75,042.00		0-6%	\$ 62,892.67	
Turf Sprayers	Smithco	1200	EA	\$ 68,000.00			\$ 55,460.00	200 Gallon sprayer
Turf Sprayers	Smithco	3180	EA	\$115,000			\$ 89,270.00	300 gallon sprayer
			EA	\$			\$	
Debris Blowers	Buffalo Trubine	KB6	EA	\$ 11,250.00			\$ 10,750.00	
Debris Blowers	Turco	Torrent 2	EA	\$ 11,300.00			\$ 10,800.00	
Debris Blowers			EA	\$			\$	
			EA	\$			\$	
			EA	\$			\$	
			EA	\$			\$	
			EA	\$			\$	

ATTACHMENT A - PRICING
RFQ# #HV 515-091224 - Grounds Maintenance Equipment

NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

1. Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
2. Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
3. If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
4. Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
5. Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
6. Add Rows (not Columns) to list multiple product line items.
7. Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	<i>Insert Company Name</i>	
SERVICE AREA	<i>Please list regions or counties that you service. Please see APPENDIX A – Regional Delivery Map</i>	
Describe Any Minimum Order Quantities or Delivery Fees	<i>Please list any delivery terms and conditions. Any minimums that must be met.</i>	

	Category:	Manufacturer Name	Make/Model/Product Number	Unit of Measure	Unit Price	Percentage Discount Off MSRP	Volume Discount	HVS/MAC Price	Additional Information (i.e., installation, delivery, etc. if applicable)
Descriptions	Other								
	Forklift			EA	\$			\$	
	Forklift			EA	\$			\$	
	Forklift			EA	\$			\$	
	Forklift			EA	\$			\$	
	Boom Lift			EA	\$			\$	
	Boom Lift			EA	\$			\$	
	Boom Lift			EA	\$			\$	
	Boom Lift			EA	\$			\$	
	Scissor Lift			EA	\$			\$	
	Scissor Lift			EA	\$			\$	
	Scissor Lift			EA	\$			\$	
	Cherry Picker			EA	\$			\$	
	Cherry Picker			EA	\$			\$	
	Cherry Picker			EA	\$			\$	
	Work Platform - Aerial			EA	\$			\$	
	Work Platform - Aerial			EA	\$			\$	
	Work Platform - Aerial			EA	\$			\$	
	Work Platform - Mobile			EA	\$			\$	
	Work Platform - Mobile			EA	\$			\$	
	Work Platform - Mobile			EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	
				EA	\$			\$	