

A. Requirements: Proposers are required to meet the following criteria and provide the information outlined below as part of their proposal:

1. Manufacturer Discount Structure:

- Provide a percentage discount off the manufacturer’s catalog price for food service equipment, including all available product options in Attachment A - Pricing.
- Multiple discount percentages based on product type or other criteria are acceptable. Specify where different discount structures apply.
- Additional pricing options and discounts beyond the base offer are encouraged.
- If the proposer has existing cooperative contracts, Wayne RESA requests that equal or better pricing is submitted as part of this proposal.

2. Catalog Price List:

- Proposers must include a catalog price list or provide a website where the catalog prices for the proposed food service equipment can be accessed.
- The price list must be the standard catalog provided to schools or government entities, published by the manufacturer.
- Proposers must describe the process for accessing catalog prices and include a copy of the catalog price list from which the discount is calculated. An electronic version of the catalog is required.

3. Product Information:

- Vendors must provide electronic manufacturer catalogs or a link to their website where all types of food service equipment are listed.
- Catalogs should include basic product specifications, including brand, product type, and features for each food service equipment item.

B. Vendor Requirements: Wayne RESA seeks vendors with the depth, breadth, and quality of resources necessary to meet the requirements of this solicitation. Vendors must demonstrate their ability to supply a comprehensive range of food service equipment with the associated services.

Proposer Response:

we have been in business selling food service equipment and supplies for 60 years

1.4 Cooperative Contract

Wayne RESA is working with the Michigan Association of Counties CoPro+ program on this bid solicitation. If your bid meets the minimum qualifications, is responsive and responsible and offers competitive pricing you may be considered and approached to extend a term agreement and pricing to other public entities within the State of Michigan, Ohio, and/or Indiana. This process is called “piggybacking”; it offers tremendous value to public ordering entities regarding the cost and time to manage an end-to-end purchasing event. This process also offers exceptional value to selected vendors in terms of their

company's resources and time to respond to multiple solicitations from various public entities who have a similar need for their products or services.

All pricing submitted to Wayne RESA and its participating entities shall include a **2% administrative fee** to be remitted to CoPro+ by the contractor on a quarterly basis. Administrative fees will be paid against actual sales volume for each quarter. It is the contractor's responsibility to keep all pricing up to date and on file with Wayne RESA/CoPro+. All price changes shall be presented to Wayne RESA/CoPro+ for acceptance, using the same format as was accepted in the original contract.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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1.5 Product Specifications

All products furnished must be in conformity with the participating agency requirements and specifications and will be subject to inspection and acceptance by the individual customers at delivery. The right is reserved to reject and return at the risk and expense of the vendor.

1.5.1 Reservation of Rights

All products being bid shall be certified as new and unused. Please bid the product lines of nationally recognized manufacturers who regularly advertise, promote and distribute catalog products to the school and local government market are preferred. However, the Wayne RESA will evaluate the merits of all bids submitted and reserves the right, in its sole and absolute discretion, to accept or reject, in whole or in part, any or all bids or portions of bids with or without cause. Wayne RESA further reserves the right to waive any irregularity or informality in the RFQ process or any bid, and the right to award to one or multiple vendors. Wayne RESA reserves the right to add or delete products from the bid, extend agreements, or change vendors, in order to best serve the eligible agencies. These changes will follow approved bidding laws. Wayne RESA may use the individual product cost, or the sum of groups of products, may group similar products, and/or total cost of ownership, to evaluate prices and award bids. Wayne RESA reserves the right to request additional information from any or all Proposers. Wayne RESA also reserves the right to select one or more vendors to award a contract to under this RFP. In the event a bid is accepted by Wayne RESA and the vendor asserts exceptions, special considerations or conditions after acceptance, Wayne RESA, in its sole and absolute discretion, reserves the right to reject the bid and award other Proposer(s).

1.5.2 Competition Promoted

The name of a model, manufacturer or brand in Wayne RESA bid documents shall not be considered as exclusive of other brands unless "NO SUBSTITUTE" is stated in the item description. Proposers may offer a variety of brands and models, as it is the intent of Wayne RESA to provide a multitude of options to the eligible agencies. Wayne RESA expects all supplies, materials, equipment or products bid to meet or exceed the specifications set forth in this RFP. Further, it is Wayne RESA's intent that this RFP permit competition. Accordingly, the use of any patent, proprietary name or manufacturer's name is for demonstrative purposes only and is not intended to curtail competition. Whenever any supplies, materials, equipment or products requested

in this RFP are specified by patent, proprietary name or by the name of the manufacturer, unless stated differently, such specification shall be considered as if followed by the words "or comparable equivalent," whether or not such words appear. Wayne RESA, in its sole and absolute discretion, shall have the right to determine if the proposed equivalent products/brands submitted by Proposer meet the specifications contained in this RFP and possess equivalent and/or better qualities. It is the Proposer's responsibility to notify Wayne RESA in writing if any specifications or suggested comparable equivalent products/brands require clarification by Wayne RESA prior to the due date for bids.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

1.6 Service Capabilities

1.6.1 Communication Plan/Contract Management

Proposers shall identify their company standards of communication as they relate to contract performance, issue management, and change management. An issue is an identified event that, if not addressed, may affect schedule, scope, service, delivery, quality, or budget. A change is identified as a change in corporate leadership, structure, merger or acquisition.

Proposer Response:

<i>Any issue that may arise will be addressed within 24 hours</i>

1.6.2 Primary Account Representative

Proposers must identify by name and location the primary account representatives who will be responsible for the performance of a resulting contract, as well as contact persons for reports and bid documents.

Proposer Response:

<i>Lisa Newman - Government Sales Manager - Farmingdale, NY</i>

1.7 Customer Service

It is preferred that the Vendor have an accessible customer service department with an individual specifically assigned to Wayne RESA. Customer inquiries should be responded to with forty-eight (48) hours or two (2) business days unless it is an emergency issue. Describe your company's Customer Service Department (hours of operation, number and location of service centers, regular and emergency response times, etc.).

Proposer Response:

<i>In addition to Lisa - there are 2 dedicated full time reps who assist on any government accounts</i>

1.8 Purchase Orders

Requests for quotes will be initiated by participating agencies as specific needs arise. Participating agencies will issue individual detailed specifications to the pre-qualified vendor pool along with specific response information required, deliverables, and any special terms and conditions. The vendors will respond directly to the requesting agency within the timeframe specified in the request for quote. The participating agency will evaluate the responses and determine the vendor that will be awarded a purchase order (PO). Resulting orders are to be shipped and billed directly to these institutions.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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1.9 Delivery and Acceptance

Proposer must address the following items and costs in their proposal and other items/costs that they are aware of that may not have been requested in this bid.

- All pricing must reflect net 30 payment terms.
- Time frames for delivery of product/service.*
- Ordering/customer service capabilities and procedures.
- Policies and procedures for an organization accepting product/service.
- Delivery to all locations in Michigan.
- Identify FOB terms.
- Carriers used for deliveries.
- Proposed warranty period and terms.
- Financial Stability.
- Quality of catalogs for use by entities that do not have electronic access.

* Summer Deliveries – Deliveries that occur in the summer months (outside school operational calendars) must be coordinated with each customer. Many schools are closed during the summer. It is suggested that, if schools do not include summer shipping directions, the vendor should contact them for clarification.

Proposer Response:

<i>Understood and agreed to</i>

1.9.1 Shipping Errors

The receiving agencies have been instructed to make immediate inspection on receipt of units and to process payment documents promptly. Payment documents, however, will be delayed if the vehicle/equipment fails to comply with specification requirements. Therefore, close pre-delivery inspection is crucial.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

1.10 Management and Staff

Proposer should address the following items in their proposal:

- Project Management of the contract.
- Staffing and responsibilities.
- Process and procedures to keep safe and secure facilities when delivering products/services.
- Background checks process, depending on the facility ordering the product/services a more restrictive background check may be required.

Proposer Response:

None of our staff will be onsite making deliveries as we are in NY. Any vendors making deliveries will be properly vetted.

1.11 Pricing Schedule

Respondents will provide pricing information on the price sheet (**Attachment A - Pricing**) that will be utilized when evaluating price competitiveness.

If there are supplies or regions that might require a longer delivery timeframe, please denote in the Additional Information column of **Attachment A - Pricing** for the respective manufacturer’s product line.

1.11.1 Price Guarantee

For the first twelve months of the Agreement, the vendor must guarantee to provide the products at the proposed rates. The vendor can propose price increases or decreases after the above stated time period.

1.11.2 Promotional Pricing

Proposer may offer promotional pricing for awarded products and/or services during the contract term. Upon promotion expiration, the pricing must return to previous item price and remain in compliance with the Price Guarantee.

1.11.3 Bid Pricing

Proposers have the option to provide high-volume pricing. Proposers who offer high-volume pricing may be evaluated more favorably than those who do not. Proposers should specify this discount option within their cost proposal and at what level.

1.11.4 Quantity Term

Vendor agrees to supply the complete quantity and products that each customer requires.

1.11.5 Rebates and Special Promotional Capabilities

All vendors are encouraged to make manufacturer promotions, rebates and special pricing opportunities available. Wayne RESA must approve promotional materials referring to the Wayne RESA/CoPro+ Agreement prior to release. Wayne RESA/CoPro+ will post rebate and special pricing information on its web site.

Guidelines for Vendor /Contractor promotions for Wayne RESA/CoPro+ awarded items:

- a) Submit all promotions for approval
- b) Identify the savings amount
- c) Identify the final price
- d) Specify the time period in which a purchase must be made
- e) Identify the link to a rebate form (preferred) or provide the form

1.11.6 Tax Excluded from Price

(a) Sales Tax: Wayne RESA and local units of government are exempt from sales tax for direct purchases. The Proposer's prices must not include sales tax.

(b) Federal Excise Tax: Wayne RESA may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for Wayne RESA's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Proposer's prices must not include the Federal Excise Tax.

Proposer Response:

Include any comments regarding pricing, discounts being offered, and information on other cooperative contracts held by respondent.

Please see Attached list of discounts offered

1.12 Price Assurance

The awarded vendor agrees to provide pricing to Wayne RESA and its participating entities that are the lowest pricing available, and the pricing shall remain so throughout the duration of the contract. The awarded vendor agrees to promptly lower the cost of any product purchased through Wayne RESA following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Wayne RESA requests equal or better than pricing to be submitted.

All pricing submitted to Wayne RESA shall include a 2% administrative/remittance fee to be remitted to CoPro+ by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings up to date and on file with Wayne RESA/CoPro+.

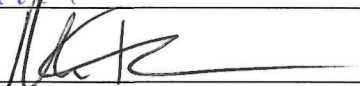
Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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If "NO" was answered on any item in this RFP, please explain:

2.1 Company Profile

Company Profile	
Official Name of Proposer:	Sam Tell & Son Inc
Street Address:	300 Smith St.
City:	Farmingdale
State:	NY
Zip Code:	11735
Website:	Samtell.com
Primary Contact Name:	Lisa Newman
Primary Contact Phone Number:	631-521-9700 x-1171
Primary Contact Email Address:	LNewman@Samtell.com
Dun & Bradstreet (D&B) Number (if applicable):	01-2270997
Has your company been debarred by the Federal and/or State Government? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>If yes, has it been lifted and if so, when?</i>	
Have you ever been in bankruptcy or in reorganization proceedings?	No
Brief history of your company, including the year it was established:	Established in NYC in 1984
Signature:	
Name and Title of Signer:	Marc Tell - CEO
Date:	12/12/24

2.2 References

Provide a minimum of three (3) customer references for product and/or services of similar scope dating within the past five (5) years. Please identify any experience relevant to the services you propose to provide through this RFP within the Description of Services:

Please see Attached

Entity Name:	
Contact Name:	Title:
City:	State:
Phone Number:	Years Served:
Description of Services:	
Annual Volume:	

Entity Name:	
Contact Name:	Title:
City:	State:
Phone Number:	Years Served:
Description of Services:	
Annual Volume:	

Entity Name:	
Contact Name:	Title:
City:	State:
Phone Number:	Years Served:
Description of Services:	
Annual Volume:	

samtell. companies

Lamphere Schools
31201 Dorchester
Madison Heights, MI 48071
Katie McConkie - Purchaser
(248) 589-7935
mccorkiek@lamphereschools.org

Kearsley Community Schools
4396 Underhill Drive
Flint, MI 48506
Paul Gaudard – Assistant Superintendent
(801) 591-7602
PGaudard@kearsleyschools.org

Lincoln Park Public Schools
1650 Champaign
Lincoln Park, MI 48146
Christina Varady – Assistant Director of Food Service
(313) 383-5950 ext. 21850
Christina.Varady@lpps.info

2.3 Assurances and Certifications

CONTRACTOR'S EMPLOYMENT ELIGIBILITY

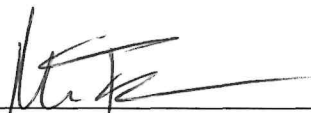
By entering the contract, Contractor warrants compliance with ARS subsection 41-4401, ARS subsection 23-214, the Federal Immigration and Nationality Act (FINA), and all other federal immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws. Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The vendor complies and maintains compliance with FINA, ARS 41-4401 and 23-214 which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Wayne RESA Participating entities in which work is being performed.

Marc Tell
Printed Name of Respondent


Signature of Respondent

Sam Tell & Son Inc
Company Name

12/12/24
Date of Signature

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion

The prospective contractor certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participating in this transaction by any Federal department of agency. Where the prospective contractor is unable to certify to any of the statements in this certification, such prospective contractor shall attach an explanation to this proposal.

Certification Regarding Nondiscrimination Under Federally and State Assisted Programs

The applicant hereby agrees that it will comply with all federal and Michigan laws and regulations prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin or ancestry, age, sex, marital status or handicap, shall be discriminated against, excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in any program or activity for which it is responsible or for which it receives financial assistance from the U.S. Department of Education or the MDE.

Assurance Regarding Access to Records and Financial Statements

The applicant hereby assures that it will provide the pass-through entity, i.e., the Wayne County Regional Educational Service Agency, and auditors with access to the records and financial statements as necessary for the pass-through entity to comply with 2 CFR, Part 200, Subpart F and Compliance Supplement for the U.S. Department of Education.

Iran Economic Sanctions Act

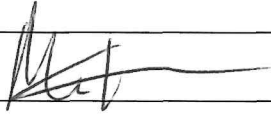
The prospective contractor certifies that its organization, by submission of this proposal, is not an Iran Linked Business. Please refer to the “Iran Economic Sanction Act” Public Act 517 for clarifications or questions. Wayne RESA as a Michigan public entity is required to follow Public Act 517 of 2012.

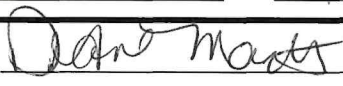
Certification Regarding Clean Air Act and the Federal Water Pollution Control Act

- a. The Contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- b. The Contractor agrees to report each violation to Wayne RESA and understands and agrees that the Contractor will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- c. The Contractor agrees to include these requirements in each subcontract in excess of \$150,000. Contract shall ensure each subcontract include provisions that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).
- d. The Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et seq.

- e. The Contractor agrees to report each violation to Wayne RESA and understands and agrees that Wayne RESA will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

This subsection (d) is applicable only to the extent the Contract is for a sum greater than One Hundred Fifty Thousand and 00/100 Dollars (\$150,000.00)

Vendor Signature:	
Date:	12/12/24

Notary	
State of	<u>NY</u>
County of	<u>Suffolk</u>
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <u>12</u> day of <u>December</u> , 20 <u>24</u> .	
Notary Public	
My commission expires:	<u>1/3/29</u>

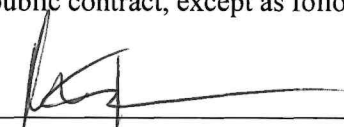
DIANE MARTINEZ
 NOTARY PUBLIC, STATE OF NEW YORK
 Registration No. 01MA6197499
 Qualified in Suffolk County
 Commission Expires Jan 3, 2029

CERTIFICATE OF INDEPENDENT PRICE DETERMINATION

- (A) By submission of this offer, the offeror certifies each party thereto certifies as to its own organization, that in connection with this procurement:
- (1) The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting completion, as to any matter relating to such prices with any other offeror or with any competitor;
 - (2) Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the offeror and will not knowingly be disclosed by the offeror prior to bid opening in the case of an advertised procurement or prior to award in the case of a negotiated procurement, directly or indirectly to any other offeror or to any competitor; and
 - (3) No attempt has been made or will be made by the offeror to induce any person or firm to submit or not to submit an offer for the purpose of restricting competition.
- (B) Each person signing this offer on behalf of the manufacturer or processor certifies that:
- (1) He or she is the person in the offeror's organization responsible within the organization for the decision as to the prices being offered herein and has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above; or
 - (2) He or she is not the person in other offeror's organization responsible within the organization for the decision as to the prices being offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to (A)(1) through (A)(3) above, and as their agent does hereby so certify; and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.

To the best of my knowledge, this manufacturer or processor, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

Marc Tell - CEO
 Company's Authorized Representative / Position Title


 Signature of Company Representation

Sam Tell & Son Inc
 Company Name

12/12/24
 Date of Signature

CERTIFICATION REGARDING LOBBYING CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge and belief, that:

No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of any Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement;

If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions;

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Marc Tell - CEO
Company's Authorized Representative / Position Title

[Signature]
Signature of Company Representation

Sam Tell @ Son Inc
Company Name

12/12/24
Date of Signature



Manufacturer List

Prepared For:
Wayne RESA

Item	Manufacturer	Percentage Discount Off Manufacturer's Suggested Retail Price (MSRP)	OEM Parts (Cost + Percentage Mark- Up)
1	ABC Procurement	50	N/A
2	Accutemp	45	N/A
3	Adcraft	45	N/A
4	Advanced Tabco	50	N/A
5	Alexander Industries	40	N/A
6	Alto-Sham	30	N/A
7	Amana	50	N/A
8	Amco	40	N/A
9	American Metalcraft	45	N/A
10	American Permanent Ware	50	N/A
11	Angelo PO	25	N/A
12	Ansell Protective Products (Foodservice)	45	N/A
13	Artic Industries	30	N/A
14	Atlas	35	N/A
15	Atosa	32	N/A
16	Bakers Pride	52	N/A
17	Baxter-Ovens	30	N/A
18	Beverage Air	57	N/A
19	Blakeslee	25	N/A
20	Blodgett Cop	55	N/A
21	Bloomfield	45	N/A
22	BSI- Crowd Control	40	N/A
23	Bunn-O-Matic Corp.	45	N/A
24	Caddy Corporation	40	N/A
25	Cal-Mil	50	N/A
26	Cambro	50	N/A
27	Captive-Air	40	N/A
28	Carlisle Foodservice	50	N/A
29	Carter-Hoffman	45	N/A
30	Centaur	40	N/A
31	Champion	30	N/A
32	Channel	40	N/A
33	Chef Master	40	N/A
34	Chicago Metallic	40	N/A
35	Cleveland/Welbilt	53	N/A
36	Colorpoint Low Temp Industries	50	N/A
37	CMA Dishmachines	25	N/A

38	Comark Instruments	40	N/A
39	Continental Refrigeration	55	N/A
40	Convo-therm Ovens	45	N/A
41	Cooper-Atkins	40	N/A
42	Cres Cor	52.5	N/A
43	Crown Steam	53	N/A
44	Crowne Brands	50	N/A
45	Cuisinart	40	N/A
46	Dean/Welbilt	52.5	N/A
47	Delfield/Welbilt	52.5	N/A
48	Dexter-Russell	45	N/A
49	Doyon/Nu-Uv	52.5	N/A
50	Duke Manufacturing	50	N/A
51	Eagle Group	50	N/A
52	Edlund	50	N/A
53	Elkay	40	N/A
54	Equipex	35	N/A
55	Everpure	52	N/A
56	Electrolux	52	N/A
57	Federal Industries	50	N/A
58	Follett Corporation	45	N/A
59	Food Warming Equipment	40	N/A
60	Frymaster/Welbilt	52	N/A
61	FWE	35	N/A
62	Galley	25	N/A
63	Gamanza	50	N/A
64	Garland	50	N/A
65	Gaylord	40	N/A
66	Garland/Welbilt	50	N/A
67	Globe Food Equipment Co.	45	N/A
68	Gold Medal Products	20	N/A
69	Groen	45	N/A
70	Hamilton Beach	45	N/A
71	Harmony Enterprises	40	N/A
72	Harold Import	40	N/A
73	Hatco Corp.	45	N/A
74	Hobart	30	N/A
75	Hoffmaster	40	N/A
76	Hoshizaki America, Inc.	52.5	N/A
77	Hussman	40	N/A
78	Ice-O-Matic	50	N/A
79	IMC Teddy	40	N/A
80	Impact Products	40	N/A
81	Imperial-Browne	20	N/A
82	Insinkerator	45	N/A
83	Intedge	40	N/A
84	Jackson	30	N/A

85	Johnson-Rose	45	N/A
86	John Boos	40	N/A
87	John Ritzenthaler	40	N/A
88	Kelmax Storage Products Group	40	N/A
89	Kitchenaid	30	N/A
90	Kolpak	40	N/A
91	Krowne	52	N/A
92	Lakeside	40	N/A
93	LBC Bakery Equipment	20	N/A
94	Lincoln Foodservice	50	N/A
95	LT (Low Temp Industries)	50	N/A
96	Magikitchen/M	52.5	N/A
97	Manitowoc	52	N/A
98	Mannhart	45	N/A
99	Market Forge Industries, Inc.	52	N/A
100	Marshall Air Systems	20	N/A
101	Master-Bilt	52.5	N/A
102	Matfer	40	N/A
103	Meiko	30	N/A
104	Mercer	40	N/A
105	Merrychef/Welbilt	45	N/A
106	Metro	45	N/A
107	Middlebay Marshall	25	N/A
108	Mod-U-Serve	40	N/A
109	Nemco Food Equipment	45	N/A
110	New Age	40	N/A
111	Norlake	45	N/A
112	Nouva Simonelli	40	N/A
113	Panasonic	45	N/A
114	Pelouze	50	N/A
115	Perlick	45	N/A
116	Pitco	52.5	N/A
117	Power Soak	40	N/A
118	Randell	50	N/A
119	Rational	30	N/A
120	Regal Ware, Inc.	40	N/A
121	Revent	20	N/A
122	Robot Coupe USA Inc.	25	N/A
123	Rubbermaid	40	N/A
124	Salvajor	50	N/A
125	Sani-Serve	40	N/A
126	San-Jamar	40	N/A
127	Scotsman Ice Systems	52.5	N/A
128	Server Products	40	N/A
129	Service Ideas	45	N/A
130	Servolift/Piper	45	N/A
131	Sharp	40	N/A

132	Shelly	52.5	N/A
133	Somat	40	N/A
134	Southbend	50	N/A
135	Spray Master Technologies	35	N/A
136	SPG International	40	N/A
137	SSP	50	N/A
138	Star Manufacturing	50	N/A
139	Star Vending	50	N/A
140	Stanton Trading	40	N/A
141	Steelite	50	N/A
142	Sterno	40	N/A
143	Stoelting	30	N/A
144	Storage Products Group (SPG)	40	N/A
145	Structural Concepts	55	N/A
146	Tablecraft	40	N/A
147	Taylor-Precision	45	N/A
148	T&S Brass	50	N/A
149	Thermoduke	50	N/A
150	Thermo-Kool	20	N/A
151	Toastmaster	52	N/A
152	Traulsen	55	N/A
153	True Manufacturing Co.	65	N/A
154	Turbo-Air	57.5	N/A
155	TurboChef	50	N/A
156	Universal Stainless	40	N/A
157	Varimixer	25	N/A
158	Victorinx-Swiss Army	52	N/A
159	Victory	55	N/A
160	Vitamix	50	N/A
161	Vollrath	50	N/A
162	Vulcan ITW Food Equipment Group	52.5	N/A
163	Walco	45	N/A
164	Waring	50	N/A
165	Wearever	50	N/A
166	Wells	45	N/A
167	Win-holt Equipment Group	40	N/A
168	Winco	57	N/A
169	Winston Industries	50	N/A
170	Wittco	40	N/A
171	Wolf	45	N/A
172	Wusthof Trident Cutlery	40	N/A