



## MEMORANDUM OF UNDERSTANDING

Between  
**ENTERPRISE FLEET MANAGEMENT**  
And  
**MICHIGAN ASSOCIATION OF COUNTIES CoPRO+ PROGRAM**

**PURPOSE:** The purpose of this Memorandum of Understanding (MOU) is to formalize an understanding between Enterprise Fleet Management and the Michigan Association of Counties (MAC) CoPro+ Program related to the fleet management contract recommended for award to Enterprise by Livingston County.

**BACKGROUND:** Livingston County performed a competitive bid process for fleet management services. As a result of this process, the County plans to award a contract to Enterprise Fleet Management, and also host the contract for MAC's CoPro+ Program.

The CoPro+ Program allows public entities in Michigan (local governments, higher education institutions, K-12 education, and nonprofit organizations) to utilize contracts that have been competitively bid through host entities.

The proposed contract between Livingston County and Enterprise will be included in the CoPro+ Program, allowing Michigan public entities to utilize the contract without the need to perform the competitive bid process.

Livingston County's bid included the requirement for the CoPro+ administrative fee. The Enterprise bid response offered the following:

*All pricing submitted to Livingston County and participating entities through the resulting contract shall include \$150 per new vehicle fee with a minimum 12 month lease term to be remitted to MAC/CoPro+ by the awarded vendor.*

The CoPro+ Program has agreed to waive this fee for all Livingston County transactions under the Enterprise contract. In order to create a document that will be easily utilized by CoPro+ entities, the contract between Livingston County and Enterprise will reference this fee, which will be required for all public entities, ***with the exception of Livingston County.***

### AGREEMENT:

Enterprise Fleet Management agrees to 1) waive the CoPro+ administrative fee on all Livingston County transactions, and 2) include the CoPro+ administrative fee on all transactions made by CoPro+ participating entities.



CoPro+ Program agrees to 1) market the Enterprise Fleet Management contract through the CoPro+ Program; 2) request reports on a quarterly basis of all new vehicle delivery sales through the Livingston County contract; and 3) invoice Enterprise Fleet Management based on transactions to CoPro+ participants ***except for*** Livingston County transactions.


**TERM AND TERMINATION:** This MOU shall commence on the 2024 effective date of the fleet management contract (on or around October 1, 2024) and shall remain in effect until the expiration date of the fleet management contract (on or around September 30, 2029).


*\*\* Signatures on Following Page \*\**




MAC

SIGNATURES:

LIVINGSTON COUNTY	
Signed:	
Name (Printed):	<b>NATHAN BURD</b>
Title:	<b>County Administrator</b>
Date:	<b>8/14/2024</b>

MICHIGAN ASSOCIATION OF COUNTIES / CoPRO+ PROGRAM	
Signed:	
Name (Printed):	<b>STEPHAN CURRIE</b>
Title:	<b>EXECUTIVE DIRECTOR</b>
Date:	<b>8/26/2024</b>

ENTERPRISE FLEET MANAGEMENT, INC.	
Signed:	
Name (Printed):	<b>Adam Beattie</b>
Title:	<b>Vice President</b>
Date:	<b>8/30/24</b>