



## KEY CONTRACT TERMS

For

### Master Agreement HV-580-110124-W

<b><u>Contract Between:</u></b>	Huron Valley Schools and Wenger Corporation
<b><u>Contract Purpose:</u></b>	Master Agreement for Choral and Dance Riser Equipment
<b><u>Contract Number:</u></b>	2024-HV-580-110124-W
<b><u>RFP Number:</u></b>	HV-580-110124
<b><u>Contractor Name:</u></b>	Wenger Corporation
<b><u>Contractor Address:</u></b>	555 Park Drive Owatonna, MN 55060
<b><u>Contractor Telephone:</u></b>	800-493-6437
<b><u>Contract Administrator:</u></b>	Huron Valley Designee/MAC Cooperative
<b><u>Contract Period:</u></b>	February 12, 2025 – February 11, 2030
<b><u>Base Contract Years:</u></b>	February 12, 2025 – February 11, 2028
<b><u>Option Years:</u></b>	February 12, 2028 – February 11, 2029 (Option Year 1) February 12, 2029 – February 11, 2030 (Option Year 2)
<b><u>Delivery/Shipment:</u></b>	Services delivered as needed by the District
<b><u>Pricing:</u></b>	Refer to the RFP submission



MAC

<b><u>Administrative Fee:</u></b>	2.0%
<b><u>Terms &amp; Conditions:</u></b>	Refer to Section 2.0
<b><u>F.O.B.:</u></b>	Destination
<b><u>Ordering Options:</u></b>	Phone, Fax, or Email
<b><u>Payment Options:</u></b>	Purchase Order or Direct Voucher
<b><u>Discounts/Rebates</u></b>	Refer to the RFP submission
<b><u>Miscellaneous Information:</u></b>	THIS AGREEMENT IS EXTENDED TO AUTHORIZED MAC COOPERATIVE MEMBERS



MAC

Signature of Contractor's Duly Authorized Representative

THIS CONTRACT MUST BE SIGNED IN INK BY AN AUTHORIZED REPRESENTATIVE OF THE CONTRACTOR; ANY ALTERATIONS OR ERASURES TO THE OFFER MUST BE INITIALED IN INK BY THE UNDERSIGNED AUTHORIZED REPRESENTATIVE.

The undersigned acknowledges, attests, and certifies individually and on behalf of the Contractor that:

(1) He/she is an Authorized Representative of the Contractor, has been authorized by Contractor to make all representations, attestations, and certifications contained in this Contract, if any, issued, and to execute this Contract on behalf of Contractor; (2) Contractor is bound by and will comply with all requirements, specifications, and terms and conditions contained in this Contract (including all listed attachments and Addenda, if any, issued; (3) Contractor will furnish the designated Goods in accordance with the Contract specifications and requirements, and will comply in all respects with the terms of the resulting Contract upon award; and (4) All affirmations contained in the RFP are true and correct.

CONTRACTOR	HURON VALLEY SCHOOLS
Firm Name: Wenger Corporation	Authorized Representative Name (printed): Geoffrey VanGoethem
Authorized Representative Signature:	Authorized Representative Signature: 
Authorized Representative Name (printed): Christina Pasquarelli, Sr. Contract Specialist	Date: 4-2-2025
Date: April 1, 2025	



## **SECTION 1.0 – CONTRACT REQUIREMENTS**

**THIS CONTRACT** (the “Contract”) is made and entered into this 12th day of February, 2025 by and between **HURON VALLEY SCHOOLS** (hereinafter the “School District”), a Michigan general powers School District, whose address is 2390 S. Milford Road, Highland, Michigan, 48357, and Wenger Corporation (hereafter the “Contractor”), a Minnesota company, whose address is, 555 Park Drive, Owatonna, MN 55060 (each a “Party” and collectively the “Parties”).

### **RECITALS**

- A. The School District issued a Request For Proposal dated November 19, 2024, [including any addenda issued and the date(s) issued] (collectively the “RFP”), the purpose of which was to solicit proposals from qualified contractors to provide services for choral and dance riser equipment as specified in the RFP (the “Products/Services”) to the School District, on an as needed basis;
- B. The Contractor submitted to the School District a Response to the RFP dated December 17, 2024 (the “Proposal”) to provide contracted services for choral and dance equipment as contemplated by the RFP; and
- C. The Parties agree that certain terms and provisions of the RFP and the Proposal must be further clarified and that certain additional terms and conditions need to be expressly set forth by way of this Contract.

**NOW, THEREFORE**, in consideration of the foregoing and the mutual covenants set forth herein, the Parties agree as follows:

### **1. RESTATEMENT CONSTITUTES THE CONTRACT**

#### **(a) Incorporation By Reference.**

The object of this Contract is to formalize in one document the complete agreement between the Parties, and to do so by specifically incorporating by reference into this Contract, the RFP, the Proposal and other related documents, and by including certain additional necessary or appropriate Contract terms, particularly where the Contract terms agreed to by the Parties during the RFP negotiation process do not correspond with the RFP.

(b) Order Of Precedence.

The Contract Documents, which all are incorporated herein by reference, include the following:

- i. This Contract;
- ii. The RFP; and
- iii. Contractor's Proposal.

To the extent that the terms and conditions of the Contract Documents are in conflict, the terms and conditions shall be interpreted in the above-referenced order from (i) to (iii). However, the Parties also agree that where there is not a conflict between any of the terms and conditions contained in the above-referenced Contract Documents, all of the Contract Documents shall be binding upon both Parties.

## **2. TERM AND TERMINATION**

(a) Initial Term.

The term of this Contract shall be for a period of three (3) years, commencing February 12, 2025 and ending on February 11, 2028 (the "Initial Term"). Notwithstanding the above, as contemplated by the RFP, satisfaction must be guaranteed for this Contract to continue for the second and third year of the Initial Term. In the event the School District is not completely satisfied with the products/services of the Contractor, the School District may elect, in its sole and absolute discretion, not to begin years two (2) and three (3) of the Initial Term by providing written notice to the Contractor at least ninety (90) days prior to the start of year two (2) or year three (3) of its intent not to continue with the products/services under this Contract.

(b) Renewal Term.

Following the Initial Term, the School District shall have the option to extend this Contract by up to two (2) additional years on a year-to-year basis, in its sole discretion (each a "Renewal Term"). Nothing in this Contract requires the School District to exercise its option for a Renewal Term and Contractor has no expectation of a contract beyond the Initial Term, or a Renewal Term if any are exercised. Ninety (90) days prior to the end of the Initial Term, or any Renewal Term, the School District shall notify the Contractor in writing as to whether the School District will exercise any option for a Renewal Term. Notwithstanding the above,



this Contract may be terminated in accordance with the provisions of the Contract Documents.

### **3. INVOICING AND PAYMENT TERMS**

#### **(a) Invoices.**

Contractor shall invoice the School District in on a once-per-month basis for all Products provided/Services rendered under this Contract in accordance with the hourly rates set forth in Paragraph 3(b) below and in accordance with the terms and conditions of the other Contract Documents. Invoices shall itemize charges for products/services on a monthly basis. Invoices shall be submitted to Huron Valley Schools, Attention: Accounts Payable, 2390 S. Milford Road, Highland, Michigan 48357.

#### **(b) Payments.**

Payment of undisputed amounts in each invoice shall be made within thirty (30) days of receipt of the invoice. The School District will issue one payment per month. Disputes regarding amounts contained in any invoice will be communicated to the Contractor by the School District, in writing, within ten (10) business days of the receipt of the disputed invoice. Payments of disputed amounts will be delayed unless the Contractor is able to resolve the matter to the School District's satisfaction within ten (10) business days prior to payment due date. The School District will not be assessed any late payment penalties, fines, or charges for disputed amounts not timely paid due to the Contractor's failure to timely resolve the matter as set forth above.

#### **(d) Additional Product/Service Charges.**

Any products/services outside the contract scope must receive prior written approval from the School District before rendering or invoicing for such additional products/services. Additionally, there will be no mileage reimbursement under this Contract.

#### **(e) Tax Excluded from Price.**

Sales Tax: Huron Valley Schools and local units of government are exempt from sales tax for direct purchases. The contractor's prices must not include sales tax.

Federal Excise Tax: Schools and Governmental entities may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the contractor's prices must not include the Federal Excise Tax.

(f) Remittance Fee

All pricing submitted to HURON VALLEY SCHOOLS and its participating entities shall include 2.0% remittance fee to be remitted to the MAC Cooperative by the contractor on a quarterly basis. Administrative fees will be paid against actual sales volume for each quarter. It is the contractor's responsibility to keep all pricing up to date and on file with Huron Valley Schools/MAC Cooperative. All price changes shall be presented to HURON VALLEY SCHOOLS for acceptance, using the same format as was accepted in the original contract.

#### **4. INDEPENDENT CONTRACTOR**

(a) Products/Services.

Contractor shall provide services for choral and dance riser equipment, on behalf of the School District at the School District's facilities. All services provided by the Contractor shall be licensed by the State of Michigan and have experience in the area of choral and dance riser equipment. The persons provided by the Contractor shall be available to provide the Services on a schedule that is mutually agreed upon by Contractor and School District; such Services to include, but not be limited to contracted services for choral and dance riser equipment. School District reserves the right, in its sole and absolute discretion, to request removal or replacement of any of the Contractor's personnel. School District shall notify the Contractor of its intent in writing and the Contractor shall replace such personnel immediately.

(b) Relationship.

It is expressly agreed upon between the Contractor and the School District that Contractor will act as an independent contractor in the provision of products and performance of its services under this Contract and under no circumstances shall any of the employees of one Party be deemed the employees of the other for any purpose. This Contract shall not be construed as authority for either Party to act for the other Party in any agency or other capacity or to make commitments of any kind



for the account of, or on behalf of, the other Party, except to the extent, and for the purposes, expressly provided for and set forth herein, and no partnership or joint venture is created hereby. Neither Contractor nor its employees or agents shall be entitled to participate in any plans, arrangements, or distributions of the School District pertaining to or in connection with any fringe, pension, bonus, profit sharing, or similar benefits, or any medical, vision, dental, life or disability insurance plans. The School District will identify Contractor, including its employees and agents, as providing products and performing services for the School District as an independent contractor in any reports or filings that are required by law. The School District is not liable for any fees, charges or loss of pension or other retirement benefits under the Michigan Public School Employee Retirement System ("MPERS") attributable to Contractor, or its employees or agents, and Contractor agrees to reimburse the School District for any fees, expenses or charges related to the same.

(c) Taxes, Workers Compensation Insurance and Other Expenses.

The Contractor shall be wholly responsible for paying all of its own taxes, including Federal and State Income Taxes, FICA, FUTA, Worker's Compensation, Unemployment and Single Business taxes to the extent that any or all of the foregoing are applicable. The Contractor shall indemnify, defend, and hold harmless the School District from and against any claims by any taxing authority, for any taxes, interest or penalties relating to the Contractor or its owners, employees, and agents, if any. The Contractor shall acquire, if required by law, workmen's compensation insurance for its owners, employees, and agents, if any, and shall defend, indemnify, and hold harmless School District from and against any claim for workmen's compensation brought by or an account of the Contractor or any of its owners, employees, or agents.

(d) Assignment.

Neither Party shall assign this Contract, or any portion thereof, to any third party unless the non-assigning Party expressly consents to such assignment in writing. Any attempted assignment without that consent shall give the non-assigning Party the right to terminate this Contract.

## 5. APPLICABLE LAWS

(a) Family Educational Rights and Privacy Act. (Service contracts only)



The contractor shall maintain records of all treatments and evaluations. Such records to include progress notes and a log of Services rendered. Contractor shall comply with all laws, rules and regulations promulgated pursuant to the Family Educational Rights and Privacy Act, 20 USC 1232g ("FERPA"). In accordance with FERPA and the regulations promulgated thereunder, the Contractor is performing institutional services and functions for the School District that would otherwise be performed by the School District and accordingly is considered a school official, provided that: (i) the Contractor shall use and maintain education records and personally identifiable information of students (PII) in accordance with FERPA and the School District's policies and procedures; (ii) the School District has the right to audit the Contractor's use and maintenance of School District's records (including education records and PII) at any time; and (ii) the Contractor shall not re-disclose any education records or PII of the School District or its students to any other Party without the prior written consent of the School District and the applicable parent or eligible student.

(b) Health Insurance Portability and Accountability Act. (Service contracts only)

The Parties hereto acknowledge and agree that the exchange of student health information may be subject to the Health Insurance Portability and Accountability Act of 1996 and the final regulations promulgated thereunder, as amended from time to time (collectively "HIPAA"). The Parties shall comply with HIPAA, all applicable state laws, rules, and regulations governing health information and School District's policies and procedures with respect to the same. Subject to the limitations in this Paragraph, the School District shall provide Contractor with prescriptions for therapeutic evaluation and treatment and such information as the Contractor may request regarding a student's past and present medical history.

(c) School District Policies and Procedures.

The Contractor shall comply with any and all laws, rules, ordinances, policies, procedures, and regulations, including any licensing and permitting requirements, applicable to providing the Products/Services anticipated under this Contract. The Contractor, including its employees and agents, shall be responsible for knowing the School District's policies and procedures concerning appropriate behavior of persons in School District facilities and, on School District properties, including for example, the prohibitions of sexual harassment and smoking, and shall comply with all such policies. The School District shall use its best efforts, as reasonably requested by the Contractor, to assist the Contractor to comply with any and all applicable federal, state, or local laws, rules, and regulations. The Contractor represents and warrants to the School District that it shall at all times be in compliance with any and all applicable federal and state laws, rules, ordinances,

policies, procedures and regulations and licensing and permitting requirement applicable to providing the Products/Services.

(d) Governing Law.

This Contract shall be governed by and construed in accordance with the laws of the State of Michigan. The Parties hereby agree to the exclusive jurisdiction and venue of courts sitting in Oakland County, Michigan.

## **6. INDEMNIFICATION**

(a) General Indemnification.

The Contractor agrees to indemnify, defend and hold harmless the School District, its Board of Education, in their official capacity, administrators, employees, agents, contractors, successors and assignees, from and against all claims, counter-claims, suits, debts, demands, actions, judgments, liens, actual costs, actual expenses, direct damages, and liabilities, including actual attorney's fees and court costs arising out of or resulting from the Contractor's performance of this Contract, including: (i) negligent acts or willful misconduct of the Contractor, its officers, directors, employees, successors, assignees, contractors and agents; (ii) any breach of the terms of this Contract by Contractor, its officers, directors, employees, successors, assignees, contractors and agents; (iii) any violation or breach of any applicable Federal, State or local law, rule, regulation or ordinance policy and/or licensing requirements applicable to providing the Products/Services; or (iv) any breach of any representation or warranty by the Contractor, its officers, directors, employees, successors, assignees, contractors and agents under this Contract. The Contractor agrees to notify the School District by certified mail, return receipt requested, immediately upon actual knowledge of any claim, suit, action, or proceeding for which the School District may be entitled to indemnification under this Contract. This Paragraph shall survive the expiration or earlier termination of this Contract.

## **7. TERMINATION.**

(a) Termination for Cause

Huron Valley Schools may fully or partially terminate this Contract for cause by notifying the Contractor if the Contractor: (i) breaches any of its material duties or obligations (including a Chronic Failure to meet any SLA); or (ii) fails to cure a breach within the time period specified in a notice of breach provided by Huron Valley Schools.

The Contractor must pay all reasonable costs incurred by Huron Valley Schools in terminating this Contract for cause, including administrative costs, attorneys' fees and court costs, and any additional costs Huron Valley Schools incurs to procure the deliverable(s) from other sources. Re-procurement costs are not consequential, indirect, or incidental damages, and cannot be excluded by any other terms otherwise included in this Contract, provided the costs are not in excess of 50% more than the prices for the Deliverable(s).

If Huron Valley Schools partially terminates this Contract for cause, any charges payable to the Contractor will be equitably adjusted to reflect those deliverable(s) that are terminated. Huron Valley Schools must pay for all deliverable(s) for which final acceptance has been granted before the termination date. Any services or related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.

If Huron Valley Schools terminates this Contract for cause and it is determined, for any reason, that the Contractor was not in breach of the Contract, the termination will be deemed to have been a termination under Section 7(b), Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in that Section.

#### (b) Termination for Convenience

Huron Valley Schools may fully or partially terminate this Contract for its convenience if Huron Valley Schools determines that a termination is in Huron Valley Schools best interest. Reasons for the termination are within the sole discretion of Huron Valley Schools and may include: (a) Huron Valley Schools no longer needs the deliverable(s) specified in this Contract; (b) a relocation of office, program changes, or changes in laws, rules, or regulations make the Deliverable(s) no longer practical or feasible for Huron Valley Schools; or (c) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any RFP issued by Huron Valley Schools. Huron Valley Schools may terminate this Contract for its convenience by giving Contractor notice at least 30 days before the date of termination. If Huron Valley Schools chooses to terminate this Contract in part, any charges payable to the Contractor must be equitably adjusted to reflect those deliverable(s) that are terminated.

#### (c) Rights and Obligations upon Termination

If Huron Valley Schools terminates this Contract for any reason, the Contractor must:

- (i) stop all work as specified in the notice of termination;
- (ii) take any action that may be necessary, or that Huron Valley Schools may direct, to preserve and protect deliverable(s) or other Huron Valley Schools property in the Contractor's possession;
- (iii) return all materials and property provided directly or indirectly to the Contractor by any entity, agent, or employee of Huron Valley Schools;
- (iv) transfer title in and deliver to Huron Valley Schools, unless otherwise directed, all deliverable(s) intended to be transferred to Huron Valley Schools at the termination of the Contract (which will be provided to Huron Valley Schools on an "As-Is" basis except to the extent Huron Valley Schools compensated the Contractor for warranty services related to the materials);
- (v) to the maximum practical extent, take any action to mitigate and limit potential damages, including terminating or limiting subcontracts and outstanding orders for materials and supplies after consultation with Contractor; and
- (vi) take all appropriate action to secure and maintain Huron Valley Schools information confidentially.

If Huron Valley Schools terminates this Contract under Section 7(b), Termination for Convenience, Huron Valley Schools must pay the Contractor all charges due for deliverable(s) provided before the date of termination and, if applicable, as a separate item of payment, for work-in-progress, based on a percentage of completion determined by Huron Valley Schools. All completed or partially completed deliverable(s) prepared by the Contractor, at the option of Huron Valley Schools, become Huron Valley Schools property, and the Contractor is entitled to receive equitable compensation for those deliverable(s). Regardless of the basis for the termination, Huron Valley Schools is not obligated to pay or otherwise compensate the Contractor for any lost expected future profits, costs, or expenses incurred with respect to deliverable(s) not actually completed.

If Huron Valley Schools terminates this contract for any reason, Huron Valley Schools may assume, at its option, any subcontracts and agreements for deliverable(s), and may pursue completion of the deliverable(s) by replacement contract or as Huron Valley Schools deems expedient.

## **SECTION 2.0 – GENERAL TERMS AND CONDITIONS**

### **1. Laws**

#### **(a) General Authority**

This Contract is governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of another jurisdiction to the extent not inconsistent with or preempted by federal law.

#### **(b) Compliance with Laws**

The Contractor must comply with all applicable federal, state, and local laws and ordinances in providing the products and services.

#### **(c) Jurisdiction**

Any dispute arising from the Contract must be resolved in the State of Michigan. With respect to any claim between the parties, the Contractor consents to venue in Oakland County, Michigan, and irrevocably waives any objections to this venue that it may have, such as lack of personal jurisdiction or forum non-conveniens. The Contractor must appoint agents in the State of Michigan to receive service of process.

#### **(d) Nondiscrimination**

In the performance of the Contract, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, or physical or mental disability. The Contractor further agrees that every subcontract entered into for the performance of this Contract will contain a provision requiring non-discrimination in employment, as specified here, binding upon each Subcontractor. This covenant is required under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, et seq., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, et seq., and any breach of this provision may be regarded as a material breach of the Contract.

#### **(e) Unfair Labor Practices**

Under 1980 PA 278, MCL 423.321, et seq., Huron Valley Schools must not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under MCL 423.322. This information is compiled by the United States National Labor Relations Board. A Contractor of Huron Valley Schools, in relation to the Contract, must not enter into a contract with a Subcontractor, manufacturer, or supplier whose name appears in this register. Under MCL 423.324, Huron Valley Schools may void any Contract if, after award of the Contract, the name of the Contractor as an employer or the name of the Subcontractor, manufacturer or supplier of the Contractor appears in the register.

(f) Environmental Provision

For the purposes of this section, "Hazardous Materials" include asbestos, ACBMs, PCBs, petroleum products, construction materials including paint thinners, solvents, gasoline, oil, and any other material the manufacture, use, treatment, storage, transportation or disposal of which is regulated by the federal, state, or local laws governing the protection of the public health, natural resources, or the environment:

- (1) The Contractor must use, handle, store, dispose of, process, transport, and transfer any Hazardous Material according to all federal, State, and local laws. Huron Valley Schools must immediately advise the Contractor of the presence of any known Hazardous Material at the work site. If the Contractor encounters material reasonably believed to be Hazardous Material that may present a substantial danger, the Contractor must: (i) immediately stop all affected work; (ii) notify Huron Valley Schools; (iii) notify any entities required by law; and (iv) take appropriate health and safety precautions.
- (2) Huron Valley Schools may issue a Stop Work Order if the material is a Hazardous Material that may present a substantial danger and the Hazardous Material was not brought to the site by the Contractor, or does not wholly or partially result from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Materials. Huron Valley Schools may remove the Hazardous Material, render it harmless, or terminate the affected work for Huron Valley School's convenience.
- (3) If the Hazardous Material was brought to the site by the Contractor, or wholly or partially results from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Material, or from any other act or omission within the control of the Contractor, the Contractor must bear its proportionate share of the delay and

costs involved in cleaning up the site and removing and rendering harmless the Hazardous Material according to applicable laws. The Contractor must comply with all applicable federal, state, and local laws and ordinances in providing the products and services.

(g) Freedom of Information

This Contract and all information submitted to Huron Valley Schools by the Contractor is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, et seq.

(h) Abusive Labor Practices

The Contractor may not furnish any deliverable(s) that were produced fully or partially by forced labor, convict labor, forced or indentured child labor, or indentured servitude. "Forced or indentured child labor" means all work or service (1) exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or (2) performed by any person under the age of 18 under a contract the enforcement of which can be accomplished by process or penalties.

## **2. General Provisions**

(a) Bankruptcy and Insolvency

Huron Valley Schools may, without prejudice to any other right or remedy, fully or partially terminate this contract and, at its option, take possession of the work-in-progress and finish the work-in-progress by whatever method Huron Valley Schools deems appropriate if:

- (i) the Contractor files for bankruptcy protection;
- (ii) an involuntary petition is filed against the Contractor and not dismissed within 30 days;
- (iii) the Contractor becomes insolvent or a receiver is appointed due to the Contractor's insolvency;
- (iv) the Contractor makes a general assignment for the benefit of creditors; or
- (v) the Contractor or its affiliates are unable to provide reasonable assurances that the Contractor or its affiliates can provide the deliverable(s) under this contract.

(b) Media Releases



News releases (including promotional literature and commercial advertisements) pertaining to the RFP and this Contract or the project to which it relates will not be made without prior approval by Huron Valley Schools, and only in accordance with the instructions from Huron Valley Schools.

(c) Antitrust Assignment

The Contractor assigns to Huron Valley Schools any claim for overcharges resulting from county or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the contract.

(d) Entire Agreement

This contract constitutes the entire agreement between the parties and supersedes all prior agreements, whether written or oral, with respect to the subject matter. All attachments referenced in this contract are incorporated in their entirety and form part of this contract.

(e) Headings

The captions and section headings used in this contract are for convenience only and may not be used to interpret the scope and intent of this contract.

(f) Reformation and Severability

Each provision of the contract is severable from all other provisions of the contract. If any provision of this contract is held unenforceable, then the contract will be modified to reflect the parties' original intent. All remaining provisions of the contract remain in full force and effect.

(g) Approval

Unless otherwise provided in this contract, approval(s) must be in writing and must not be unreasonably withheld or delayed.

(h) No Waiver of Default

Failure by a party to insist upon strict adherence to any term of the contract does not waive that party's right to later insist upon strict adherence to that term, or any other term, of the contract.

(i) Survival

The provisions of this contract that impose continuing obligations, including warranties, indemnification, and confidentiality, will survive the expiration or termination of this contract.

(j) Electronic Payment Requirement

The Contractor must be able to receive electronic fund transfer (EFT) payments.

(k) Cooperation with Third Parties

The Contractor and its Subcontractors must cooperate with Huron Valley Schools and its agents and other contractors, including Huron Valley Schools quality assurance personnel. The Contractor must provide reasonable access to its personnel, systems, and facilities related to the contract to the extent that access will not interfere with or jeopardize the safety or operation of the systems or facilities.

(l) Relationship of the Parties

The relationship between Huron Valley Schools and Contractor is that of client and independent contractor. No agent, employee, or servant of the Contractor, or any of its subcontractors, is an employee, agent, or servant of Huron Valley Schools. The Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, servants, and subcontractors during the performance of the Contract.

(m) Time of Performance

(i) The Contractor must immediately notify Huron Valley Schools upon becoming aware of any circumstances that may reasonably be expected to jeopardize the completion of any Deliverable(s) by the scheduled due dates in the latest Huron Valley Schools-approved delivery schedule and must inform Huron Valley Schools of the projected actual delivery date.

(ii) If the Contractor believes that a delay in performance by Huron Valley Schools has caused or will cause the Contractor to be unable to perform its obligations according to specified contract time periods, the Contractor must immediately notify Huron Valley Schools and, to the extent practicable, continue to perform its obligations according to the contract time periods. The Contractor will not be in default for a delay in performance to the extent the delay is caused by Huron Valley Schools.

(n) Excusable Failure

Neither party will be liable for any default, damage or delay in the performance of its obligations that is caused by government regulations or requirements, power failure, electrical surges or current fluctuations, war, forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, acts or omissions of common carriers, fire, riots, civil disorders, labor disputes, embargoes, injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused), or any other cause beyond the reasonable control of a party; provided the non-performing party and any Subcontractors are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of contractor sources, workaround plans, or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. The non-performing party must promptly notify the other party immediately after the excusable failure occurs, and when it abates or ends. Both parties must use commercially reasonable efforts to resume performance.

If any of the reasons listed substantially prevent, hinder, or delay the Contractor's performance of the deliverable(s) for more than 10 days, and Huron Valley Schools reasonably determines that performance is not likely to be resumed within a period of time that is satisfactory to Huron Valley Schools, Huron Valley Schools may: (a) procure the affected deliverable(s) from the contractor's source without liability for payment so long as the delay in performance continues; or (b) terminate any portion of the Contract so affected and equitably adjust charges payable to the Contractor to reflect those deliverable(s) that are terminated. Huron Valley Schools must pay for all deliverable(s) for which Final Acceptance has been granted before the termination date.

The Contractor will not have the right to any additional payments from Huron Valley Schools as a result of any Excusable Failure or to payments for deliverable(s) not provided as a result of the Excusable Failure. The Contractor will not be relieved of a default or delay caused by acts or omissions of its Subcontractors except to the extent that a Subcontractor experiences an Excusable Failure and the Contractor cannot reasonably circumvent the effect of the Subcontractor's default or delay in performance through the use of the contractor's sources, workaround plans, or other means, including disaster recovery plans.

(o) Retention of Records

- (i) The Contractor must retain all financial and accounting records related to this Contract for a period of seven years after the Contractor performs any work under this contract (Audit Period).
- (ii) If an audit, litigation, or other action involving the Contractor's records is initiated before the end of the Audit Period, the Contractor must retain the records until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

(p) Examination of Records

Huron Valley Schools, upon 10 days-notice to the Contractor, may examine and copy any of the Contractor's records that relate to this contract. Huron Valley Schools does not have the right to review any information deemed confidential by the Contractor if access would require the information to become publicly available. This requirement also applies to the records of any parent, affiliate, or subsidiary organization of the Contractor, or any Subcontractor that performs services in connection with this contract.

(q) Audit Resolution

If necessary, the Contractor and Huron Valley Schools will meet to review any audit report promptly after its issuance. The Contractor must respond to each report in writing within 30 days after receiving the report, unless the report specifies a shorter response time. The Contractor and Huron Valley Schools must develop, agree upon, and monitor an action plan to promptly address and resolve any deficiencies, concerns, or recommendations in the report.

(r) Errors

(i) If an audit reveals any financial errors in the records provided to Huron Valley Schools, the amount in error must be reflected as a credit or debit on the next invoice and subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried forward for more than four invoices or beyond the termination of the contract. If a balance remains after four invoices, the remaining amount will be due as a payment or refund within 45 days of the last invoice on which the balance appeared or upon termination of the contract, whichever is earlier. (ii) In addition to other available remedies, if the difference between Huron Valley School's actual payment and the correct invoice amount, as determined by an audit, is greater than 10%, the Contractor must pay all reasonable audit costs.

(s) Disclosure of Litigation

(i) Within 30 days after receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") that arises during the term of this Contract, the Contractor must disclose the following to the Contract Administrator:

- (1) A proceeding involving the Contractor (or any Subcontractor) or any of its officers or directors under the Sarbanes-Oxley Act; and
- (2) A civil proceeding to which the Contractor (or, if the Contractor is aware, any Subcontractor) is a party, and which involves (A) a claim that might reasonably be expected to adversely affect the viability or financial stability of the Contractor or any Subcontractor; or (B) a claim or written allegation of fraud against the Contractor (or, if the Contractor is aware, any Subcontractor) by a governmental or public entity arising out of the Contractor's business dealings with governmental or public entities.

(ii) Information provided to Huron Valley Schools from the Contractor's publicly filed documents will satisfy the requirements of this Section.

(iii) If any proceeding that is disclosed to Huron Valley Schools or of which Huron Valley Schools otherwise becomes aware, during the term of this Contract, would cause a reasonable party to be concerned about:

- (1) the ability of the Contractor (or a Subcontractor) to continue to perform this Contract; or
- (2) whether the Contractor (or a Subcontractor) is engaged in conduct that is similar in nature to the conduct alleged in the Proceeding and would constitute a breach of this contract or a violation of federal or state law, regulations, or public policy, then the Contractor must provide Huron Valley Schools all requested reasonable assurances that the Contractor and its Subcontractors will be able to continue to perform this contract.

(t) Other Disclosures

The Contractor must notify Huron Valley Schools Administrator within 30 days of:

- (i) becoming aware that a change in the Contractor's ownership or officers has occurred or is certain to occur; or
- (ii) any changes to company affiliations.

(u) MAC Cooperative Requirements

(i) The Contractor will work with the MAC Cooperative to ensure that all purchasers are members before extending the Contract pricing.

(ii) To the extent that MAC Cooperative Members purchase Deliverable(s) under this contract, the quantities of Deliverable(s) purchased will be included in determining the appropriate rate wherever tiered pricing based on quantity is provided.

(iii) The Contractor must submit invoices to and receive payment from MAC Cooperative Members, Participating Entities, on a direct and individual basis.

### **3. Insurance**

#### **(a) Liability Insurance**

For the purpose of this Section, "Huron Valley Schools" includes its departments, divisions, agencies, offices, commissions, officers, employees, and agents.

(i) The following apply to all insurance requirements:

(1) Where specific coverage limits are listed in this Section, they represent the minimum acceptable limits. The minimum limits of coverage specified are not intended, and may not be construed to limit any liability or indemnity of the Contractor to any indemnified party or other persons.

(2) If the Contractor fails to pay any premium for a required insurance policy, or if any insurer cancels or significantly reduces any required insurance without Huron Valley School's approval, Huron Valley Schools may, after giving the Contractor at least 30-days-notice, require the Contractor to pay that cost upon demand.

(ii) The Contractor must:

(1) provide proof that it has obtained the minimum levels of insurance coverage indicated or required by law, whichever is greater. The insurance must protect Huron Valley Schools from claims that are alleged, arise out of, or result from the Contractor's or a Subcontractor's performance, including any person directly or indirectly employed by the Contractor or a Subcontractor, or any person for whose acts the Contractor or a Subcontractor may be liable.

(2) waive all rights against Huron Valley Schools for the recovery of damages that are covered by the insurance policies the Contractor is required to maintain under this Section. The Contractor's failure to obtain and maintain the required insurance will not limit this waiver.

(3) ensure that all insurance coverage provided relative to this Contract is primary and non-contributing to any comparable liability insurance (including self-insurance) carried by Huron Valley Schools.

(4) obtain insurance, unless Huron Valley Schools approves otherwise, from any insurer that has an A.M. Best rating of "A" or better and a financial size of VII or better, or if those ratings are not available, a comparable rating from an insurance rating agency approved by Huron Valley Schools. All policies of insurance must be issued by companies that have been approved to do business in Huron Valley Schools.

(5) maintain all required insurance coverage throughout the term of this Contract and any extensions. However, in the case of claims-made Commercial General Liability policies, the Contractor must secure tail coverage for three years following the termination of this Contract.

(6) pay all deductibles.

(b) Subcontractor Insurance Coverage

Except where Huron Valley Schools has approved a subcontract with other insurance provisions, the Contractor must require any Subcontractor to purchase and maintain the insurance coverage required in Section 3.a, Liability Insurance. The Contractor may include a Subcontractor under the Contractor's insurance on the coverage required in that Section. The failure of a Subcontractor to comply with insurance requirements does not limit the Contractor's liability or responsibility.

(c) Certificates of Insurance and Other Requirements

Before the Contract is signed, and within 30 days of the insurance expiration date every year thereafter, the Contractor must provide evidence that Huron Valley Schools and its agents, officers, and employees are listed as additional insured's under each commercial general liability and commercial automobile liability policy. The Contractor must provide Huron Valley Schools Administrator with all applicable certificates of insurance verifying insurance coverage or providing satisfactory evidence of self-insurance as required in Section 3.a, Liability Insurance. Each certificate must be on the standard "accord" form or equivalent and **MUST CONTAIN THE APPLICABLE CONTRACT OR PURCHASE ORDER NUMBER**. Each certificate must be prepared and submitted by the insurer and must contain a provision indicating that the coverage afforded will not be cancelled, materially changed, or not renewed without 30 days prior notice, except for 10 days for nonpayment of premium, to Huron Valley Schools Administrator.



#### **4. Indemnification**

##### **(a) General Indemnification**

Contractor must indemnify, defend, and hold Huron Valley Schools harmless from liability, including all claims and losses, and all related actual costs and expenses (including reasonable attorneys' fees and court costs), accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this Contract and that are attributable to the negligence or tortious acts of the Contractor, any of its subcontractors, or by anyone else for whose acts any of them may be liable.

##### **(b) Employee Indemnification**

In any claims against Huron Valley Schools, its departments, agencies, commissions, officers, employees, and agents, by any employee of the Contractor or any of its subcontractors, the indemnification obligation will not be limited in any way by the amount or type of damages, compensation, or benefits payable by or for the Contractor or any of its subcontractors under worker's disability compensation acts, disability benefit acts, or other employee benefit acts. This indemnification clause is intended to be comprehensive. Any overlap in provisions, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other provisions.

##### **(c) Patent/Copyright Infringement Indemnification**

(i) To the extent permitted by law, the Contractor must indemnify and hold Huron Valley Schools harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest, and penalties) resulting from any actual action against Huron Valley Schools to the extent that the action is based on a claim that any piece of equipment, software, commodity, or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, infringes any United States patent, copyright, trademark or trade secret of any person or entity.

(ii) If, in Huron Valley Schools or the Contractor's opinion, any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, is likely to become the subject of an infringement claim, the Contractor must, at its expense: (i) procure for the State the right to continue using the equipment, software, commodity or service or, if this option is not reasonably available to the Contractor; (ii) replace or modify to Huron Valley Schools satisfaction the same with equipment, software, commodity or

service of equivalent function and performance so that it becomes non-infringing, or, if this option is not reasonably available to Contractor; (iii) accept its return by Huron Valley Schools with appropriate credits to Huron Valley Schools against the Contractor's charges and reimburse Huron Valley Schools for any losses or costs incurred as a consequence of Huron Valley Schools ceasing its use and returning it.

(iii) Notwithstanding the foregoing, the Contractor has no obligation to indemnify or defend Huron Valley Schools for, or to pay any costs, damages or attorneys' fees related to, any infringement claim based upon: (i) equipment, software, commodity or service developed based on written specifications of Huron Valley Schools; (ii) use of the equipment, software, or commodity in a configuration other than implemented or approved by the Contractor, including any modification of the same by Huron Valley Schools; or (iii) the combination, operation, or use of the equipment, software, or commodity with equipment, software, or commodities not supplied by the Contractor under this Contract.

## **5. Continuing Obligation**

The Contractor's duty to indemnify continues in full force and effect, notwithstanding the expiration or early cancellation of the contract, with respect to any claims based on facts or conditions that occurred before expiration or cancellation.

## **6. Limitation of Liability**

Neither the Contractor nor Huron Valley Schools is liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this contract calling for liquidated damages; or to court costs or attorneys' fees awarded by a court in addition to damages after litigation based on this.

## **7. Warranties**

### **(a) Warranties and Representations**

The Contractor represents and warrants:

(i) It is capable of fulfilling and will fulfill all of its obligations under this contract. The performance of all obligations under this contract must be provided in a timely, professional, and workmanlike manner and must meet the performance and operational standards required under this contract.

(ii) The contract appendices, attachments, and exhibits identify the equipment, software, and services necessary for the Deliverable(s) to comply with the contract's requirements.

(iii) It is the lawful owner or licensee of any Deliverable licensed or sold to Huron Valley Schools by Contractor or developed by the Contractor for this contract, and Contractor has all of the rights necessary to convey to Huron Valley Schools the ownership rights or licensed use, as applicable, of any Deliverable(s). None of the Deliverable(s) provided by Contractor to Huron Valley Schools, nor their use by Huron Valley Schools, will infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party.

(iv) If the Contractor procures any equipment, software, or other Deliverable(s) for Huron Valley Schools (including equipment, software, and other Deliverable(s) manufactured, re-marketed or otherwise sold by the Contractor or under the Contractor's name), then the Contractor must assign or otherwise transfer to Huron Valley Schools or its designees, or afford Huron Valley Schools the benefits of, any manufacturer's warranty for the Deliverable(s).

(v) The contract signatory has the authority to enter into this contract on behalf of the Contractor.

(vi) It is qualified and registered to transact business in all locations where required.

(vii) Neither the Contractor nor any affiliates, nor any employee of either, has, will have, or will acquire, any interest that would conflict in any manner with the Contractor's performance of its duties and responsibilities to Huron Valley Schools or otherwise create an appearance of impropriety with respect to the award or performance of this contract. The Contractor must notify Huron Valley Schools about the nature of any conflict or appearance of impropriety within two days of learning about it.

(viii) Neither the Contractor nor any affiliates, nor any employee of either, has accepted or will accept anything of value based on an understanding that the actions of the Contractor, its affiliates, or its employees on behalf of Huron Valley Schools would be influenced. The Contractor must not attempt to influence any Huron Valley Schools employee by the direct or indirect offer of anything of value.

(ix) Neither the Contractor nor any affiliates, nor any employee of either, has paid or agreed to pay any person, other than bona fide employees and consultants working solely for the Contractor or the affiliate, any fee, commission, percentage,

brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Contract.

(x) The Contractor arrived at its proposed prices independently, without communication or agreement with any other bidder for the purpose of restricting competition. The Contractor did not knowingly disclose its quoted prices for this contract to any other bidder before the award of the contract. The Contractor made no attempt to induce any other person or entity to submit or not submit a proposal for the purpose of restricting competition.

(xi) All financial statements, reports, and other information furnished by the Contractor to Huron Valley Schools in connection with the award of this contract fairly and accurately represent the Contractor's business, properties, financial condition, and results of operations as of the respective dates covered by the financial statements, reports, or other information. There has been no material adverse change in the Contractor's business, properties, financial condition, or results of operation.

(xii) All written information furnished to Huron Valley Schools by or for the Contractor in connection with the award of this contract is true, accurate, and complete, and contains no false statement of material fact nor omits any material fact that would make the submitted information misleading.

(xiii) It will immediately notify Huron Valley Schools Administrator if any of the certifications, representations, or disclosures made in the Contractor's original bid response change after the contract is awarded.

## **8. Warranty of Merchantability**

The Deliverable(s) provided by the Contractor must be merchantable.

### **(a) Warranty of Fitness for a Particular Purpose**

The Deliverable(s) provided by the Contractor must be fit for the purpose(s) identified in this contract.

### **(b) Warranty of Title**

The Contractor must convey good title to any Deliverable(s) provided to Huron Valley Schools. All Deliverable(s) provided by the Contractor must be delivered free from any security interest, lien, or encumbrance of which Huron Valley Schools, at the time of contracting, has no knowledge. Deliverable(s) provided by the Contractor must be delivered free of any rightful claim of infringement by any third person.

(c) Consequences for Breach

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in Section 3.6, Warranties, the breach may be considered a material default.

**9. Contract Administration**

(a) Issuing Office

This Contract is issued by Huron Valley Schools on behalf of all counties and local units of government. Huron Valley Schools Administrator or designee is the only entity authorized to modify the terms and conditions of this contract, including the prices and specifications. The Contract Administrator will be designated at the time of the contract award.

(b) Contract Administrator

The Contract Administrator will monitor and coordinate contract activities on a day-to-day basis.

(c) Contract Changes

(i) If Huron Valley Schools requests or directs the Contractor to provide any Deliverable(s) that the Contractor believes are outside the scope of the Contractor's responsibilities under the contract, the Contractor must notify Huron Valley Schools before performing the requested activities. If the Contractor fails to notify Huron Valley Schools, any activities performed will be considered in-scope and not entitled to additional compensation or time. If the Contractor begins work outside the scope of the contract and then ceases performing that work, the Contractor must, at the request of Huron Valley Schools, retract any out-of-scope work that would adversely affect the contract.

(ii) Huron Valley Schools or the Contractor may propose changes to the contract. If the Contractor or Huron Valley Schools requests a change to the Deliverable(s) or if Huron Valley Schools requests additional Deliverable(s), the Contractor must provide a detailed outline of all work to be done, including tasks, timeframes, listing of key personnel assigned, estimated hours for each individual per Deliverable, and a complete and detailed cost justification. If the parties agree on the proposed change, Huron Valley Schools Administrator will prepare and issue a notice that describes the change, its effects on the Deliverable(s), and any affected components of the contract (Contract Change Notice).

(iii) No proposed change may be performed until Huron Valley Schools issues a duly executed Contract Change Notice for the proposed change.

(d) Price Changes

Prices quoted for all Products/Services, are the maximum for a period of the contract becomes effective. Requested changes may include increases or decreases in price and must be accompanied by supporting information indicating market support of proposed modifications (such as the CPI and PPI, US City Average, as published by the US Department of Labor, Bureau of Labor Statistics).

(i) Huron Valley Schools may request a review upon 30 days written notice that specifies what deliverable is being reviewed. At the review, each party may present supporting information including information created by, presented, or received from third parties.

(ii) Following the presentation of supporting information, both parties will have 30 days to review the supporting information and prepare any written response.

(iii) In the event the review reveals no need for modifications of any type, pricing will remain unchanged unless mutually agreed to by the parties. However, if the review reveals that changes may be recommended, both parties will negotiate in good faith for 30 days unless extended by mutual agreement of the parties.

(iv) If the supporting information reveals a reduction in prices is necessary and Contractor agrees to reduce rates accordingly, then Huron Valley Schools may elect to exercise the next one-year option, if available.

(v) If the supporting information reveals a reduction in prices is necessary and the parties are unable to reach agreement, then Huron Valley Schools may eliminate all remaining contract renewal options.

(vi) Any changes based on the review must be implemented through the issuance of a Contract Change Notice.

(e) Covenant of Good Faith

Each party must act reasonably and in good faith. Unless otherwise provided in this contract, the parties will not unreasonably delay, condition, or withhold their consent, decision, or approval any time it is requested or reasonably required in order for the other party to perform its responsibilities under the contract.

(f) Assignments

(i) Neither party may assign this contract, or assign or delegate any of its duties or obligations under the contract, to another party (whether by operation of law or otherwise), without the prior approval of the other party. Huron Valley Schools may, however, assign this contract to any other Huron Valley Schools, or local unit of government without the prior approval of the Contractor.

(ii) If the Contractor intends to assign this contract or any of the Contractor's rights or duties under the contract, the Contractor must notify Huron Valley Schools and provide adequate information about the assignee at least 90 days before the proposed assignment or as otherwise provided by law or court order. Huron Valley Schools may withhold approval from proposed assignments, subcontracts, or novations if Huron Valley Schools determines that the transfer of responsibility would decrease Huron Valley Schools likelihood of receiving performance on the contract or Huron Valley Schools ability to recover damages. After consultation with Contractor, Huron Valley Schools shall not unreasonably withhold approval for proposed assignments, subcontracts, or novations.

(iii) If Huron Valley Schools permits an assignment of the Contractor's right to receive payments, the Contractor is not relieved of its responsibility to perform any of its contractual duties. All payments must continue to be made to one entity.

## **10. Acceptance of Deliverables**

### **(a) Delivery Responsibilities**

Unless otherwise specified by Huron Valley Schools, the following are applicable to all deliveries:

(i) The Contractor is responsible for delivering the deliverable(s) by the applicable delivery date to the location(s) specified in the SOW or individual Purchase Order.

(ii) The Contractor must ship the deliverable(s) "F.O.B. Destination, within Government Premises."

(iii) Huron Valley Schools will examine all packages at the time of delivery. The quantity of packages delivered must be recorded and any obvious visible or suspected damage must be noted at the time of delivery using the shipper's delivery document(s) and appropriate procedures to record the damage.

### **(b) Process for Acceptance of Deliverable(s)**

Huron Valley Schools review period for acceptance of the deliverable(s) is governed by the applicable Statement of Work, and if the Statement of Work does not specify Huron Valley Schools review period, it is by default 30 days for a



deliverable (Huron Valley Schools Review Period). Huron Valley Schools will notify the Contractor by the end of Huron Valley Schools Review Period that either:

- (i) the deliverable is accepted in the form delivered by the Contractor;
- (ii) the deliverable is accepted, but noted deficiencies must be corrected; or
- (iii) the deliverable is rejected along with notation of any deficiencies that must be corrected before acceptance of the deliverable. If Huron Valley Schools delivers to the Contractor a notice of deficiencies, the Contractor will correct the described deficiencies and within 30 Days resubmit the deliverable(s) with an explanation that demonstrates all corrections have been made to the original deliverable(s). The Contractor's correction efforts will be made at no additional charge. Upon receipt of a corrected deliverable from the Contractor, Huron Valley Schools will have a reasonable additional period of time, not to exceed 30 Days, to accept the corrected deliverable.

(c) Acceptance of Deliverable(s)

(i) Huron Valley Schools obligation to comply with any Huron Valley Schools Review Period is conditioned on the timely delivery of the deliverable(s). Huron Valley Schools Review Period will begin on the first business day following Huron Valley Schools receipt of the deliverable(s).

(ii) Huron Valley Schools may inspect the deliverable to confirm that all components have been delivered without material deficiencies. If Huron Valley Schools determines that the deliverable or one of its components has material deficiencies, Huron Valley Schools may reject the deliverable without performing any further inspection or testing.

(iii) Huron Valley Schools will only approve a deliverable after confirming that it conforms to and performs according to its specifications without material deficiency. Huron Valley Schools may, in its discretion, conditionally approve a deliverable that contains material deficiencies if Huron Valley Schools elects to permit the Contractor to correct those deficiencies post-approval. The Contractor remains responsible for working diligently to correct within a reasonable time at the Contractor's expense, all deficiencies in the deliverable that remain outstanding at the time of Huron Valley Schools approval. (d) If, after three opportunities the Contractor is unable to correct all deficiencies, Huron Valley Schools may: (i) demand that the Contractor cure the failure and give the Contractor additional time to do so at the sole expense of the Contractor; (ii) keep the Contract in force and perform, either itself or through other parties, whatever the Contractor has failed to do, and recover the difference between the cost to cure the deficiency and the

Contract price plus an additional amount equal to 10% of Huron Valley Schools cost to cure the deficiency; or (iii) fully or partially terminate the Contract for default by giving notice to the Contractor. Notwithstanding the foregoing, Huron Valley Schools cannot use, as a basis for exercising its termination rights under this Section, deficiencies discovered in a repeat Huron Valley Schools Review Period that could reasonably have been discovered during a prior Huron Valley Schools Review Period.

(iv) Huron Valley Schools, at any time and in its reasonable discretion, may reject the deliverable with notation of all deficiencies if the acceptance process reveals deficiencies in a sufficient quantity or of sufficient severity that renders continuing the process unproductive or unworkable.

## **11. Stop Work Order & Termination**

### **(a) Stop Work Order**

Huron Valley Schools may, by issuing a Stop Work Order, require that the Contractor fully or partially stop work for a period of up to 90 calendar days, and for any further period to which the parties agree. Upon receipt of the Stop Work Order, the Contractor must immediately take all reasonable steps to minimize incurring costs. Within the period of the Stop Work Order, Huron Valley Schools must either: (1) terminate the Stop Work Order; or (2) terminate the work covered by the Stop Work Order.

### **(b) Termination of Stop Work Order**

The Contractor must resume work if Huron Valley Schools terminates a Stop Work Order or if it expires. The parties will agree upon an equitable adjustment in the delivery schedule, the Contract price, or both, and the Contract must be modified, if: (a) the Stop Work Order results in an increase in the time required for, or the Contractor's costs properly allocated to, the performance of the Contract; and (b) the Contractor asserts its right to an equitable adjustment within 20 days after the end of the Stop Work Order by submission of a request for adjustment to Huron Valley Schools; provided that, Huron Valley Schools may receive and act upon the Contractor's request submitted at any time before final payment. Any adjustment will conform to the requirements of Section 9(c), Contract Changes.

### **(c) Allowance of the Contractor's Costs**

If Huron Valley Schools fully or partially terminates the work covered by the Stop Work Order, for reasons other than material breach, the termination is a termination for convenience. Termination by Huron Valley Schools, and Huron Valley Schools will pay reasonable costs resulting from the Stop Work Order in

arriving at the termination settlement. Huron Valley Schools is not liable to the Contractor for lost profits because of a Stop Work Order issued under dis 11.ac, Stop Work.

(d) Notice and Right to Cure

If the Contractor breaches the Contract, and Huron Valley Schools, in its sole discretion, determines that the breach is curable, Huron Valley Schools will provide the Contractor notice of the breach and a period of at least 30 days to cure the breach. Huron Valley Schools does not need to provide notice or an opportunity to cure for successive or repeated breaches or if Huron Valley Schools determines, in its sole discretion, that a breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

(e) Reservation of Rights

In the event of any full or partial termination of this contract, each party reserves all rights or remedies otherwise available to the party.

(f) Contractor Transition Responsibilities

If this Contract terminates under, Termination by Huron Valley Schools, the Contractor must make reasonable efforts to transition the performance of the work, including all applicable equipment, services, software, and leases, to Huron Valley Schools or a third party designated by Huron Valley Schools within a reasonable period of time that does not exceed 30 days from the date of termination. The Contractor must provide any required reports and documentation.

(g) Termination by Contractor

If Huron Valley Schools breaches the contract and the Contractor, in its sole discretion, determines that the breach is curable, the Contractor will then provide Huron Valley Schools with notice of the breach and a time period (not less than 30 days) to cure the breach.

The Contractor may terminate this Contract if Huron Valley Schools:

(i) materially breaches its obligation to pay the Contractor undisputed amounts due;

(ii) breaches its other obligations to an extent that makes it impossible or commercially impractical for the Contractor to complete the deliverable(s); or



MAC

(iii) does not cure the breach within the time period specified in a notice of breach. The Contractor must discharge its obligations before it terminates the contract.



**RFP #HV-580-110124**

REQUEST FOR PROPOSAL

FOR

CHORAL AND DANCE RISER EQUIPMENT

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## BID SUMMARY

**Commodity/Service Being Requested:** Choral and Dance Riser Equipment

**Type of Solicitation:** Request for Qualifications (RFQu) - Huron Valley Schools, in partnership with the Michigan Association of Counties (MAC) bid program, is implementing a Choral and Dance Riser Equipment program statewide throughout Michigan. School districts and other public entities across the state have been requesting a contract vehicle be put in place that makes the purchase of Choral and Dance Riser Equipment affordable and easy to order.

Through this process, it is the goal of Huron Valley Schools to competitively pre-qualify and establish a list of contractors that will provide choral and dance riser equipment for the next three to five years. The resulting contract(s) will enable public municipalities, non-profit organizations, and school districts to "piggyback" and purchase on an as-needed basis from the awarded pool of contractors. **Please be sure in your proposal to list the areas of the state where you provide services (Refer to Appendix A).** Huron Valley Schools as part of this process is requesting a pricing plan to purchase and/or rent choral and dance riser equipment.

**Type of Resulting Contract:** Statewide Cooperative Contract - As a result of this RFQu, Huron Valley Schools will work with the Michigan Association of Counties to market and extend the resulting contract to other government municipalities and school districts statewide.

**Resulting Contract Term:** Three (3) years with two (2) one-year renewal options.

TIMETABLE	
Release of RFQu:	November 19, 2024
Due Date for Receipt of Questions:	November 26, 2024
Questions and Answers Posted:	December 3, 2024
Proposals Due by (10:00 AM/ EST) *:	December 17, 2024
Notice to Award:	January 2025
Master Agreement Award Date:	January 2025

\*Responses received later than the specified deadline will be disqualified.

**Contacts with Huron Valley Schools Personnel:** All contact with Huron Valley Schools regarding this RFQu or any matter relating thereto must be sent to the following email: [schubel@macservcorp.com](mailto:schubel@macservcorp.com)



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Solicitation Terms and Conditions – HVS/MAC Master Agreement Template: [Business Office | \(hvs.org\)](https://www.hvs.org/BusinessOffice1)





## SECTION 1.0 – BIDDER RESPONSES TO SCOPE OF WORK AND PRICING

### 1.1 Minimum Mandatory Requirements

All Bids will be reviewed for compliance with the mandatory requirements. Bids deemed non-responsive will be eliminated from further consideration.

1. Proposer must have three (3) years' experience, within the last five (5) years, in providing Choral and Dance Riser Equipment equivalent or similar to that being requested by Huron Valley Schools as described herein.
2. Please include in your proposal a description of your organization's ordering and delivery services.
3. Provide pricing to Huron Valley Schools/MAC cooperative members on a wide range of Choral and Dance Riser Equipment. Please provide pricing as a percentage off catalog price. Percentage may change by item or item type or by manufacturer.
4. If awarded, proposer will be required to present all product information in electronic catalogs.

#### *Proposer Response:*

*Please enter your responses in the "Proposer Response" text boxes provided. There is no requirement or limitation on the number of words for your responses.*

See attached Proposer Response
--------------------------------

### 1.2 Product and Service Categories

Huron Valley Schools, in partnership with the MAC Cooperative, is seeking a distributor/manufacturer that has the depth, breadth, and quality of resources necessary to provide choral and dance riser equipment at various locations. The provider must demonstrate a level of expertise, technical knowledge, innovation, and overall capacity for choral and dance riser equipment. The provider needs to be capable of delivering a comprehensive range of high-quality products and services to meet the diverse needs of our educational institutions and other partner entities across Michigan. Huron Valley Schools is also interested in the introduction of products that will offer Huron Valley Schools/MAC Cooperative members a wide range of solutions. The district is looking for a dynamic supplier partner that will adapt with the changing needs of our ordering entities to assist them in finding new products and savings.

Proposers are to provide manufacturer's price lists, brochures, catalogs for choral and dance riser equipment, accessories, features, supplies, and additional options available in the categories listed below. Proposers are to include product specifications for equipment that clearly identifies brand and product. Proposers are to provide pricing for specific items listed in the **HVS List** tab of



**Attachment A.** Proposers are to indicate in the pricing section (**Attachment A**) of this solicitation the percentage discount off manufacturer's suggested retail price (MSRP) and volume discounts off each category being bid by product type grouping, manufacturer, or by item. Refer to **Appendix B** for examples of choral and dance risers being sought by HVS.

Please also include in your response all purchase and leasing options available as well as other services such as maintenance and/or parts to HVS/MAC Cooperative members.

Responses may be submitted for one, multiple, or all categories below:

- **Dance Risers** – Rolling or Stationary, platform, with or without Staircases, with or without Guard Rails, with or without Hand Rails
- **Choral Risers** – Standing or Seated, single tier, two tier, three tier, four tier, five tier, seven tier, nine tier, multi-tier, Rolling or Stationary, with or without Staircases, with or without Guard Rails, with or without Hand Rails
- **Stage Platforms** – square, rectangular, angled/tapered
- **Stage Ramps/Staircases**
- **Stage Skirts** – box-pleat, shirred, wrap
- **Material/Finish** – carpet, hardboard, industrial finish
- **Backdrops** – pipe or drape
- **Other Accessories**– stage skirt clips, Velcro tape, etc.

#### **Scope of Services:**

- **Depth, Breadth, and Quality:** HVS/MAC Cooperative is looking for provider(s) with the capacity to offer a wide array of choral and dance riser equipment, ensuring that our schools and partner entities have access to the resources and equipment needed to purchase and/or lease such equipment.
- **Innovative Solutions:** HVS/MAC Cooperative is interested in suppliers who can introduce new products and solutions that enhance efficiency, safety, and cost-effectiveness for its cooperative members.
- **Dynamic Partnership:** HVS/MAC Cooperative is seeking supplier partners(s) who can adapt to evolving needs and collaborate closely with our districts and ordering entities to identify opportunities for product innovation and cost savings.

**Our Cooperative Partners:** Our partner entities include school districts, counties, townships, cities, and non-profit organizations throughout Michigan. They require choral and dance riser equipment for various properties and facilities.

**Pricing Model:** Vendors are requested to provide pricing based on a percentage off catalog pricing. This percentage may apply to the entire catalog or may be specified by segment, category, or manufacturer. Please provide a clear explanation of your pricing model in your bid proposal.





We encourage a diverse range of providers to submit bids, regardless of the size of their product offerings.

If you believe your company can meet our requirements and provide exceptional value to our cooperative members, we invite you to submit a proposal.

This solicitation will allow other government municipalities (County, township, and city), non-profit organizations, and school districts statewide to piggy back and purchase and/or lease from this contract.

### 1.3 Product Specifications

#### 1.3.1 Reservation of Rights

Huron Valley Schools will evaluate the merits of all bids submitted and reserves the right, in its sole and absolute discretion, to accept or reject, in whole or in part, any or all bids or portions of bids with or without cause. Huron Valley Schools further reserves the right to waive any irregularity or informality in the RFQu process or any bid, and the right to award to one or multiple vendors. Huron Valley Schools reserves the right to add or delete services from the bid, extend agreements, or change vendors, in order to best serve the eligible agencies. These changes will follow approved bidding laws. Huron Valley Schools may use the product or service cost, or the sum of groups of products and/or services, may group similar products, and/or total cost of ownership, to evaluate prices and award bids. Huron Valley Schools reserves the right to request additional information from any or all Proposers. Huron Valley Schools also reserves the right to select one or more vendors to award a contract to under this RFQu. In the event a bid is accepted by Huron Valley Schools and the vendor asserts exceptions, special considerations or conditions after acceptance, Huron Valley Schools, in its sole and absolute discretion, reserves the right to reject the bid and award other Proposer(s).

Please confirm your understanding by checking Yes or No.

☒ Yes ☐ No

#### 1.3.2 Competition Promoted

The name of a model, manufacturer or brand in Huron Valley Schools bid documents shall not be considered as exclusive of other brands unless "NO SUBSTITUTE" is stated in the item description. Proposers may offer a variety of brands and models, as it is the intent of Huron Valley Schools to provide a multitude of options to the eligible agencies. Huron Valley Schools expects all supplies, materials, equipment, or products bid to meet or exceed the specifications set forth in this RFQu. Further, it is Huron Valley Schools intent that this RFQu permit competition. Accordingly, the use of any patent, proprietary name or manufacturer's name is for demonstrative purposes only and is not intended to curtail competition. Whenever any supplies, materials, equipment, or products requested in this RFQu are specified by patent, proprietary name or by the name of the manufacturer, unless stated differently, such specification shall be considered as if followed by the words "or comparable equivalent," whether or not such words appear. Huron Valley Schools, in its sole and absolute discretion, shall have the right to determine if the proposed equivalent products/brands submitted by Proposer meet the specifications contained in this RFQu and



possess equivalent and/or better qualities. It is the Proposer's responsibility to notify Huron Valley Schools in writing if any specifications or suggested comparable equivalent products/brands require clarification by Huron Valley Schools prior to the due date for bids.

Please confirm your understanding by checking Yes or No.

☒ Yes

☐ No

#### 1.4 Service Specifications

All services furnished must be in conformity with the participating agency requirements and specifications and will be subject to acceptance by the individual customers at delivery. The right is reserved to reject the service at the risk and expense of the vendor.

Please confirm your understanding by checking Yes or No.

☒ Yes

☐ No

##### 1.4.1 Contractor Code of Conduct

The purpose of the Huron Valley Schools and its employees is to provide a safe, positive learning environment for the students of the District. In providing that environment it is mandatory that all employees, visitors, and contractors follow certain levels of conduct, dress, and demeanor. This Code of Conduct outlines the expectations of the Huron Valley Schools for persons both contemplating performing work and performing work for Huron Valley Schools in the capacity of a contractor or subcontractor. These rules will become part of the mandatory working conditions of the contract and failure to comply by any contractor, subcontractor, management, employee, or contracted consultant may result in the cancellation of the contract. In general, it is expected that everyone entering a Huron Valley Schools facility, whether a school, support facility, or the surrounding grounds, must dress, act, and talk in a manner that is conducive to the education process of children while assuring their overall safety and security. The following rules have been established to assure that this is done:

Every contractor employee that enters or leaves the building must sign in and out at either the school office or the building engineer's office as designated by the school administrator. This sign-in sheet must record the name, time in and out, the firm, and the signature of the individual.

All contractors shall be furnished by their company a badge or identification that is to be worn while in the building. Such identification shall clearly indicate the individual's name and the name of the firm they are working for.

Prior to the beginning of a job, the contractor shall furnish the building engineer with a list of individuals expected to be on the job, contact persons with phone numbers, and a schedule of the activities to take place.





The contractor shall provide the building engineer with a scope of work and check with him prior to drilling or penetrating any walls, floors, or ceilings.

Each person working in a school building or on school property shall comply with the following:

No drinking or possession of liquor or alcoholic beverages and or possession of any kind of illicit drugs or narcotics.

No use of District facilities or equipment including telephone, computers, internet access, fax, kitchen, maintenance, or office equipment.

No smoking or use of any tobacco products anywhere within the building at any time nor outside the school on District property during normal school hours (This is a law and punishable as a civil infraction by local authorities).

A reasonable standard of dress must be followed. Within the educational facilities where students and parents are or can be present, this is to mean clothing or attire must be suitable for the work and must not bear images or writing depicting anything to be construed as obscene in nature or promoting or portraying alcoholic beverages or use, drugs, narcotics, tobacco or establishments that serve or promote the use of these substances.

There shall be no use of profanity or obscene language or gestures. Language, gestures, or other actions that depict sexual or ethnic harassment or intimidation will not be permitted.

The contractor is responsible for a clean and safe workplace. To that end the following will be adhered to:

All work areas, walkways, and stairs must be kept clear of debris and loosely scattered materials.

Material storage is to be in an area designated by the Building Engineer.

All work areas are to be cleaned by the contractor prior to leaving. Building staff will not be responsible for cleaning work areas.

All trash, debris, and material must be removed from the worksite each day and disposed of off-site. District dumpsters and trash containers are not to be used by contractors for disposal.



All contractor tools and equipment must be kept in good working order, with guards and safety devices in place and working. Defective tools must be taken out of service. District tools and equipment will not be loaned to contractors.

Contractors are to provide and use required protective safety equipment and comply with all local, state, and federal safety laws and regulations.

Contractors are responsible for the reporting of accidents both to the District and their management and to obtain any emergency treatment that may be required.

Upon leaving a jobsite all doors and windows must be locked, secured, or left as they were found prior to beginning the work.

Contractors are to provide their own site safety plan for areas that they are working in.

Contractors are reminded that there may be asbestos insulation in our buildings. They are not to disturb any insulation or enter any areas that contain asbestos containing building materials. If they have any questions, contact the building engineer for direction.

Contractor is not to disable or interfere with any fire or burglary system equipment or telephone lines servicing such equipment. If equipment needs to be removed, relocated, or temporarily disabled, the contractor needs to coordinate this with the building engineer.

The District will not tolerate acts of theft, vandalism, fighting, or abuse of the facilities or activities that threaten the security and safety of the school environment and its students, staff, and employees.

In summary, good judgment must be used to protect the learning environment. **Failure to comply with the above or to exhibit conduct which is deemed not in the best interest of the Huron Valley Schools will be grounds for immediate removal from the building and the project.**

Please confirm your understanding by checking Yes or No.

☒ Yes

☐ No

## 1.5 Service Capabilities

### 1.5.1 Communication Plan/Contract Management

Proposers shall identify their company standards of communication as they relate to contract performance, issue management, and change management. An issue is an identified event that, if



not addressed, may affect schedule, scope, service, delivery, quality, or budget. A change is identified as a change in corporate leadership, structure, merger, or acquisition.

**Proposer Response:**

See attached Proposer Response

**1.5.2 Primary Account Representative**

Proposers must identify by name and location the primary account representatives and key contacts who will be responsible for the performance of a resulting contract, as well as contact persons for reports and bid documents. Include names, titles, address, phone number, and email addresses.

**Proposer Response:**

See attached Proposer Response

**1.6 Customer Service**

It is preferred that the Vendor have an accessible customer service department with an individual specifically assigned to Huron Valley Schools. Customer inquiries should be responded to within 48 hours or two (2) business days unless it is an emergency issue. Describe your company's Customer Service Department (hours of operation, number and location of service centers, regular and emergency response times, etc.)

**Proposer Response:**

Contact Wenger Corporation Customer Service - 800/887.7145 or [Customer.Service@wengercorp.com](mailto:Customer.Service@wengercorp.com)

**1.7 Purchase Orders**

Requests for quotes will be initiated by participating entities as specific needs arise. Participating entities will issue individual detailed specifications to the pre-qualified vendor pool along with specific response information required, deliverables, and any special terms and conditions. The vendors will respond directly to the requesting agency within the timeframe specified in the request for quote. The participating entity will evaluate the responses and determine the vendor that will be awarded a purchase order (PO). Resulting orders are to be delivered and billed directly to these institutions.

Please confirm your understanding by checking Yes or No.

☒ Yes

☐ No

**1.8 Delivery & Acceptance**

The Proposer will be required to quote prices for all known costs for the requested products and services. Proposer should address the following items and costs in their proposal and other item/costs that they are aware of that may not have been requested in this bid.

- Time frames for delivery of products;
- Please give a description and the costs associated with products and the service model you recommend.





MAC

- What is your Ordering procedure and/or process?
- Policies and procedures for an organization accepting a delivery of service.

**Proposer Response:**

See attached Proposer Response

**1.8.1 Delivery Time Frames**

If there are supplies, services, or regions of the state that might require a longer delivery timeframe, please denote in your response.

Please confirm your understanding by checking Yes or No.

☒ Yes ☐ No

**1.8.2 Reporting Capabilities**

Contractors are required to submit quarterly sales reports and other reporting documents, as it pertains to this contract.

Please confirm your understanding by checking Yes or No.

☒ Yes ☐ No

**1.8.3 Shipping Errors**

The receiving entities have been instructed to make immediate inspection on receipt of products/services and to process payment documents promptly. Payment documents, however, will be delayed if the products/services fail to comply with specification requirements.

Please confirm your understanding by checking Yes or No.

☒ Yes ☐ No

*If "NO" was answered on any items in Section 1.3.1, 1.3.2, 1.4, 1.4.1, 1.7, 1.8.1, 1.8.2, and 1.8.3, please explain:*

**1.9 Management and Staff**

Proposer should address the following items in their proposal:

- Project Management of the contract;
- Staff and responsibilities;
- Process and procedures to keep safe and secure facilities when delivering product;
- Please describe your company's background check process for delivery and maintenance personnel, if delivery is by a company other than UPS and Federal Express.

**1.9 Proposer Response:**

See attached Proposer Response

**1.10 Orders/Delivery Reporting/Customer Service****1. Generally**

Purchase Orders will be initiated by participating agencies as specific needs arise. Participating agencies will issue individual detailed specifications with specific response information required, deliverables, and any special terms and conditions. The contractor will respond directly to the requesting agency within the timeframe specified by the participating agency.

**2. Ordering Process Capabilities**

Proposers shall identify their ordering/customer service capabilities. This includes having the capacity to receive orders electronically, by phone, facsimile, and by written order. A state-wide toll-free phone number for phone orders will be required. The Vendor agrees to have internal controls to ensure that authorized individuals place orders.

**1.10 Proposer Response:**

See attached Proposer Response
--------------------------------

**1.11 Pricing Schedule****1. Price Guarantee**Price Stability Guarantee

For the first year of the Agreement, the vendor must guarantee to provide the products at the proposed rates. The vendor can propose price increases or decreases after the above stated time period.

Promotional Pricing

Proposer may offer promotional pricing for awarded products and/or services during the contract term. Upon promotion expiration, the pricing must return to previous item price and remain in compliance with the Price Stability Guarantee.

Free on Board (F.O.B) Delivered/Destination (Required)

Prices shall be quoted "F.O.B. Delivered/Destination" to each Customer with transportation charges prepaid on all orders of one (1) or more.

**2. Bid Pricing**

Bid pricing must reflect Net 30 payment terms.

**3. Quantity Term**

Vendor agrees to supply the complete quantity and products that each customer requires.

**4. Rebates and Special Promotional Capabilities**

All vendors are encouraged to make manufacturer promotions, rebates, and special pricing opportunities available. Huron Valley Schools must approve promotional materials referring to the Huron Valley/MAC Agreement prior to release. Huron Valley/MAC will post rebate and special pricing information on its web site.





Guidelines for Vendor /Contractor promotions for Huron Valley/MAC awarded items:

- A. Submit all promotions for approval
- B. Identify the savings amount
- C. Identify the final price
- D. Specify the time period in which a purchase must be made
- E. Identify the link to a rebate form (preferred) or provide the form

5. Tax Excluded from Price

(a) Sales Tax: Huron Valley and local units of government are exempt from sales tax for direct purchases. The Proposer's prices must not include sales tax.

(b) Federal Excise Tax: Huron Valley and local units of government may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for Huron Valley Schools exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Proposer's prices must not include the Federal Excise Tax.

*Proposer Response:*

See attached
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**1.12 Price Assurance**

The awarded vendor agrees to provide pricing to Huron Valley Schools and its participating entities ensuring the lowest pricing available. The awarded vendor agrees to promptly lower the cost of any product/service purchased through Huron Valley Schools following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Huron Valley Schools requests equal or better than pricing to be submitted.

All pricing submitted to Huron Valley Schools shall include 2.0% administrative/remittance fee to be remitted to MAC by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings and sales reports up to date and on file with Huron Valley Schools/MAC.

Huron Valley Schools  
RFP # HV-580-110124  
Request for Proposal  
For  
Choral and Dance Riser Equipment

Proposer Response

Section 1.0 Bidder Response to Scope of Work and Pricing

1.1.1 Minimum Mandatory Requirements

1. Proposer Experience

See Section 2.2 References

Exhibit A. Attached

2. Organization ordering and delivery services.

Wenger Corporation receives a phone call or an email from customer, the sales representative will contact customer to determine product needed along with any other services. Our estimating team will create a quote based on product, quantity, freight, and any installation as necessary. Upon acceptance of quote and customer issued purchase order, project coordinator will work with engineering to complete submittals for approval, if necessary. Approved submittals, if necessary or authorized quote will permit our production team to schedule manufacturing and shipping department to organize freight transportation. During this process, the project coordinator will keep all parties informed of the timeline. Project Coordinator will confirm delivery date and include scheduled installation crew information, if necessary. Customer is required to provide information that the job site is properly prepared for any necessary installation. If installation is required owner is requested to review job site for any punch list work. Upon receipt of punch list Wenger Corporation will promptly schedule for items to be fixed and warranty will follow accordingly.

3. Exhibit A. Attached

4. Wenger catalogs are available for download on the website at:

<https://www.wengercorp.com/catalog.php>

1.5 Service Capabilities

1.5.1 Communication Plan/Contract Management

The main part of the communication plan will come from our Project Managers or Project Coordinator concerning:

The submittal documents

Timelines for product manufacturing and shipping

The dates of when installations teams will be on the job site

Any safety or warranty issues over the first year of the project

Our Customer Service team will assist with any warranty issues beyond the first year.

It will be important for customers to adhere to the dates that our Project Managers and Project Coordinators require for any submittal reviews and approvals, color selections, field measurements requirements, site condition paperwork, etc., as these will affect the lead times regarding, product manufacturing, shipping of products, and scheduling our installation teams.

#### 1.5.2 Primary Account Representative

Brenda Hougum, Strategic Account Representative  
555 Park Drive, Owatonna, MN 55060  
[Brenda.hougum@wengercorp.com](mailto:Brenda.hougum@wengercorp.com)  
507/774.8427

#### 1.8 Delivery & Acceptance

Time frames for delivery of products will be determined at time of order and weight of products and location of delivery. Costs associated with products will be determined at time of order.

#### 1.9 Management and Staff

Project Management of the contract

Orders

Brenda Hougum, Strategic Account Representative  
555 Park Drive, Owatonna, MN 55060  
[Brenda.hougum@wengercorp.com](mailto:Brenda.hougum@wengercorp.com)

Contracts

Contract Specialist Team

555 Park Drive, Owatonna, MN 55060

[Contract.specialist@wengercorp.com](mailto:Contract.specialist@wengercorp.com)

Staff and Responsibilities

Brenda Hougum, Strategic Account Representative  
Receives a phone call or an email from customer, will contact customer to determine product needed along with any other services.

Contract Specialist Team

Will manage the contract administration process for a department or organization.

#### 1.10 Orders/Delivery Reporting/Customer Service

##### 1. Generally

Wenger Corporation receives a phone call or an email from customer, the sales representative will contact customer to determine product needed along with any other services. Estimating team will



create a quote based on product, quantity, freight, and any installation as necessary. Upon acceptance of quote and customer issued purchase order, project coordinator will work with engineering to complete submittals for approval, if necessary, approved submittals, authorized quote will permit our production team to schedule manufacturing and shipping department to organize freight transportation.

## 2 Ordering Process Capabilities

Electronically – Orders can be places on our website <https://www.wengercorp.com>  
507/774.8427

Brenda Houglum, Strategic Account Representative – [brenda.houglum@wengercorp.com](mailto:brenda.houglum@wengercorp.com)



## SECTION 2.0 – BIDDER INFORMATION AND ACCEPTANCE

1. The undersigned declares that the bid documents, including, without limitation, any RFQu Addenda and Exhibits have been read.
2. The undersigned is authorized, offers, and agrees to furnish the articles and/or services specified in accordance with the Specifications, Terms & Conditions of the bid documents of RFP # HV-580-110124 Choral and Dance Riser Equipment.
3. The undersigned has reviewed the bid documents and fully understands the requirements in this bid and that each bidder who is awarded a contract shall be, in fact, a prime contractor, not a subcontractor, and agrees that its bid, if accepted by Huron Valley Schools, will be the basis for the Bidder to enter into a contract with Huron Valley Schools in accordance with the intent of the bid documents.
4. The undersigned acknowledges receipt and acceptance of all addenda.
5. The undersigned agrees to the following terms, conditions, certifications, and requirements listed in Section 2.3:
  - Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
  - Certification Regarding Nondiscrimination Under Federally and State Assisted Programs
  - Assurance Regarding Access to Records and Financial Statements
  - Iran Economic Sanctions Act
  - Price Assurance Certification
  - Familial Relationship Disclosure
  - Non-Collusion Affidavit
6. The undersigned acknowledges that bidder will be in good standing in the State of Michigan, with all the necessary licenses, permits, certifications, approvals, and authorizations necessary to perform all obligations in connection with this RFQu and associated bid documents.
7. It is the responsibility of each bidder to be familiar with all of the specifications, terms and conditions and, if applicable, the site condition. By the submission of a bid, the bidder certifies that if awarded a contract they will make no claim against Huron Valley Schools based upon ignorance of conditions or misunderstanding of the specifications.
8. Patent indemnity: Vendors who do business with the Huron Valley Schools shall hold Huron Valley Schools, its officers, agents and employees, harmless from liability of negligent acts or omissions in performance of work, including actual cost and expenses, for infringement or use of any patent, copyright or other proprietary right, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
9. Insurance certificates are not required at the time of submission. However, if awarded, the Contractor agrees to meet the minimum insurance requirements posted in the terms and





conditions. This documentation must be provided to Huron Valley Schools, prior to award, and shall include an insurance certificate and additional insured certificate, naming Huron Valley Schools, which meets the minimum insurance requirements, as stated in the terms and conditions.

10. Bidders are requested to submit a bid on any category(s) that they are able to supply as specified. Substitutions will not be considered. If the documents note "or acceptable equal" all manufacturers will be considered. Products for consideration must comply with bid category "general notes" and identify discrepancies where product does not meet or exceed the specified (basis of design) product for design, finish, and quality.
11. Should a Bidder find discrepancies in, or omissions from the specifications, details, instructions and bid proposal form, or should the bidder be in doubt as to the meaning, the bidder should notify, the bid contact who will send written instructions to all appropriate Bidders. The Owner shall not be responsible for any oral instructions.
12. It is the Bidder's responsibility to note any detail or specification that, in his opinion, is not practical or functional. Bidder's scope exclusions identified on quote or in bid shall be included in the contract.
13. Interpretations and supplemental instructions will be issued by Addenda. No Bidder shall rely on any interpretations or corrections given by any other method. Interpretations, corrections, or changes of the Bidding Documents made in any other manner will not be binding.
14. Copies of addenda will be made available for inspection wherever Bidding Documents are posted.
15. Addenda will not be issued later than three (3) days, (72 hrs.) prior to the date of receipt of bids (excluding weekends and holidays), except an addendum withdrawing the request for bids or postponing the bid date.
16. Submit requests for clarification or interpretation of the Bidding Documents in writing on bidder's letterhead stationery, pdf format. The cut-off date for submission of clarifications, interpretations, ambiguities, inconsistencies, and or errors discovered is November 26, 2024.
17. Failure of Bidder to receive such addenda shall not relieve him from any obligation under his bid as submitted.
18. Failure to comply with instructions stated in this section may result in rejection of bid.
19. After a contract agreement has been executed, the Bidder shall not be allowed any sum over and above the price(s) specified in the contract agreement.



MAC

20. Huron Valley Schools requires all Contractor owners, employees, agents, representatives, subcontractors, and/or other personnel who will be present on School grounds to submit to a criminal history background check. This background check will include a requirement for each contractor owner, employee, agent, representative, subcontractor, and/or other personnel to be screened before he/she enters School grounds. A valid State ID card or Driver's License is required to complete the background check.

#### ORDER DELETIONS

1. Owner reserves the right to add or deduct item quantities from the original specification, up to 10% of the original quantities without any effect on the unit prices submitted.

#### Huron Valley Pricing

Respondents should indicate any discounts or promotional pricing available. Please specify where different percentage discounts apply. If respondent has existing cooperative contracts in place, Huron Valley requests equal or better than pricing to be submitted.

Solicitation Terms and Conditions – HVS/MAC Master Agreement Template: [Business Office | \(hvs.org\)](https://hvs.org/BusinessOffice)

## 2.1 Company Profile

Official Name of Bidder: <b>Wenger Corporation</b>		Type of Entity/Organization (check one):  <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Joint Venture <input type="checkbox"/> Limited Liability Partnership <input type="checkbox"/> Partnership <input type="checkbox"/> Limited Liability Corporation <input type="checkbox"/> Non-Profit / Church <input type="checkbox"/> Other: _____
Street Address: <b>555 Park Drive</b>		
City: <b>Owatonna</b>		
State: <b>MN</b>	Zip Code: <b>55060</b>	
Website: <b>https://www.wengercorp.com</b>		
Primary Contact Name: <b>Brenda Houglum</b> <b>Strategic Account Representative</b>		
Primary Contact Phone Number		
Primary Contact Email Address: <b>brenda.houglum@wengercorp.com</b>		
Dunn & Bradstreet (D&B) Number (if applicable): <b>00-616-7647</b>		
Has your company been debarred by the Federal Government? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, has it been lifted and if so, when?		
Has your company been debarred by State Governments? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, has it been lifted and if so, when?		
Brief history of your company, including the year it was established: *		
Signature: <i>Brenda Houglum</i>		
Name and Title of Signer: <b>Brenda Houglum, Strategic Account Representative</b>		
Date: <b>December 16, 2024</b>		

Please include a current copy of a W-9 with your proposal.

\*

Wenger Corporation was established in 1946 and provides innovative, high-quality products and solutions for music and theatre education, performing arts venues and athletic programs. Our products include the Wenger, JR Clancy and GearBoss brands of equipment.



## 2.2 References

Provide a minimum of three (3) customer references for providing choral and dance riser equipment of similar scope dating within the past 5 years.

Entity Name:		Avon High School (Dunlap and Johnson - General Contractor)	
Contact Name:	Randy Spencer	Title:	Project Manager-Dunlap & Johnson
City:	Avon	State:	OH
Phone Number:	216/287-4400	Years Served:	3
Description of Services:		Full Stage Shell installation in new high school	
Annual Volume:		\$279,000	

Entity Name:		Imlay City High School - Beck Studios, Dealer	
Contact Name:	Dan Ilhardt	Title:	President - Beck Studios
City:	Imlay City	State:	MI
Phone Number:	248/219.4295	Years Served:	3
Description of Services:		Manufactured and supervised Full Stage Shell installation	
Annual Volume:		\$220,000	

Entity Name:		Owosso High School - Clark Construction, General Contractor	
Contact Name:	Karen Middleton	Title:	Project Manager-Clark Construction
City:	Owosso	State:	MI
Phone Number:	248/514.6787	Years Served:	2
Description of Services:		Full Stage Shell installation in high school addition	
Annual Volume:		\$230,000	



## 2.3 Assurances and Certifications

### Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion

The prospective contractor certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participating in this transaction by any Federal department of agency. Where the prospective contractor is unable to certify to any of the statements in this certification, such prospective contractor shall attach an explanation to this proposal.

### Certification Regarding Nondiscrimination Under Federally and State Assisted Programs

The applicant hereby agrees that it will comply with all federal and Michigan laws and regulations prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin or ancestry, age, sex, marital status or handicap, shall be discriminated against, excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in any program or activity for which it is responsible or for which it receives financial assistance from the U.S. Department of Education or the Michigan Department of Education (MDE).

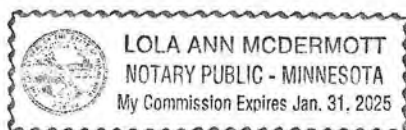
### Assurance Regarding Access to Records and Financial Statements

The applicant hereby assures that it will provide the pass-through entity, i.e., the Huron Valley Schools, and auditors with access to the records and financial statements as necessary for the pass-through entity to comply with 2 CFR, Part 200, Subpart F, and Compliance Supplement for the U.S. Department of Education.

### Iran Economic Sanctions Act

The prospective contractor certifies that its organization, by submission of this proposal, is not an Iran Linked Business. Please refer to the "Iran Economic Sanction Act" Public Act 517 for clarifications or questions. Huron Valley Schools as a Michigan public entity is required to follow Public Act 517 of 2012.

Vendor Signature:	<i>Brenda Houghlum</i>
Date:	December 16, 2024



Notary	
State of	<u>Minnesota</u>
County of	<u>Steele</u>
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <u>16th</u> day of <u>December</u> , 20 <u>24</u> .	
Notary Public	<u>Lola Ann McDermott</u>
My commission expires: <u>January 31, 2025</u>	



### Price Assurance Certification

The awarded vendor agrees to provide pricing to Huron Valley Schools and HVS/MAC cooperative participating entities ensuring the lowest pricing available. The awarded vendor agrees to promptly lower the cost of any product/service purchased through Huron Valley Schools following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Huron Valley Schools requests equal or better than pricing to be submitted.

All pricing submitted to Huron Valley Schools shall include 2.0% administrative/remittance fee to be remitted to MAC by the awarded vendor. It is the awarded vendor's responsibility to keep all product listings and sales reports up to date and on file with Huron Valley Schools/MAC.

Vendor
Firm Name: Wenger Corporation
Authorized Representative Signature: <i>Brenda Houglum</i>
Authorized Representative Name (printed): Brenda Houglum, Strategic Account Representative
Date: December 16, 2024





MAC

### BID DISCLOSURE STATEMENT – FAMILIAL RELATIONSHIP

Pursuant to MCL 380.1267, a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of the Huron Valley Schools Board of Education or the Huron Valley Schools District Superintendent must be accompanied with the bid. **Bids without this disclosure statement will not be accepted.**

The members of the Huron Valley Schools Board of Education are listed on the following website:

<https://www.hvs.org/page/board-of-education>

The Huron Valley Schools Superintendent is Dr. Paul Salah.

The Following are the familial relationships:

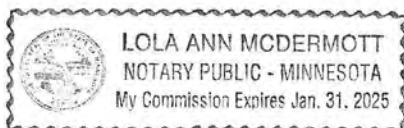
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☒ There are none.

Vendor Signature:	<i>Brenda Houghlum</i>
Date:	December 16, 2024



Notary
State of <u>Minnesota</u>
County of <u>Steele</u>
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <u>16th</u> day of <u>December</u> , 20 <u>24</u> .
Notary Public <u>Lola Ann McDermott</u>
My commission expires: <u>January 31, 2025</u>





NON-COLLUSION AFFIDAVIT

Minnesota  
STATE OF ~~MINNESOTA~~ )  
 )  
[NAME OF COUNTY] Steele )

SS:

The undersigned bidder or agent, being duly sworn on oath, says that he/she has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him/her, entered into any combination, collusion or agreement with any person relative to the price to be bid by anyone at such letting nor to prevent any person from bidding nor to induce anyone to refrain from bidding, and that this bid is made without reference to any other bid and without any agreement, understanding or combination with any other person in reference to such bidding.

He/she further says that no person or persons, firms, or corporation has, have, or will receive directly or indirectly, any rebate, gift, fee, commission, or thing of value on account of such sale.

Wenger Corporation

Bidder (Firm)

*Brenda Houghlum*

Signature of Bidder or Agent

Brenda Houghlum,  
Strategic Account Representative

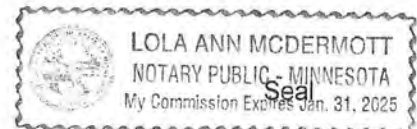
Subscribed and sworn to before me this 16th day of December, 2024.

My commission expires: January 31, 2025

County of residence: Steele

*Lola Ann McDermott*

Notary Public Signature



(Return this completed form with bid package)

## SECTION 3.0 – BIDDING, EVALUATION, SELECTION & AWARD PROCESS

This section contains key project dates and activities as well as instructions to proposers on how to prepare and submit their proposal:

TIMETABLE	
Release of RFQu:	November 19, 2024
Due Date for Receipt of Questions:	November 26, 2024
Questions and Answers Posted:	December 3, 2024
Proposals Due by (10:00 AM/ EST) *:	December 17, 2024
Notice to Award:	January 2025
Master Agreement Award Date:	January 2025

\*Responses received later than the specified deadline will be disqualified.

### 3.1 Huron Valley Schools Responsibility

Huron Valley Schools is not responsible for representations made by any of its officers or employees prior to the execution of the Master Agreement unless such understanding or representation is included in the Master Agreement.

### 3.2 Truth and Accuracy of Representations

False, misleading, incomplete, or deceptively unresponsive statements in connection with a proposal shall be sufficient cause for rejection of the proposal. The evaluation and determination in this area shall be at Huron Valley Schools Administrator/Purchasing agent designee's sole judgment and his/her judgment shall be final.

### 3.3 Proposers Questions

**Proposers may submit written questions regarding this RFQu by e-mail to the address identified below. All questions must be received by 10:00 am EST (Eastern Standard Time) no later than Tuesday, November 26, 2024.** All questions, without identifying the submitting company, will be compiled with the appropriate answers and issued as an addendum to the RFQu.

When submitting questions please specify the RFQu section, paragraph number, and quote the language that prompted the question. This will ensure that the question can be quickly found in the RFQu. Huron Valley Schools reserves the right to group similar questions when providing answers. Questions should be addressed to:

Email address: [schubel@macservcorp.com](mailto:schubel@macservcorp.com)

RFP # HV-580-110124





Huron Valley Schools may modify the RFQu at any time during the bid process. All changes to the RFQu will be posted under the bid number and each posting officially revises the RFQu.

### 3.4 Preparation of the Proposal

Each Proposer must submit a complete proposal in response to this RFQu. The proposal must remain valid for at least 120 days from the due date for responses to this RFQu.

The Proposer will be responsible for completing and submitting the following sections of this RFQu:

**Section 1.0 – Bid Responses to Scope of Work and Pricing** - The Proposer's proposal must include detailed responses to each of the outlined requirements in the text boxes provided. There is no requirement or limitation on the number of words for these responses.

**Section 2.0 – Bidder Information and Acceptance** – The Proposer will be required to complete the information in this section and provide required signatures and notarization.

**Attachment A – Pricing Schedule** – The Proposer will be required to complete the excel spreadsheet that makes up the pricing schedule.

### 3.5 Bid Submission Deadline

**The Deadline for receipt of Bids is: Tuesday, December 17, 2024, 10:00 AM EST (the "Due Date"). Any bids received after this time will not be opened. Submit your bid response as follows:**

- A complete proposal submitted electronically to [Bids@hvs.org](mailto:Bids@hvs.org). Hard copy submissions will not be accepted.
- Include the following in the Subject line of the email: Choral and Dance Riser Equipment RFP HV-580-110124.
- Include company name, phone number, and address in the body of the email.

The Bid Opening will be virtual. If you are interested in attending, please email Cheryl Schubel [schubel@macservcorp.com](mailto:schubel@macservcorp.com) for Zoom Information.

### 3.6 Adherence to Mandatory Requirements (Pass/Fail)

Huron Valley Schools Administrator or designee shall review Section 2.0 Bidder Information and determine if the Proposer meets the minimum requirements as outlined in this RFQu.

Failure of the proposer to comply with the minimum mandatory requirements may eliminate its proposal from any further consideration. Huron Valley Schools may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

### **3.7 Evaluation Process**

All bids will be reviewed for compliance with the mandatory requirements stated within this RFQu. Bids not meeting the mandatory requirements will be deemed non-responsive and eliminated from further consideration. Huron Valley Schools may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

- A. Huron Valley Schools may contact the proposer for clarification of the proposer's bid.
- B. Huron Valley Schools may use other sources of information to perform the evaluation.
- C. Huron Valley Schools may require the proposer to submit additional and/or supporting materials.

Responsive bids will be evaluated on the factors identified in this RFQu. The Proposer(s) whose bid is advantageous to the Eligible Agencies, taking into consideration the evaluation factors, will be recommended for award approval.

After a prospective supplier has been selected, Huron Valley Schools and the prospective supplier(s) will negotiate a Master Agreement. If a satisfactory Master Agreement cannot be negotiated, Huron Valley Schools may, at its sole discretion, begin negotiations with the next qualified proposer who submitted a proposal. It is anticipated that pre-qualified contract awards will be made to multiple vendors.

A solicitation may be cancelled, or any or all bids or proposals may be rejected in whole or in part, when it is in the best interest of Huron Valley Schools in accordance with regulations.

### **3.8 Evaluation Criteria**

- 1. Evaluation Factors for Statement of Work (Section 1) – 30 points
- 2. Company Profile (Section 2.1) - 10 points
- 3. References (Section 2.2) – 20 points
- 4. Pricing (Section 1.11 and Attachment A) – 40 points

### **3.9 Optional Tools to Enhance Evaluation Process**

Huron Valley Schools during the evaluation of proposals may find it necessary to utilize one or multiple tools, as listed below, to facilitate their understanding of the proposal(s) in order to select the best offering to Huron Valley Schools:

- Clarifications
- Deficiency Report
- Oral Presentation
- Site Visit
- Best and Final Offer (BAFO)
- Negotiations

### **3.10 Huron Valley Schools Option to Reject Proposals**





Huron Valley Schools may, in its sole and absolute discretion, reject any or all proposals submitted in response to this RFQu. Huron Valley Schools shall not be liable for any costs incurred by the proposer in connection with the preparation and submission of any proposal. Huron Valley Schools reserves the right to waive inconsequential disparities in a submitted proposal.

### **3.11 Freedom of Information Act**

This contract and all information submitted to Huron Valley Schools by the contractor and proposers is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, et seq.

Huron Valley Schools shall not, in any way, be liable or responsible for the disclosure of any such record or any parts thereof, if disclosure is required or permitted under the Michigan Freedom of Information Act or otherwise by law. The Proposer(s) must specifically label only those provisions of the proposal, which are actually trade secrets, confidential, or proprietary in nature. A blanket statement of confidentiality or the marking of each page of the proposal as "Trade Secret", "Confidential", or "Proprietary" shall not be permitted. Any such designation will be disregarded.

By submitting a response to this RFQu, the Proposer shall be deemed to have agreed to indemnify and hold harmless Huron Valley Schools for any liability arising from or in connection with Huron Valley Schools failure to disclose, in response to a request under the Michigan Freedom of Information Act, any portion or portions of the Proposer's response to this RFQu which have been marked "Trade Secret," "Confidential," or "Proprietary."

### **3.12 Contacts with Huron Valley Schools Personnel**

All contact with Huron Valley Schools regarding this RFQu or any matter relating thereto must be e-mailed as follows:

**Email address:** [schubel@macservcorp.com](mailto:schubel@macservcorp.com)

If it is discovered that a Proposer contacted and received information regarding this solicitation from any Huron Valley Schools personnel other than the Procurement Contact, Huron Valley Schools, in its sole discretion, may disqualify its proposal from further consideration. Only those communications made by Huron Valley Schools in writing will be binding with respect to this RFQu.

### **3.13 Final Agreement Award Determination**

Huron Valley Schools reserves the right to make one total award, one award for each category/section, multiple awards, or a combination of awards, and to exercise its judgment concerning the selection of one or more proposals, the terms of any resultant agreement(s), and the determination of which, if any, proposal(s) best serves the interests of Huron Valley Schools.

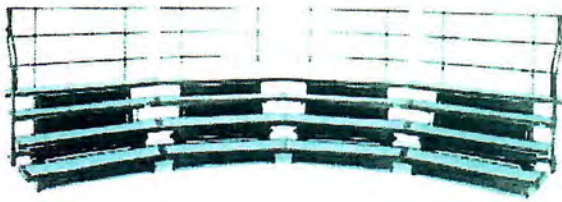
## APPENDIX A – Regional Delivery Map



1. Upper Peninsula
2. Northwest
3. Northeast
4. West
5. East Central
6. East
7. South Central
8. Southwest
9. Southeast
10. Detroit Metro



**Appendix B – Choral and Dance Risers**



**Wenger® Product Warranties**  
(Effective for products shipped January 1, 2024 and thereafter)

RFP #HV-580-110124  
Choral and Dance Riser Equipment

**WARRANTY**

The following warranty is offered by Wenger Corporation to you, the initial purchaser, and is valid for as long as you own the product. This Warranty runs from the date of shipment and warrants that your Wenger product will be free of defects in material or craftsmanship during the warranty period. Our warranty assures you of, at the discretion of our Customer Service Department, either a full refund, or the repair or replacement of the defective product without charge. Just call a Customer Service Representative at 1-800-887-7145 or +1-507-455-4100 and state the reason you are dissatisfied. If return of a product is necessary, your representative will issue a return authorization. This Warranty is your sole and exclusive remedy for any claim against Wenger related to your purchase, use, or ownership of a Wenger product.

This Warranty does not apply to damage caused by common carrier, misuse or abuse, alterations to products not expressly authorized by Wenger, nor to components considered to be of a consumables nature such as carpet, bulbs, batteries, etc.

This Warranty does not extend to mechanical or electrical component parts made by others such as: Fans, Fabrics, Lights, Digital Locks, etc. Component parts of this nature are covered under their independent manufacturers' warranties.

Wenger does not warranty the matching of color, grain, or texture except to within commercially acceptable standards. Stated warranty terms may not apply to all product components, mechanisms, and finishes. Please contact a Wenger Sales Representative for product specific inquiries.

WENGER MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, EXCEPT AS IS SPECIFICALLY SET FORTH IN THIS DOCUMENT. WENGER EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES, INCLUDING, BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. IN ADDITION, WENGER SHALL NOT BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL, OR PUNITIVE DAMAGES OR FOR LOST PROFITS ARISING OUT OF THE ALLEGED DEFECT OR FAILURE OF WENGER'S PRODUCTS. WENGER'S LIABILITY SHALL IN ALL CIRCUMSTANCES BE LIMITED TO THE MAXIMUM AMOUNT THAT WAS PAID FOR THE PRODUCT BY THE ORIGINAL OWNER.

Wenger reserves the right to make product changes without obligation to incorporate such changes into products previously sold. Some states do not allow the exclusion or limitation of damages or warranties, so the above may not apply to you. This Warranty gives you specific legal rights. You may also have other rights, which vary from state to state.

Surety Bond, if part of the sale of equipment to which this warranty is provided, applies only to the first twelve (12) months of warranty for such equipment, and not to any other warranties made by Wenger. The remainder of the warranty is covered by Wenger Corporation.

**PRODUCTS**

PRODUCTS	WARRANTY
Signature® Choral Risers and Accessories	15 Years
Tourmaster™ Choral Risers and Accessories	15 Years
Acoustic Shield	10 Years
AcoustiCabinets® Storage Cabinets	10 Years
Acoustical Shells (Legacy®, Travelmaster™)	10 Years
Bookcases	10 Years
Cavea™ Fixed Audience Seating	10 Years
Cellist Chair	10 Years
Class Piano Workstation	10 Years
Folio Cabinets	10 Years
Conductor's Equipment (Conductor's Chair, Conductor's Podium, Director's Stand, Flex® Conductor's System, Cymbal Stand	10 Years
Director's Stand	10 Years
Drapery Closures and Backdrops	10 Years
Ensemble Stool	10 Years
flipFORMS®	10 Years
footNOTES® Music Rug	10 Years
GearBoss® and GearBoss® II Products and Accessories (Mobile Kiosk, SportCart™, Team Cart™, Transport Cart, Workstation, X-Cart™)	10 Years
GearBoss® Shelving	10 Years
GearBoss® AirPro® Lockers	10 Years
Makeup Stations (Studio®, Backstage®)	10 Years
Media Storage Cabinets (Fixed and Mobile)	10 Years
Move & Store Carts (Chair Cart, Large Music Stand Cart, Small Music Stand Cart)	10 Years
Music Lab & Expanded Music Lab Workstations	10 Years
Music Library System	10 Years
Music Notation Board	10 Years
Music Posture Chairs (Nota®, Musician, Student, Symphony)	10 Years
Music Posture Chair Accessories (Storage Rack, Folding Tablet Arm, Sousaphone Holder, Tuba Rest)	10 Years
Music Sorting Rack	10 Years
Music Stands (Bravo™, Classic 50®, Gig Stand®, Folding Music Stand, Preface®, RoughNeck™)	10 Years
OnBoard® Carts & Podiums	10 Years
ORFFgarage®	10 Years
ORFFmobile®	10 Years
Percussion Workstations	10 Years
Porcelain Steel Markerboards	10 Years
Portable Audience Chair (High-Density Portable Audience Chairs by Spec Seats, Standard, Premier)	10 Years
Poster/Teaching Storage Cabinet	10 Years
Rack 'n Roll® Garment Racks	10 Years
Rehearsal Resource Center	10 Years
Robe and Uniform Cabinets	10 Years
Roll-A-Deck® Kit	10 Years
Small Instrument Storage Cabinet	10 Years
Sousaphone Chair	10 Years
StageTek® Staging System	10 Years
StageTek® Staging and Seated Riser Accessories	10 Years
Stereo Cabinet	10 Years
Stereo Workstation	10 Years
STRATA® Staging/Orchestra Pitfiller/Tentfloor	10 Years
String Bassist/Percussionist Chair	10 Years
Stringed Instrument Racks (Cello, Guitar, String Bass, Tuba/Sousaphone, Violin/Viola)	10 Years
teacherTAXI® Cart	10 Years
Tuba & Sousaphone Mobile Storage Racks, and Wall Brackets	10 Years
Tuba Tamer™	10 Years
UltraStor® Storage Cabinets	10 Years
Wardrobe Cabinet	10 Years
Acoustical Panel System	5 Years
Diva® Acoustical Shell	5 Years
Inflatable Acoustical Shell	5 Years
Lieto™ Light Fixture	5 Years
Pre-Engineered Acoustical Doors	5 Years
SoundLok® Sound-Isolation Rooms (includes VAE® Technology)	5 Years
Stagehand® Staging	5 Years
Studio VAE® Technology and VAE® Rehearsal System	5 Years
Trouper® Staging/Risers and Accessories	5 Years
Tunable Acoustical Panels	5 Years
Versalite® Staging/Risers/Orchestra Pitfiller and Accessories	5 Years
Virtuoso™ Acoustical Shell (includes VAE® Technology)	5 Years
Novara™ Light Fixture	3 Years
Transcend® Active Acoustic System	3 Years
Transform® Motorized Acoustical Banner	3 Years
Maestro® Acoustical Shell	2 Years
Makeup Station Accessories	1 Year
Music Stand Lights (Electric and LED)	1 Year
Music Stand Accessories (Hands-Free Page Turner, Universal Tablet Mount)	1 Year
Piano Accessories (Benches, Dollies, Trucks, Covers)	1 Year
Platinum Reversible Board	1 Year



# Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give form to the  
requester. Do not  
send to the IRS.

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

Wenger Corporation

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor ☐ C corporation ☒ S corporation ☐ Partnership ☐ Trust/estate

☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)  
**Note:** Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.

☐ Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals, see instructions on page 3):

Exempt payee code (if any)

Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any)

(Applies to accounts maintained outside the United States.)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions.

5 Address (number, street, and apt. or suite no.). See instructions.

555 Park Drive

Requester's name and address (optional)

6 City, state, and ZIP code

Owatonna, MN 55060

7 List account number(s) here (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

          -          -          

or

Employer identification number

41 - 0759858

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person

Date 5/23/24

## General Instructions Tania Suckert, VP/CFO

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

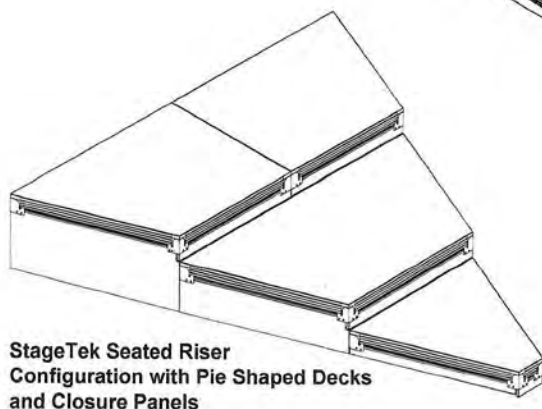
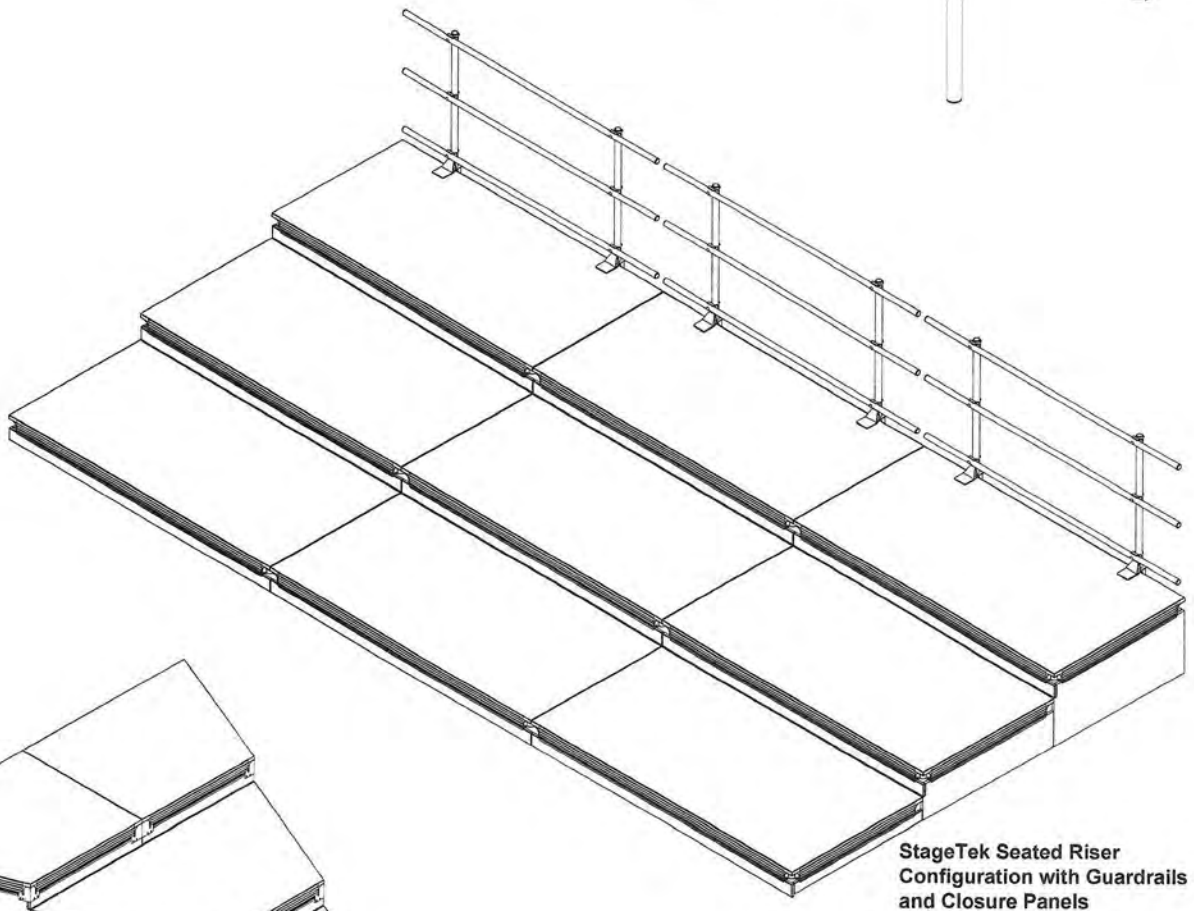
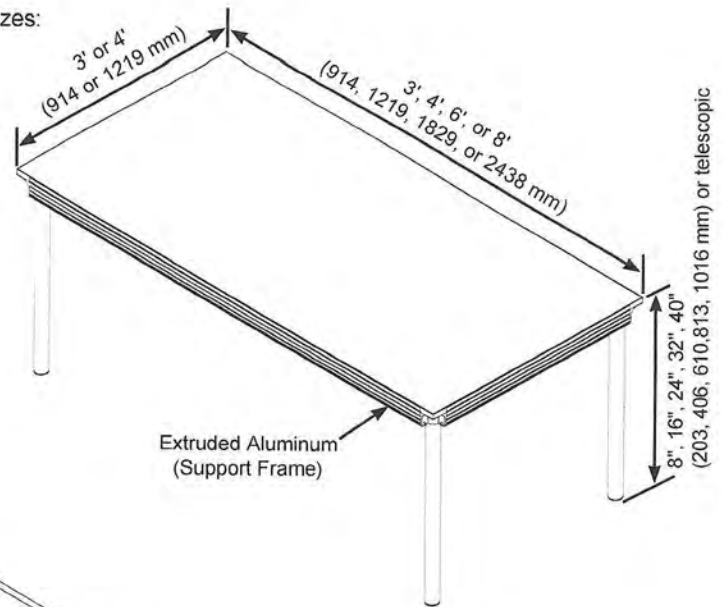


# StageTek® Staging System

StageTek is a highly flexible design and can be used to accommodate many unique and custom applications. Please contact your Wenger Representative to discuss your needs.

## System Description

- 280A200. Rectangular decks are available in the following sizes:  
 3' x 3' (914 x 914 mm): 37 lb (17 kg)  
 3' x 6' (914 x 1829 mm): 65 lb (29 kg)  
 3' x 8' (914 x 2438 mm): 87 lb (39 kg)  
 4' x 4' (1219 x 1219 mm): 59 lb (27 kg)  
 4' x 6' (1219 x 1829 mm): 85 lb (39 kg)  
 4' x 8' (1219 x 2438 mm): 107 lb (49 kg)
- Pie shaped and custom decks are available
- Five-year warranty
- Environmental attributes and LEED compliance for this product can be found at [www.wengercorp.com/GREEN](http://www.wengercorp.com/GREEN) or by contacting your Wenger representative



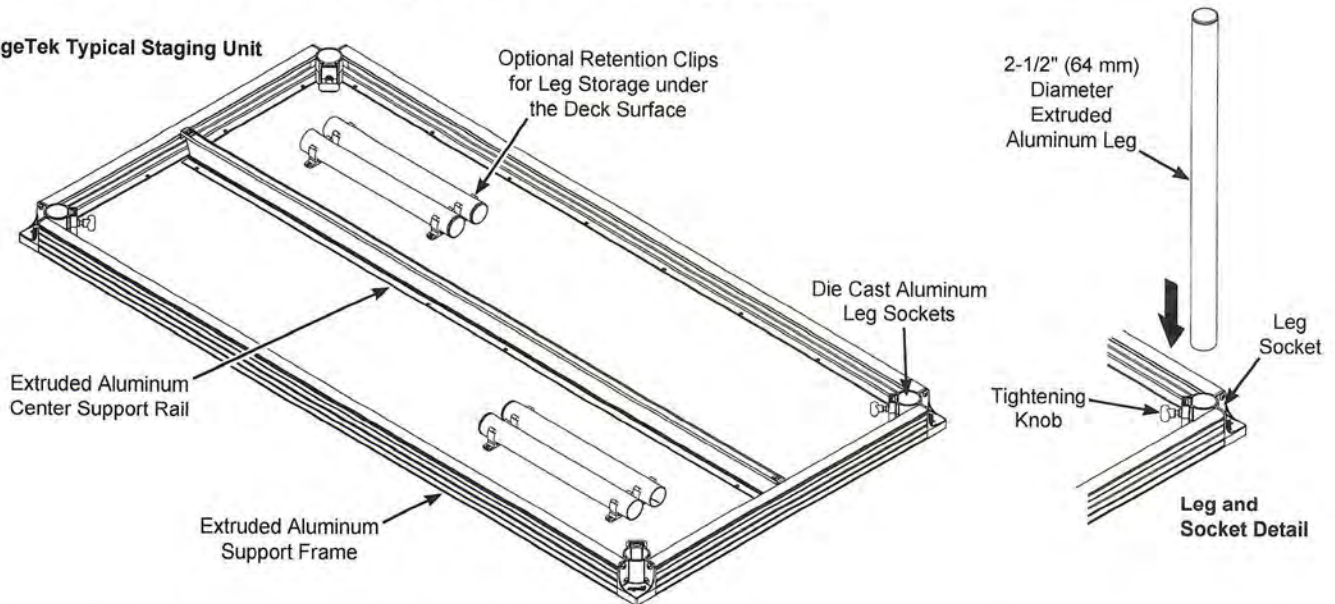
StageTek Seated Riser Configuration with Guardrails and Closure Panels

StageTek Seated Riser Configuration with Pie Shaped Decks and Closure Panels

## Requirements

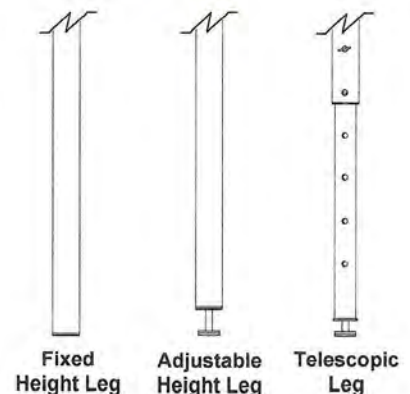
- Platform decks are 3/4" (19 mm) thick and constructed of Group I veneer plywood with a protective laminate on both sides
- Surface options:
  - Black Standard (Cracked Ice Polypropylene): A slip resistant overlay recommended for general multi-purpose
  - Black Versalite-Match (Moroccan): A slip resistant overlay that will match Wenger Versalite decks
  - Black Heavy-Duty (Quadriple): An aggressive textured overlay for applications requiring greater slip resistance
  - Natural Hardboard: A 1/2" (13 mm) plywood bonded between two faces of 1/8" (3 mm) tempered hard-ply
  - Carpeted: Manufacturer's standard grey carpet over a 5/8" (16 mm) plywood core (contact Wenger for a sample)
  - Carpet Ready: A 5/8" (16 mm) plywood core ready to receive carpet surface
- Dynamic impact loading: 10,000 cycles of 400 lb-force (181 kg-force) at six locations per 4' x 8' (1219 x 2438 mm) rectangular deck
- StageTek Load Ratings as measured on a 4' x 8' (1219 x 2438 mm) rectangular deck:
  - Standard Uniform Load: 125 lb/ft<sup>2</sup> (6 kN/m<sup>2</sup>)
  - Heavy-Duty Uniform Load: achieved with center leg or smaller decks, 200 lb/ft<sup>2</sup> (9.6 kN/m<sup>2</sup>)
  - Dynamic Live Load: Side load of 15% of total Uniform Live Load which equals 600 lb (2.7 kN) side load on a platform under a total Uniform Live Load of 4,000 lb (17.8 kN)
  - Point Load: 1,500lb (6.7 kN) applied via 1" (25 mm) diameter pin
- Standard rectangular decks feature spaces under each platform unobstructed by folding frames or braces allowing for easy storage/stowage space under the system
- The frame and edging are fabricated from 4" (102 mm) thick aluminum extrusion
  - The extrusion is designed with a slight recess for hook and loop skirting attachment and also features notches hidden on the inside of the frame to accept accessory attachments
- An aluminum extrusion center support rail is featured on deck sizes
  - 4' x 8' (1219 x 2438 mm), 4' x 6' (1219 x 1829 mm) and 3' x 8' (914 x 2438 mm)
- The frame is designed for safer, easier handling and features rounded contours ergonomically sized for a secure power grip (closed grip)
- Standard unit-to-unit connectors are 2" (51 mm) wide, heavy-duty hook-and-loop straps with a metal D-Ring
  - Two straps are provided with each rectangular deck to connect unit legs together

### StageTek Typical Staging Unit



### Leg Options

- Available leg options include Fixed Height, Adjustable Height and Telescopic
- Standard rectangular decks have four die cast aluminum leg sockets.
  - Legs are quickly secured with the rotation of the knob.
- Standard legs are fabricated from 2-1/2" (64 mm) diameter aluminum extrusions and are finished with non-marring cap
  - Available in lengths that result in the following deck heights:
    - 8" (203 mm), 16" (406 mm), 24" (610 mm), 32" (813 mm) and 40" (1016 mm)
- Adjustable telescopic legs feature a threaded leveling foot finished with a rubber pad and non-rattling telescopic adjustment secured with a quick-release pin.
  - Available in lengths that result in the following deck heights:
    - 16"-28" (406-711 mm), 24"-40" (610-1016 mm) and 30"-54" (762-1372 mm).
- Custom leg sizes are available



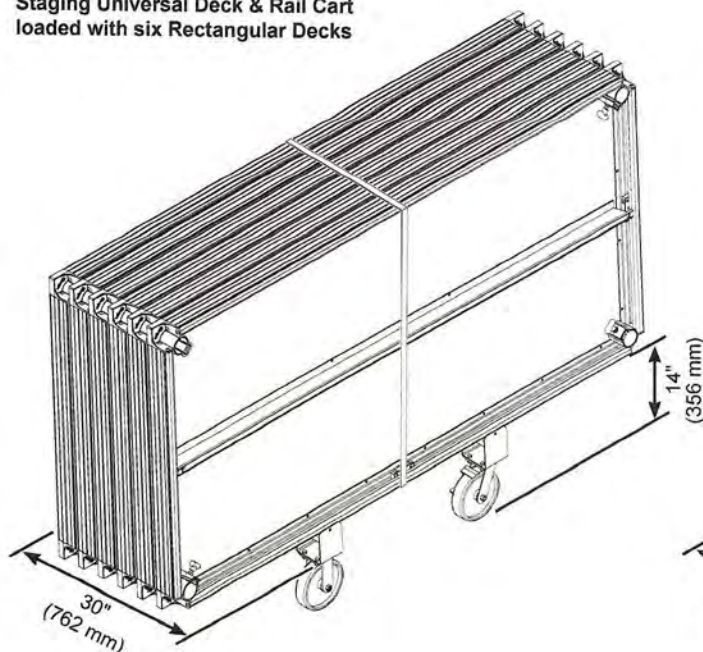


## Accessories

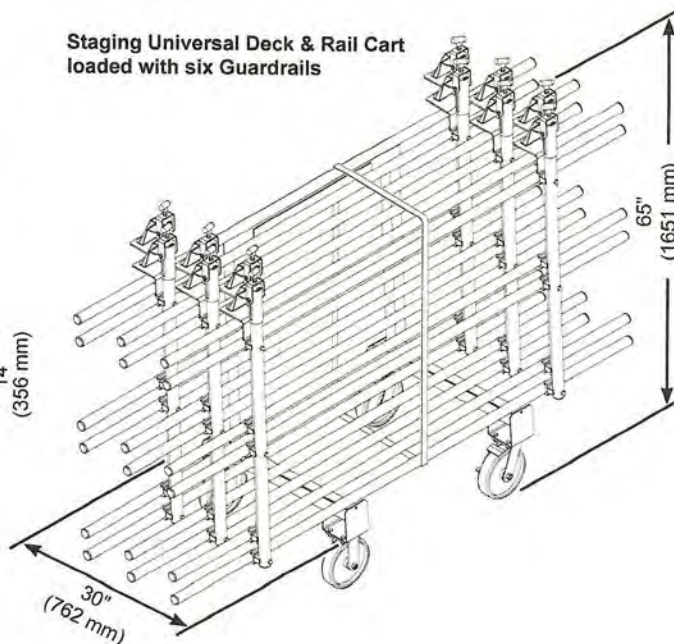
### Staging Universal Deck & Rail Cart

- 113K001 85 lb (38 kg). Fits through a 32" (813 mm) door
- Holds six StageTek rectangular decks or six StageTek guardrails
- Decks and guardrails can be mixed on the same cart
- Ideal for non-rectangular units such as pie shapes used in seated risers and oversize units
- Heavy-duty, non-marring locking casters Ratcheting nylon safety strap

**Staging Universal Deck & Rail Cart  
loaded with six Rectangular Decks**



**Staging Universal Deck & Rail Cart  
loaded with six Guardrails**

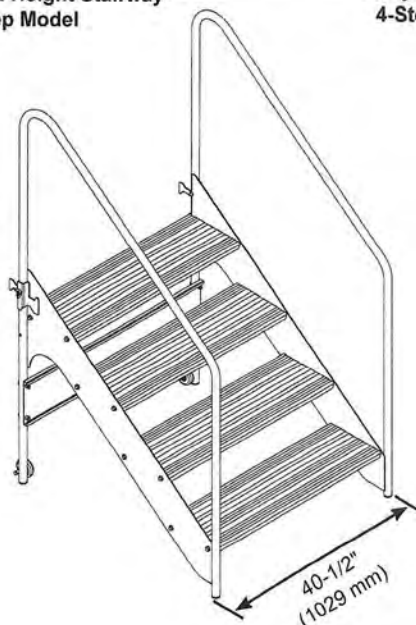


### Stairways – Fixed Height and Adjustable

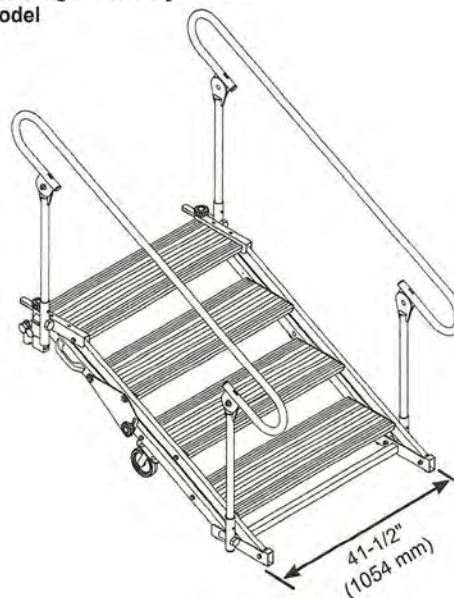
Fixed Height Stairways	Adjustable Height Stairways
2-Step: 281A100 55 lb (25 kg)	3-Step: 281A201 107 lb (49 kg)
3-Step: 281A101 76 lb (34 kg)	4-Step: 281A202 122 lb (55 kg)
4-Step: 281A102 94 lb (43 kg)	6-Step: 281A203 160 lb (73 kg)
	8-Step: 281A204 188 lb (85 kg)

- Adjustable Stairways are ideal for custom-height systems and for systems that are frequently set up at different heights
- Stairways feature a hook bracket to function with StageTek®, Versalite®, Trouper® and Type-C stage systems from Wenger
- Stairs feature aluminum extruded treads and include permanent handrails on both sides

**Fixed Height Stairway  
4-Step Model**



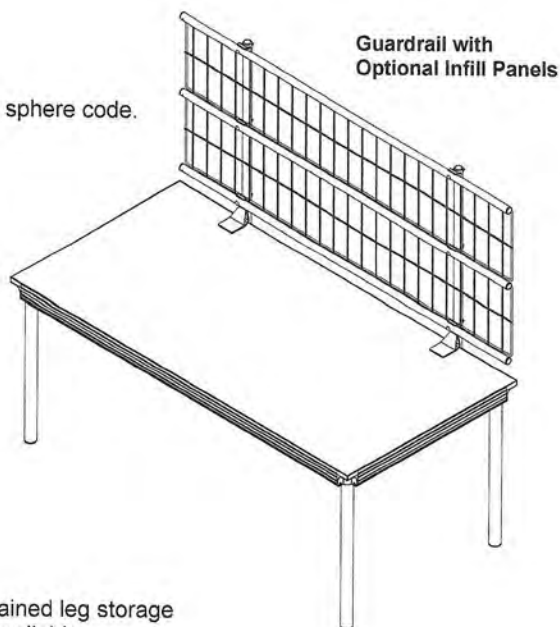
**Adjustable Height Stairway  
4-Step Model**



## Accessories (continued)

### Guardrails

- Guardrails comply with IBC code requirements for loading
- Guardrails feature two uprights and two cross bars.  
Optional infill panels can be added that complies with the IBC 4" (102 mm) sphere code. Guardrails can function as a chair stop.
- Guardrails are 42" (1067 mm) high with a black powder-coat paint finish
- Guardrails clamp to the stage deck without the need for tools

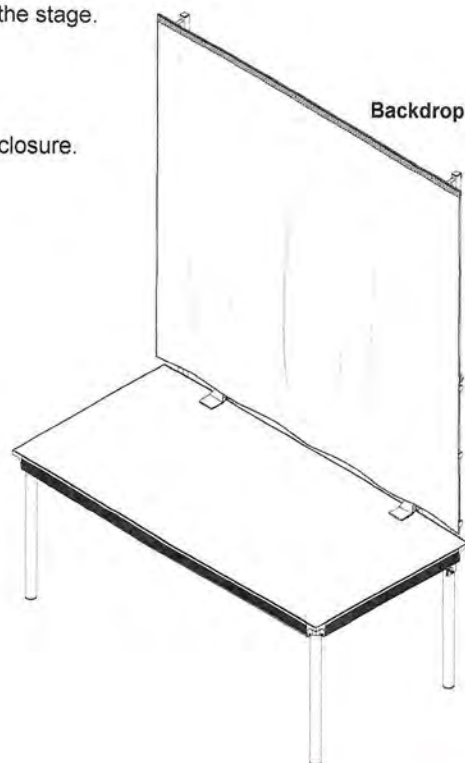
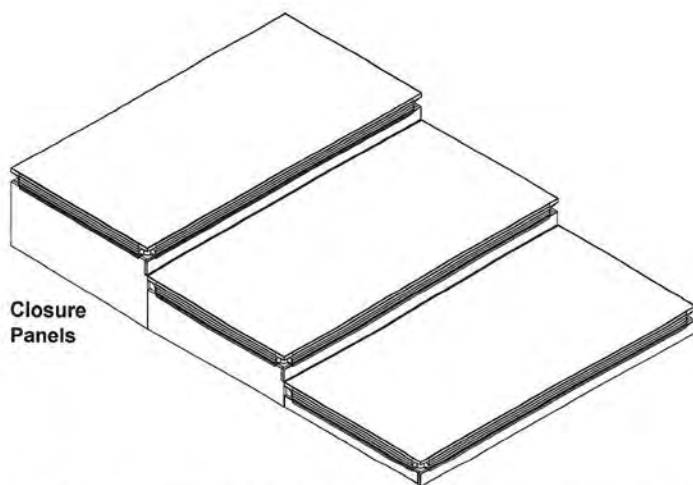


### Clamps, Connectors and Braces

- Optional retention clips for leg storage mount under the deck to provide retained leg storage
- A variety of metal leg to leg, leg to deck, overlap and anchor brackets are available
- Stabilizing braces are recommended for heights 40" (1016 mm) and above
- Optional deck-to-deck cam locks are built into the deck frame.  
Cams can be locked or opened via a small tool access hole on top of the platform

### Backdrop and Closure Panels

- Drapery is available in heights to match the staging elevation and in a wide variety of colors
- 100% fire retardant woven polyester attaches with hook and loop fastening strips
- Backdrop frame attaches to guardrails and positions a drapery 8' (2438 mm) above the stage. Available in 4' (1219 mm), 6' (1829 mm), and 8' (2438 mm) widths.
- Solid side and front closures are ideal for seated riser systems.  
Constructed of the same material as the deck with the same surface options.  
Edges are finished in a thermofused black edge band.  
Connects to the rail without tools via an extruded PVC clip running the length of the closure.



*A box step accessory is available for audience seating applications*

**Wenger**

**JRCLANCY**



**GEARBOSS**



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### MUSIC EDUCATION AND PERFORMING ARTS

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555 Park Drive, PO Box 448 | Owatonna | MN 55060-0448

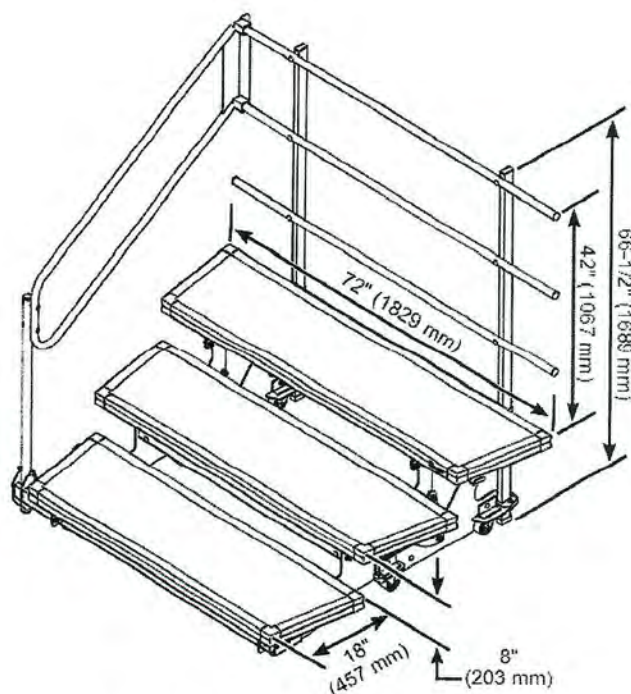
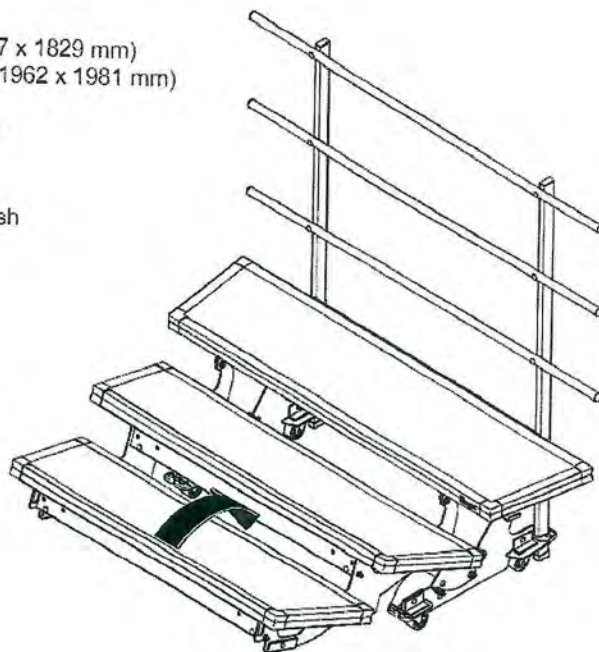
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**ATHLETICS** Phone 800.493.6437 | email [gearboss@wengercorp.com](mailto:gearboss@wengercorp.com) | [gearboss.com](http://gearboss.com) | 555 Park Drive, PO Box 448 | Owatonna | MN 55060-0448

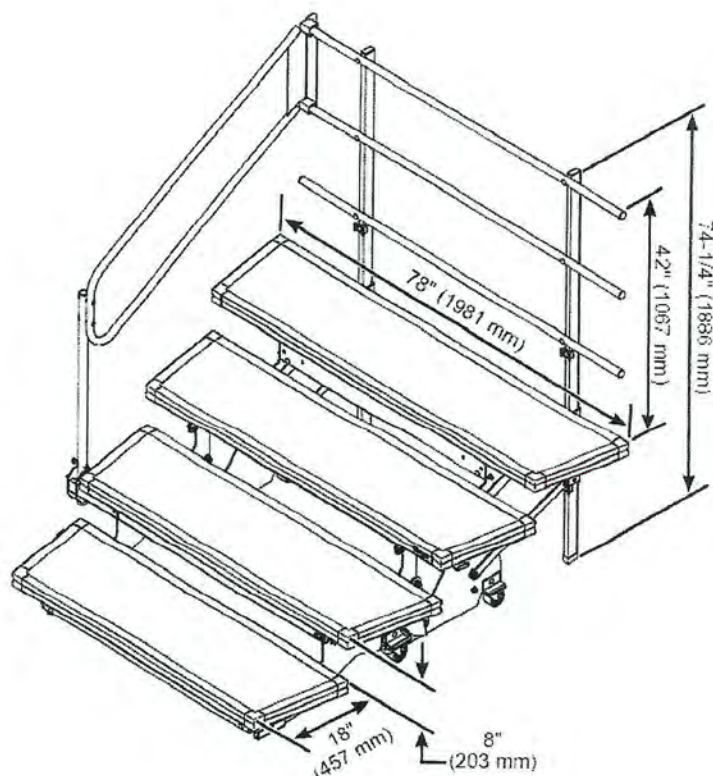


# Signature® Choral Risers

- 3-Step 098G053 227 lb (103 kg)  
4-Step 098G054 316 lb (143 kg)
- Load rating of 150 lb live load capacity per ft<sup>2</sup> (732 kg capacity per m<sup>2</sup>)
- Steel construction for unparalleled stability and quiet performance
- Portable units are designed for one-person mobility and setup
- 3-Step Riser storage depth is 31" deep x 68" high x 72" wide (787 x 1727 x 1829 mm)  
4-Step Riser storage depth is 31" deep x 77-1/4" high x 78" wide (787 x 1962 x 1981 mm)  
Nesting of additional units reduces storage depth
- Both the 3-Step and 4-Step models have a 42" (1067 mm) high back rail that meets OSHA standards  
Risers fold with the back rail attached
- Riser frame, back rails and side rails have a black powder-coat paint finish for maximum safety and durability
- Steps are 18" (457 mm) deep and the rise of each step is 8" (203 mm)  
Steps are covered with manufacturer's standard grey carpet
- Built-in reversibility allows for straight or semi-circular configuration
- Designed for in-facility use and easily fits through standard doorways  
Units have built-in swivel action wheels for maneuvering in tight spaces
- Optional Side Rail Accessory (set of 2) 098G541 62 lb (28 kg)  
attaches to the riser and back rail  
Side Rail can be removed with the mounting brackets left attached during storage
- Assembly is required, approximate assembly time is 45 minutes for the first unit and 30 minutes for each additional unit  
Assembly videos are available at [www.wengercorp.com](http://www.wengercorp.com)
- Environmental attributes and LEED compliance for this product can be found at [www.wengercorp.com/GREEN](http://www.wengercorp.com/GREEN) or by contacting your Wenger representative
- Fifteen-year warranty
- Patented design



3-Step Riser with Optional Side Rail



4-Step Riser with Optional Side Rail

**ATTACHMENT A - PRICING**  
RFQu #HV-580-110124 - Choral and Dance Riser Equipment

**NOTES TO PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET**

1. Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
2. Enter Manufacturers, Make/Model/Product Numbers, Discounts and Pricing for each item being bid. Add rows under each category if needed.
3. If offering discounts off an entire catalog, enter discount percentage, indicate "entire catalog" in each category, and submit catalog with bid response.
4. Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
5. Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
6. Add Rows (not Columns) to list multiple product line items.
7. Indicate instruction in non-percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering.
8. Leave blank or enter "No Bid" for any categories not being bid.

NAME	Wenger	
SERVICE AREA	Huron Valley District	
Describe Any Minimum Order Quantities or Delivery Fees	Freight and install not included. Please call for pricing for each request so Wenger can recommend the best service and provide the pricing.	

	Category:	Item	Quantity	Unit of Measure	Unit Price	Total Price	HVS Price	Additional Information (i.e., installation, delivery, etc. if applicable)
	HVS List							
Descriptions	Choral Riser- black metal with carpet color of grey or black	3-tiered section, angled/tapered, foldable, portable with locking wheels	5	EA	\$2,047.00	\$ 10,235.00	\$ 8,965.00	Freight and install pricing not included
		Wenger 3-Step Signature Risers with Back rails						
	Dance Riser - hard durable surface, all black	4' x 8' platform with center leg pocket, stationary. include cost of connecting system from riser to riser	1	EA	\$22,858.00	\$ 22,858.00	\$ 21,715.10	Freight and install pricing not included
		and leg storage system underneath each riser						
		Wenger StageTek Seated Risers						
	Dance Riser Legs	8" leg height 5 pack	16	EA	\$ 30.00	\$ 480.00	\$ 456.00	Freight and install pricing not included
	Dance Riser Legs	16" leg height 5-Pack	16	EA	\$ 50.00	\$ 800.00	\$ 760.00	Freight and install pricing not included
	Dance Riser Legs	24" leg height 5-Pack	16	EA	\$ 70.00	\$ 1,120.00	\$ 1,064.00	Freight and install pricing not included
	Dance Riser Legs	32" leg height 5-Pack	16	EA	\$ 85.00	\$ 1,360.00	\$ 1,292.00	Freight and install pricing not included
		Wenger StageTek fixed and adjustable leg sets						
	Carts	Needed to transport/move dance risers	5	EA	\$ 923.00	\$ 4,615.00	\$ 3,460.00	Freight and install pricing not included
		Wenger Staging Universal Deck & Rail Cart						
	Frame Connectors for Dance Risers	Leg to Leg (connectors)	30	EA	\$ 32.00	\$ 960.00	\$ 912.00	Freight and install pricing not included
		Leg to Frame (connectors)	30	EA	\$ 44.00	\$ 1,320.00	\$ 1,254.00	Freight and install pricing not included
		Wenger StageTek connectors						
	Retention Clips for Dance Risers	LEG STORAGE CLIP.STAGETEK INDOOR,6 PK	16	EA	\$ 29.00	\$ 464.00	\$ 440.80	Freight and install pricing not included
		Wenger Leg Retention/Storage Clips						
	Front Closures	StageTek Front Closure Set, 8"(2438mm), 8"(203mm) rise, Black Cracked Ice, 4 Tiers (total of 16)	4	EA	\$ 539.00	\$ 2,156.00	\$ 2,048.20	Freight and install pricing not included.
	Left and Right Side Closures	Left and Right side closure sets 4 Tiers Black Cracked Ice	2	EA	\$ 504.00	\$ 1,008.00	\$ 957.60	Freight and install pricing not included.
		Wenger Front and Side lamanite closures. Wenger does not recommend skirting for seated risers as it can be a trip hazard.						
	Stage Ramps	3-step staircase with attached handrails for dance risers	2	EA	\$ 773.00	\$ 1,546.00	\$ 1,160.00	Freight and install pricing not included.
		Wenger StageTek 3-Step Stairway 24/32" with handrails (Stairway, not a ramp)						



PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
09-Chairs	0330000	0333231	Nota Standard Chair, 17.5"Black/Black	\$ 126	\$ 113	\$ 113
09-Chairs	0330000	0335231	Nota Standard Chair, 19.0"Black,Black	\$ 126	\$ 113	\$ 113
09-Chairs	0330000	0337151	Nota Standard Chair, 20.5" Black,Black	\$ 126	\$ 113	\$ 113
09-Chairs	0330001	0333951	Nota Standard Chair,17.5" Chrome,Black	\$ 157	\$ 141	\$ 141
09-Chairs	0330001	0335831	Nota Standard Chair, 19.0" Chrome/Black	\$ 157	\$ 141	\$ 141
09-Chairs	0330001	0337951	Nota Standard Chair, 20.5" Chrome,Black	\$ 157	\$ 141	\$ 141
09-Chairs	0320000	0323151	Nota Premier Chair,17.5" Black,Black	\$ 314	\$ 283	\$ 283
09-Chairs	0320000	0325221	Nota Premier Chair,19.0" Black,Black	\$ 314	\$ 283	\$ 283
09-Chairs	0320000	0327151	Nota Premier Chair,20.5" Black,Black	\$ 314	\$ 283	\$ 283
09-Chairs	0320001	0323951	Nota Premier Chair,17.5" Chrome,Black	\$ 343	\$ 309	\$ 309
09-Chairs	0320001	0325951	Nota Premier Chair,19.0" Chrome,Black	\$ 343	\$ 309	\$ 309
09-Chairs	0320001	0327951	Nota Premier Chair,20.5" Chrome,Black	\$ 343	\$ 309	\$ 309
09-Chairs	190A184	190A184	Nota Chair Sousaphone Holder	\$ 300	\$ 270	\$ 270
09-Chairs	190A187	190A187	Nota Chair Tuba Rest	\$ 154	\$ 139	\$ 139
09-Chairs	0331010	0331012	Nota Chair Universal Folding Tablet Arm, Fusion Maple	\$ 128	\$ 115	\$ 115
09-Chairs	0331010	0331013	Nota Chair Universal Folding Tablet Arm, Solar Oak	\$ 128	\$ 115	\$ 115
09-Chairs	0331010	0331015	Nota Chair Universal Folding Tablet Arm, Graphite	\$ 128	\$ 115	\$ 115
09-Chairs	0331010	0331016	Nota Chair Universal Folding Tablet Arm, Cherry	\$ 128	\$ 115	\$ 115
09-Chairs	190A066	190A066	Nota Chair Book Rack	\$ 77	\$ 69	\$ 69
09-Chairs	0930000	0935121	Student Chair, 16" Black,Black (Qty less than 50)	\$ 114	\$ 103	\$ 103
09-Chairs	0930000	0938521	Student Chair, 17" Black,Black (Qty less than 50)	\$ 114	\$ 103	\$ 103
09-Chairs	0930000	0936121	Student Chair, 17.5" Black,Black (Qty less than 50)	\$ 114	\$ 103	\$ 103
09-Chairs	0930000	0937121	Student Chair, 18.5" Black,Black (Qty less than 50)	\$ 114	\$ 103	\$ 103
09-Chairs	0930000	0939132	Student Chair, 19.5", Black,Black (Qty less than 50)	\$ 114	\$ 103	\$ 103
09-Chairs	0930001	0935921	Student Chair, 16" Chrome, Black (Qty less than 50)	\$ 139	\$ 125	\$ 125
09-Chairs	0930001	0938821	Student Chair, 17" Chrome, Black (Qty less than 50)	\$ 139	\$ 125	\$ 125
09-Chairs	0930001	0936921	Student Chair, 17.5" Chrome, Black (Qty less than 50)	\$ 139	\$ 125	\$ 125
09-Chairs	0930001	0937921	Student Chair, 18.5" Chrome, Black (Qty less than 50)	\$ 139	\$ 125	\$ 125
09-Chairs	0930000	0935121	Student Chair, 16" Black,Black (Qty 50-99)	\$ 90	\$ 81	\$ 81
09-Chairs	0930000	0938521	Student Chair, 17" Black,Black (Qty 50-99)	\$ 90	\$ 81	\$ 81
09-Chairs	0930000	0936121	Student Chair, 17.5" Black,Black (Qty 50-99)	\$ 90	\$ 81	\$ 81
09-Chairs	0930000	0937121	Student Chair, 18.5" Black,Black (Qty 50-99)	\$ 90	\$ 81	\$ 81
09-Chairs	0930000	0939132	Student Chair, 19.5", Black,Black (Qty 50-99)	\$ 90	\$ 81	\$ 81
09-Chairs	0930001	0935921	Student Chair, 16" Chrome, Black (Qty 50-99)	\$ 115	\$ 104	\$ 104
09-Chairs	0930001	0938821	Student Chair, 17" Chrome, Black (Qty 50-99)	\$ 115	\$ 104	\$ 104
09-Chairs	0930001	0936921	Student Chair, 17.5" Chrome, Black (Qty 50-99)	\$ 115	\$ 104	\$ 104
09-Chairs	0930001	0937921	Student Chair, 18.5" Chrome, Black (Qty 50-99)	\$ 115	\$ 104	\$ 104
09-Chairs	0939020	0939020	Student Chair Folding Tablet Arm: Right Hand	\$ 109	\$ 98	\$ 98
09-Chairs	0939021	0939021	Student Chair Folding Tablet Arm: Left Hand	\$ 109	\$ 98	\$ 98
09-Chairs	054L286	054L286	Book Rack- Under Chair For Student Chair	\$ 77	\$ 69	\$ 69
09-Chairs	054A160	054A160	Tuba Rest For Student Chair	\$ 154	\$ 139	\$ 139
09-Chairs	054B159	054B159	Sousaphone Student Chair Holder	\$ 300	\$ 270	\$ 270
09-Chairs	127A261	127A261	Chair Move And Store Cart	\$ 515	\$ 464	\$ 464

All pricing is for product ONLY. Shipping and handling charges will be calculated and added at time of quote.

PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
09-Chairs	0920000	0928151	Musician Chair, 17" Black, Black	\$ 308	\$ 277	\$ 277
09-Chairs	0920000	0926139	Musician Chair, 17.5" Black, Black	\$ 308	\$ 277	\$ 277
09-Chairs	0920000	0927139	Musician Chair, 18.5" Black, Black	\$ 308	\$ 277	\$ 277
09-Chairs	0920000	0927152	Musician Chair, 18.5" Black, Blue	\$ 308	\$ 277	\$ 277
09-Chairs	0920000	0929139	Musician Chair, 19.5" Black, Black	\$ 308	\$ 277	\$ 277
09-Chairs	0920001	0928951	Musician Chair, 17" Chrome, Black	\$ 336	\$ 302	\$ 302
09-Chairs	0920000	0926951	Musician Chair, 17.5" Chrome, Black	\$ 336	\$ 302	\$ 302
09-Chairs	0920001	0927951	Musician Chair, 18.5" Chrome, Black	\$ 336	\$ 302	\$ 302
09-Chairs	0920001	0929951	Musician Chair, 19.5" Chrome, Black	\$ 336	\$ 302	\$ 302
09-Chairs	0970000	0973131	Symphony Chair, 18.5" Black, Black	\$ 633	\$ 570	\$ 570
09-Chairs	0970000	0974131	Symphony Chair, 19.5" Black, Black	\$ 633	\$ 570	\$ 570
09-Chairs	0979131	0979131	Symphony Chair Black Lumbar Pad	\$ 97	\$ 87	\$ 87
09-Chairs	112B094	112B094	Symphony Chair Cart	\$ 539	\$ 485	\$ 485
09-Chairs	0940000	0943151	Cellist Chair, 18.5" Black, Black	\$ 393	\$ 354	\$ 354
09-Chairs	0940000	0949151	Cellist Chair, 19.5" Black, Black	\$ 393	\$ 354	\$ 354
09-Chairs	0940001	0947951	Cellist Chair, 18.5" Chrome, Black	\$ 423	\$ 381	\$ 381
09-Chairs	0940001	0949951	Cellist Chair, 19.5" Chrome, Black	\$ 423	\$ 381	\$ 381
09-Chairs	106E001	106E001	Sousaphone Posture Chair/Stand	\$ 412	\$ 371	\$ 371
11-Misc Eq	046D001	046D001	Sousaphone Chair	\$ 485	\$ 454	\$ 454
11-Misc Eq	049E001	049E001	Tuba Tamer	\$ 759	\$ 710	\$ 710
11-Misc Eq	104A001	104A001	Ensemble Stool, Adjustable Leg, Wood	\$ 265	\$ 248	\$ 248
10-Stands	039E500	039E500	Classic 50 Stand	\$ 67	\$ 60	\$ 60
10-Stands	1020000	1020351	Bravo Stand, Black Desk, Black Base	\$ 97	\$ 87	\$ 87
10-Stands	1020001	1020651	Bravo Stand, Black Desk, Chrome Base	\$ 117	\$ 105	\$ 105
10-Stands	038A001	038A001	Roughneck Stand	\$ 90	\$ 81	\$ 81
10-Stands	237B500	237B500	Preface Stand	\$ 61	\$ 55	\$ 55
10-Stands	143E001	143E001	Gig Stand	\$ 225	\$ 201	\$ 201
10-Stands	039D201	039D201	Stand Cart- Small	\$ 481	\$ 430	\$ 430
10-Stands	039C202	039C202	Stand Cart- Large	\$ 625	\$ 559	\$ 559
10-Stands	1090001	1090001	Music Stand Light	\$ 62	\$ 55	\$ 55
10-Stands	237A040	237A040	Music Stand Light- Battery Operated	\$ 36	\$ 32	\$ 32
10-Stands	237A035	237A035	Encore LED Stand Light-Battery Operated	\$ 63	\$ 56	\$ 56
10-Stands	237A033	237A033	Orchestra Stand Light LED-Battery/AC Adapter	\$ 103	\$ 92	\$ 92
10-Stands	143E102	143E102	Acoustic Shield	\$ 361	\$ 323	\$ 323
10-Stands	040A142	040A142	Hands Free Page Turner	\$ 167	\$ 149	\$ 149
10-Stands	040A149	040A149	Universal Tablet Stand	\$ 114	\$ 102	\$ 102
10-Stands	040A154	040A154	Universal Tablet Mount, Single	\$ 70	\$ 63	\$ 63
11-Misc Eq	1106102	1106102	Piano Dolly- Heavy Duty	\$ 559	\$ 523	\$ 523
11-Misc Eq	1106101	1106101	Piano Dolly- Standard	\$ 339	\$ 317	\$ 317
11-Misc Eq	1106301	1106301	Piano Dolly- Digital	\$ 550	\$ 515	\$ 515
11-Misc Eq	1106204	1106204	Piano Truck- Spinnet	\$ 1,085	\$ 1,016	\$ 1,016
11-Misc Eq	1106203	1106203	Piano Truck- Grand	\$ 1,085	\$ 1,016	\$ 1,016
11-Misc Eq	1106202	1106202	Piano Truck- Grand 6' - 7'6"	\$ 1,006	\$ 942	\$ 942

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	1106201	1106201	Piano Truck- Grand 4'8" - 5'11"	\$ 968	\$ 906	\$ 906
11-Misc Eq	1107200	1107201	Piano Cover- Over 6'	\$ 375	\$ 351	\$ 351
11-Misc Eq	1107100	1107101	Piano Cover- Up To 6'	\$ 282	\$ 264	\$ 264
11-Misc Eq	1107401	1107401	Piano Cover- Studio	\$ 286	\$ 268	\$ 268
11-Misc Eq	1107301	1107301	Piano Cover- Spinet	\$ 261	\$ 244	\$ 244
11-Misc Eq	1107302	1107302	Piano Cover- Console	\$ 272	\$ 255	\$ 255
11-Misc Eq	1108101	1108101	Piano Cover- Digital	\$ 286	\$ 268	\$ 268
11-Misc Eq	1104000	1104111	Artist Duet Bench, Satin Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104112	Artist Duet Bench, Satin Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104113	Artist Duet Bench, Satin Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104114	Artist Duet Bench, Satin Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104121	Artist Duet Bench, Glossy Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104122	Artist Duet Bench, Glossy Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104123	Artist Duet Bench, Glossy Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104124	Artist Duet Bench, Glossy Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104131	Artist Duet Bench, Satin Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104132	Artist Duet Bench, Satin Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104133	Artist Duet Bench, Satin Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104134	Artist Duet Bench, Satin Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104141	Artist Duet Bench, Glossy Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104142	Artist Duet Bench, Glossy Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104143	Artist Duet Bench, Glossy Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104144	Artist Duet Bench, Glossy Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104151	Artist Duet Bench, Satin Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104152	Artist Duet Bench, Satin Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104153	Artist Duet Bench, Satin Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104154	Artist Duet Bench, Satin Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104161	Artist Duet Bench, Glossy Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104162	Artist Duet Bench, Glossy Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104163	Artist Duet Bench, Glossy Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104164	Artist Duet Bench, Glossy Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104211	Artist Duet Bench, Satin Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104212	Artist Duet Bench, Satin Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104213	Artist Duet Bench, Satin Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104214	Artist Duet Bench, Satin Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104221	Artist Duet Bench, Glossy Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104222	Artist Duet Bench, Glossy Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104223	Artist Duet Bench, Glossy Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104224	Artist Duet Bench, Glossy Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104231	Artist Duet Bench, Satin Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104232	Artist Duet Bench, Satin Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104233	Artist Duet Bench, Satin Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104234	Artist Duet Bench, Satin Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	1104000	1104241	Artist Duet Bench, Glossy Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104242	Artist Duet Bench, Glossy Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104243	Artist Duet Bench, Glossy Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104244	Artist Duet Bench, Glossy Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104251	Artist Duet Bench, Satin Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104252	Artist Duet Bench, Satin Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104253	Artist Duet Bench, Satin Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104254	Artist Duet Bench, Satin Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104261	Artist Duet Bench, Glossy Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104262	Artist Duet Bench, Glossy Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104263	Artist Duet Bench, Glossy Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104264	Artist Duet Bench, Glossy Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104311	Artist Duet Bench, Satin Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104312	Artist Duet Bench, Satin Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104313	Artist Duet Bench, Satin Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104314	Artist Duet Bench, Satin Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104321	Artist Duet Bench, Glossy Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104322	Artist Duet Bench, Glossy Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104323	Artist Duet Bench, Glossy Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104324	Artist Duet Bench, Glossy Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104331	Artist Duet Bench, Satin Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104332	Artist Duet Bench, Satin Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104333	Artist Duet Bench, Satin Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104334	Artist Duet Bench, Satin Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104341	Artist Duet Bench, Glossy Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104342	Artist Duet Bench, Glossy Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104343	Artist Duet Bench, Glossy Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104344	Artist Duet Bench, Glossy Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104351	Artist Duet Bench, Satin Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104352	Artist Duet Bench, Satin Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104353	Artist Duet Bench, Satin Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104354	Artist Duet Bench, Satin Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104361	Artist Duet Bench, Glossy Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104362	Artist Duet Bench, Glossy Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104363	Artist Duet Bench, Glossy Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104364	Artist Duet Bench, Glossy Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104411	Artist Duet Bench, Satin Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104412	Artist Duet Bench, Satin Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104413	Artist Duet Bench, Satin Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104414	Artist Duet Bench, Satin Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104421	Artist Duet Bench, Glossy Ebony/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104422	Artist Duet Bench, Glossy Ebony/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104423	Artist Duet Bench, Glossy Ebony/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	1104000	1104424	Artist Duet Bench, Glossy Ebony/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104431	Artist Duet Bench, Satin Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104432	Artist Duet Bench, Satin Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104433	Artist Duet Bench, Satin Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104434	Artist Duet Bench, Satin Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104441	Artist Duet Bench, Glossy Walnut/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104442	Artist Duet Bench, Glossy Walnut/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104443	Artist Duet Bench, Glossy Walnut/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104444	Artist Duet Bench, Glossy Walnut/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104451	Artist Duet Bench, Satin Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104452	Artist Duet Bench, Satin Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104453	Artist Duet Bench, Satin Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104454	Artist Duet Bench, Satin Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104461	Artist Duet Bench, Glossy Mahogany/Black Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104462	Artist Duet Bench, Glossy Mahogany/Brown Vinyl	\$ 1,249	\$ 1,169	\$ 1,169
11-Misc Eq	1104000	1104463	Artist Duet Bench, Glossy Mahogany/Black Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1104000	1104464	Artist Duet Bench, Glossy Mahogany/Brown Leather	\$ 1,895	\$ 1,774	\$ 1,774
11-Misc Eq	1103000	1103111	Artist Bench, Satin Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103112	Artist Bench, Satin Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103113	Artist Bench, Satin Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103114	Artist Bench, Satin Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103121	Artist Bench, Glossy Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103122	Artist Bench, Glossy Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103123	Artist Bench, Glossy Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103124	Artist Bench, Glossy Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103131	Artist Bench, Satin Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103132	Artist Bench, Satin Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103133	Artist Bench, Satin Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103134	Artist Bench, Satin Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103141	Artist Bench, Glossy Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103142	Artist Bench, Glossy Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103143	Artist Bench, Glossy Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103144	Artist Bench, Glossy Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103151	Artist Bench, Satin Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103152	Artist Bench, Satin Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103153	Artist Bench, Satin Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103154	Artist Bench, Satin Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103161	Artist Bench, Glossy Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103162	Artist Bench, Glossy Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103163	Artist Bench, Glossy Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103164	Artist Bench, Glossy Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103211	Artist Bench, Satin Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103212	Artist Bench, Satin Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	1103000	1103213	Artist Bench, Satin Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103214	Artist Bench, Satin Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103221	Artist Bench, Glossy Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103222	Artist Bench, Glossy Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103223	Artist Bench, Glossy Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103224	Artist Bench, Glossy Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103231	Artist Bench, Satin Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103232	Artist Bench, Satin Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103233	Artist Bench, Satin Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103234	Artist Bench, Satin Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103241	Artist Bench, Glossy Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103242	Artist Bench, Glossy Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103243	Artist Bench, Glossy Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103244	Artist Bench, Glossy Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103251	Artist Bench, Satin Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103252	Artist Bench, Satin Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103253	Artist Bench, Satin Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103254	Artist Bench, Satin Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103261	Artist Bench, Glossy Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103262	Artist Bench, Glossy Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103263	Artist Bench, Glossy Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103264	Artist Bench, Glossy Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103311	Artist Bench, Satin Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103312	Artist Bench, Satin Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103313	Artist Bench, Satin Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103314	Artist Bench, Satin Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103321	Artist Bench, Glossy Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103322	Artist Bench, Glossy Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103323	Artist Bench, Glossy Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103324	Artist Bench, Glossy Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103331	Artist Bench, Satin Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103332	Artist Bench, Satin Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103333	Artist Bench, Satin Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103334	Artist Bench, Satin Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103341	Artist Bench, Glossy Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103342	Artist Bench, Glossy Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103343	Artist Bench, Glossy Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103344	Artist Bench, Glossy Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103351	Artist Bench, Satin Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103352	Artist Bench, Satin Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103353	Artist Bench, Satin Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103354	Artist Bench, Satin Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103361	Artist Bench, Glossy Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	1103000	1103362	Artist Bench, Glossy Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103363	Artist Bench, Glossy Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103364	Artist Bench, Glossy Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103411	Artist Bench, Satin Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103412	Artist Bench, Satin Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103413	Artist Bench, Satin Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103414	Artist Bench, Satin Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103421	Artist Bench, Glossy Ebony/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103422	Artist Bench, Glossy Ebony/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103423	Artist Bench, Glossy Ebony/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103424	Artist Bench, Glossy Ebony/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103431	Artist Bench, Satin Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103432	Artist Bench, Satin Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103433	Artist Bench, Satin Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103434	Artist Bench, Satin Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103441	Artist Bench, Glossy Walnut/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103442	Artist Bench, Glossy Walnut/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103443	Artist Bench, Glossy Walnut/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103444	Artist Bench, Glossy Walnut/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103451	Artist Bench, Satin Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103452	Artist Bench, Satin Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103453	Artist Bench, Satin Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103454	Artist Bench, Satin Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103461	Artist Bench, Glossy Mahogany/Black Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103462	Artist Bench, Glossy Mahogany/Brown Vinyl	\$ 968	\$ 906	\$ 906
11-Misc Eq	1103000	1103463	Artist Bench, Glossy Mahogany/Black Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1103000	1103464	Artist Bench, Glossy Mahogany/Brown Leather	\$ 1,613	\$ 1,510	\$ 1,510
11-Misc Eq	1105100	1105100	Upholstered Piano Bench, undefined color	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105121	Upholstered Piano Bench, Ebony Black	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105122	Upholstered Piano Bench, Ebony Brown	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105141	Upholstered Piano Bench, Walnut Black	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105142	Upholstered Piano Bench, Walnut Brown	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105161	Upholstered Piano Bench, Mahogany Black	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105100	1105162	Upholstered Piano Bench, Mahogany Brown	\$ 396	\$ 371	\$ 371
11-Misc Eq	1105200	1105200	Wood Piano Bench, undefined color	\$ 455	\$ 426	\$ 426
11-Misc Eq	1105200	1105225	Wood Piano Bench, Ebony	\$ 455	\$ 426	\$ 426
11-Misc Eq	1105200	1105245	Wood Piano Bench, Walnut	\$ 455	\$ 426	\$ 426
11-Misc Eq	1105200	1105265	Wood Piano Bench, Mahogany	\$ 455	\$ 426	\$ 426
11-Misc Eq	236D002	236D002	Flex Conductor's Stand, Poly	\$ 835	\$ 782	\$ 782
11-Misc Eq	236D011	236D011	Flex Conductor's Stand, HPL	\$ 850	\$ 796	\$ 796
11-Misc Eq	236C006	236C006	Flex Conductor's Stand Baskets, Pair	\$ 135	\$ 126	\$ 126
11-Misc Eq	141C001	141C001	Director's Stand	\$ 578	\$ 541	\$ 541
11-Misc Eq	238D001	238D001	Preface Conductor's Stand	\$ 200	\$ 187	\$ 187

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	157F091	157g091	Conductors/Bassist/Percussionist Chair, Black	\$ 943	\$ 883	\$ 883
11-Misc Eq	1110302	1110302	Conductors Double Podium With Rail	\$ 1,458	\$ 1,365	\$ 1,365
11-Misc Eq	158E002	158E002	Base Podium	\$ 697	\$ 652	\$ 652
11-Misc Eq	158E001	158E001	Upper Podium With Rail	\$ 810	\$ 758	\$ 758
11-Misc Eq	021L022	021L022	Conductors Podium, Folding	\$ 505	\$ 473	\$ 473
11-Misc Eq	1109101	1109101	Cymbal Stand	\$ 622	\$ 582	\$ 582
11-Misc Eq	236D001.119	236D001.119	Flex System, Double, Standard Poly Laminate, Black Standard Chair	\$ 3,358	\$ 3,143	\$ 3,143
11-Misc Eq	236D001.104	236D001.104	Flex System, Double, High Pressure Laminate, Black Standard Chair	\$ 3,375	\$ 3,159	\$ 3,159
11-Misc Eq	236B003	236B003.100	Techbridge (4' Length)	\$ 826	\$ 773	\$ 773
11-Misc Eq	236B003	236B003.103	Techbridge (6' Length)	\$ 860	\$ 805	\$ 805
11-Misc Eq	236A004	236A004	Worksurface Mount	\$ 79	\$ 74	\$ 74
11-Misc Eq	236A005	236A005	Keyboard Mount	\$ 119	\$ 111	\$ 111
11-Misc Eq	236A007	236A007	Cup Holder	\$ 36	\$ 34	\$ 34
11-Misc Eq	236B008	236B008	Laptop Computer Mount	\$ 239	\$ 224	\$ 224
11-Misc Eq	236A096	236A096	Bridge Clips	\$ 13	\$ 12	\$ 12
11-Misc Eq	236A010	236A010	Power Strip Shelf	\$ 62	\$ 58	\$ 58
11-Misc Eq	236A013	236A013	Universal Tablet Mount	\$ 149	\$ 139	\$ 139
11-Misc Eq	121C001	121C001.130	Rehearsal Resource Center- Left Curved, Stereo Rack, Cherry	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.178	Rehearsal Resource Center- Left Curved, Stereo Rack, Evening Tigris	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.249	Rehearsal Resource Center- Left Curved, Stereo Rack, Fusion Maple	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.141	Rehearsal Resource Center- Left Curved, Stereo Rack, Wenger Maple	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.113	Rehearsal Resource Center- Left Curved, Stereo Rack, Oyster	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.128	Rehearsal Resource Center- Left Curved, Stereo Rack, Pebble	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.155	Rehearsal Resource Center- Left Curved, Stereo Rack, Solar Oak	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C001	121C001.129	Rehearsal Resource Center- Left Curved, Drawer, Cherry	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.177	Rehearsal Resource Center- Left Curved, Drawer, Evening Tigris	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.198	Rehearsal Resource Center- Left Curved, Drawer, Fusion Maple	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.101	Rehearsal Resource Center- Left Curved, Drawer, Wenger Maple	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.126	Rehearsal Resource Center- Left Curved, Drawer, Oyster	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.253	Rehearsal Resource Center- Left Curved, Drawer, Pebble	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C001	121C001.185	Rehearsal Resource Center- Left Curved, Drawer, Solar Oak	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.210	Rehearsal Resource Center- Right Curved, Stereo Rack, Cherry	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.165	Rehearsal Resource Center- Right Curved, Stereo Rack, Evening Tigris	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.171	Rehearsal Resource Center- Right Curved, Stereo Rack, Fusion Maple	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.250	Rehearsal Resource Center- Right Curved, Stereo Rack, Wenger Maple	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.111	Rehearsal Resource Center- Right Curved, Stereo Rack, Oyster	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.201	Rehearsal Resource Center- Right Curved, Stereo Rack, Pebble	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.162	Rehearsal Resource Center- Right Curved, Stereo Rack, Solar Oak	\$ 2,382	\$ 2,230	\$ 2,230
11-Misc Eq	121C002	121C002.134	Rehearsal Resource Center- Right Curved, Drawer, Cherry	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.135	Rehearsal Resource Center- Right Curved, Drawer, Evening Tigris	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.128	Rehearsal Resource Center- Right Curved, Drawer, Fusion Maple	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.141	Rehearsal Resource Center- Right Curved, Drawer, Wenger Maple	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.103	Rehearsal Resource Center- Right Curved, Drawer, Oyster	\$ 2,169	\$ 2,030	\$ 2,030

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	121C002	121C002.226	Rehearsal Resource Center- Right Curved, Drawer, Pebble	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C002	121C002.164	Rehearsal Resource Center- Right Curved, Drawer, Solar Oak	\$ 2,169	\$ 2,030	\$ 2,030
11-Misc Eq	121C003	121C003.162	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Cherry	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.249	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Evening Tigris	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.471	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Fusion Maple	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.120	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Wenger Maple	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.489	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Oyster	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.455	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Pebble	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.490	Rehearsal Resource Center- Twin Set/ Drawer/Drawer, Solar Oak	\$ 4,338	\$ 4,060	\$ 4,060
11-Misc Eq	121C003	121C003.184	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Cherry	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.262	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Evening Tigris	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.261	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Fusion Maple	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.346	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Wenger Maple	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.124	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Oyster	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.398	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Pebble	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.415	Rehearsal Resource Center- Twin Set/ Stereo/Drawer, Solar Oak	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.141	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Cherry	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.491	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Evening Tigris	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.492	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Fusion Maple	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.493	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Wenger Maple	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.494	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Oyster	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.495	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Pebble	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.496	Rehearsal Resource Center- Twin Set/ Stereo/Stereo, Solar Oak	\$ 4,764	\$ 4,459	\$ 4,459
11-Misc Eq	121C003	121C003.234	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Cherry	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.190	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Evening Tigris	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.239	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Fusion Maple	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.220	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Wenger Maple	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.140	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Oyster	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.456	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Pebble	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121C003	121C003.365	Rehearsal Resource Center- Twin Set/ Drawer/Stereo, Solar Oak	\$ 4,551	\$ 4,260	\$ 4,260
11-Misc Eq	121B101	121B101.101	Rehearsal Resource Center- Lower Security Door, Cherry	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.103	Rehearsal Resource Center- Lower Security Door, Wenger Maple	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.104	Rehearsal Resource Center- Lower Security Door, Oyster	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.105	Rehearsal Resource Center- Lower Security Door, Pebble	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.106	Rehearsal Resource Center- Lower Security Door, Evening Tigris	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.107	Rehearsal Resource Center- Lower Security Door, Fusion Maple	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B101	121B101.108	Rehearsal Resource Center- Lower Security Door, Solar Oak	\$ 200	\$ 187	\$ 187
11-Misc Eq	121B102	121B102.109	Rehearsal Resource Center- Upper Security Door, Solar Oak	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B102	121B102.103	Rehearsal Resource Center- Upper Security Door, Wenger Maple	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B102	121B102.104	Rehearsal Resource Center- Upper Security Door, Oyster	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B102	121B102.105	Rehearsal Resource Center- Upper Security Door, Pebble	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B102	121B102.106	Rehearsal Resource Center- Upper Security Door, Cherry	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B102	121B102.107	Rehearsal Resource Center- Upper Security Door, Evening Tigris	\$ 134	\$ 125	\$ 125

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
11-Misc Eq	121B102	121B102.108	Rehearsal Resource Center- Upper Security Door, Fusion Maple	\$ 134	\$ 125	\$ 125
11-Misc Eq	121B103	121B103	Rehearsal Resource Center- Leg Extensions	\$ 157	\$ 147	\$ 147
11-Misc Eq	121B105	121B105.100	Rehearsal Resource Center- Folio Inserts	\$ 279	\$ 261	\$ 261
11-Misc Eq	121B106	121B106.107	Rehearsal Resource Center- Speaker Shelves, Cherry	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.108	Rehearsal Resource Center- Speaker Shelves, Solar Oak	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.106	Rehearsal Resource Center- Speaker Shelves, Fusion Maple	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.105	Rehearsal Resource Center- Speaker Shelves, Evening Tigris	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.104	Rehearsal Resource Center- Speaker Shelves, Oyster	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.103	Rehearsal Resource Center- Speaker Shelves, Pebble	\$ 186	\$ 174	\$ 174
11-Misc Eq	121B106	121B106.102	Rehearsal Resource Center- Speaker Shelves, Wenger Maple	\$ 186	\$ 174	\$ 174
12-Cabinets	145V006	145V006.103	Teacher Wardrobe, Undefined Color	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.104	Teacher Wardrobe, Oyster	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.109	Teacher Wardrobe, Wenger Maple	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.108	Teacher Wardrobe, Pebble	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.100	Teacher Wardrobe, Cherry	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.106	Teacher Wardrobe, Evening Tigris	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.105	Teacher Wardrobe, Fusion Maple	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	145V006	145V006.107	Teacher Wardrobe, Solar Oak	\$ 2,175	\$ 1,738	\$ 1,738
12-Cabinets	225C024	225C024.101	Class Piano Workstation, Undefined Color	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.102	Class Piano Workstation, Oyster	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.105	Class Piano Workstation, Wenger Maple	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.106	Class Piano Workstation, Pebble	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.100	Class Piano Workstation, Cherry	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.103	Class Piano Workstation, Evening Tigris	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.104	Class Piano Workstation, Fusion Maple	\$ 1,186	\$ 948	\$ 948
12-Cabinets	225C024	225C024.107	Class Piano Workstation, Solar Oak	\$ 1,186	\$ 948	\$ 948
12-Cabinets	222A151	222A151	Class Piano Music Holder	\$ 101	\$ 81	\$ 81
12-Cabinets	166A061	166A061	Small Instrument Cabinet Accessory Plastic Bin Small, Set of 4	\$ 177	\$ 141	\$ 141
12-Cabinets	166A062	166A062	Small Instrument Cabinet Accessory Plastic Bin Medium, Set of 4	\$ 136	\$ 109	\$ 109
12-Cabinets	166A063	166A063	Small Instrument Cabinet Accessory Plastic Bin Large, Set of 2	\$ 112	\$ 89	\$ 89
12-Cabinets	168E001	168E001.103	ORFF Garage, Undefined Color	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.101	ORFF Garage, Cherry	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.104	ORFF Garage, Evening Tigris	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.102	ORFF Garage, Fusion Maple	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.100	ORFF Garage, Oyster	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.106	ORFF Garage, Pebble	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.107	ORFF Garage, Solar Oak	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	168E001	168E001.105	ORFF Garage, Wenger Maple	\$ 2,740	\$ 2,189	\$ 2,189
12-Cabinets	169D001	169D001.102	Poster/Teaching Storage Cabinet, Undefined Color	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.101	Poster/Teaching Storage Cabinet, Oyster	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.100	Poster/Teaching Storage Cabinet, Cherry	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.126	Poster/Teaching Storage Cabinet, Evening Tigris	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.105	Poster/Teaching Storage Cabinet, Fusion Maple	\$ 2,811	\$ 2,246	\$ 2,246

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	169D001	169D001.103	Poster/Teaching Storage Cabinet, Wenger Maple	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.107	Poster/Teaching Storage Cabinet, Pebble	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	169D001	169D001.125	Poster/Teaching Storage Cabinet, Solar Oak	\$ 2,811	\$ 2,246	\$ 2,246
12-Cabinets	166E001	166E001.104	Small Instrument Cabinet, Undefined Color	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.101	Small Instrument Cabinet, Oyster	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.100	Small Instrument Cabinet, Cherry	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.113	Small Instrument Cabinet, Evening Tigris	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.106	Small Instrument Cabinet, Fusion Maple	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.108	Small Instrument Cabinet, Wenger Maple	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.109	Small Instrument Cabinet, Pebble	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	166E001	166E001.102	Small Instrument Cabinet, Solar Oak	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	164D002	164D002.110	Bookcase, 30" height, Undefined, Composite Wood	\$ 405	\$ 324	\$ 324
12-Cabinets	164D003	164D003.108	Bookcase, 36" height, Undefined, Composite Wood	\$ 485	\$ 388	\$ 388
12-Cabinets	164D004	164D004.108	Bookcase, 48" height, Undefined, Composite Wood	\$ 567	\$ 453	\$ 453
12-Cabinets	164D005	164D005.111	Bookcase, 72" height, Undefined, Composite Wood	\$ 731	\$ 584	\$ 584
12-Cabinets	256A001.140	256A001.140	Essential Lab Workstation Undefined Color 32"x27.75" Power Strip	\$ 884	\$ 706	\$ 706
12-Cabinets	258A012.337	258A012.337	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Cherry	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1356	258A012.1356	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Evening Tigris	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.488	258A012.488	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Fusion Maple	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1357	258A012.1357	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Graphite	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1358	258A012.1358	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Wenger Maple	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1359	258A012.1359	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Oyster	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1360	258A012.1360	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Pebble	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1361	258A012.1361	Mobile Media Cabinet, 2 Col, Rack Mount/Std, Solar Oak	\$ 2,601	\$ 2,078	\$ 2,078
12-Cabinets	258A012.1362	258A012.1362	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Cherry	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1363	258A012.1363	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Evening Tigris	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1364	258A012.1364	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Fusion Maple	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1365	258A012.1365	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Graphite	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1366	258A012.1366	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Wenger Maple	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1367	258A012.1367	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Oyster	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1368	258A012.1368	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Pebble	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1369	258A012.1369	Mobile Media Cabinet, 2 Col, Rack Mount/Rack Mount, Solar Oak	\$ 3,238	\$ 2,587	\$ 2,587
12-Cabinets	258A012.1370	258A012.1370	Mobile Media Cabinet, 2 Col, Std/Std, Cherry	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1371	258A012.1371	Mobile Media Cabinet, 2 Col, Std/Std, Evening Tigris	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1372	258A012.1372	Mobile Media Cabinet, 2 Col, Std/Std, Fusion Maple	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1373	258A012.1373	Mobile Media Cabinet, 2 Col, Std/Std, Graphite	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1374	258A012.1374	Mobile Media Cabinet, 2 Col, Std/Std, Wenger Maple	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1375	258A012.1375	Mobile Media Cabinet, 2 Col, Std/Std, Oyster	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1376	258A012.1376	Mobile Media Cabinet, 2 Col, Std/Std, Pebble	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A012.1377	258A012.1377	Mobile Media Cabinet, 2 Col, Std/Std, Solar Oak	\$ 1,960	\$ 1,566	\$ 1,566
12-Cabinets	258A001.449	258A001.449	Fixed Media Cabinet, 1 Col, Std, Cherry	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.450	258A001.450	Fixed Media Cabinet, 1 Col, Std, Evening Tigris	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.451	258A001.451	Fixed Media Cabinet, 1 Col, Std, Fusion Maple	\$ 1,651	\$ 1,319	\$ 1,319

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	258A001.448	258A001.448	Fixed Media Cabinet, 1 Col, Std, Graphite	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.452	258A001.452	Fixed Media Cabinet, 1 Col, Std, Wenger Maple	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.453	258A001.453	Fixed Media Cabinet, 1 Col, Std, Oyster	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.454	258A001.454	Fixed Media Cabinet, 1 Col, Std, Pebble	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.455	258A001.455	Fixed Media Cabinet, 1 Col, Std, Solar Oak	\$ 1,651	\$ 1,319	\$ 1,319
12-Cabinets	258A001.328	258A001.328	Fixed Media Cabinet, 1 Col, Organizer, Cherry	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.472	258A001.472	Fixed Media Cabinet, 1 Col, Organizer, Evening Tigris	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.473	258A001.473	Fixed Media Cabinet, 1 Col, Organizer, Fusion Maple	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.474	258A001.474	Fixed Media Cabinet, 1 Col, Organizer, Graphite	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.475	258A001.475	Fixed Media Cabinet, 1 Col, Organizer, Wenger Maple	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.320	258A001.320	Fixed Media Cabinet, 1 Col, Organizer, Oyster	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.476	258A001.476	Fixed Media Cabinet, 1 Col, Organizer, Pebble	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.477	258A001.477	Fixed Media Cabinet, 1 Col, Organizer, Solar Oak	\$ 1,592	\$ 1,272	\$ 1,272
12-Cabinets	258A001.478	258A001.478	Fixed Media Cabinet, 1 Col, Rack Mount, Cherry	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.479	258A001.479	Fixed Media Cabinet, 1 Col, Rack Mount, Evening Tigris	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.480	258A001.480	Fixed Media Cabinet, 1 Col, Rack Mount, Fusion Maple	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.481	258A001.481	Fixed Media Cabinet, 1 Col, Rack Mount, Graphite	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.482	258A001.482	Fixed Media Cabinet, 1 Col, Rack Mount, Wenger Maple	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.483	258A001.483	Fixed Media Cabinet, 1 Col, Rack Mount, Oyster	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.348	258A001.348	Fixed Media Cabinet, 1 Col, Rack Mount, Pebble	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A001.484	258A001.484	Fixed Media Cabinet, 1 Col, Rack Mount, Solar Oak	\$ 1,973	\$ 1,576	\$ 1,576
12-Cabinets	258A002.781	258A002.781	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Cherry	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.782	258A002.782	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Evening Tigris	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.783	258A002.783	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Fusion Maple	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.784	258A002.784	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Graphite	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.318	258A002.318	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Wenger Maple	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.785	258A002.785	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Oyster	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.786	258A002.786	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Pebble	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.787	258A002.787	Fixed Media Cabinet, 2 Col, Rack Mount/Rack Mount, Solar Oak	\$ 3,276	\$ 2,618	\$ 2,618
12-Cabinets	258A002.788	258A002.788	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Cherry	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.789	258A002.789	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Evening Tigris	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.790	258A002.790	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Fusion Maple	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.791	258A002.791	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Graphite	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.320	258A002.320	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Wenger Maple	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.792	258A002.792	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Oyster	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.793	258A002.793	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Pebble	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.794	258A002.794	Fixed Media Cabinet, 2 Col, Rack Mount/Organizer, Solar Oak	\$ 2,896	\$ 2,314	\$ 2,314
12-Cabinets	258A002.797	258A002.797	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Cherry	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.798	258A002.798	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Evening Tigris	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.799	258A002.799	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Fusion Maple	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.800	258A002.800	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Graphite	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.801	258A002.801	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Wenger Maple	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.802	258A002.802	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Oyster	\$ 2,511	\$ 2,006	\$ 2,006

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	258A002.803	258A002.803	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Pebble	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A002.804	258A002.804	Fixed Media Cabinet, 2 Col, Organizer/Organizer, Solar Oak	\$ 2,511	\$ 2,006	\$ 2,006
12-Cabinets	258A006	258A006	Media Cabinet, Cord Minder	\$ 64	\$ 51	\$ 51
12-Cabinets	258A004	258A004	Media Cabinet, Hook,3 Pk	\$ 88	\$ 70	\$ 70
12-Cabinets	258A007	258A007	Media Cabinet, Mic Stand Holder	\$ 50	\$ 40	\$ 40
12-Cabinets	258A005	258A005	Media Cabinet, CD Holder	\$ 57	\$ 46	\$ 46
12-Cabinets	258A003	258A003	Media Cabinet, Basket	\$ 36	\$ 29	\$ 29
12-Cabinets	258A184.102	258A184.102	Media Cabinet, Adjustable Shelf, 2Pk, Cherry	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.104	258A184.104	Media Cabinet, Adjustable Shelf, 2Pk, Evening Tigris	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.106	258A184.106	Media Cabinet, Adjustable Shelf, 2Pk, Fusion Maple	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.100	258A184.100	Media Cabinet, Adjustable Shelf, 2Pk, Graphite	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.103	258A184.103	Media Cabinet, Adjustable Shelf, 2Pk, Wenger Maple	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.101	258A184.101	Media Cabinet, Adjustable Shelf, 2Pk, Oyster	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.107	258A184.107	Media Cabinet, Adjustable Shelf, 2Pk, Pebble	\$ 101	\$ 81	\$ 81
12-Cabinets	258A184.108	258A184.108	Media Cabinet, Adjustable Shelf, 2Pk, Solar Oak	\$ 101	\$ 81	\$ 81
12-Cabinets	258A185	258A185	Media Cabinet, Organizer, Sold separately	\$ 259	\$ 207	\$ 207
12-Cabinets	258A188.101	258A188.101	Media Cabinet, Slide Out Shelf, Cherry	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.102	258A188.102	Media Cabinet, Slide Out Shelf, Evening Tigris	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.103	258A188.103	Media Cabinet, Slide Out Shelf, Fusion Maple	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.100	258A188.100	Media Cabinet, Slide Out Shelf, Graphite	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.104	258A188.104	Media Cabinet, Slide Out Shelf, Wenger Maple	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.105	258A188.105	Media Cabinet, Slide Out Shelf, Oyster	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.106	258A188.106	Media Cabinet, Slide Out Shelf, Pebble	\$ 160	\$ 128	\$ 128
12-Cabinets	258A188.107	258A188.107	Media Cabinet, Slide Out Shelf, Solar Oak	\$ 160	\$ 128	\$ 128
12-Cabinets	258A189.103	258A189.103	Media Cabinet, Rack Mount, Cherry	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.102	258A189.102	Media Cabinet, Rack Mount, Evening Tigris	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.104	258A189.104	Media Cabinet, Rack Mount, Fusion Maple	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.100	258A189.100	Media Cabinet, Rack Mount, Graphite	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.105	258A189.105	Media Cabinet, Rack Mount, Wenger Maple	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.106	258A189.106	Media Cabinet, Rack Mountf, Oyster	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.107	258A189.107	Media Cabinet, Rack Mount, Pebble	\$ 656	\$ 524	\$ 524
12-Cabinets	258A189.108	258A189.108	Media Cabinet, Rack Mount, Solar Oak	\$ 656	\$ 524	\$ 524
12-Cabinets	258A184	258A184.105	Media Cabinet, Adjustable Shelf, 2 Pk	\$ 101	\$ 81	\$ 81
12-Cabinets	258A188	258A188.108	Media Cabinet, Slide Out, Sold separately	\$ 160	\$ 128	\$ 128
12-Cabinets	258A189	258A189.109	Media Cabinet, Rack Mount, sold separately	\$ 656	\$ 524	\$ 524
12-Cabinets	147G002	147G002.107	Percussion Workstation- Basic, Undefined Color	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.100	Percussion Workstation- Basic, Cherry	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.102	Percussion Workstation- Basic, Evening Tigris	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.106	Percussion Workstation- Basic, Fusion Maple	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.101	Percussion Workstation- Basic, Wenger Maple	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.103	Percussion Workstation- Basic, Oyster	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.105	Percussion Workstation- Basic, Pebble	\$ 2,541	\$ 2,030	\$ 2,030
12-Cabinets	147G002	147G002.104	Percussion Workstation- Basic, Solar Oak	\$ 2,541	\$ 2,030	\$ 2,030

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	147G001	147G001.107	Percussion Workstation- Deluxe, Undefined Color	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.100	Percussion Workstation- Deluxe, Cherry	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.101	Percussion Workstation- Deluxe, Evening Tigris	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.105	Percussion Workstation- Deluxe, Fusion Maple	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.113	Percussion Workstation- Deluxe, Wenger Maple	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.103	Percussion Workstation- Deluxe, Oyster	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.111	Percussion Workstation- Deluxe, Pebble	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147G001	147G001.104	Percussion Workstation- Deluxe, Solar Oak	\$ 2,825	\$ 2,257	\$ 2,257
12-Cabinets	147H510	147H510.113	Percussion Workstation, Pop Up Music Desk, Undefined Color	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.108	Percussion Workstation, Pop Up Music Desk, Cherry	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.109	Percussion Workstation, Pop Up Music Desk, Evening Tigris	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.112	Percussion Workstation, Pop Up Music Desk, Fusion Maple	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.114	Percussion Workstation, Pop Up Music Desk, Wenger Maple	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.110	Percussion Workstation, Pop Up Music Desk, Oyster	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.115	Percussion Workstation, Pop Up Music Desk, Pebble	\$ 282	\$ 225	\$ 225
12-Cabinets	147H510	147H510.111	Percussion Workstation, Pop Up Music Desk, Solar Oak	\$ 282	\$ 225	\$ 225
12-Cabinets	147H014	147H012	Percussion Workstation, Suspended Cymbal Holder	\$ 209	\$ 167	\$ 167
12-Cabinets	049E100	049E100	Sousaphone And Tuba Wall Bracket	\$ 384	\$ 307	\$ 307
12-Cabinets	148J007	148J007.102	Tuba/Sousaphone 3 Unit Rack, Undefined Color	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.100	Tuba/Sousaphone 3 Unit Rack, Cherry	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.104	Tuba/Sousaphone 3 Unit Rack, Evening Tigris	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.105	Tuba/Sousaphone 3 Unit Rack, Fusion Maple	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.106	Tuba/Sousaphone 3 Unit Rack, Wenger Maple	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.107	Tuba/Sousaphone 3 Unit Rack, Oyster	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.109	Tuba/Sousaphone 3 Unit Rack, Pebble	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J007	148J007.103	Tuba/Sousaphone 3 Unit Rack, Solar Oak	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J008	148J008.101	Tuba/Sousaphone 4 Unit Rack, Undefined color	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.105	Tuba/Sousaphone 4 Unit Rack, Cherry	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.108	Tuba/Sousaphone 4 Unit Rack, Evening Tigris	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.100	Tuba/Sousaphone 4 Unit Rack, Fusion Maple	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.102	Tuba/Sousaphone 4 Unit Rack, Wenger Maple	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.106	Tuba/Sousaphone 4 Unit Rack, Oyster	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.107	Tuba/Sousaphone 4 Unit Rack, Pebble	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J008	148J008.103	Tuba/Sousaphone 4 Unit Rack, Solar Oak	\$ 1,289	\$ 1,030	\$ 1,030
12-Cabinets	148J003	148J003.105	String Bass Rack 3 Unit, Undefined Color	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.104	String Bass Rack 3 Unit, Cherry	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.110	String Bass Rack 3 Unit, Evening Tigris	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.106	String Bass Rack 3 Unit, Fusion Maple	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.107	String Bass Rack 3 Unit, Wenger Maple	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.103	String Bass Rack 3 Unit, Oyster	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.109	String Bass Rack 3 Unit, Pebble	\$ 958	\$ 765	\$ 765
12-Cabinets	148J003	148J003.108	String Bass Rack 3 Unit, Solar Oak	\$ 958	\$ 765	\$ 765
12-Cabinets	148J004	148J004.102	String Bass Rack 4 Unit, Undefined Color	\$ 1,112	\$ 888	\$ 888

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	148J004	148J004.101	String Bass Rack 4 Unit, Cherry	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.106	String Bass Rack 4 Unit, Evening Tigris	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.104	String Bass Rack 4 Unit, Fusion Maple	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.105	String Bass Rack 4 Unit, Wenger Maple	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.100	String Bass Rack 4 Unit, Oyster	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.107	String Bass Rack 4 Unit, Pebble	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J004	148J004.103	String Bass Rack 4 Unit, Solar Oak	\$ 1,112	\$ 888	\$ 888
12-Cabinets	148J001	148J001.102	Cello Rack 4 Unit Rack, Undefined Color	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.103	Cello Rack 4 Unit Rack, Cherry	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.107	Cello Rack 4 Unit Rack, Evening Tigris	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.104	Cello Rack 4 Unit Rack, Fusion Maple	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.106	Cello Rack 4 Unit Rack, Wenger Maple	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.100	Cello Rack 4 Unit Rack, Oyster	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.108	Cello Rack 4 Unit Rack, Pebble	\$ 958	\$ 765	\$ 765
12-Cabinets	148J001	148J001.109	Cello Rack 4 Unit Rack, Solar Oak	\$ 958	\$ 765	\$ 765
12-Cabinets	148J002	148J002.104	Cello Rack 6 Unit Rack, Undefined Color	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.105	Cello Rack 6 Unit Rack, Cherry	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.108	Cello Rack 6 Unit Rack, Evening Tigris	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.106	Cello Rack 6 Unit Rack, Fusion Maple	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.107	Cello Rack 6 Unit Rack, Wenger Maple	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.100	Cello Rack 6 Unit Rack, Oyster	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.109	Cello Rack 6 Unit Rack, Pebble	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J002	148J002.103	Cello Rack 6 Unit Rack, Solar Oak	\$ 1,149	\$ 918	\$ 918
12-Cabinets	148J005	148J005.102	Violin/Viola 16 Unit Rack, Undefined Color	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.103	Violin/Viola 16 Unit Rack, Cherry	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.107	Violin/Viola 16 Unit Rack, Evening Tigris	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.104	Violin/Viola 16 Unit Rack, Fusion Maple	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.106	Violin/Viola 16 Unit Rack, Wenger Maple	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.100	Violin/Viola 16 Unit Rack, Oyster	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.108	Violin/Viola 16 Unit Rack, Pebble	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J005	148J005.101	Violin/Viola 16 Unit Rack, Solar Oak	\$ 1,127	\$ 900	\$ 900
12-Cabinets	148J006	148J006.101	Guitar Rack, Undefined Color	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.100	Guitar Rack, Cherry	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.104	Guitar Rack, Evening Tigris	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.103	Guitar Rack, Fusion Maple	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.105	Guitar Rack, Wenger Maple	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.106	Guitar Rack, Oyster	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.108	Guitar Rack, Pebble	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	148J006	148J006.107	Guitar Rack, Solar Oak	\$ 1,538	\$ 1,229	\$ 1,229
12-Cabinets	173G600	173G600	Music Library Unit, 6 Shelf, Undefined Color	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.164	Music Library Unit, 6 Shelf. Cherry	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.173	Music Library Unit, 6 Shelf. Evening Tigris	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.215	Music Library Unit, 6 Shelf. Fusion Maple	\$ 2,250	\$ 1,798	\$ 1,798

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PL	<u>Part Number</u>	<u>Unique Item Number</u>	<u>Item Description</u>	<u>MSRP Catalog (excluding freight)</u>	<u>Net Price (excluding freight)</u>	<u>Net to Reg4 ESC (excluding freight)</u>
12-Cabinets	173G600	173G600.127	Music Library Unit, 6 Shelf. Wenger Maple	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.100	Music Library Unit, 6 Shelf. Oyster	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.209	Music Library Unit, 6 Shelf. Pebble	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G600	173G600.252	Music Library Unit, 6 Shelf. Solar Oak	\$ 2,250	\$ 1,798	\$ 1,798
12-Cabinets	173G700	173G700	Music Library Unit, 7 Shelf. Undefined Color	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.196	Music Library Unit, 7 Shelf. Cherry	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.204	Music Library Unit, 7 Shelf. Evening Tigris	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.171	Music Library Unit, 7 Shelf. Fusion Maple	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.209	Music Library Unit, 7 Shelf. Wenger Maple	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.197	Music Library Unit, 7 Shelf. Oyster	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.225	Music Library Unit, 7 Shelf. Pebble	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G700	173G700.176	Music Library Unit, 7 Shelf. Solar Oak	\$ 2,324	\$ 1,857	\$ 1,857
12-Cabinets	173G010	173H010.103	Music Library End Cover For 6 Shelf Unit, Undefined Color	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.102	Music Library End Cover For 6 Shelf Unit, Cherry	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.105	Music Library End Cover For 6 Shelf Unit, Evening Tigris	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.106	Music Library End Cover For 6 Shelf Unit, Fusion Maple	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.110	Music Library End Cover For 6 Shelf Unit, Wenger Maple	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.100	Music Library End Cover For 6 Shelf Unit, Oyster	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.104	Music Library End Cover For 6 Shelf Unit, Pebble	\$ 433	\$ 346	\$ 346
12-Cabinets	173G010	173H010.108	Music Library End Cover For 6 Shelf Unit, Solar Oak	\$ 433	\$ 346	\$ 346
12-Cabinets	173G011	173H011.102	Music Library End Cover For 7 Shelf Unit, Undefined Color	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.101	Music Library End Cover For 7 Shelf Unit, Cherry	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.109	Music Library End Cover For 7 Shelf Unit, Evening Tigris	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.106	Music Library End Cover For 7 Shelf Unit, Fusion Maple	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.105	Music Library End Cover For 7 Shelf Unit, Wenger Maple	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.100	Music Library End Cover For 7 Shelf Unit, Oyster	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.110	Music Library End Cover For 7 Shelf Unit, Pebble	\$ 447	\$ 357	\$ 357
12-Cabinets	173G011	173H011.108	Music Library End Cover For 7 Shelf Unit, Solar Oak	\$ 447	\$ 357	\$ 357
12-Cabinets	173E240	173E240	Music Library Lock Kit 4 Pack	\$ 196	\$ 157	\$ 157
12-Cabinets	173E245	173E245	Music Library Lock Kit 1 Pack	\$ 84	\$ 67	\$ 67
12-Cabinets	173E050	173E050.117	Music Sorting Rack With Doors, Undefined Color	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.100	Music Sorting Rack With Doors, Cherry	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.109	Music Sorting Rack With Doors, Evening Tigris	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.105	Music Sorting Rack With Doors, Fusion Maple	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.120	Music Sorting Rack With Doors, Wenger Maple	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.107	Music Sorting Rack With Doors, Oyster	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.121	Music Sorting Rack With Doors, Pebble	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.113	Music Sorting Rack With Doors, Solar Oak	\$ 1,633	\$ 1,305	\$ 1,305
12-Cabinets	173E050	173E050.116	Music Sorting Rack Without Doors, Undefined Color	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.106	Music Sorting Rack Without Doors, Cherry	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.115	Music Sorting Rack Without Doors, Evening Tigris	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.108	Music Sorting Rack Without Doors, Fusion Maple	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.119	Music Sorting Rack Without Doors, Wenger Maple	\$ 1,312	\$ 1,048	\$ 1,048

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	173E050	173E050.101	Music Sorting Rack Without Doors, Oyster	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.118	Music Sorting Rack Without Doors, Pebble	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	173E050	173E050.114	Music Sorting Rack Without Doors, Solar Oak	\$ 1,312	\$ 1,048	\$ 1,048
12-Cabinets	146M032	146M032.106	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Undefined Color	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.100	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Cherry	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.133	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Evening Tigris	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.127	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Fusion Maple	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.131	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Wenger Maple	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.140	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Oyster	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.138	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Pebble	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.126	Mobile Band/Orch Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Solar Oak	\$ 1,535	\$ 1,226	\$ 1,226
12-Cabinets	146M032	146M032.116	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Undefined Color	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.105	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Cherry	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.129	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Evening Tigris	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.134	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Fusion Maple	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.136	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Wenger Maple	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.124	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Oyster	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.132	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Pebble	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M032	146M032.139	Mobile Band/Orch Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Solar Oak	\$ 1,281	\$ 1,024	\$ 1,024
12-Cabinets	146M033	146M033.110	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Undefined Color	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.101	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Cherry	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.130	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Evening Tigris	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.124	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Fusion Maple	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.127	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Wenger Maple	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.123	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Oyster	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.132	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Pebble	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.122	Mobile Band/Orch Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Solar Oak	\$ 1,856	\$ 1,483	\$ 1,483
12-Cabinets	146M033	146M033.103	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Undefined Color	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.100	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Cherry	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.131	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Evening Tigris	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.125	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Fusion Maple	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.129	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Wenger Maple	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.117	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Oyster	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.133	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Pebble	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M033	146M033.128	Mobile Band/Orch Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Solar Oak	\$ 1,590	\$ 1,270	\$ 1,270
12-Cabinets	146M024	146M024.106	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Undefined Color	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.100	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Cherry	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.126	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Evening Tigris	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.123	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Fusion Maple	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.130	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Wenger Maple	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.122	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Oyster	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.131	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Pebble	\$ 2,063	\$ 1,648	\$ 1,648
12-Cabinets	146M024	146M024.120	Mobile Choral Folio Cabinet, 4 Col, W/ Dr, 112 Slot, Solar Oak	\$ 2,063	\$ 1,648	\$ 1,648

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	146M024	146M024.112	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Undefined Color	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.102	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Cherry	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.128	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Evening Tigris	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.129	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Fusion Maple	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.127	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Wenger Maple	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.125	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Oyster	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.132	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Pebble	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M024	146M024.101	Mobile Choral Folio Cabinet, 4 Col, W/Out Dr, 112 Slot, Solar Oak	\$ 1,788	\$ 1,429	\$ 1,429
12-Cabinets	146M023	146M023.104	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Undefined Color	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.102	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Cherry	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.118	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Evening Tigris	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.121	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Fusion Maple	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.124	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Wenger Maple	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.117	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Oyster	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.113	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Pebble	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.127	Mobile Choral Folio Cabinet, 3 Col, W/ Dr, 84 Slot, Solar Oak	\$ 1,816	\$ 1,451	\$ 1,451
12-Cabinets	146M023	146M023.111	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Undefined Color	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.100	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Cherry	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.119	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Evening Tigris	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.122	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Fusion Maple	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.125	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Wenger Maple	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.129	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Oyster	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.126	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Pebble	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M023	146M023.128	Mobile Choral Folio Cabinet, 3 Col, W/Out Dr, 84 Slot, Solar Oak	\$ 1,551	\$ 1,239	\$ 1,239
12-Cabinets	146M022	146M022.106	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Undefined Color	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.100	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Cherry	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.126	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Evening Tigris	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.122	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Fusion Maple	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.129	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Wenger Maple	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.123	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Oyster	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.102	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Pebble	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.132	Mobile Choral Folio Cabinet, 2 Col, W/ Dr, 56 Slot, Solar Oak	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	146M022	146M022.109	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Undefined Color	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.125	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Cherry	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.101	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Evening Tigris	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.128	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Fusion Maple	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.130	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Wenger Maple	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.124	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Oyster	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.131	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Pebble	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M022	146M022.133	Mobile Choral Folio Cabinet, 2 Col, W/Out Dr, 56 Slot, Solar Oak	\$ 1,263	\$ 1,009	\$ 1,009
12-Cabinets	146M052	146M052.107	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Undefined Color	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.100	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Cherry	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.125	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Evening Tigris	\$ 1,997	\$ 1,596	\$ 1,596

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	146M052	146M052.126	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Fusion Maple	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.128	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Wenger Maple	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.122	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Oyster	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.130	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Pebble	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.132	Folio Cabinet, Band/Orch Tall, W/Out Doors, 96 Slots, Solar Oak	\$ 1,997	\$ 1,596	\$ 1,596
12-Cabinets	146M052	146M052.116	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Undefined Color	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.105	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Cherry	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.124	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Evening Tigris	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.121	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Fusion Maple	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.127	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Wenger Maple	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.123	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Oyster	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.104	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Pebble	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M052	146M052.131	Folio Cabinet, Band/Orch Tall, W/ Doors, 96 Slots, Solar Oak	\$ 2,289	\$ 1,829	\$ 1,829
12-Cabinets	146M012	146M012.118	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Undefined Color	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.103	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Cherry	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.127	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Evening Tigris	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.102	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Fusion Maple	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.131	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Wenger Maple	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.138	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Oyster	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.134	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Pebble	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.136	Folio Cabinet, Choral Tall, W/Out Doors, 96 Slots, Solar Oak	\$ 1,810	\$ 1,446	\$ 1,446
12-Cabinets	146M012	146M012.120	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Undefined Color	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.100	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Cherry	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.126	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Evening Tigris	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.128	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Fusion Maple	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.130	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Wenger Maple	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.137	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Oyster	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.133	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Pebble	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	146M012	146M012.135	Folio Cabinet, Choral Tall, W/ Doors, 96 Slots, Solar Oak	\$ 2,089	\$ 1,669	\$ 1,669
12-Cabinets	250A001.118	250A001.118	UltraStor Cabinet #01,Undefined Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A002.118	250A002.118	UltraStor Cabinet #02,Undefined Color,Cmpt Grille Doors	\$ 2,451	\$ 1,958	\$ 1,958
12-Cabinets	250A003.116	250A003.116	UltraStor Cabinet #03,Undefined Color,Cmpt Grille Doors	\$ 2,416	\$ 1,930	\$ 1,930
12-Cabinets	250A004.121	250A004.121	UltraStor Cabinet #04,Undefined Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A005.123	250A005.123	UltraStor Cabinet #05,Undefined Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A006.119	250A006.119	UltraStor Cabinet #06,Undefined Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A007.116	250A007.116	UltraStor Cabinet #07,Undefined Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A008.121	250A008.121	UltraStor Cabinet #08,Undefined Color,Full Grille Doors	\$ 1,432	\$ 1,144	\$ 1,144
12-Cabinets	250A009.127	250A009.127	UltraStor Cabinet #09,Undefined Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A010.119	250A010.119	UltraStor Cabinet #10,Undefined Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A011.127	250A011.127	UltraStor Cabinet #11,Undefined Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A912.117	250A912.117	UltraStor Cabinet #12,Undefined Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A912.131	250A912.131	UltraStor Cabinet #12,Undefined Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A013.111	250A013.111	UltraStor Cabinet #13,Undefined Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	250A014.114	250A014.114	UltraStor Cabinet #14,Undefined Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A915.126	250A915.126	UltraStor Cabinet #15,Undefined Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A915.132	250A915.132	UltraStor Cabinet #15,Undefined Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A917.105	250A917.105	UltraStor Cabinet #17,Undefined Color,Full Grille Doors	\$ 2,597	\$ 2,075	\$ 2,075
12-Cabinets	250A018.113	250A018.113	UltraStor Cabinet #18,Undefined Color,Cmpt Grille Doors	\$ 2,160	\$ 1,726	\$ 1,726
12-Cabinets	250A019.119	250A019.119	UltraStor Cabinet #19,Undefined Color,Cmpt Grille Doors	\$ 2,072	\$ 1,656	\$ 1,656
12-Cabinets	250A020.109	250A020.109	UltraStor Cabinet #20,Undefined Color,Cmpt Grille Doors	\$ 1,319	\$ 1,054	\$ 1,054
12-Cabinets	250A021.110	250A021.110	UltraStor Cabinet #21,Undefined Color,Cmpt Grille Doors	\$ 1,745	\$ 1,394	\$ 1,394
12-Cabinets	250A022.107	250A022.107	UltraStor Cabinet #22,Undefined Color,Cmpt Grille Doors	\$ 1,372	\$ 1,096	\$ 1,096
12-Cabinets	250A023.109	250A023.109	UltraStor Cabinet #23,Undefined Color,Cmpt Grille Doors	\$ 1,811	\$ 1,447	\$ 1,447
12-Cabinets	250A024.108	250A024.108	UltraStor Cabinet #24,Undefined Color,Cmpt Grille Doors	\$ 1,591	\$ 1,271	\$ 1,271
12-Cabinets	250A025.110	250A025.110	UltraStor Cabinet #25,Undefined Color,Cmpt Grille Doors	\$ 1,933	\$ 1,544	\$ 1,544
12-Cabinets	250A026.111	250A026.111	UltraStor Cabinet #26,Undefined Color,Cmpt Grille Doors	\$ 2,027	\$ 1,620	\$ 1,620
12-Cabinets	250A027.110	250A027.110	UltraStor Cabinet #27,Undefined Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A028.111	250A028.111	UltraStor Cabinet #28,Undefined Color,Cmpt Grille Doors	\$ 1,860	\$ 1,486	\$ 1,486
12-Cabinets	250A029.107	250A029.107	UltraStor Cabinet #29,Undefined Color,Cmpt Grille Doors	\$ 1,655	\$ 1,322	\$ 1,322
12-Cabinets	250A030.104	250A030.104	UltraStor Cabinet #30,Undefined Color,Cmpt Grille Doors	\$ 1,198	\$ 957	\$ 957
12-Cabinets	250A031.111	250A031.111	UltraStor Cabinet #31,Undefined Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A032.111	250A032.111	UltraStor Cabinet #32,Undefined Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A033.110	250A033.110	UltraStor Cabinet #33,Undefined Color,Full Grille Doors	\$ 1,919	\$ 1,533	\$ 1,533
12-Cabinets	250A934.107	250A934.107	UltraStor Cabinet #34,Undefined Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A935.106	250A935.106	UltraStor Cabinet #35,Undefined Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A936.107	250A936.107	UltraStor Cabinet #36,Undefined Color,Full Grille Doors	\$ 2,708	\$ 2,164	\$ 2,164
12-Cabinets	250A043.103	250A043.103	UltraStor Cabinet #43,Undefined Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A044.105	250A044.105	UltraStor Cabinet #44,Undefined Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A045.101	250A045.101	UltraStor Cabinet #45,Undefined Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A046.100	250A046.100	UltraStor Cabinet #46,Undefined Color,Cmpt Grille Doors	\$ 1,642	\$ 1,312	\$ 1,312
12-Cabinets	250A047.101	250A047.101	UltraStor Cabinet #47,Undefined Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A050.110	250A050.110	UltraStor Cabinet #50,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A051.114	250A051.114	UltraStor Cabinet #51,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,687	\$ 1,348	\$ 1,348
12-Cabinets	250A052.111	250A052.111	UltraStor Cabinet #52,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,882	\$ 1,504	\$ 1,504
12-Cabinets	250A053.111	250A053.111	UltraStor Cabinet #53,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,720	\$ 1,374	\$ 1,374
12-Cabinets	250A054.114	250A054.114	UltraStor Cabinet #54,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,750	\$ 1,398	\$ 1,398
12-Cabinets	250A055.116	250A055.116	UltraStor Cabinet #55,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,817	\$ 1,452	\$ 1,452
12-Cabinets	250A056.109	250A056.109	UltraStor Cabinet #56,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,181	\$ 944	\$ 944
12-Cabinets	250A057.112	250A057.112	UltraStor Cabinet #57,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,029	\$ 822	\$ 822
12-Cabinets	250A058.115	250A058.115	UltraStor Cabinet #58,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,306	\$ 1,043	\$ 1,043
12-Cabinets	250A059.112	250A059.112	UltraStor Cabinet #59,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,068	\$ 853	\$ 853
12-Cabinets	250A060.108	250A060.108	UltraStor Cabinet #60,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,402	\$ 1,120	\$ 1,120
12-Cabinets	250A061.107	250A061.107	UltraStor Cabinet #61,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,269	\$ 1,014	\$ 1,014
12-Cabinets	250A065.108	250A065.108	UltraStor Cabinet #65,Undefined Color, Cmpt Grille Doors, with Worksurface Tops	\$ 1,349	\$ 1,078	\$ 1,078
12-Cabinets	250A066.103	250A066.103	UltraStor Cabinet #66,Undefined Color, Cmpt Grille Doors	\$ 1,432	\$ 1,144	\$ 1,144
12-Cabinets	250A967.104	250A967.104	UltraStor Cabinet #67, RTA, Undefined Color, Cmpt Grille Door	\$ 1,838	\$ 1,469	\$ 1,469

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	260A070.104	260A070.104	UltraStor #70, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,283	\$ 2,623	\$ 2,623
12-Cabinets	260A071.102	260A071.102	UltraStor #71, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,299	\$ 2,636	\$ 2,636
12-Cabinets	260A072.107	260A072.107	UltraStor #72, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,143	\$ 2,511	\$ 2,511
12-Cabinets	260A073.105	260A073.105	UltraStor #73, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,255	\$ 2,601	\$ 2,601
12-Cabinets	260A074.107	260A074.107	UltraStor #74, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,441	\$ 1,950	\$ 1,950
12-Cabinets	260A075.104	260A075.104	UltraStor #75, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,555	\$ 2,041	\$ 2,041
12-Cabinets	260A976.116	260A976.116	UltraStor #76, RTA, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,164	\$ 2,528	\$ 2,528
12-Cabinets	260A077.104	260A077.104	UltraStor #77, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,863	\$ 2,288	\$ 2,288
12-Cabinets	260A078.105	260A078.105	UltraStor #78, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,004	\$ 2,400	\$ 2,400
12-Cabinets	260A079.106	260A079.106	UltraStor #79, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,431	\$ 1,942	\$ 1,942
12-Cabinets	260A080.104	260A080.104	UltraStor #80, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,574	\$ 2,057	\$ 2,057
12-Cabinets	260A081.104	260A081.104	UltraStor #81, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,294	\$ 1,833	\$ 1,833
12-Cabinets	260A082.105	260A082.105	UltraStor #82, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,438	\$ 1,948	\$ 1,948
12-Cabinets	260A983.101	260A983.101	UltraStor #83, RTA, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,798	\$ 2,236	\$ 2,236
12-Cabinets	250A001.100	250A001.100	UltraStor Cabinet #01,Oyster Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A002.100	250A002.100	UltraStor Cabinet #02,Oyster Color,Cmpt Grille Doors	\$ 2,451	\$ 1,958	\$ 1,958
12-Cabinets	250A003.100	250A003.100	UltraStor Cabinet #03,Oyster Color,Cmpt Grille Doors	\$ 2,416	\$ 1,930	\$ 1,930
12-Cabinets	250A004.100	250A004.100	UltraStor Cabinet #04,Oyster Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A005.100	250A005.100	UltraStor Cabinet #05,Oyster Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A006.100	250A006.100	UltraStor Cabinet #06,Oyster Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A007.100	250A007.100	UltraStor Cabinet #07,Oyster Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A008.106	250A008.106	UltraStor Cabinet #08,Oyster Color,Full Grille Doors	\$ 1,432	\$ 1,144	\$ 1,144
12-Cabinets	250A009.100	250A009.100	UltraStor Cabinet #09,Oyster Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A010.100	250A010.100	UltraStor Cabinet #10,Oyster Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A011.100	250A011.100	UltraStor Cabinet #11,Oyster Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A912.111	250A912.111	UltraStor Cabinet #12,Oyster Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A912.108	250A912.108	UltraStor Cabinet #12,Oyster Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A013.100	250A013.100	UltraStor Cabinet #13,Oyster Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A014.101	250A014.101	UltraStor Cabinet #14,Oyster Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A915.109	250A915.109	UltraStor Cabinet #15,Oyster Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A915.106	250A915.106	UltraStor Cabinet #15,Oyster Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A917.101	250A917.101	UltraStor Cabinet #17,Oyster Color,Full Grille Doors	\$ 2,597	\$ 2,075	\$ 2,075
12-Cabinets	250A018.100	250A018.100	UltraStor Cabinet #18,Oyster Color,Cmpt Grille Doors	\$ 2,160	\$ 1,726	\$ 1,726
12-Cabinets	250A019.100	250A019.100	UltraStor Cabinet #19,Oyster Color,Cmpt Grille Doors	\$ 2,072	\$ 1,656	\$ 1,656
12-Cabinets	250A020.100	250A020.100	UltraStor Cabinet #20,Oyster Color,Cmpt Grille Doors	\$ 1,319	\$ 1,054	\$ 1,054
12-Cabinets	250A021.100	250A021.100	UltraStor Cabinet #21,Oyster Color,Cmpt Grille Doors	\$ 1,745	\$ 1,394	\$ 1,394
12-Cabinets	250A022.100	250A022.100	UltraStor Cabinet #22,Oyster Color,Cmpt Grille Doors	\$ 1,372	\$ 1,096	\$ 1,096
12-Cabinets	250A023.100	250A023.100	UltraStor Cabinet #23,Oyster Color,Cmpt Grille Doors	\$ 1,811	\$ 1,447	\$ 1,447
12-Cabinets	250A024.100	250A024.100	UltraStor Cabinet #24,Oyster Color,Cmpt Grille Doors	\$ 1,591	\$ 1,271	\$ 1,271
12-Cabinets	250A025.100	250A025.100	UltraStor Cabinet #25,Oyster Color,Cmpt Grille Doors	\$ 1,933	\$ 1,544	\$ 1,544
12-Cabinets	250A026.100	250A026.100	UltraStor Cabinet #26,Oyster Color,Cmpt Grille Doors	\$ 2,027	\$ 1,620	\$ 1,620
12-Cabinets	250A027.100	250A027.100	UltraStor Cabinet #27,Oyster Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A028.100	250A028.100	UltraStor Cabinet #28,Oyster Color,Cmpt Grille Doors	\$ 1,860	\$ 1,486	\$ 1,486

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	250A029.102	250A029.102	UltraStor Cabinet #29,Oyster Color,Cmpt Grille Doors	\$ 1,655	\$ 1,322	\$ 1,322
12-Cabinets	250A030.103	250A030.103	UltraStor Cabinet #30,Oyster Color,Cmpt Grille Doors	\$ 1,198	\$ 957	\$ 957
12-Cabinets	250A031.106	250A031.106	UltraStor Cabinet #31,Oyster Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A032.106	250A032.106	UltraStor Cabinet #32,Oyster Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A033.104	250A033.104	UltraStor Cabinet #33,Oyster Color,Full Grille Doors	\$ 1,919	\$ 1,533	\$ 1,533
12-Cabinets	250A934.100	250A934.100	UltraStor Cabinet #34,Oyster Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A935.101	250A935.101	UltraStor Cabinet #35,Oyster Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A936.102	250A936.102	UltraStor Cabinet #36,Oyster Color,Full Grille Doors	\$ 2,708	\$ 2,164	\$ 2,164
12-Cabinets	250A942.117	250A942.117	UltraStor Cab #42,for Violin/Viola/Viheula,Oyster,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.105	250A942.105	UltraStor Cabinet #42,Guitar,Oyster Color,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.103	250A942.103	UltraStor Cabinet #42,Basses,Oyster Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A942.126	250A942.126	UltraStor Cabinet #42,Cellos,Oyster Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A942.135	250A942.135	UltraStor Cabinet #42,Combination,Oyster Color,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.146	250A942.146	UltraStor Cabinet #42,Guitarrons,Oyster Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A043.100	250A043.100	UltraStor Cabinet #43,Oyster Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A044.100	250A044.100	UltraStor Cabinet #44,Oyster Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A045.100	250A045.100	UltraStor Cabinet #45,Oyster Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A046.103	250A046.103	UltraStor Cabinet #46,Oyster Color,Cmpt Grille Doors	\$ 1,642	\$ 1,312	\$ 1,312
12-Cabinets	250A047.100	250A047.100	UltraStor Cabinet #47,Oyster Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A001.103	250A001.103	UltraStor Cabinet #01,Cherry Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A002.103	250A002.103	UltraStor Cabinet #02,Cherry Color,Cmpt Grille Doors	\$ 2,451	\$ 1,958	\$ 1,958
12-Cabinets	250A003.103	250A003.103	UltraStor Cabinet #03,Cherry Color,Cmpt Grille Doors	\$ 2,416	\$ 1,930	\$ 1,930
12-Cabinets	250A004.103	250A004.103	UltraStor Cabinet #04,Cherry Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A005.103	250A005.103	UltraStor Cabinet #05,Cherry Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A006.103	250A006.103	UltraStor Cabinet #06,Cherry Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A007.103	250A007.103	UltraStor Cabinet #07,Cherry Color,Cmpt Grille Doors	\$ 2,351	\$ 1,878	\$ 1,878
12-Cabinets	250A008.101	250A008.101	UltraStor Cabinet #08,Cherry Color,Full Grille Doors	\$ 1,432	\$ 1,144	\$ 1,144
12-Cabinets	250A009.103	250A009.103	UltraStor Cabinet #09,Cherry Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A010.103	250A010.103	UltraStor Cabinet #10,Cherry Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A011.103	250A011.103	UltraStor Cabinet #11,Cherry Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A912.103	250A912.103	UltraStor Cabinet #12,Cherry Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A912.101	250A912.101	UltraStor Cabinet #12,Cherry Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A013.103	250A013.103	UltraStor Cabinet #13,Cherry Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A014.108	250A014.108	UltraStor Cabinet #14,Cherry Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A915.103	250A915.103	UltraStor Cabinet #15,Cherry Color,Cmpt Grille Doors	\$ 2,246	\$ 1,795	\$ 1,795
12-Cabinets	250A915.101	250A915.101	UltraStor Cabinet #15,Cherry Color,Full Grille Doors	\$ 2,808	\$ 2,244	\$ 2,244
12-Cabinets	250A917.104	250A917.104	UltraStor Cabinet #17,Cherry Color,Full Grille Doors	\$ 2,597	\$ 2,075	\$ 2,075
12-Cabinets	250A018.103	250A018.103	UltraStor Cabinet #18,Cherry Color,Cmpt Grille Doors	\$ 2,160	\$ 1,726	\$ 1,726
12-Cabinets	250A019.103	250A019.103	UltraStor Cabinet #19,Cherry Color,Cmpt Grille Doors	\$ 2,072	\$ 1,656	\$ 1,656
12-Cabinets	250A020.103	250A020.103	UltraStor Cabinet #20,Cherry Color,Cmpt Grille Doors	\$ 1,250	\$ 999	\$ 999
12-Cabinets	250A021.103	250A021.103	UltraStor Cabinet #21,Cherry Color,Cmpt Grille Doors	\$ 1,654	\$ 1,322	\$ 1,322
12-Cabinets	250A022.103	250A022.103	UltraStor Cabinet #22,Cherry Color,Cmpt Grille Doors	\$ 1,372	\$ 1,096	\$ 1,096
12-Cabinets	250A023.103	250A023.103	UltraStor Cabinet #23,Cherry Color,Cmpt Grille Doors	\$ 1,811	\$ 1,447	\$ 1,447

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	250A024.103	250A024.103	UltraStor Cabinet #24,Cherry Color,Cmpt Grille Doors	\$ 1,591	\$ 1,271	\$ 1,271
12-Cabinets	250A025.103	250A025.103	UltraStor Cabinet #25,Cherry Color,Cmpt Grille Doors	\$ 1,933	\$ 1,544	\$ 1,544
12-Cabinets	250A026.103	250A026.103	UltraStor Cabinet #26,Cherry Color,Cmpt Grille Doors	\$ 2,027	\$ 1,620	\$ 1,620
12-Cabinets	250A027.103	250A027.103	UltraStor Cabinet #27,Cherry Color,Cmpt Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	250A028.103	250A028.103	UltraStor Cabinet #28,Cherry Color,Cmpt Grille Doors	\$ 1,860	\$ 1,486	\$ 1,486
12-Cabinets	250A029.111	250A029.111	UltraStor Cabinet #29,Cherry Color,Cmpt Grille Doors	\$ 1,655	\$ 1,322	\$ 1,322
12-Cabinets	250A030.125	250A030.125	UltraStor Cabinet #30,Cherry Color,Cmpt Grille Doors	\$ 1,198	\$ 957	\$ 957
12-Cabinets	250A031.101	250A031.101	UltraStor Cabinet #31,Cherry Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A032.101	250A032.101	UltraStor Cabinet #32,Cherry Color,Full Grille Doors	\$ 1,728	\$ 1,381	\$ 1,381
12-Cabinets	250A033.109	250A033.109	UltraStor Cabinet #33,Cherry Color,Full Grille Doors	\$ 1,919	\$ 1,533	\$ 1,533
12-Cabinets	250A934.109	250A934.109	UltraStor Cabinet #34,Cherry Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A935.105	250A935.105	UltraStor Cabinet #35,Cherry Color,Full Grille Doors	\$ 2,495	\$ 1,994	\$ 1,994
12-Cabinets	250A936.111	250A936.111	UltraStor Cabinet #36,Cherry Color,Full Grille Doors	\$ 2,708	\$ 2,164	\$ 2,164
12-Cabinets	250A942.107	250A942.107	UltraStor Cab #42,for Violin/Viola/Viheula,Cherry,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.127	250A942.127	UltraStor Cabinet #42,Guitar,Cherry Color,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.101	250A942.101	UltraStor Cabinet #42,Basses,Cherry Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A942.115	250A942.115	UltraStor Cabinet #42,Cellos,Cherry Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A942.113	250A942.113	UltraStor Cabinet #42,Combination,Cherry Color,Full Grille Doors	\$ 4,764	\$ 3,806	\$ 3,806
12-Cabinets	250A942.193	250A942.193	UltraStor Cabinet #42,Guitarron,Cherry Color,Full Grille Doors	\$ 4,031	\$ 3,221	\$ 3,221
12-Cabinets	250A043.104	250A043.104	UltraStor Cabinet #43,Cherry Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A044.120	250A044.120	UltraStor Cabinet #44,Cherry Color,Cmpt Grille Doors	\$ 1,512	\$ 1,208	\$ 1,208
12-Cabinets	250A045.130	250A045.130	UltraStor Cabinet #45,Cherry Color,Cmpt Grille Doors	\$ 1,680	\$ 1,342	\$ 1,342
12-Cabinets	250A046.107	250A046.107	UltraStor Cabinet #46,Cherry Color,Cmpt Grille Doors	\$ 1,642	\$ 1,312	\$ 1,312
12-Cabinets	250A047.102	250A047.102	UltraStor Cabinet #47,Cherry Color,Cmpt Grille Doors	\$ 1,927	\$ 1,540	\$ 1,540
12-Cabinets	250A967.111	250A967.111	UltraStor Cabinet #67,Cherry Color,Cmpt Grille Doors	\$ 1,838	\$ 1,469	\$ 1,469
12-Cabinets	255A001.102	255A001.102	AcoustiCabinet #01, Undefined Color, Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A002.102	255A002.102	AcoustiCabinet #02, Undefined Color, Cmpt Waterfall Grille Doors	\$ 3,228	\$ 2,579	\$ 2,579
12-Cabinets	255A003.102	255A003.102	AcoustiCabinet #03, Undefined Color, Cmpt Waterfall Grille Doors	\$ 3,160	\$ 2,525	\$ 2,525
12-Cabinets	255A004.102	255A004.102	AcoustiCabinet #04, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A005.101	255A005.101	AcoustiCabinet #05, Undefined Color, Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A006.101	255A006.101	AcoustiCabinet #06, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A007.101	255A007.101	AcoustiCabinet #07, Undefined Color, Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A008.101	255A008.101	AcoustiCabinet #08, Undefined Color, Full Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A009.101	255A009.101	AcoustiCabinet #09, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A010.101	255A010.101	AcoustiCabinet #10, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A011.101	255A011.101	AcoustiCabinet #11, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A912.102	255A912.102	AcoustiCabinet #12, RTA, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A013.101	255A013.101	AcoustiCabinet #13, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A014.101	255A014.101	AcoustiCabinet #14, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A915.102	255A915.102	AcoustiCabinet #15, RTA, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,934	\$ 2,344	\$ 2,344
12-Cabinets	255A917.101	255A917.101	AcoustiCabinet #17, RTA, Undefined Color, Full Waterfall Grille Doors	\$ 2,956	\$ 2,362	\$ 2,362
12-Cabinets	255A018.101	255A018.101	AcoustiCabinet #18, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,842	\$ 2,271	\$ 2,271
12-Cabinets	255A019.100	255A019.100	AcoustiCabinet #19, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,698	\$ 2,156	\$ 2,156

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	255A020.101	255A020.101	AcoustiCabinet #20, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A021.101	255A021.101	AcoustiCabinet #21, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,297	\$ 1,835	\$ 1,835
12-Cabinets	255A022.101	255A022.101	AcoustiCabinet #22, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	255A023.101	255A023.101	AcoustiCabinet #23, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,379	\$ 1,901	\$ 1,901
12-Cabinets	255A024.101	255A024.101	AcoustiCabinet #24, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,090	\$ 1,670	\$ 1,670
12-Cabinets	255A025.101	255A025.101	AcoustiCabinet #25, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,545	\$ 2,033	\$ 2,033
12-Cabinets	255A026.101	255A026.101	AcoustiCabinet #26, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,661	\$ 2,126	\$ 2,126
12-Cabinets	255A027.101	255A027.101	AcoustiCabinet #27, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A028.101	255A028.101	AcoustiCabinet #28, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A029.101	255A029.101	AcoustiCabinet #29, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,183	\$ 1,744	\$ 1,744
12-Cabinets	255A030.100	255A030.100	AcoustiCabinet #30, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,556	\$ 1,243	\$ 1,243
12-Cabinets	255A043.101	255A043.101	AcoustiCabinet #43, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A044.101	255A044.101	AcoustiCabinet #44, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A045.100	255A045.100	AcoustiCabinet #45, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A046.101	255A046.101	AcoustiCabinet #46, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,176	\$ 1,739	\$ 1,739
12-Cabinets	255A047.101	255A047.101	AcoustiCabinet #47, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A050.101	255A050.101	AcoustiCabinet #50, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,212	\$ 1,767	\$ 1,767
12-Cabinets	255A051.106	255A051.106	AcoustiCabinet #51, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,115	\$ 1,690	\$ 1,690
12-Cabinets	255A052.103	255A052.103	AcoustiCabinet #52, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,303	\$ 1,840	\$ 1,840
12-Cabinets	255A053.106	255A053.106	AcoustiCabinet #53, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,113	\$ 1,688	\$ 1,688
12-Cabinets	255A054.104	255A054.104	AcoustiCabinet #54, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,160	\$ 1,726	\$ 1,726
12-Cabinets	255A055.105	255A055.105	AcoustiCabinet #55, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 2,244	\$ 1,793	\$ 1,793
12-Cabinets	255A056.103	255A056.103	AcoustiCabinet #56, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,458	\$ 1,165	\$ 1,165
12-Cabinets	255A057.105	255A057.105	AcoustiCabinet #57, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,264	\$ 1,010	\$ 1,010
12-Cabinets	255A058.103	255A058.103	AcoustiCabinet #58, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,635	\$ 1,306	\$ 1,306
12-Cabinets	255A059.104	255A059.104	AcoustiCabinet #59, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,310	\$ 1,047	\$ 1,047
12-Cabinets	255A060.104	255A060.104	AcoustiCabinet #60, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,726	\$ 1,379	\$ 1,379
12-Cabinets	255A061.103	255A061.103	AcoustiCabinet #61, Undefined Color, Cmpt Waterfall Grille Doors, with worksurface tops	\$ 1,574	\$ 1,258	\$ 1,258
12-Cabinets	255A065.104	255A065.104	AcoustiCabinet #65, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,773	\$ 1,417	\$ 1,417
12-Cabinets	255A066.102	255A066.102	AcoustiCabinet #66, Undefined Color, Cmpt Waterfall Grille Doors	\$ 1,847	\$ 1,476	\$ 1,476
12-Cabinets	255A967.104	255A967.104	AcoustiCabinet #67, RTA, Undefined Color, Cmpt Waterfall Grille Doors	\$ 2,425	\$ 1,938	\$ 1,938
12-Cabinets	265A070.101	265A070.101	AcoustiCabinet #70, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,700	\$ 2,956	\$ 2,956
12-Cabinets	265A071.100	265A071.100	AcoustiCabinet #71, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,811	\$ 3,045	\$ 3,045
12-Cabinets	265A072.101	265A072.101	AcoustiCabinet #72, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,553	\$ 2,839	\$ 2,839
12-Cabinets	265A073.102	265A073.102	AcoustiCabinet #73, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,671	\$ 2,933	\$ 2,933
12-Cabinets	265A074.102	265A074.102	AcoustiCabinet #74, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,827	\$ 2,259	\$ 2,259
12-Cabinets	265A075.101	265A075.101	AcoustiCabinet #75, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,943	\$ 2,351	\$ 2,351
12-Cabinets	265A976.101	265A976.101	AcoustiCabinet #76, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,579	\$ 2,860	\$ 2,860
12-Cabinets	265A077.100	265A077.100	AcoustiCabinet #77, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,266	\$ 2,610	\$ 2,610
12-Cabinets	265A078.100	265A078.100	AcoustiCabinet #78, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,475	\$ 2,777	\$ 2,777
12-Cabinets	265A079.100	265A079.100	AcoustiCabinet #79, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,817	\$ 2,251	\$ 2,251
12-Cabinets	265A080.101	265A080.101	AcoustiCabinet #80, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,965	\$ 2,369	\$ 2,369
12-Cabinets	265A081.102	265A081.102	AcoustiCabinet #81, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,673	\$ 2,136	\$ 2,136

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	265A082.101	265A082.101	AcoustiCabinet #82, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 2,823	\$ 2,256	\$ 2,256
12-Cabinets	265A983.100	265A983.100	AcoustiCabinet #83, RTA, Undefined Color, Adjustable shelves, Full Waterfall Grille Doors	\$ 3,197	\$ 2,554	\$ 2,554
12-Cabinets	255A001.101	255A001.101	AcoustiCabinet #01,Oyster Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A002.106	255A002.106	AcoustiCabinet #02,Oyster Color,Cmpt Waterfall Grille Doors	\$ 3,228	\$ 2,579	\$ 2,579
12-Cabinets	255A003.103	255A003.103	AcoustiCabinet #03,Oyster Color,Cmpt Waterfall Grille Doors	\$ 3,160	\$ 2,525	\$ 2,525
12-Cabinets	255A004.103	255A004.103	AcoustiCabinet #04,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A005.104	255A005.104	AcoustiCabinet #05,Oyster Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A006.103	255A006.103	AcoustiCabinet #06,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A007.100	255A007.100	AcoustiCabinet #07,Oyster Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A008.100	255A008.100	AcoustiCabinet #08,Oyster Color,Full Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A009.102	255A009.102	AcoustiCabinet #09,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A010.103	255A010.103	AcoustiCabinet #10,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A011.103	255A011.103	AcoustiCabinet #11,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A912.103	255A912.103	AcoustiCabinet #12,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A013.103	255A013.103	AcoustiCabinet #13,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A014.102	255A014.102	AcoustiCabinet #14,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A915.103	255A915.103	AcoustiCabinet #15,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,934	\$ 2,344	\$ 2,344
12-Cabinets	255A917.103	255A917.103	AcoustiCabinet #17,Oyster Color,Full Waterfall Grille Doors	\$ 2,956	\$ 2,362	\$ 2,362
12-Cabinets	255A018.105	255A018.105	AcoustiCabinet #18,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,842	\$ 2,271	\$ 2,271
12-Cabinets	255A019.102	255A019.102	AcoustiCabinet #19,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,698	\$ 2,156	\$ 2,156
12-Cabinets	255A020.105	255A020.105	AcoustiCabinet #20,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A021.102	255A021.102	AcoustiCabinet #21,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,297	\$ 1,835	\$ 1,835
12-Cabinets	255A022.100	255A022.100	AcoustiCabinet #22,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	255A023.104	255A023.104	AcoustiCabinet #23,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,379	\$ 1,901	\$ 1,901
12-Cabinets	255A024.102	255A024.102	AcoustiCabinet #24,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,090	\$ 1,670	\$ 1,670
12-Cabinets	255A025.102	255A025.102	AcoustiCabinet #25,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,545	\$ 2,033	\$ 2,033
12-Cabinets	255A026.103	255A026.103	AcoustiCabinet #26,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,661	\$ 2,126	\$ 2,126
12-Cabinets	255A027.103	255A027.103	AcoustiCabinet #27,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A028.102	255A028.102	AcoustiCabinet #28,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A029.100	255A029.100	AcoustiCabinet #29,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,183	\$ 1,744	\$ 1,744
12-Cabinets	255A030.108	255A030.108	AcoustiCabinet #30,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,556	\$ 1,243	\$ 1,243
12-Cabinets	255A942.109	255A942.109	AcoustiCabinet #42,Guitar,Oyster,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.125	255A942.125	AcoustiCabinet #42,Basses,Oyster,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A942.103	255A942.103	AcoustiCabinet #42,Cellos,Oyster,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A942.105	255A942.105	AcoustiCabinet #42,Combination,Oyster,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.119	255A942.119	AcoustiCab #42,Violin/Viola/Viheula,Oyster,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.118	255A942.118	AcoustiCabinet #42,Guitarron,Oyster,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A043.100	255A043.100	AcoustiCabinet #43,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A044.103	255A044.103	AcoustiCabinet #44,Oyster Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A045.104	255A045.104	AcoustiCabinet #45,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A046.100	255A046.100	AcoustiCabinet #46,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,176	\$ 1,739	\$ 1,739
12-Cabinets	255A047.103	255A047.103	AcoustiCabinet #47,Oyster Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A001.100	255A001.100	AcoustiCabinet #01,Cherry Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
12-Cabinets	255A002.101	255A002.101	AcoustiCabinet #02,Cherry Color,Cmpt Waterfall Grille Doors	\$ 3,228	\$ 2,579	\$ 2,579
12-Cabinets	255A003.104	255A003.104	AcoustiCabinet #03,Cherry Color,Cmpt Waterfall Grille Doors	\$ 3,160	\$ 2,525	\$ 2,525
12-Cabinets	255A004.104	255A004.104	AcoustiCabinet #04,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A005.102	255A005.102	AcoustiCabinet #05,Cherry Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A006.104	255A006.104	AcoustiCabinet #06,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A007.102	255A007.102	AcoustiCabinet #07,Cherry Color,Cmpt Waterfall Grille Doors	\$ 3,078	\$ 2,459	\$ 2,459
12-Cabinets	255A008.102	255A008.102	AcoustiCabinet #08,Cherry Color,Full Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A009.103	255A009.103	AcoustiCabinet #09,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A010.102	255A010.102	AcoustiCabinet #10,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A011.102	255A011.102	AcoustiCabinet #11,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A912.100	255A912.100	AcoustiCabinet #12,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,939	\$ 2,348	\$ 2,348
12-Cabinets	255A013.102	255A013.102	AcoustiCabinet #13,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A014.103	255A014.103	AcoustiCabinet #14,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A915.101	255A915.101	AcoustiCabinet #15,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,934	\$ 2,344	\$ 2,344
12-Cabinets	255A917.102	255A917.102	AcoustiCabinet #17,Cherry Color,Full Waterfall Grille Doors	\$ 2,956	\$ 2,362	\$ 2,362
12-Cabinets	255A018.100	255A018.100	AcoustiCabinet #18,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,842	\$ 2,271	\$ 2,271
12-Cabinets	255A019.101	255A019.101	AcoustiCabinet #19,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,698	\$ 2,156	\$ 2,156
12-Cabinets	255A020.102	255A020.102	AcoustiCabinet #20,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,712	\$ 1,368	\$ 1,368
12-Cabinets	255A021.107	255A021.107	AcoustiCabinet #21,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,297	\$ 1,835	\$ 1,835
12-Cabinets	255A022.102	255A022.102	AcoustiCabinet #22,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,780	\$ 1,422	\$ 1,422
12-Cabinets	255A023.103	255A023.103	AcoustiCabinet #23,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,379	\$ 1,901	\$ 1,901
12-Cabinets	255A024.103	255A024.103	AcoustiCabinet #24,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,090	\$ 1,670	\$ 1,670
12-Cabinets	255A025.100	255A025.100	AcoustiCabinet #25,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,545	\$ 2,033	\$ 2,033
12-Cabinets	255A026.102	255A026.102	AcoustiCabinet #26,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,661	\$ 2,126	\$ 2,126
12-Cabinets	255A027.102	255A027.102	AcoustiCabinet #27,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,341	\$ 1,870	\$ 1,870
12-Cabinets	255A028.103	255A028.103	AcoustiCabinet #28,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A942.108	255A942.108	AcoustiCabinet #42,Guitar,Cherry,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.112	255A942.112	AcoustiCabinet #42,Basses,Cherry,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A942.106	255A942.106	AcoustiCabinet #42,Cellos,Cherry,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A942.115	255A942.115	AcoustiCabinet #42,Combination,Cherry,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.130	255A942.130	AcoustiCab #42,Violin/Viola/Viheula,Cherry,Full Waterfall Grille Doors	\$ 7,162	\$ 5,722	\$ 5,722
12-Cabinets	255A942.174	255A942.174	AcoustiCabinet #42,Guitarron,Cherry,Full Waterfall Grille Doors	\$ 6,323	\$ 5,052	\$ 5,052
12-Cabinets	255A029.102	255A029.102	AcoustiCabinet #29,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,183	\$ 1,744	\$ 1,744
12-Cabinets	255A030.115	255A030.115	AcoustiCabinet #30,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,556	\$ 1,243	\$ 1,243
12-Cabinets	255A043.102	255A043.102	AcoustiCabinet #43,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
12-Cabinets	255A044.110	255A044.110	AcoustiCabinet #44,Cherry Color,Cmpt Waterfall Grille Doors	\$ 1,970	\$ 1,574	\$ 1,574
12-Cabinets	255A045.101	255A045.101	AcoustiCabinet #45,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,222	\$ 1,775	\$ 1,775
12-Cabinets	255A046.113	255A046.113	AcoustiCabinet #46,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,176	\$ 1,739	\$ 1,739
12-Cabinets	255A047.102	255A047.102	AcoustiCabinet #47,Cherry Color,Cmpt Waterfall Grille Doors	\$ 2,471	\$ 1,974	\$ 1,974
13-Visual	174A100.01	174A100.01	Porcelain Steel Markerboard, 33-3/4" H x 48" W	\$ 291	\$ 257	\$ 257
13-Visual	174A100.02	174A100.02	Porcelain Steel Markerboard, 4' H x 6' W	\$ 559	\$ 494	\$ 494
13-Visual	174A100.03	174A100.03	Porcelain Steel Markerboard, 4' H x 8' W	\$ 689	\$ 608	\$ 608
13-Visual	174A100.04	174A100.04	Porcelain Steel Markerboard, 4' H x 10' W	\$ 850	\$ 751	\$ 751

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13-Visual	174A100.05	174A100.05	Porcelain Steel Markerboard, 4' H x 12' W	\$ 1,095	\$ 967	\$ 967
13-Visual	174A100.06	174A100.06	Porcelain Steel Markerboard, 4' H x 16' W	\$ 1,294	\$ 1,143	\$ 1,143
13-Visual	174A101.22	174A101.22	Porcelain Steel Markerboard, 4' H x 6' W, with Staff	\$ 1,095	\$ 967	\$ 967
13-Visual	174A101.23	174A101.23	Porcelain Steel Markerboard, 4' H x 8' W, with Staff	\$ 1,401	\$ 1,237	\$ 1,237
13-Visual	174A300.50	174A300.50	Platinum Reversible Board, 40" H x 30" W, Porcelain both sides	\$ 874	\$ 772	\$ 772
13-Visual	174A300.51	174A300.51	Platinum Reversible Board, 40" H x 30" W, Porcelain/natural cork	\$ 812	\$ 717	\$ 717
13-Visual	174A300.52	174A300.52	Platinum Reversible Board, 40" H x 30" W, Porcelain/music graphic	\$ 1,334	\$ 1,178	\$ 1,178
13-Visual	174A300.60	174A300.60	Platinum Reversible Board, 4' H x 6' W, Porcelain both sides	\$ 1,309	\$ 1,156	\$ 1,156
13-Visual	174A300.61	174A300.61	Platinum Reversible Board, 4' H x 6' W, Porcelain/natural cork	\$ 1,149	\$ 1,015	\$ 1,015
13-Visual	174A300.62	174A300.62	Platinum Reversible Board, 4' H x 6' W, Porcelain/music graphic	\$ 1,992	\$ 1,759	\$ 1,759
14-Theatre	187A007	187A007	Studio Makeup Station, 36" 9 Light	\$ 2,274	\$ 2,012	\$ 2,012
14-Theatre	187A008	187A008	Studio Makeup Station, 36" 6 Light	\$ 2,203	\$ 1,950	\$ 1,950
14-Theatre	187A010	187A010	Studio Makeup Station, 30" 5 Light	\$ 2,107	\$ 1,865	\$ 1,865
14-Theatre	187A009	187A009	Studio Makeup Station, 30" 8 Light	\$ 2,178	\$ 1,928	\$ 1,928
14-Theatre	187A013	187A013	Studio Makeup Station- Drawer	\$ 304	\$ 269	\$ 269
14-Theatre	187A012	187A012	Studio Makeup Station- Basket	\$ 242	\$ 214	\$ 214
14-Theatre	187A011	187A011	Backstage Makeup Station	\$ 1,427	\$ 1,263	\$ 1,263
14-Theatre	187A021	187A021	Backstage Makeup Station Dust Cover	\$ 464	\$ 411	\$ 411
14-Theatre	028B001	028B001	Rack N' Roll - 4 Ft	\$ 1,167	\$ 1,033	\$ 1,033
14-Theatre	028B002	028B002	Rack N' Roll - 6 Ft	\$ 1,291	\$ 1,143	\$ 1,143
14-Theatre	028B007	028B007	Rack N' Roll - Additional Baskets	\$ 56	\$ 50	\$ 50
14-Theatre	028B013	028B013	Rack N' Roll - Costume Dividers Pack	\$ 45	\$ 40	\$ 40
14-Theatre	028B014	028B014	Rack N' Roll - 4 Ft Dust Cover	\$ 342	\$ 303	\$ 303
14-Theatre	028B015	028B015	Rack N' Roll - 6 Ft Dust Cover	\$ 424	\$ 375	\$ 375
14-Theatre	028B016	028B016	Rack N' Roll - Privacy Screen	\$ 306	\$ 271	\$ 271
14-Theatre	027200073	027A101.111	Single Standard Portable Audience Chair-21"-26", Undefined color	\$ 428	\$ 377	\$ 377
14-Theatre	027A036	027A036	Portable Audience Chair Storage Cart	\$ 1,399	\$ 1,231	\$ 1,231
15-Athletic	241C025.100	241C025.100	GearBoss Shelving Starter Bay	\$ 385	\$ 354	\$ 354
15-Athletic	241C026.100	241C026.100	GearBoss Shelving Add-On Bay	\$ 280	\$ 258	\$ 258
15-Athletic	241C019.100	241C019.100	GearBoss Shelving 48.0" X 30.5" Shelf	\$ 192	\$ 177	\$ 177
15-Athletic	241C020.100	241C020.100	GearBoss Shelving 48.0" X 17.5" Shelf	\$ 131	\$ 121	\$ 121
15-Athletic	241C004.100	241C004.100	GearBoss Shelving Garment Bar	\$ 111	\$ 102	\$ 102
15-Athletic	241A007.1	241A007.1	GearBoss Shelving Lock Box	\$ 561	\$ 516	\$ 516
15-Athletic	241B030.100	241B030.100	GearBoss Shelving Worksurface	\$ 141	\$ 130	\$ 130
15-Athletic	241A049	241A049	GearBoss Drawer	\$ 179	\$ 165	\$ 165
15-Athletic	240B007	240B007	GearBoss Mobile Kiosk w/ Electrical Kit	\$ 7,946	\$ 7,310	\$ 7,310
15-Athletic	240A003	240A003.1	GearBoss Transport Cart	\$ 2,483	\$ 2,284	\$ 2,284
15-Athletic	240A346	240A346	GearBoss Transport Cart Wrap	\$ 212	\$ 195	\$ 195
15-Athletic	240C802.1212	240C802.1212	32" Team Cart (Mobile Strg), #01,Black, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1130	240C802.1130	32" Team Cart (Mobile Strg), #02,Black, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1056	240C802.1056	32" Team Cart (Mobile Strg), #03,Black, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1129	240C802.1129	32" Team Cart (Mobile Strg), #04,Black, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1077	240C802.1077	32" Team Cart (Mobile Strg), #05,Black, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C802.1082	240C802.1082	32" Team Cart (Mobile Strg), #06,Black, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1145	240C802.1145	32" Team Cart (Mobile Strg), #07,Black, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1019	240C802.1019	32" Team Cart (Mobile Strg), #08,Black, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1228	240C802.1228	32" Team Cart (Mobile Strg), #09,Black, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1055	240C802.1055	32" Team Cart (Mobile Strg), #10,Black, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1130	240C801.1130	32" X-Cart (On Rail Only), #01,Black, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1151	240C801.1151	32" X-Cart (On Rail Only), #02,Black, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1141	240C801.1141	32" X-Cart (On Rail Only), #03,Black, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1152	240C801.1152	32" X-Cart (On Rail Only), #04,Black, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1102	240C801.1102	32" X-Cart (On Rail Only), #05,Black, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1133	240C801.1133	32" X-Cart (On Rail Only), #06,Black, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1153	240C801.1153	32" X-Cart (On Rail Only), #07,Black, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1098	240C801.1098	32" X-Cart (On Rail Only), #08,Black, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1119	240C801.1119	32" X-Cart (On Rail Only), #09,Black, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1154	240C801.1154	32" X-Cart (On Rail Only), #10,Black, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1007	240C805.1007	48" Team Cart (Mobile Strg), #11,Black, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1015	240C805.1015	48" Team Cart (Mobile Strg), #12,Black, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1080	240C805.1080	48" Team Cart (Mobile Strg), #13,Black, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1019	240C805.1019	48" Team Cart (Mobile Strg), #14,Black, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1017	240C805.1017	48" Team Cart (Mobile Strg), #15,Black, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1009	240C800.1009	48" X-Cart (On Rail Only), #11,Black, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1011	240C800.1011	48" X-Cart (On Rail Only), #12,Black, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1039	240C800.1039	48" X-Cart (On Rail Only), #13,Black, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1217	240C800.1217	48" X-Cart (On Rail Only), #14,Black, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1010	240C800.1010	48" X-Cart (On Rail Only), #15,Black, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1071	240C802.1071	32" Team Cart (Mobile Strg), #01,Blue, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1149	240C802.1149	32" Team Cart (Mobile Strg), #02,Blue, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1067	240C802.1067	32" Team Cart (Mobile Strg), #03,Blue, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1048	240C802.1048	32" Team Cart (Mobile Strg), #04,Blue, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1200	240C802.1200	32" Team Cart (Mobile Strg), #05,Blue, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1150	240C802.1150	32" Team Cart (Mobile Strg), #06,Blue, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1404	240C802.1404	32" Team Cart (Mobile Strg), #07,Blue, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1102	240C802.1102	32" Team Cart (Mobile Strg), #08,Blue, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1070	240C802.1070	32" Team Cart (Mobile Strg), #09,Blue, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1063	240C802.1063	32" Team Cart (Mobile Strg), #10,Blue, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1157	240C801.1157	32" X-Cart (On Rail Only), #01,Blue, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1066	240C801.1066	32" X-Cart (On Rail Only), #02,Blue, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1156	240C801.1156	32" X-Cart (On Rail Only), #03,Blue, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1013	240C801.1013	32" X-Cart (On Rail Only), #04,Blue, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1014	240C801.1014	32" X-Cart (On Rail Only), #05,Blue, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1120	240C801.1120	32" X-Cart (On Rail Only), #06,Blue, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1155	240C801.1155	32" X-Cart (On Rail Only), #07,Blue, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1041	240C801.1041	32" X-Cart (On Rail Only), #08,Blue, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385

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15-Athletic	240C801.1021	240C801.1021	32" X-Card (On Rail Only), #09,Blue, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1103	240C801.1103	32" X-Card (On Rail Only), #10,Blue, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1170	240C805.1170	48" Team Cart (Mobile Strg), #11,Blue, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1025	240C805.1025	48" Team Cart (Mobile Strg), #12,Blue, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1065	240C805.1065	48" Team Cart (Mobile Strg), #13,Blue, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1066	240C805.1066	48" Team Cart (Mobile Strg), #14,Blue, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1183	240C805.1183	48" Team Cart (Mobile Strg), #15,Blue, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1240	240C800.1240	48" X-Card (On Rail Only), #11,Blue, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1045	240C800.1045	48" X-Card (On Rail Only), #12,Blue, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1044	240C800.1044	48" X-Card (On Rail Only), #13,Blue, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1196	240C800.1196	48" X-Card (On Rail Only), #14,Blue, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1046	240C800.1046	48" X-Card (On Rail Only), #15,Blue, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1403	240C802.1403	32" Team Cart (Mobile Strg), #01,Dk.Green, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1455	240C802.1455	32" Team Cart (Mobile Strg), #02,Dk.Green, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1151	240C802.1151	32" Team Cart (Mobile Strg), #03,Dk.Green, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1146	240C802.1146	32" Team Cart (Mobile Strg), #04,Dk.Green, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1242	240C802.1242	32" Team Cart (Mobile Strg), #05,Dk.Green, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1080	240C802.1080	32" Team Cart (Mobile Strg), #06,Dk.Green, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1454	240C802.1454	32" Team Cart (Mobile Strg), #07,Dk.Green, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1123	240C802.1123	32" Team Cart (Mobile Strg), #08,Dk.Green, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1270	240C802.1270	32" Team Cart (Mobile Strg), #09,Dk.Green, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1152	240C802.1152	32" Team Cart (Mobile Strg), #10,Dk.Green, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1241	240C801.1241	32" X-Card (On Rail Only), #01,Dk.Green, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1242	240C801.1242	32" X-Card (On Rail Only), #02,Dk.Green, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1027	240C801.1027	32" X-Card (On Rail Only), #03,Dk.Green, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1059	240C801.1059	32" X-Card (On Rail Only), #04,Dk.Green, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1109	240C801.1109	32" X-Card (On Rail Only), #05,Dk.Green, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1108	240C801.1108	32" X-Card (On Rail Only), #06,Dk.Green, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1243	240C801.1243	32" X-Card (On Rail Only), #07,Dk.Green, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1107	240C801.1107	32" X-Card (On Rail Only), #08,Dk.Green, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1111	240C801.1111	32" X-Card (On Rail Only), #09,Dk.Green, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1244	240C801.1244	32" X-Card (On Rail Only), #10,Dk.Green, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1046	240C805.1046	48" Team Cart (Mobile Strg), #11,Dk.Green, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1044	240C805.1044	48" Team Cart (Mobile Strg), #12,Dk.Green, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1067	240C805.1067	48" Team Cart (Mobile Strg), #13,Dk.Green, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1216	240C805.1216	48" Team Cart (Mobile Strg), #14,Dk.Green, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1217	240C805.1217	48" Team Cart (Mobile Strg), #15,Dk.Green, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1267	240C800.1267	48" X-Card (On Rail Only), #11,Dk.Green, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1125	240C800.1125	48" X-Card (On Rail Only), #12,Dk.Green, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1191	240C800.1191	48" X-Card (On Rail Only), #13,Dk.Green, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1164	240C800.1164	48" X-Card (On Rail Only), #14,Dk.Green, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1194	240C800.1194	48" X-Card (On Rail Only), #15,Dk.Green, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1401	240C802.1401	32" Team Cart (Mobile Strg), #01,Gold, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C802.1440	240C802.1440	32" Team Cart (Mobile Strg), #02,Gold, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1441	240C802.1441	32" Team Cart (Mobile Strg), #03,Gold, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1442	240C802.1442	32" Team Cart (Mobile Strg), #04,Gold, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1443	240C802.1443	32" Team Cart (Mobile Strg), #05,Gold, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1083	240C802.1083	32" Team Cart (Mobile Strg), #06,Gold, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1444	240C802.1444	32" Team Cart (Mobile Strg), #07,Gold, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1038	240C802.1038	32" Team Cart (Mobile Strg), #08,Gold, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1445	240C802.1445	32" Team Cart (Mobile Strg), #09,Gold, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1039	240C802.1039	32" Team Cart (Mobile Strg), #10,Gold, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1226	240C801.1226	32" X-Card (On Rail Only), #01,Gold, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1225	240C801.1225	32" X-Card (On Rail Only), #02,Gold, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1224	240C801.1224	32" X-Card (On Rail Only), #03,Gold, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1223	240C801.1223	32" X-Card (On Rail Only), #04,Gold, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1222	240C801.1222	32" X-Card (On Rail Only), #05,Gold, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1221	240C801.1221	32" X-Card (On Rail Only), #06,Gold, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1220	240C801.1220	32" X-Card (On Rail Only), #07,Gold, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1219	240C801.1219	32" X-Card (On Rail Only), #08,Gold, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1218	240C801.1218	32" X-Card (On Rail Only), #09,Gold, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1217	240C801.1217	32" X-Card (On Rail Only), #10,Gold, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1208	240C805.1208	48" Team Cart (Mobile Strg), #11,Gold, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1068	240C805.1068	48" Team Cart (Mobile Strg), #12,Gold, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1207	240C805.1207	48" Team Cart (Mobile Strg), #13,Gold, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1206	240C805.1206	48" Team Cart (Mobile Strg), #14,Gold, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1205	240C805.1205	48" Team Cart (Mobile Strg), #15,Gold, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1072	240C800.1072	48" X-Card (On Rail Only), #11,Gold, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1262	240C800.1262	48" X-Card (On Rail Only), #12,Gold, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1017	240C800.1017	48" X-Card (On Rail Only), #13,Gold, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1263	240C800.1263	48" X-Card (On Rail Only), #14,Gold, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1178	240C800.1178	48" X-Card (On Rail Only), #15,Gold, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1402	240C802.1402	32" Team Cart (Mobile Strg), #01,Lt.Green, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1448	240C802.1448	32" Team Cart (Mobile Strg), #02,Lt.Green, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1449	240C802.1449	32" Team Cart (Mobile Strg), #03,Lt.Green, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1450	240C802.1450	32" Team Cart (Mobile Strg), #04,Lt.Green, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1139	240C802.1139	32" Team Cart (Mobile Strg), #05,Lt.Green, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1451	240C802.1451	32" Team Cart (Mobile Strg), #06,Lt.Green, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1452	240C802.1452	32" Team Cart (Mobile Strg), #07,Lt.Green, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1239	240C802.1239	32" Team Cart (Mobile Strg), #08,Lt.Green, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1453	240C802.1453	32" Team Cart (Mobile Strg), #09,Lt.Green, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1140	240C802.1140	32" Team Cart (Mobile Strg), #10,Lt.Green, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1240	240C801.1240	32" X-Card (On Rail Only), #01,Lt.Green, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1239	240C801.1239	32" X-Card (On Rail Only), #02,Lt.Green, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1238	240C801.1238	32" X-Card (On Rail Only), #03,Lt.Green, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1237	240C801.1237	32" X-Card (On Rail Only), #04,Lt.Green, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C801.1236	240C801.1236	32" X-Card (On Rail Only), #05,Lt.Green, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1235	240C801.1235	32" X-Card (On Rail Only), #06,Lt.Green, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1234	240C801.1234	32" X-Card (On Rail Only), #07,Lt.Green, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1233	240C801.1233	32" X-Card (On Rail Only), #08,Lt.Green, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1232	240C801.1232	32" X-Card (On Rail Only), #09,Lt.Green, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1231	240C801.1231	32" X-Card (On Rail Only), #10,Lt.Green, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1215	240C805.1215	48" Team Cart (Mobile Strg), #11,Lt.Green, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1088	240C805.1088	48" Team Cart (Mobile Strg), #12,Lt.Green, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1086	240C805.1086	48" Team Cart (Mobile Strg), #13,Lt.Green, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1087	240C805.1087	48" Team Cart (Mobile Strg), #14,Lt.Green, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1214	240C805.1214	48" Team Cart (Mobile Strg), #15,Lt.Green, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1264	240C800.1264	48" X-Card (On Rail Only), #11,Lt.Green, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1265	240C800.1265	48" X-Card (On Rail Only), #12,Lt.Green, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1079	240C800.1079	48" X-Card (On Rail Only), #13,Lt.Green, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1225	240C800.1225	48" X-Card (On Rail Only), #14,Lt.Green, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1266	240C800.1266	48" X-Card (On Rail Only), #15,Lt.Green, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1274	240C802.1274	32" Team Cart (Mobile Strg), #01,Maroon, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1412	240C802.1412	32" Team Cart (Mobile Strg), #02,Maroon, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1044	240C802.1044	32" Team Cart (Mobile Strg), #03,Maroon, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1413	240C802.1413	32" Team Cart (Mobile Strg), #04,Maroon, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1275	240C802.1275	32" Team Cart (Mobile Strg), #05,Maroon, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1414	240C802.1414	32" Team Cart (Mobile Strg), #06,Maroon, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1187	240C802.1187	32" Team Cart (Mobile Strg), #07,Maroon, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1023	240C802.1023	32" Team Cart (Mobile Strg), #08,Maroon, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1415	240C802.1415	32" Team Cart (Mobile Strg), #09,Maroon, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1416	240C802.1416	32" Team Cart (Mobile Strg), #10,Maroon, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1176	240C801.1176	32" X-Card (On Rail Only), #01,Maroon, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1177	240C801.1177	32" X-Card (On Rail Only), #02,Maroon, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1178	240C801.1178	32" X-Card (On Rail Only), #03,Maroon, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1179	240C801.1179	32" X-Card (On Rail Only), #04,Maroon, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1180	240C801.1180	32" X-Card (On Rail Only), #05,Maroon, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1181	240C801.1181	32" X-Card (On Rail Only), #06,Maroon, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1182	240C801.1182	32" X-Card (On Rail Only), #07,Maroon, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1183	240C801.1183	32" X-Card (On Rail Only), #08,Maroon, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1184	240C801.1184	32" X-Card (On Rail Only), #09,Maroon, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1185	240C801.1185	32" X-Card (On Rail Only), #10,Maroon, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1122	240C805.1122	48" Team Cart (Mobile Strg), #11,Maroon, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1103	240C805.1103	48" Team Cart (Mobile Strg), #12,Maroon, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1060	240C805.1060	48" Team Cart (Mobile Strg), #13,Maroon, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1188	240C805.1188	48" Team Cart (Mobile Strg), #14,Maroon, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1189	240C805.1189	48" Team Cart (Mobile Strg), #15,Maroon, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1248	240C800.1248	48" X-Card (On Rail Only), #11,Maroon, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1247	240C800.1247	48" X-Card (On Rail Only), #12,Maroon, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C800.1189	240C800.1189	48" X-Card (On Rail Only), #13,Maroon, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1246	240C800.1246	48" X-Card (On Rail Only), #14,Maroon, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1145	240C800.1145	48" X-Card (On Rail Only), #15,Maroon, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1397	240C802.1397	32" Team Cart (Mobile Strg), #01,Navy, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1375	240C802.1375	32" Team Cart (Mobile Strg), #02,Navy, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1405	240C802.1405	32" Team Cart (Mobile Strg), #03,Navy, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1406	240C802.1406	32" Team Cart (Mobile Strg), #04,Navy, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1090	240C802.1090	32" Team Cart (Mobile Strg), #05,Navy, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1208	240C802.1208	32" Team Cart (Mobile Strg), #06,Navy, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1298	240C802.1298	32" Team Cart (Mobile Strg), #07,Navy, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1059	240C802.1059	32" Team Cart (Mobile Strg), #08,Navy, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1407	240C802.1407	32" Team Cart (Mobile Strg), #09,Navy, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1128	240C802.1128	32" Team Cart (Mobile Strg), #10,Navy, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1158	240C801.1158	32" X-Card (On Rail Only), #01,Navy, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1159	240C801.1159	32" X-Card (On Rail Only), #02,Navy, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1160	240C801.1160	32" X-Card (On Rail Only), #03,Navy, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1161	240C801.1161	32" X-Card (On Rail Only), #04,Navy, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1162	240C801.1162	32" X-Card (On Rail Only), #05,Navy, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1015	240C801.1015	32" X-Card (On Rail Only), #06,Navy, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1163	240C801.1163	32" X-Card (On Rail Only), #07,Navy, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1164	240C801.1164	32" X-Card (On Rail Only), #08,Navy, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1165	240C801.1165	32" X-Card (On Rail Only), #09,Navy, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1166	240C801.1166	32" X-Card (On Rail Only), #10,Navy, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1070	240C805.1070	48" Team Cart (Mobile Strg), #11,Navy, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1032	240C805.1032	48" Team Cart (Mobile Strg), #12,Navy, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1092	240C805.1092	48" Team Cart (Mobile Strg), #13,Navy, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1184	240C805.1184	48" Team Cart (Mobile Strg), #14,Navy, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1069	240C805.1069	48" Team Cart (Mobile Strg), #15,Navy, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1219	240C800.1219	48" X-Card (On Rail Only), #11,Navy, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1197	240C800.1197	48" X-Card (On Rail Only), #12,Navy, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1201	240C800.1201	48" X-Card (On Rail Only), #13,Navy, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1200	240C800.1200	48" X-Card (On Rail Only), #14,Navy, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1229	240C800.1229	48" X-Card (On Rail Only), #15,Navy, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1398	240C802.1398	32" Team Cart (Mobile Strg), #01,Orange, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1411	240C802.1411	32" Team Cart (Mobile Strg), #02,Orange, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1410	240C802.1410	32" Team Cart (Mobile Strg), #03,Orange, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1370	240C802.1370	32" Team Cart (Mobile Strg), #04,Orange, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1347	240C802.1347	32" Team Cart (Mobile Strg), #05,Orange, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1409	240C802.1409	32" Team Cart (Mobile Strg), #06,Orange, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1408	240C802.1408	32" Team Cart (Mobile Strg), #07,Orange, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1296	240C802.1296	32" Team Cart (Mobile Strg), #08,Orange, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1226	240C802.1226	32" Team Cart (Mobile Strg), #09,Orange, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1337	240C802.1337	32" Team Cart (Mobile Strg), #10,Orange, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C801.1175	240C801.1175	32" X-Card (On Rail Only), #01,Orange, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1174	240C801.1174	32" X-Card (On Rail Only), #02,Orange, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1173	240C801.1173	32" X-Card (On Rail Only), #03,Orange, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1172	240C801.1172	32" X-Card (On Rail Only), #04,Orange, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1171	240C801.1171	32" X-Card (On Rail Only), #05,Orange, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1170	240C801.1170	32" X-Card (On Rail Only), #06,Orange, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1169	240C801.1169	32" X-Card (On Rail Only), #07,Orange, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1124	240C801.1124	32" X-Card (On Rail Only), #08,Orange, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1168	240C801.1168	32" X-Card (On Rail Only), #09,Orange, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1167	240C801.1167	32" X-Card (On Rail Only), #10,Orange, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1078	240C805.1078	48" Team Cart (Mobile Strg), #11,Orange, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1187	240C805.1187	48" Team Cart (Mobile Strg), #12,Orange, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1079	240C805.1079	48" Team Cart (Mobile Strg), #13,Orange, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1186	240C805.1186	48" Team Cart (Mobile Strg), #14,Orange, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1185	240C805.1185	48" Team Cart (Mobile Strg), #15,Orange, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1243	240C800.1243	48" X-Card (On Rail Only), #11,Orange, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1171	240C800.1171	48" X-Card (On Rail Only), #12,Orange, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1172	240C800.1172	48" X-Card (On Rail Only), #13,Orange, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1244	240C800.1244	48" X-Card (On Rail Only), #14,Orange, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1245	240C800.1245	48" X-Card (On Rail Only), #15,Orange, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1260	240C802.1260	32" Team Cart (Mobile Strg), #01,Purple, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1421	240C802.1421	32" Team Cart (Mobile Strg), #02,Purple, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1259	240C802.1259	32" Team Cart (Mobile Strg), #03,Purple, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1054	240C802.1054	32" Team Cart (Mobile Strg), #04,Purple, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1050	240C802.1050	32" Team Cart (Mobile Strg), #05,Purple, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1420	240C802.1420	32" Team Cart (Mobile Strg), #06,Purple, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1419	240C802.1419	32" Team Cart (Mobile Strg), #07,Purple, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1049	240C802.1049	32" Team Cart (Mobile Strg), #08,Purple, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1418	240C802.1418	32" Team Cart (Mobile Strg), #09,Purple, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1417	240C802.1417	32" Team Cart (Mobile Strg), #10,Purple, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1189	240C801.1189	32" X-Card (On Rail Only), #01,Purple, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1190	240C801.1190	32" X-Card (On Rail Only), #02,Purple, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1191	240C801.1191	32" X-Card (On Rail Only), #03,Purple, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1192	240C801.1192	32" X-Card (On Rail Only), #04,Purple, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1193	240C801.1193	32" X-Card (On Rail Only), #05,Purple, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1194	240C801.1194	32" X-Card (On Rail Only), #06,Purple, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1195	240C801.1195	32" X-Card (On Rail Only), #07,Purple, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1196	240C801.1196	32" X-Card (On Rail Only), #08,Purple, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1197	240C801.1197	32" X-Card (On Rail Only), #09,Purple, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1016	240C801.1016	32" X-Card (On Rail Only), #10,Purple, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1052	240C805.1052	48" Team Cart (Mobile Strg), #11,Purple, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1192	240C805.1192	48" Team Cart (Mobile Strg), #12,Purple, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1193	240C805.1193	48" Team Cart (Mobile Strg), #13,Purple, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C805.1053	240C805.1053	48" Team Cart (Mobile Strg), #14,Purple, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1194	240C805.1194	48" Team Cart (Mobile Strg), #15,Purple, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1252	240C800.1252	48" X-Card (On Rail Only), #11,Purple, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1251	240C800.1251	48" X-Card (On Rail Only), #12,Purple, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1250	240C800.1250	48" X-Card (On Rail Only), #13,Purple, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1249	240C800.1249	48" X-Card (On Rail Only), #14,Purple, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1041	240C800.1041	48" X-Card (On Rail Only), #15,Purple, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1359	240C802.1359	32" Team Cart (Mobile Strg), #01,Red, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1333	240C802.1333	32" Team Cart (Mobile Strg), #02,Red, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1047	240C802.1047	32" Team Cart (Mobile Strg), #03,Red, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1338	240C802.1338	32" Team Cart (Mobile Strg), #04,Red, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1315	240C802.1315	32" Team Cart (Mobile Strg), #05,Red, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1250	240C802.1250	32" Team Cart (Mobile Strg), #06,Red, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1290	240C802.1290	32" Team Cart (Mobile Strg), #07,Red, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1314	240C802.1314	32" Team Cart (Mobile Strg), #08,Red, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1447	240C802.1447	32" Team Cart (Mobile Strg), #09,Red, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1446	240C802.1446	32" Team Cart (Mobile Strg), #10,Red, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1062	240C801.1062	32" X-Card (On Rail Only), #01,Red, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1227	240C801.1227	32" X-Card (On Rail Only), #02,Red, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1023	240C801.1023	32" X-Card (On Rail Only), #03,Red, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1092	240C801.1092	32" X-Card (On Rail Only), #04,Red, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1228	240C801.1228	32" X-Card (On Rail Only), #05,Red, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1131	240C801.1131	32" X-Card (On Rail Only), #06,Red, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1229	240C801.1229	32" X-Card (On Rail Only), #07,Red, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1129	240C801.1129	32" X-Card (On Rail Only), #08,Red, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1230	240C801.1230	32" X-Card (On Rail Only), #09,Red, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1011	240C801.1011	32" X-Card (On Rail Only), #10,Red, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1209	240C805.1209	48" Team Cart (Mobile Strg), #11,Red, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1210	240C805.1210	48" Team Cart (Mobile Strg), #12,Red, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1211	240C805.1211	48" Team Cart (Mobile Strg), #13,Red, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1212	240C805.1212	48" Team Cart (Mobile Strg), #14,Red, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1213	240C805.1213	48" Team Cart (Mobile Strg), #15,Red, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1021	240C800.1021	48" X-Card (On Rail Only), #11,Red, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1118	240C800.1118	48" X-Card (On Rail Only), #12,Red, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1050	240C800.1050	48" X-Card (On Rail Only), #13,Red, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1213	240C800.1213	48" X-Card (On Rail Only), #14,Red, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1014	240C800.1014	48" X-Card (On Rail Only), #15,Red, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1051	240C802.1051	32" Team Cart (Mobile Strg), #01,Silver, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1186	240C802.1186	32" Team Cart (Mobile Strg), #02,Silver, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1110	240C802.1110	32" Team Cart (Mobile Strg), #03,Silver, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1236	240C802.1236	32" Team Cart (Mobile Strg), #04,Silver, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1342	240C802.1342	32" Team Cart (Mobile Strg), #05,Silver, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1084	240C802.1084	32" Team Cart (Mobile Strg), #06,Silver, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C802.1456	240C802.1456	32" Team Cart (Mobile Strg), #07,Silver, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1216	240C802.1216	32" Team Cart (Mobile Strg), #08,Silver, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1271	240C802.1271	32" Team Cart (Mobile Strg), #09,Silver, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1339	240C802.1339	32" Team Cart (Mobile Strg), #10,Silver, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1044	240C801.1044	32" X-Cart (On Rail Only), #01,Silver, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1188	240C801.1188	32" X-Cart (On Rail Only), #02,Silver, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1045	240C801.1045	32" X-Cart (On Rail Only), #03,Silver, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1144	240C801.1144	32" X-Cart (On Rail Only), #04,Silver, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1187	240C801.1187	32" X-Cart (On Rail Only), #05,Silver, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1132	240C801.1132	32" X-Cart (On Rail Only), #06,Silver, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1186	240C801.1186	32" X-Cart (On Rail Only), #07,Silver, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1112	240C801.1112	32" X-Cart (On Rail Only), #08,Silver, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1047	240C801.1047	32" X-Cart (On Rail Only), #09,Silver, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1046	240C801.1046	32" X-Cart (On Rail Only), #10,Silver, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1191	240C805.1191	48" Team Cart (Mobile Strg), #11,Silver, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1154	240C805.1154	48" Team Cart (Mobile Strg), #12,Silver, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1049	240C805.1049	48" Team Cart (Mobile Strg), #13,Silver, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1190	240C805.1190	48" Team Cart (Mobile Strg), #14,Silver, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1156	240C805.1156	48" Team Cart (Mobile Strg), #15,Silver, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1034	240C800.1034	48" X-Cart (On Rail Only), #11,Silver, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1077	240C800.1077	48" X-Cart (On Rail Only), #12,Silver, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1076	240C800.1076	48" X-Cart (On Rail Only), #13,Silver, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1218	240C800.1218	48" X-Cart (On Rail Only), #14,Silver, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1094	240C800.1094	48" X-Cart (On Rail Only), #15,Silver, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1399	240C802.1399	32" Team Cart (Mobile Strg), #01,White, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1422	240C802.1422	32" Team Cart (Mobile Strg), #02,White, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1423	240C802.1423	32" Team Cart (Mobile Strg), #03,White, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1424	240C802.1424	32" Team Cart (Mobile Strg), #04,White, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1425	240C802.1425	32" Team Cart (Mobile Strg), #05,White, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1426	240C802.1426	32" Team Cart (Mobile Strg), #06,White, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1427	240C802.1427	32" Team Cart (Mobile Strg), #07,White, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1428	240C802.1428	32" Team Cart (Mobile Strg), #08,White, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1429	240C802.1429	32" Team Cart (Mobile Strg), #09,White, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1430	240C802.1430	32" Team Cart (Mobile Strg), #10,White, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1206	240C801.1206	32" X-Cart (On Rail Only), #01,White, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1205	240C801.1205	32" X-Cart (On Rail Only), #02,White, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1204	240C801.1204	32" X-Cart (On Rail Only), #03,White, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1203	240C801.1203	32" X-Cart (On Rail Only), #04,White, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1202	240C801.1202	32" X-Cart (On Rail Only), #05,White, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1201	240C801.1201	32" X-Cart (On Rail Only), #06,White, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1200	240C801.1200	32" X-Cart (On Rail Only), #07,White, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1128	240C801.1128	32" X-Cart (On Rail Only), #08,White, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1199	240C801.1199	32" X-Cart (On Rail Only), #09,White, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
15-Athletic	240C801.1198	240C801.1198	32" X-Cart (On Rail Only), #10,White, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1199	240C805.1199	48" Team Cart (Mobile Strg), #11,White, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1198	240C805.1198	48" Team Cart (Mobile Strg), #12,White, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1197	240C805.1197	48" Team Cart (Mobile Strg), #13,White, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1196	240C805.1196	48" Team Cart (Mobile Strg), #14,White, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1195	240C805.1195	48" Team Cart (Mobile Strg), #15,White, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1253	240C800.1253	48" X-Cart (On Rail Only), #11,White, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1214	240C800.1214	48" X-Cart (On Rail Only), #12,White, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1254	240C800.1254	48" X-Cart (On Rail Only), #13,White, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1255	240C800.1255	48" X-Cart (On Rail Only), #14,White, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1256	240C800.1256	48" X-Cart (On Rail Only), #15,White, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240C802.1400	240C802.1400	32" Team Cart (Mobile Strg), #01,Yellow, 5 shelves	\$ 5,125	\$ 4,715	\$ 4,715
15-Athletic	240C802.1439	240C802.1439	32" Team Cart (Mobile Strg), #02,Yellow, 1 garment bar	\$ 3,434	\$ 3,159	\$ 3,159
15-Athletic	240C802.1438	240C802.1438	32" Team Cart (Mobile Strg), #03,Yellow, 2 garment bars	\$ 3,593	\$ 3,306	\$ 3,306
15-Athletic	240C802.1437	240C802.1437	32" Team Cart (Mobile Strg), #04,Yellow, 1 garment bar/1 shelf	\$ 3,804	\$ 3,500	\$ 3,500
15-Athletic	240C802.1436	240C802.1436	32" Team Cart (Mobile Strg), #05,Yellow, 3 shelves	\$ 4,385	\$ 4,034	\$ 4,034
15-Athletic	240C802.1435	240C802.1435	32" Team Cart (Mobile Strg), #06,Yellow, 2 shelves	\$ 4,015	\$ 3,694	\$ 3,694
15-Athletic	240C802.1434	240C802.1434	32" Team Cart (Mobile Strg), #07,Yellow, Truss bar/7 helmet hngs	\$ 4,374	\$ 4,024	\$ 4,024
15-Athletic	240C802.1433	240C802.1433	32" Team Cart (Mobile Strg), #08,Yellow, 2 shelves/1 garment bar	\$ 4,174	\$ 3,840	\$ 3,840
15-Athletic	240C802.1432	240C802.1432	32" Team Cart (Mobile Strg), #09,Yellow, Truss bar/30S+30L pad h	\$ 6,962	\$ 6,405	\$ 6,405
15-Athletic	240C802.1431	240C802.1431	32" Team Cart (Mobile Strg), #10,Yellow, 4 shelves	\$ 4,755	\$ 4,375	\$ 4,375
15-Athletic	240C801.1207	240C801.1207	32" X-Cart (On Rail Only), #01,Yellow, 5 shelves	\$ 4,630	\$ 4,260	\$ 4,260
15-Athletic	240C801.1208	240C801.1208	32" X-Cart (On Rail Only), #02,Yellow, 1 garment bar	\$ 2,939	\$ 2,704	\$ 2,704
15-Athletic	240C801.1209	240C801.1209	32" X-Cart (On Rail Only), #03,Yellow, 2 garment bars	\$ 3,098	\$ 2,850	\$ 2,850
15-Athletic	240C801.1210	240C801.1210	32" X-Cart (On Rail Only), #04,Yellow, 1 garment bar/1 shelf	\$ 3,309	\$ 3,044	\$ 3,044
15-Athletic	240C801.1211	240C801.1211	32" X-Cart (On Rail Only), #05,Yellow, 3 shelves	\$ 3,890	\$ 3,579	\$ 3,579
15-Athletic	240C801.1212	240C801.1212	32" X-Cart (On Rail Only), #06,Yellow, 2 shelves	\$ 3,520	\$ 3,238	\$ 3,238
15-Athletic	240C801.1213	240C801.1213	32" X-Cart (On Rail Only), #07,Yellow, Truss bar/7 helmet hngs	\$ 3,033	\$ 2,790	\$ 2,790
15-Athletic	240C801.1214	240C801.1214	32" X-Cart (On Rail Only), #08,Yellow, 2 shelves/1 garment bar	\$ 3,679	\$ 3,385	\$ 3,385
15-Athletic	240C801.1215	240C801.1215	32" X-Cart (On Rail Only), #09,Yellow, Truss bar/30S+30L pad h	\$ 6,467	\$ 5,950	\$ 5,950
15-Athletic	240C801.1216	240C801.1216	32" X-Cart (On Rail Only), #10,Yellow, 4 shelves	\$ 4,260	\$ 3,919	\$ 3,919
15-Athletic	240C805.1200	240C805.1200	48" Team Cart (Mobile Strg), #11,Yellow, 2 shlvs/2 gt.bars/dvdr	\$ 4,727	\$ 4,349	\$ 4,349
15-Athletic	240C805.1201	240C805.1201	48" Team Cart (Mobile Strg), #12,Yellow, 4 shelves/2 garment bar	\$ 5,296	\$ 4,872	\$ 4,872
15-Athletic	240C805.1202	240C805.1202	48" Team Cart (Mobile Strg), #13,Yellow, 2 truss bar/14 helmet h	\$ 5,868	\$ 5,399	\$ 5,399
15-Athletic	240C805.1203	240C805.1203	48" Team Cart (Mobile Strg), #14,Yellow, 4 shlvs/2 gt.bars/dvdr	\$ 5,380	\$ 4,950	\$ 4,950
15-Athletic	240C805.1204	240C805.1204	48" Team Cart (Mobile Strg), #15,Yellow, 8 shelves	\$ 6,284	\$ 5,781	\$ 5,781
15-Athletic	240C800.1261	240C800.1261	48" X-Cart (On Rail Only), #11,Yellow, 2 shlvs/2 gt.bars/dvdr	\$ 4,232	\$ 3,893	\$ 3,893
15-Athletic	240C800.1260	240C800.1260	48" X-Cart (On Rail Only), #12,Yellow, 4 shelves/2 garment bar	\$ 4,801	\$ 4,417	\$ 4,417
15-Athletic	240C800.1259	240C800.1259	48" X-Cart (On Rail Only), #13,Yellow, 2 truss bar/14 helmet h	\$ 5,373	\$ 4,943	\$ 4,943
15-Athletic	240C800.1258	240C800.1258	48" X-Cart (On Rail Only), #14,Yellow, 4 shlvs/2 gt.bars/dvdr	\$ 4,884	\$ 4,493	\$ 4,493
15-Athletic	240C800.1257	240C800.1257	48" X-Cart (On Rail Only), #15,Yellow, 8 shelves	\$ 5,789	\$ 5,326	\$ 5,326
15-Athletic	240A064.0	240A064.0	Athletic Access: 48" End Closure	\$ 458	\$ 421	\$ 421
15-Athletic	240A041.0	240A041.0	Athletic Access: Bypass Door	\$ 829	\$ 763	\$ 763

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15-Athletic	240A343	240A343	Athletic Access: Center Soft Divider, 48" Cart Full Length	\$ 84	\$ 77	\$ 77
15-Athletic	240B059.100	240B059.100	Athletic Access: 24" Wire Shelf, Black	\$ 326	\$ 300	\$ 300
15-Athletic	240A063.0	240A063.0	Athletic Access: 32" End Closure	\$ 451	\$ 415	\$ 415
15-Athletic	240A025.0	240A025.0	Athletic Access: Side Closure	\$ 679	\$ 625	\$ 625
15-Athletic	240B060.100	240B060.100	Athletic Access: 32" Wire Shelf, Black	\$ 370	\$ 340	\$ 340
15-Athletic	240A081.1	240A081.1	Athletic Access: Bat Holder, 32"	\$ 88	\$ 81	\$ 81
15-Athletic	240A803.0	240A803.0	Athletic Access: Short Attic	\$ 1,278	\$ 1,176	\$ 1,176
15-Athletic	240A804.0	240A804.0	Athletic Access: Tall Attic	\$ 1,321	\$ 1,215	\$ 1,215
15-Athletic	240A028.1	240A028.1	Athletic Access: Hanger Truss	\$ 252	\$ 232	\$ 232
15-Athletic	240B047	240B047.100	Athletic Access: Garment Bar	\$ 159	\$ 146	\$ 146
15-Athletic	240A079.1	240A079.1	Athletic Access: Garment Bar, Half	\$ 86	\$ 79	\$ 79
15-Athletic	240A043	240A043	Athletic Access: 8 Foot Floor Track	\$ 224	\$ 206	\$ 206
15-Athletic	240A032	240A032	Athletic Access: Flush Floor Track	\$ 224	\$ 206	\$ 206
15-Athletic	240A062.1	240A062.1	Athletic Access: Island Stop	\$ 479	\$ 441	\$ 441
15-Athletic	241A005.1	241A005.1	Athletic Access: Standard Track Lock	\$ 197	\$ 181	\$ 181
15-Athletic	241A006.1	241A006.1	Athletic Access: Flush Track Lock	\$ 197	\$ 181	\$ 181
15-Athletic	240B013.100	240B013.100	Athletic Access: Shoulder Pad Stacker	\$ 423	\$ 389	\$ 389
15-Athletic	240B056.100	240B056.100	Athletic Access: Helmet Hanger	\$ 121	\$ 111	\$ 111
15-Athletic	240A809.3	240A809.3	Athletic Access: SportCart	\$ 1,941	\$ 1,786	\$ 1,786
15-Athletic	240A189.0	240A189.0	Athletic Access: SportCart Closure Kit	\$ 790	\$ 727	\$ 727
15-Athletic	241A008.1	241A008.1	Athletic Access: Sportcart Track Brkt, Pkd	\$ 179	\$ 165	\$ 165
15-Athletic	240A140.1	240A140.1	Athletic Access: Shelf, Wire, 32" Half (SportCart only)	\$ 264	\$ 243	\$ 243
15-Athletic	240A082.1	240A082.1	Athletic Access: Shelf Lip 2-Pack Full	\$ 137	\$ 126	\$ 126
15-Athletic	1510901	1510901	Athletic Access: Short Shoulder Pad Hanger	\$ 53	\$ 49	\$ 49
15-Athletic	1510902	1510902	Athletic Access: Long Shoulder Pad Hanger	\$ 57	\$ 52	\$ 52
15-Athletic	241A050	241A050	Workstation Cart,1 Door	\$ 6,115	\$ 5,626	\$ 5,626
15-Athletic	241A052	241A052	Workstation Cart,2 Door	\$ 6,405	\$ 5,893	\$ 5,893
15-Athletic	241A053	241A053	Workstation Cart,No Door	\$ 5,319	\$ 4,893	\$ 4,893
17-MarchBnd	210A003	210A003	OnBoard Cargo Cart- Reg Caster	\$ 1,493	\$ 1,429	\$ 1,429
17-MarchBnd	210A004	210A004	OnBoard Cargo Cart- Pnuematic Caster	\$ 1,532	\$ 1,466	\$ 1,466
17-MarchBnd	210A002	210A002	OnBoard Cargo Cart Shelf	\$ 328	\$ 314	\$ 314
17-MarchBnd	210A220	210A220	OnBoard Cargo Cart Cover	\$ 354	\$ 339	\$ 339
17-MarchBnd	210B230	210B230	OnBoard Cargo Cart Cover Hanger Retainer Clip	\$ 61	\$ 58	\$ 58
17-MarchBnd	210A007	210A007	OnBoard Uniform Cart, 1 Pk	\$ 2,864	\$ 2,741	\$ 2,741
17-MarchBnd	210A012	210A012	OnBoard Uniform Cart, 2 Pk	\$ 5,728	\$ 5,482	\$ 5,482
17-MarchBnd	210C018	210C018	OnBoard Field Podium	\$ 3,427	\$ 3,280	\$ 3,280
17-MarchBnd	210C019	210C019	OnBoard Auxiliary Podium	\$ 1,418	\$ 1,357	\$ 1,357
17-MarchBnd	210B013	210B013	OnBoard Bass Drum/Gong Cart	\$ 1,303	\$ 1,247	\$ 1,247
17-MarchBnd	210B016	210B016	OnBoard Timpani Cart System	\$ 2,457	\$ 2,351	\$ 2,351
17-MarchBnd	210C006	210C006	OnBoard Percussion Cart	\$ 1,577	\$ 1,509	\$ 1,509
17-MarchBnd	210A009	210A009	OnBoard Percussion Cart Mount	\$ 276	\$ 264	\$ 264
17-MarchBnd	210C005	210C005	OnBoard Keyboard Cart	\$ 1,925	\$ 1,842	\$ 1,842
17-MarchBnd	210A008	210A008	OnBoard Keyboard Cart Shelf Extension	\$ 333	\$ 319	\$ 319

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17-MarchBnd	210A017	210A017	OnBoard Speaker Cart, 2 Pk	\$ 2,274	\$ 2,176	\$ 2,176
17-MarchBnd	210A015	210A015	OnBoard Speaker Cart Battery Tray	\$ 123	\$ 118	\$ 118
18-Classrm	180B001	180B001	footNOTES Rug, 7'8" X 10' 9"	\$ 856	\$ 777	\$ 777
18-Classrm	180B009	180B009	footNOTES Rug, 5'4" X 7'8"	\$ 546	\$ 496	\$ 496
18-Classrm	180B010	180B010	footNOTES Rug, 7'7" Round	\$ 853	\$ 775	\$ 775
18-Classrm	180B011	180B011	footNOTES Rug, 13'2" Round	\$ 1,704	\$ 1,547	\$ 1,547
18-Classrm	167D001	167D001	ORFFmobile	\$ 1,566	\$ 1,422	\$ 1,422
18-Classrm	025D028	025D028	flipFORMs, Black/Black	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	025D027	025D027	flipFORMs, Grey/Grey	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	025D002	025D002	flipFORMs, Blue/Grey	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	025D003	025D003	flipFORMs, Green/Grey	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	025D004	025D004	flipFORMs, Yellow/Grey	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	025D005	025D005	flipFORMs, Red/Grey	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	#REF!	025D000	flipFORMs, Undefined Color	\$ 1,357	\$ 1,232	\$ 1,232
18-Classrm	1801002	1801002	flipFORMs, Set Of 4- Blue/Red/Green/Yellow	\$ 5,312	\$ 4,823	\$ 4,823
18-Classrm	204A001.100	204A001.100	Teacher Taxi Cart, Silver, with Drink Holder	\$ 1,305	\$ 1,148	\$ 1,148
18-Classrm	204A001.145	204A001.145	Teacher Taxi Cart, Silver, with Power Strip and Drink Holder	\$ 1,397	\$ 1,229	\$ 1,229
18-Classrm	204A001.102	204A001.102	Teacher Taxi Cart, Silver, with Slide Out Shelf and Drink Holder	\$ 1,600	\$ 1,408	\$ 1,408
18-Classrm	204A001.121	204A001.121	Teacher Taxi Cart, Silver, with Slide Out Shelf, Power Strip, and Drink Holder	\$ 1,691	\$ 1,488	\$ 1,488
18-Classrm	204A001.117	204A001.117	Teacher Taxi Cart, Silver, with Lockable Drawer, Power Strip and Drink Holder	\$ 1,885	\$ 1,659	\$ 1,659
18-Classrm	204A007.113	204A007.113	Media Cabinet, Bin, Small Clear	\$ 22	\$ 18	\$ 18
18-Classrm	204A007.120	204A007.120	Media Cabinet, Bin, Medium Clear	\$ 29	\$ 23	\$ 23
18-Classrm	204A007.115	204A007.115	Media Cabinet, Bin, Medium Divided Clear	\$ 36	\$ 29	\$ 29
20-Std Shl	186L054	186L054.105	Legacy Classic Acoustical Shell, Tapered, Undefined Color	\$ 3,993	\$ 3,670	\$ 3,670
20-Std Shl	186L055	186L055.102	Legacy Classic Acoustical Shell, Rectangular, Undefined Color	\$ 3,993	\$ 3,670	\$ 3,670
20-Std Shl	186L054	186L054.100	Legacy Classic Acoustical Shell, Tapered, Oyster	\$ 3,993	\$ 3,670	\$ 3,670
20-Std Shl	186L055	186L055.100	Legacy Classic Acoustical Shell, Rectangular, Oyster	\$ 3,993	\$ 3,670	\$ 3,670
20-Std Shl	186L054	186L054.101	Legacy Classic Acoustical Shell, Tapered, Harvest Maple	\$ 4,483	\$ 4,120	\$ 4,120
20-Std Shl	186L055	186L055.101	Legacy Classic Acoustical Shell, Rectangular, Harvest Maple	\$ 4,483	\$ 4,120	\$ 4,120
20-Std Shl	186J052	186J052	Legacy Basic Acoustical Shell, Tapered, Oyster	\$ 2,643	\$ 2,326	\$ 2,326
20-Std Shl	186J053	186J053	Legacy Basic Acoustical Shell, Rectangular, Oyster	\$ 2,643	\$ 2,326	\$ 2,326
20-Std Shl	L015	L015	Travelmaster Shell- Basic Unit	\$ 1,888	\$ 1,735	\$ 1,735
20-Std Shl	L035	L035	Travelmaster Shell- Filler Panel	\$ 1,031	\$ 947	\$ 947
20-Std Shl	064A170	064A170	Travelmaster Shell- Storage Cart	\$ 1,354	\$ 1,244	\$ 1,244
20-Std Shl	L505	L505	Travelmaster Shell - 2 Base Panels/1 Filler (9' 9")	\$ 4,804	\$ 4,415	\$ 4,415
20-Std Shl	L515	L515	Travelmaster Shell - 3 Base Panels/2 Filler (16' 2")	\$ 7,724	\$ 7,098	\$ 7,098
20-Std Shl	L525	L525	Travelmaster Shell - 4 Base Panels/3 Filler (22' 7")	\$ 10,641	\$ 9,779	\$ 9,779
20-Std Shl	L535	L535	Travelmaster Shell - 5 Base Panels/4 Fillers (29')	\$ 13,560	\$ 12,462	\$ 12,462
21-Risers	098G053	098H053	Signature Riser - 3 Step	\$ 2,149	\$ 1,926	\$ 1,926
21-Risers	098G054	098H054	Signature Riser - 4 Step	\$ 2,903	\$ 2,601	\$ 2,601
21-Risers	098G541	098G541	Signature Riser - Siderail Set of 2	\$ 823	\$ 737	\$ 737
21-Risers	098D240	098D240	Signature Riser - Reversed Step Siderail Kit	\$ 51	\$ 46	\$ 46
21-Risers	024J642	024J642	Tourmaster Riser- 4'/ 3 Step, 18" Step	\$ 1,251	\$ 1,121	\$ 1,121

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21-Risers	024J652	024J652	Tourmaster Riser- 4'/ 4Th Step Addition For 18" Step	\$ 690	\$ 618	\$ 618
21-Risers	024G763	024G763	Tourmaster Riser- 4' Backrail for 4'	\$ 524	\$ 470	\$ 470
21-Risers	024F951	024F951	Tourmaster Riser Cart For 4' Risers/18" Step	\$ 1,527	\$ 1,368	\$ 1,368
21-Risers	024J657	024J657	Tourmaster Riser- 6'/ 3 Step, 18" Step	\$ 1,283	\$ 1,150	\$ 1,150
21-Risers	024J667	024J667	Tourmaster Riser- 6'/ 4Th Step Addition For 18" Step	\$ 706	\$ 633	\$ 633
21-Risers	024G778	024G778	Tourmaster Riser- 6' Backrail	\$ 549	\$ 492	\$ 492
21-Risers	024F950	024F950	Tourmaster Riser Cart For 6' Risers/18" Step	\$ 1,527	\$ 1,368	\$ 1,368
21-Risers	024J672	024J672	Tourmaster Riser- 4'/ 3 Step, 24" Step	\$ 1,371	\$ 1,228	\$ 1,228
21-Risers	024J682	024J682	Tourmaster Riser- 4'/ 4Th Step Addition For 24" Step	\$ 739	\$ 662	\$ 662
21-Risers	024F952	024F952	Tourmaster Riser Cart For 4' Risers/24" Step	\$ 1,527	\$ 1,368	\$ 1,368
21-Risers	024F017	024F017	Tourmaster Riser Side Rail, Set	\$ 772	\$ 692	\$ 692
22-Staging	280A200.109	280A200.109	StageTek Deck, 3X3, Black Ice	\$ 533	\$ 517	\$ 517
22-Staging	280A200.113	280A200.113	StageTek Deck, 3X6, Black Ice	\$ 734	\$ 712	\$ 712
22-Staging	280A200.112	280A200.112	StageTek Deck, 3X8, Black Ice	\$ 825	\$ 800	\$ 800
22-Staging	280A200.108	280A200.108	StageTek Deck, 4X4, Black Ice	\$ 570	\$ 553	\$ 553
22-Staging	280A200.107	280A200.107	StageTek Deck, 4X6, Black Ice	\$ 841	\$ 816	\$ 816
22-Staging	280A200.106	280A200.106	StageTek Deck, 4X8, Black Ice	\$ 844	\$ 819	\$ 819
22-Staging	280A200.154	280A200.154	StageTek Deck, 4x8,Black Ice, w/Center Leg Pocket	\$ 911	\$ 884	\$ 884
22-Staging	280A200.141	280A200.141	StageTek Deck, 3X3, Black Moroccan	\$ 528	\$ 512	\$ 512
22-Staging	280A200.143	280A200.143	StageTek Deck, 3X6, Black Moroccan	\$ 722	\$ 700	\$ 700
22-Staging	280A200.142	280A200.142	StageTek Deck, 3X8, Black Moroccan	\$ 813	\$ 789	\$ 789
22-Staging	280A200.103	280A200.103	StageTek Deck, 4X4, Black Moroccan	\$ 565	\$ 548	\$ 548
22-Staging	280A200.104	280A200.104	StageTek Deck, 4X6, Black Moroccan	\$ 829	\$ 804	\$ 804
22-Staging	280A200.101	280A200.101	StageTek Deck, 4X8, Black Moroccan	\$ 832	\$ 807	\$ 807
22-Staging	280A200.165	280A200.165	StageTek Deck, 4x8,Moroccan, w/Center Leg Pocket	\$ 899	\$ 872	\$ 872
22-Staging	280A200.147	280A200.147	StageTek Deck, 3X3, Black Quadriple	\$ 530	\$ 514	\$ 514
22-Staging	280A200.149	280A200.149	StageTek Deck, 3X6, Black Quadriple	\$ 728	\$ 706	\$ 706
22-Staging	280A200.148	280A200.148	StageTek Deck, 3X8, Black Quadriple	\$ 819	\$ 794	\$ 794
22-Staging	280A200.144	280A200.144	StageTek Deck, 4X4, Black Quadriple	\$ 568	\$ 551	\$ 551
22-Staging	280A200.146	280A200.146	StageTek Deck, 4X6, Black Quadriple	\$ 834	\$ 809	\$ 809
22-Staging	280A200.145	280A200.145	StageTek Deck, 4X8, Black Quadriple	\$ 837	\$ 812	\$ 812
22-Staging	280A200.162	280A200.162	StageTek Deck, 4x8,Quadriple, w/Center Leg Pocket	\$ 905	\$ 878	\$ 878
22-Staging	280A200.844	280A200.844	StageTek Deck, 3X3, Carpet	\$ 682	\$ 662	\$ 662
22-Staging	280A200.845	280A200.845	StageTek Deck, 3X6, Carpet	\$ 1,007	\$ 977	\$ 977
22-Staging	280A200.849	280A200.849	StageTek Deck, 3X8, Carpet, w/Center Leg Pocket	\$ 1,124	\$ 1,090	\$ 1,090
22-Staging	280A200.857	280A200.857	StageTek Deck, 4X4, Carpet	\$ 790	\$ 766	\$ 766
22-Staging	280A200.853	280A200.853	StageTek Deck, 4X6, Carpet, w/Center Leg Pocket	\$ 1,093	\$ 1,060	\$ 1,060
22-Staging	280A200.848	280A200.848	StageTek Deck, 4X8, Carpet, w/Center Leg Pocket	\$ 1,143	\$ 1,109	\$ 1,109
22-Staging	280A202.104	280A202.104	StageTek, Pie Deck, 4' x 46", Black Ice	\$ 558	\$ 541	\$ 541
22-Staging	280A202.105	280A202.105	StageTek, Pie Deck, 4' x 82", Black Ice	\$ 812	\$ 788	\$ 788
22-Staging	280A204.102	280A204.102	StageTek, Pie Deck, 4' x 60", RH, Black Ice	\$ 750	\$ 728	\$ 728
22-Staging	280A205.102	280A205.102	StageTek, Pie Deck, 4' x 60", LH, Black Ice	\$ 750	\$ 728	\$ 728
22-Staging	280A204.103	280A204.103	StageTek, Pie Deck, 4' x 78", RH, Black Ice	\$ 850	\$ 825	\$ 825

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
22-Staging	280A205.103	280A205.103	StageTek, Pie Deck, 4' x 78", LH, Black Ice	\$ 850	\$ 825	\$ 825
22-Staging	280A202.101	280A202.101	StageTek, Pie Deck, 3' x 41", Black Ice	\$ 546	\$ 530	\$ 530
22-Staging	280A202.102	280A202.102	StageTek, Pie Deck, 3' x 68", Black Ice	\$ 789	\$ 765	\$ 765
22-Staging	280A202.103	280A202.103	StageTek, Pie Deck, 3' x 96", Black Ice	\$ 842	\$ 817	\$ 817
22-Staging	280A204.101	280A204.101	StageTek, Pie Deck, 3' x 62", RH, Black Ice	\$ 742	\$ 720	\$ 720
22-Staging	280A205.101	280A205.101	StageTek, Pie Deck, 3' x 62", LH, Black Ice	\$ 742	\$ 720	\$ 720
22-Staging	280A202.119	280A202.119	StageTek, Pie Deck, 4' x 46", Black Moroccan	\$ 552	\$ 535	\$ 535
22-Staging	280A202.120	280A202.120	StageTek, Pie Deck, 4' x 82", Black Moroccan	\$ 800	\$ 776	\$ 776
22-Staging	280A204.146	280A204.146	StageTek, Pie Deck, 4' x 60", RH, Black Moroccan	\$ 739	\$ 717	\$ 717
22-Staging	280A205.142	280A205.142	StageTek, Pie Deck, 4' x 60", LH, Black Moroccan	\$ 739	\$ 717	\$ 717
22-Staging	280A204.147	280A204.147	StageTek, Pie Deck, 4' x 78", RH, Black Moroccan	\$ 838	\$ 813	\$ 813
22-Staging	280A205.143	280A205.143	StageTek, Pie Deck, 4' x 78", LH, Black Moroccan	\$ 838	\$ 813	\$ 813
22-Staging	280A202.125	280A202.125	StageTek, Pie Deck, 3' x 41", Black Moroccan	\$ 541	\$ 525	\$ 525
22-Staging	280A202.126	280A202.126	StageTek, Pie Deck, 3' x 68", Black Moroccan	\$ 777	\$ 754	\$ 754
22-Staging	280A202.127	280A202.127	StageTek, Pie Deck, 3' x 96", Black Moroccan	\$ 830	\$ 805	\$ 805
22-Staging	280A204.104	280A204.104	StageTek, Pie Deck, 3' x 62", RH, Black Moroccan	\$ 730	\$ 708	\$ 708
22-Staging	280A205.148	280A205.148	StageTek, Pie Deck, 3' x 62", LH, Black Moroccan	\$ 730	\$ 708	\$ 708
22-Staging	280A202.123	280A202.123	StageTek, Pie Deck, 4' x 46", Black Quadriple	\$ 555	\$ 538	\$ 538
22-Staging	280A202.124	280A202.124	StageTek, Pie Deck, 4' x 82", Black Quadriple	\$ 807	\$ 783	\$ 783
22-Staging	280A204.150	280A204.150	StageTek, Pie Deck, 4' x 60", RH, Black Quadriple	\$ 745	\$ 723	\$ 723
22-Staging	280A205.146	280A205.146	StageTek, Pie Deck, 4' x 60", LH, Black Quadriple	\$ 745	\$ 723	\$ 723
22-Staging	280A204.151	280A204.151	StageTek, Pie Deck, 4' x 78", RH, Black Quadriple	\$ 844	\$ 819	\$ 819
22-Staging	280A205.147	280A205.147	StageTek, Pie Deck, 4' x 78", LH, Black Quadriple	\$ 844	\$ 819	\$ 819
22-Staging	280A202.131	280A202.131	StageTek, Pie Deck, 3' x 41", Black Quadriple	\$ 544	\$ 528	\$ 528
22-Staging	280A202.132	280A202.132	StageTek, Pie Deck, 3' x 68", Black Quadriple	\$ 783	\$ 760	\$ 760
22-Staging	280A202.133	280A202.133	StageTek, Pie Deck, 3' x 96", Black Quadriple	\$ 836	\$ 811	\$ 811
22-Staging	280A204.153	280A204.153	StageTek, Pie Deck, 3' x 62", RH, Black Quadriple	\$ 737	\$ 715	\$ 715
22-Staging	280A205.150	280A205.150	StageTek, Pie Deck, 3' x 62", LH, Black Quadriple	\$ 737	\$ 715	\$ 715
22-Staging	280A202.203	280A202.203	StageTek, Pie Deck, 4' x 46", Carpet	\$ 732	\$ 710	\$ 710
22-Staging	280A202.205	280A202.205	StageTek, Pie Deck, 4' x 82", Carpet	\$ 1,075	\$ 1,043	\$ 1,043
22-Staging	280A204.248	280A204.248	StageTek, Pie Deck, 4' x 60", RH, Carpet	\$ 908	\$ 881	\$ 881
22-Staging	280A205.254	280A205.254	StageTek, Pie Deck, 4' x 60", LH, Carpet	\$ 908	\$ 881	\$ 881
22-Staging	280A204.250	280A204.250	StageTek, Pie Deck, 4' x 78", RH, Carpet	\$ 999	\$ 969	\$ 969
22-Staging	280A205.256	280A205.256	StageTek, Pie Deck, 4' x 78", LH, Carpet	\$ 999	\$ 969	\$ 969
22-Staging	280A202.202	280A202.202	StageTek, Pie Deck, 3' x 41", Carpet	\$ 711	\$ 690	\$ 690
22-Staging	280A202.204	280A202.204	StageTek, Pie Deck, 3' x 68", Carpet	\$ 992	\$ 962	\$ 962
22-Staging	280A202.206	280A202.206	StageTek, Pie Deck, 3' x 96", Carpet	\$ 1,183	\$ 1,148	\$ 1,148
22-Staging	280A204.249	280A204.249	StageTek, Pie Deck, 3' x 62", RH, Carpet	\$ 904	\$ 877	\$ 877
22-Staging	280A205.255	280A205.255	StageTek, Pie Deck, 3' x 62", LH, Carpet	\$ 904	\$ 877	\$ 877
22-Staging	284A001.10	284A001.10	STAGETEK OUTDOOR DECK,4'X8',CENTER LEG POCKET	\$ 1,673	\$ 1,623	\$ 1,623
22-Staging	284A001.11	284A001.11	STAGETEK OUTDOOR DECK,4'X8'	\$ 1,615	\$ 1,567	\$ 1,567
22-Staging	284A001.12	284A001.12	STAGETEK OUTDOOR DECK,4'X6',CENTER LEG POCKET	\$ 1,417	\$ 1,374	\$ 1,374
22-Staging	284A001.13	284A001.13	STAGETEK OUTDOOR DECK,4'X6'	\$ 1,360	\$ 1,319	\$ 1,319

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22-Staging	284A001.14	284A001.14	STAGETEK OUTDOOR DECK,4'X4'	\$ 1,102	\$ 1,069	\$ 1,069
22-Staging	284A109	284A109	FIFTH LEG KIT,STAGETEK OUTDOOR	\$ 118	\$ 114	\$ 114
22-Staging	284A110	284A110	LEG STORAGE CLIP,STAGETEK OUTDOOR,4 PACK	\$ 24	\$ 23	\$ 23
22-Staging	284A111	284A111	CHAIR STOP,PERMANENT,STAGETEK OUTDOOR,4'	\$ 15	\$ 15	\$ 15
22-Staging	280B100.122	280B100.122	StageTek Leg, Fixed, 8" Elev	\$ 6	\$ 6	\$ 6
22-Staging	280B100.123	280B100.123	StageTek Leg, Fixed, 16" Elev	\$ 11	\$ 11	\$ 11
22-Staging	280B100.124	280B100.124	StageTek Leg, Fixed, 24" Elev	\$ 15	\$ 15	\$ 15
22-Staging	280B100.136	280B100.136	StageTek Leg, Fixed, 32" Elev	\$ 18	\$ 17	\$ 17
22-Staging	280B100.139	280B100.139	StageTek Leg, Fixed, 40" Elev	\$ 25	\$ 24	\$ 24
22-Staging	280B100.144	280B100.144	StageTek Leg, Fixed, 48" Elev	\$ 25	\$ 24	\$ 24
22-Staging	280B100.149	280B100.149	StageTek Leg, Fixed, 56" Elev	\$ 30	\$ 29	\$ 29
22-Staging	280B101.101	280B101.101	StageTek Leg, Fixed, 8" Elev 4 pk	\$ 24	\$ 24	\$ 24
22-Staging	280B101.106	280B101.106	StageTek Leg, Fixed, 16" Elev 4 pk	\$ 44	\$ 44	\$ 44
22-Staging	280B101.107	280B101.107	StageTek Leg, Fixed, 24" Elev 4 pk	\$ 60	\$ 60	\$ 60
22-Staging	280B101.108	280B101.108	StageTek Leg, Fixed, 32" Elev 4 pk	\$ 72	\$ 68	\$ 68
22-Staging	280B101.129	280B101.129	StageTek Leg, Fixed, 40" Elev 4 pk	\$ 100	\$ 96	\$ 96
22-Staging	280B101.102	280B101.102	StageTek Leg, Fixed, 8" Elev 5 Pk	\$ 30	\$ 30	\$ 30
22-Staging	280B101.104	280B101.104	StageTek Leg, Fixed, 16" Elev 5 Pk	\$ 55	\$ 55	\$ 55
22-Staging	280B101.105	280B101.105	StageTek Leg, Fixed, 24" Elev 5 Pk	\$ 75	\$ 75	\$ 75
22-Staging	280B101.113	280B101.113	StageTek Leg, Fixed, 32" Elev 5 Pk	\$ 90	\$ 85	\$ 85
22-Staging	280B101.135	280B101.135	StageTek Leg, Fixed, 40" Elev 5 Pk	\$ 125	\$ 120	\$ 120
22-Staging	280A136	280B136	StageTek Leg, Telescoping, 16-28" Elev	\$ 53	\$ 51	\$ 51
22-Staging	280A137	280B137	StageTek Leg, Telescoping, 24-40" Elev	\$ 61	\$ 59	\$ 59
22-Staging	280A138	280B138	StageTek Leg, Telescoping, 30-54" Elev	\$ 67	\$ 65	\$ 65
22-Staging	280B100.102	280B100.102	StageTek Leg, Adjustable, 8" Elev	\$ 35	\$ 34	\$ 34
22-Staging	280B100.125	280B100.125	StageTek Leg, Adjustable, 16" Elev	\$ 31	\$ 30	\$ 30
22-Staging	280B100.134	280B100.134	StageTek Leg, Adjustable, 24" Elev	\$ 34	\$ 33	\$ 33
22-Staging	280B100.135	280B100.135	StageTek Leg, Adjustable, 32" Elev	\$ 39	\$ 38	\$ 38
22-Staging	280B100.142	280B100.142	StageTek Leg, Adjustable, 40" Elev	\$ 41	\$ 40	\$ 40
22-Staging	280B100.145	280B100.145	StageTek Leg, Adjustable, 48" Elev	\$ 46	\$ 45	\$ 45
22-Staging	281A864.100	281A864.100	StageTek Horizontal Cart Kit, 4ft	\$ 1,138	\$ 1,104	\$ 1,104
22-Staging	281A306	281A306	StageTek Connector, 4 Leg	\$ 87	\$ 84	\$ 84
22-Staging	281A330	281A330	StageTek Connector, 2 Leg, Pie	\$ 49	\$ 48	\$ 48
22-Staging	281A329	281A329	Connector, StageTek to Versalite, 2pk	\$ 58	\$ 56	\$ 56
22-Staging	281A333	281A333	StageTek Overlap Connector	\$ 59	\$ 57	\$ 57
22-Staging	281A335	281A335	StageTek Connector, Rectangular, Short	\$ 40	\$ 39	\$ 39
22-Staging	281A500	281A500	Chair Stop, Permanent, 4'	\$ 13	\$ 13	\$ 13
22-Staging	281A501.10	281A501.10	Chair Stop, Removable, 96.000"	\$ 117	\$ 113	\$ 113
22-Staging	281A501.13	281A501.13	Chair Stop, Removable, 72.000"	\$ 106	\$ 103	\$ 103
22-Staging	281A501.11	281A501.11	Chair Stop, Removable, 48.000"	\$ 94	\$ 91	\$ 91
22-Staging	281A501.12	281A501.12	Chair Stop, Removable, 36.000"	\$ 88	\$ 85	\$ 85
22-Staging	281A501.17	281A501.17	Chair Stop, Removable, 81.062"	\$ 111	\$ 108	\$ 108
22-Staging	281A501.18	281A501.18	Chair Stop, Removable, 58.875"	\$ 99	\$ 96	\$ 96

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
22-Staging	281A501.19	281A501.19	Chair Stop, Removable, 77.250"	\$ 107	\$ 104	\$ 104
22-Staging	281A501.22	281A501.22	Chair Stop, Removable, 67.062"	\$ 104	\$ 101	\$ 101
22-Staging	281A501.26	281A501.26	Chair Stop, Removable, 94.625"	\$ 117	\$ 113	\$ 113
22-Staging	281A501.21	281A501.21	Chair Stop, Removable, 61.062"	\$ 100	\$ 97	\$ 97
22-Staging	281A502	281A502	Hardware Bag, Closure Brace	\$ 84	\$ 81	\$ 81
22-Staging	280B500.105	280B500.105	Box Step, 18.0" x 36.0", Ice	\$ 721	\$ 699	\$ 699
22-Staging	280B500.117	280B500.117	Box Step, 18.0" x 36.0", Carpeted	\$ 854	\$ 828	\$ 828
22-Staging	281B458	281B458	Mid-Aisle Handrail, 3'	\$ 598	\$ 580	\$ 580
22-Staging	281B459	281B459	Mid-Aisle Handrail, 4'	\$ 637	\$ 618	\$ 618
22-Staging	SRSR832.101	280201670	StageTek, Rect, 3X8, 2 Tier, Cracked Ice	\$ 2,336	\$ 2,266	\$ 2,266
22-Staging	SRSR632.102	280201671	StageTek, Rect, 3X6, 2 Tier, Cracked Ice	\$ 2,242	\$ 2,175	\$ 2,175
22-Staging	SRSP032.101	280201672	StageTek, Pie, 3', 2 Tier, Cracked Ice	\$ 1,860	\$ 1,804	\$ 1,804
22-Staging	SRSR833.101	280200488	StageTek, Rect, 3X8, 3 Tier, Cracked Ice	\$ 3,572	\$ 3,465	\$ 3,465
22-Staging	SRSR633.101	280200436	StageTek, Rect, 3X6, 3 Tier, Cracked Ice	\$ 3,431	\$ 3,328	\$ 3,328
22-Staging	SRSP033.100	280200532	StageTek, Pie, 3', 3 Tier, Cracked Ice	\$ 3,201	\$ 3,105	\$ 3,105
22-Staging	SRSR834.102	280201655	StageTek, Rect, 3X8, 4 Tier, Cracked Ice	\$ 4,828	\$ 4,683	\$ 4,683
22-Staging	SRSR634.101	280201656	StageTek, Rect, 3X6, 4 Tier, Cracked Ice	\$ 4,640	\$ 4,501	\$ 4,501
22-Staging	SRSP034.100	280201657	StageTek, Pie, 3', 4 Tier, Cracked Ice	\$ 5,411	\$ 5,249	\$ 5,249
22-Staging	SRSR832.111	280201680	StageTek, Rect, 3X8, 2 Tier, Carpet	\$ 2,921	\$ 2,833	\$ 2,833
22-Staging	SRSR632.101	280201681	StageTek, Rect, 3X6, 2 Tier, Carpet	\$ 2,606	\$ 2,528	\$ 2,528
22-Staging	SRSP032.102	280201682	StageTek, Pie, 3', 2 Tier, Carpet	\$ 2,101	\$ 2,038	\$ 2,038
22-Staging	SRSR833.115	280201677	StageTek, Rect, 3X8, 3 Tier, Carpet	\$ 4,455	\$ 4,321	\$ 4,321
22-Staging	SRSR633.100	280201678	StageTek, Rect, 3X6, 3 Tier, Carpet	\$ 3,977	\$ 3,858	\$ 3,858
22-Staging	SRSP033.101	280201679	StageTek, Pie, 3', 3 Tier, Carpet	\$ 3,564	\$ 3,457	\$ 3,457
22-Staging	SRSR834.123	280201673	StageTek, Rect, 3X8, 4 Tier, Carpet	\$ 6,015	\$ 5,835	\$ 5,835
22-Staging	SRSR634.100	280201675	StageTek, Rect, 3X6, 4 Tier, Carpet	\$ 5,368	\$ 5,207	\$ 5,207
22-Staging	SRSP034.101	280201676	StageTek, Pie, 3', 4 Tier, Carpet	\$ 6,102	\$ 5,919	\$ 5,919
22-Staging	281A708.101	281A708.101	StageTek Side Closure, 3' X 2 Tier, 8" Elev, Cracked Ice	\$ 375	\$ 364	\$ 364
22-Staging	281A708.102	281A708.102	StageTek Side Closure, 3' X 3 Tier, 8" Elev, Cracked Ice	\$ 604	\$ 586	\$ 586
22-Staging	281A708.103	281A708.103	StageTek Side Closure, 3' X 4 Tier, 8" Elev, Cracked Ice	\$ 1,003	\$ 973	\$ 973
22-Staging	281A708.104	281A708.104	StageTek Side Closure, 3' X 2 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 499	\$ 484	\$ 484
22-Staging	281A708.100	281A708.100	StageTek Side Closure, 3' X 3 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 714	\$ 693	\$ 693
22-Staging	281A708.105	281A708.105	StageTek Side Closure, 3' X 4 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 1,120	\$ 1,086	\$ 1,086
22-Staging	SRSR842.100	280201643	StageTek, Rect, 4X8, 2 Tier, Cracked Ice	\$ 2,498	\$ 2,423	\$ 2,423
22-Staging	SRSR642.101	280201642	StageTek, Rect, 4X6, 2 Tier, Cracked Ice	\$ 2,370	\$ 2,299	\$ 2,299
22-Staging	SRSP042.101	280201736	StageTek, Pie, 4', 2 Tier, Cracked Ice	\$ 2,003	\$ 1,943	\$ 1,943
22-Staging	SRSR843.100	280200081	StageTek, Rect, 4X8, 3 Tier, Cracked Ice	\$ 3,815	\$ 3,701	\$ 3,701
22-Staging	SRSR643.100	280201644	StageTek, Rect, 4X6, 3 Tier, Cracked Ice	\$ 3,623	\$ 3,514	\$ 3,514
22-Staging	SRSP043.100	280201645	StageTek, Pie, 4', 3 Tier, Cracked Ice	\$ 4,159	\$ 4,034	\$ 4,034
22-Staging	SRSR844.101	280201450	StageTek, Rect, 4X8, 4 Tier, Cracked Ice	\$ 5,152	\$ 4,997	\$ 4,997
22-Staging	SRSR644.100	280201647	StageTek, Rect, 4X6, 4 Tier, Cracked Ice	\$ 4,896	\$ 4,749	\$ 4,749
22-Staging	SRSP044.100	280201646	StageTek, Pie, 4', 4 Tier, Cracked Ice	\$ 6,595	\$ 6,397	\$ 6,397
22-Staging	SRSR842.110	280201738	StageTek, Rect, 4X8, 2 Tier, Carpet	\$ 3,079	\$ 2,987	\$ 2,987

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
22-Staging	SRSR642.114	280201737	StageTek, Rect, 4X6, 2 Tier, Carpet	\$ 2,953	\$ 2,864	\$ 2,864
22-Staging	SRSP042.102	280201739	StageTek, Pie, 4', 2 Tier, Carpet	\$ 2,003	\$ 1,943	\$ 1,943
22-Staging	SRSR843.116	280201650	StageTek, Rect, 4X8, 3 Tier, Carpet	\$ 4,692	\$ 4,551	\$ 4,551
22-Staging	SRSR643.113	280201651	StageTek, Rect, 4X6, 3 Tier, Carpet	\$ 4,503	\$ 4,368	\$ 4,368
22-Staging	SRSP043.101	280201649	StageTek, Pie, 4', 3 Tier, Carpet	\$ 4,499	\$ 4,364	\$ 4,364
22-Staging	SRSR844.115	280201653	StageTek, Rect, 4X8, 4 Tier, Carpet	\$ 6,331	\$ 6,141	\$ 6,141
22-Staging	SRSR644.115	280201652	StageTek, Rect, 4X6, 4 Tier, Carpet	\$ 6,079	\$ 5,897	\$ 5,897
22-Staging	SRSP044.101	280201648	StageTek, Pie, 4', 4 Tier, Carpet	\$ 7,275	\$ 7,057	\$ 7,057
22-Staging	281A708.106	281A708.106	StageTek Side Closure, 4' X 2 Tier, 8" Elev, Cracked Ice	\$ 393	\$ 381	\$ 381
22-Staging	281A708.107	281A708.107	StageTek Side Closure, 4' X 3 Tier, 8" Elev, Cracked Ice	\$ 627	\$ 608	\$ 608
22-Staging	281A708.108	281A708.108	StageTek Side Closure, 4' X 4 Tier, 8" Elev, Cracked Ice	\$ 1,034	\$ 1,003	\$ 1,003
22-Staging	281A708.109	281A708.109	StageTek Side Closure, 4' X 2 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 517	\$ 501	\$ 501
22-Staging	281A708.110	281A708.110	StageTek Side Closure, 4' X 3 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 741	\$ 719	\$ 719
22-Staging	281A708.111	281A708.111	StageTek Side Closure, 4' X 4 Tier, Guardrail Notch, 8" Elev, Cracked Ice	\$ 1,144	\$ 1,110	\$ 1,110
22-Staging	281A600	281A600	StageTek Leg Storage Clip, 4Pk	\$ 16	\$ 16	\$ 16
22-Staging	281A340	281A340	StageTek Leg Brackets - 2 leg (Rect to Rect)	\$ 34	\$ 33	\$ 33
22-Staging	281A308	281A308	StageTek Frame to Wall Anchor	\$ 53	\$ 51	\$ 51
22-Staging	113K001	113K001	Universal Deck & Rail Cart	\$ 978	\$ 949	\$ 949
22-Staging	281A302.100	281A302.100	Stabilizer Set, 8' 16-40"	\$ 276	\$ 268	\$ 268
22-Staging	281A302.101	281A302.101	Stabilizer Set, 8' 41-72"	\$ 279	\$ 271	\$ 271
22-Staging	281A302.102	281A302.102	Stabilizer Set, 6' 16-40"	\$ 244	\$ 237	\$ 237
22-Staging	281A302.103	281A302.103	Stabilizer Set, 6' 41-72"	\$ 249	\$ 242	\$ 242
22-Staging	281A302.104	281A302.104	Stabilizer Set, 4' 16-40"	\$ 210	\$ 204	\$ 204
22-Staging	281A302.105	281A302.105	Stabilizer Set, 4' 41-72"	\$ 219	\$ 212	\$ 212
22-Staging	281A302.106	281A302.106	Stabilizer Set, 3' 16-40"	\$ 193	\$ 187	\$ 187
22-Staging	281D404.001	281D404.001	STAGETEK STANDARD GUARDRAIL 3'	\$ 172	\$ 167	\$ 167
22-Staging	281D404.002	281D404.002	STAGETEK STANDARD GUARDRAIL 4'	\$ 183	\$ 178	\$ 178
22-Staging	281D404.003	281D404.003	STAGETEK STANDARD GUARDRAIL 6'	\$ 207	\$ 201	\$ 201
22-Staging	281D404.004	281D404.004	STAGETEK STANDARD GUARDRAIL 60"	\$ 195	\$ 189	\$ 189
22-Staging	281D404.005	281D404.005	STAGETEK STANDARD GUARDRAIL 62"	\$ 196	\$ 190	\$ 190
22-Staging	281D404.006	281D404.006	STAGETEK STANDARD GUARDRAIL 68"	\$ 205	\$ 199	\$ 199
22-Staging	281D404.007	281D404.007	STAGETEK STANDARD GUARDRAIL 78"	\$ 215	\$ 209	\$ 209
22-Staging	281D404.008	281D404.008	STAGETEK STANDARD GUARDRAIL 8'	\$ 228	\$ 221	\$ 221
22-Staging	281D404.009	281D404.009	STAGETEK STANDARD GUARDRAIL 82"	\$ 488	\$ 473	\$ 473
22-Staging	280B550	280B550.100	Roll-A-Deck Kit 16" Legs	\$ 290	\$ 281	\$ 281
22-Staging	280B550	280B550.102	Roll-A-Deck Kit 24" Legs	\$ 290	\$ 281	\$ 281
22-Staging	011D700.100	011D700.100	Drapery, Velcro, 8' x 8", Black Wyn	\$ 138.20	\$ 134.00	\$ 134.00
22-Staging	011D700.101	011D700.101	Drapery, Velcro, 6' x 8", Black Wyn	\$ 103.60	\$ 100.00	\$ 100.00
22-Staging	011D700.102	011D700.102	Drapery, Velcro, 4' x 8", Black Wyn	\$ 69.00	\$ 67.00	\$ 67.00
22-Staging	011D700.103	011D700.103	Drapery, Velcro, 3' x 8", Black Wyn	\$ 51.70	\$ 50.00	\$ 50.00
22-Staging	011D700.104	011D700.104	Drapery, Velcro, 8' x 16", Black Wyn	\$ 138.20	\$ 134.00	\$ 134.00
22-Staging	011D700.105	011D700.105	Drapery, Velcro, 6' x 16", Black Wyn	\$ 103.60	\$ 100.00	\$ 100.00
22-Staging	011D700.106	011D700.106	Drapery, Velcro, 4' x 16", Black Wyn	\$ 69.00	\$ 67.00	\$ 67.00

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PL	Part Number	Unique Item Number	Item Description	MSRP Catalog (excluding freight)	Net Price (excluding freight)	Net to Reg4 ESC (excluding freight)
22-Staging	011D700.107	011D700.107	Drapery, Velcro, 3' x 16", Black Wyn	\$ 51.70	\$ 50.00	\$ 50.00
22-Staging	011D700.108	011D700.108	Drapery, Velcro, 8' x 24", Black Wyn	\$ 159.50	\$ 155.00	\$ 155.00
22-Staging	011D700.109	011D700.109	Drapery, Velcro, 6' x 24", Black Wyn	\$ 119.60	\$ 116.00	\$ 116.00
22-Staging	011D700.110	011D700.110	Drapery, Velcro, 4' x 24", Black Wyn	\$ 79.70	\$ 77.00	\$ 77.00
22-Staging	011D700.111	011D700.111	Drapery, Velcro, 3' x 24", Black Wyn	\$ 59.90	\$ 58.00	\$ 58.00
22-Staging	011D700.112	011D700.112	Drapery, Velcro, 8' x 32", Black Wyn	\$ 193.60	\$ 188.00	\$ 188.00
22-Staging	011D700.113	011D700.113	Drapery, Velcro, 6' x 32", Black Wyn	\$ 145.20	\$ 141.00	\$ 141.00
22-Staging	011D700.114	011D700.114	Drapery, Velcro, 4' x 32", Black Wyn	\$ 96.80	\$ 94.00	\$ 94.00
22-Staging	011D700.115	011D700.115	Drapery, Velcro, 3' x 32", Black Wyn	\$ 72.60	\$ 70.00	\$ 70.00
22-Staging	011D700.133	011D700.133	Drapery, Velcro, 8' x 16"/24", Black Wyn	\$ 224.60	\$ 218.00	\$ 218.00
22-Staging	011D700.134	011D700.134	Drapery, Velcro, 6' x 16"/24", Black Wyn	\$ 168.40	\$ 163.00	\$ 163.00
22-Staging	011D700.135	011D700.135	Drapery, Velcro, 4' x 16"/24", Black Wyn	\$ 112.40	\$ 109.00	\$ 109.00
22-Staging	011D700.136	011D700.136	Drapery, Velcro, 3' x 16"/24", Black Wyn	\$ 84.20	\$ 82.00	\$ 82.00
22-Staging	011D700.137	011D700.137	Drapery, Velcro, 8' x 24"/32", Black Wyn	\$ 241.10	\$ 234.00	\$ 234.00
22-Staging	011D700.138	011D700.138	Drapery, Velcro, 6' x 24"/32", Black Wyn	\$ 180.80	\$ 175.00	\$ 175.00
22-Staging	011D700.139	011D700.139	Drapery, Velcro, 4' x 24"/32", Black Wyn	\$ 120.60	\$ 117.00	\$ 117.00
22-Staging	011D700.140	011D700.140	Drapery, Velcro, 3' x 24"/32", Black Wyn	\$ 90.40	\$ 88.00	\$ 88.00
22-Staging	281A553	281A553	Backdrop, StageTek, 8'	\$ 552	\$ 535	\$ 535
22-Staging	281A552	281A552	Backdrop, StageTek, 6'	\$ 544	\$ 528	\$ 528
22-Staging	281A551	281A551	Backdrop, StageTek, 4'	\$ 517	\$ 501	\$ 501
22-Staging	281A550	281A550	Backdrop, StageTek, 3'	\$ 509	\$ 494	\$ 494
22-Staging	011D701.100	011D701.100	Backdrp, Accd, 8' x 30",Black-W	\$ 127	\$ 123	\$ 123
22-Staging	011D701.103	011D701.103	Backdrp, Accd, 8' x 30",Black-E	\$ 158	\$ 154	\$ 154
22-Staging	281A201	281A201	Stairway, Articulating- 3 Step	\$ 3,076	\$ 2,984	\$ 2,984
22-Staging	281A202	281A202	Stairway, Articulating- 4 Step	\$ 3,210	\$ 3,114	\$ 3,114
22-Staging	281A203	281A203	Stairway, Articulating- 6 Step	\$ 3,428	\$ 3,325	\$ 3,325
22-Staging	281A204	281A204	Stairway, Articulating- 8 Step	\$ 3,820	\$ 3,705	\$ 3,705
22-Staging	281A100	281A100	Stairway, Dual Height- 2 Step	\$ 691	\$ 670	\$ 670
22-Staging	281A101	281A101	Stairway, Dual Height- 3 Step	\$ 819	\$ 794	\$ 794
22-Staging	281A102	281A102	Stairway, Dual Height- 4 Step	\$ 1,049	\$ 1,018	\$ 1,018
22-Staging	282A010	282A010	Ramp, 8" Elevation	\$ 6,674	\$ 6,474	\$ 6,474
22-Staging	282A011	282A011	Ramp, 16" Elevation	\$ 11,330	\$ 10,990	\$ 10,990
22-Staging	282A012	282A012	Ramp, 16" Elev, RH Lndg	\$ 14,505	\$ 14,070	\$ 14,070
22-Staging	282A013	282A013	Ramp, 16" Elev, LH Lndg	\$ 14,505	\$ 14,070	\$ 14,070
22-Staging	282A014	282A014	Ramp, 24" Elevation	\$ 16,004	\$ 15,524	\$ 15,524
22-Staging	282A015	282A015	Ramp, 24" Elev, RH Lndg	\$ 19,156	\$ 18,581	\$ 18,581
22-Staging	282A016	282A016	Ramp, 24" Elev, LH Lndg	\$ 19,156	\$ 18,581	\$ 18,581
22-Staging	282A017	282A017	Ramp, 24" Elev, LH Swtch	\$ 21,025	\$ 20,394	\$ 20,394
22-Staging	282A018	282A018	Ramp, 24" Elev, RH Swtch	\$ 21,025	\$ 20,394	\$ 20,394
22-Staging	282A019	282A019	Ramp, 24" Elev, RH Swtch, LH Lndg	\$ 24,946	\$ 24,198	\$ 24,198
22-Staging	282A020	282A020	Ramp, 24" Elev, LH Swtch, RH Lndg	\$ 24,946	\$ 24,198	\$ 24,198
22-Staging	282A021	282A021	Ramp, 32" Elevation	\$ 23,832	\$ 23,117	\$ 23,117
22-Staging	282A022	282A022	Ramp, 32" Elevation, RH	\$ 21,525	\$ 20,879	\$ 20,879

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22-Staging	282A023	282A023	Ramp, 32" Elevation, LH	\$ 21,525	\$ 20,879	\$ 20,879
22-Staging	282A024	282A024	Ramp, 32" Elev, RH Swtch, LH Lndg	\$ 28,880	\$ 28,014	\$ 28,014
22-Staging	282A025	282A025	Ramp, 32" Elev, LH Swtch, RH Lndg	\$ 28,880	\$ 28,014	\$ 28,014
22-Staging	282A030	282A030	Midrail, 8" Elevation	\$ 475	\$ 461	\$ 461
22-Staging	282A031	282A031	Midrail, 16" Elevation	\$ 717	\$ 695	\$ 695
22-Staging	282A032	282A032	Midrail, 16" Elev, RH Lndg	\$ 816	\$ 792	\$ 792
22-Staging	282A033	282A033	Midrail, 16" Elev, LH Lndg	\$ 816	\$ 792	\$ 792
22-Staging	282A034	282A034	Midrail, 24" Elevation	\$ 1,064	\$ 1,032	\$ 1,032
22-Staging	282A035	282A035	Midrail, 24" Elev, RH Lndg	\$ 1,320	\$ 1,280	\$ 1,280
22-Staging	282A036	282A036	Midrail, 24" Elev, LH Lndg	\$ 1,320	\$ 1,280	\$ 1,280
22-Staging	282A037	282A037	Midrail, 24" Elev, LH Swtch	\$ 1,502	\$ 1,457	\$ 1,457
22-Staging	282A038	282A038	Midrail, 24" Elev, RH Swtch	\$ 1,502	\$ 1,457	\$ 1,457
22-Staging	282A039	282A039	Midrail, 24" Eldv, RHswtch, LH Lndg	\$ 1,764	\$ 1,711	\$ 1,711
22-Staging	282A040	282A040	Midrail, 24" Eldv, LHswtch, RH Lndg	\$ 1,764	\$ 1,711	\$ 1,711
22-Staging	282A041	282A041	Midrail, 32" Elevation	\$ 1,515	\$ 1,470	\$ 1,470
22-Staging	282A042	282A042	Midrail, 32" Elevation, RH	\$ 1,781	\$ 1,728	\$ 1,728
22-Staging	282A043	282A043	Midrail, 32" Elevation, LH	\$ 1,781	\$ 1,728	\$ 1,728
22-Staging	282A044	282A044	Midrail, 32" Eldv, RHswtch, LH Lndg	\$ 2,027	\$ 1,966	\$ 1,966
22-Staging	282A045	282A045	Midrail, 32" Eldv, LHswtch, RH Lndg	\$ 2,027	\$ 1,966	\$ 1,966
25-Acs Treat	161H115.140	161200168	2X2 Wall Absorber Panel	\$ 208	\$ 202	\$ 202
25-Acs Treat	161H115.168	161200131	2X3 Wall Absorber Panel	\$ 254	\$ 246	\$ 246
25-Acs Treat	161H115.126	161200059	2X4 Wall Absorber Panel	\$ 267	\$ 259	\$ 259
25-Acs Treat	161H115.179	161200388	2X5 Wall Absorber Panel	\$ 366	\$ 355	\$ 355
25-Acs Treat	161H115.122	161200081	2X6 Wall Absorber Panel	\$ 380	\$ 369	\$ 369
25-Acs Treat	161H115.135	161200078	2X8 Wall Absorber Panel	\$ 413	\$ 401	\$ 401
25-Acs Treat	161H115.130	161200093	3X3 Wall Absorber Panel	\$ 352	\$ 341	\$ 341
25-Acs Treat	161H115.123	161200062	3X4 Wall Absorber Panel	\$ 372	\$ 361	\$ 361
25-Acs Treat	161H115.169	161200391	3X5 Wall Absorber Panel	\$ 546	\$ 530	\$ 530
25-Acs Treat	161H115.124	161200051	3X6 Wall Absorber Panel	\$ 571	\$ 554	\$ 554
25-Acs Treat	161H115.136	161200090	3X8 Wall Absorber Panel	\$ 616	\$ 598	\$ 598
25-Acs Treat	161H115.120	161200044	4X4 Wall Absorber Panel	\$ 388	\$ 376	\$ 376
25-Acs Treat	161H115.127	161200084	4X5 Wall Absorber Panel	\$ 562	\$ 545	\$ 545
25-Acs Treat	161H115.125	161200015	4X6 Wall Absorber Panel	\$ 592	\$ 574	\$ 574
25-Acs Treat	161H115.121	161200054	4X8 Wall Absorber Panel	\$ 642	\$ 623	\$ 623
25-Acs Treat	161H110.112	161200868	2X2 Ceiling Absorber Panel	\$ 251	\$ 243	\$ 243
25-Acs Treat	161H110.113	161201315	2X3 Ceiling Absorber Panel	\$ 270	\$ 262	\$ 262
25-Acs Treat	161H110.108	161200075	2X4 Ceiling Absorber Panel	\$ 296	\$ 287	\$ 287
25-Acs Treat	161H110.110	161201311	3X3 Ceiling Absorber Panel	\$ 328	\$ 318	\$ 318
25-Acs Treat	161H110.111	161201314	3X4 Ceiling Absorber Panel	\$ 344	\$ 334	\$ 334
25-Acs Treat	161H110.107	161200297	4X4 Ceiling Absorber Panel	\$ 390	\$ 378	\$ 378
25-Acs Treat	161H320.103	161200407	2X2 Wall Diffuser Panel, Type 1	\$ 303	\$ 294	\$ 294
25-Acs Treat	161H321.100	161200336	3X3 Wall Diffuser Panel, Type 1	\$ 553	\$ 536	\$ 536
25-Acs Treat	161H322.101	161200097	3X4 Wall Diffuser Panel, Type 1	\$ 576	\$ 559	\$ 559

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25-Acs Treat	161H323.102	161200046	3X6 Wall Diffuser Panel, Type 1	\$ 756	\$ 733	\$ 733
25-Acs Treat	161H324.100	161200095	4X2 Wall Diffuser Panel, Type 1	\$ 419	\$ 406	\$ 406
25-Acs Treat	161H325.100	161200459	4X3 Wall Diffuser Panel, Type 1	\$ 547	\$ 531	\$ 531
25-Acs Treat	161H326.101	161200048	4X4 Wall Diffuser Panel, Type 1	\$ 598	\$ 580	\$ 580
25-Acs Treat	161H327.100	161200129	4X6 Wall Diffuser Panel, Type 2	\$ 878	\$ 852	\$ 852
25-Acs Treat	161H328.101	161200056	4X8 Wall Diffuser Panel, Type 2	\$ 1,229	\$ 1,192	\$ 1,192
25-Acs Treat	161H327.108	161200292	3X6 Wall Diffuser Panel, Type 2	\$ 849	\$ 824	\$ 824
25-Acs Treat	161H330.102	161201305	4X4 Pyramidal Wall Diffuser Panel	\$ 623	\$ 604	\$ 604
25-Acs Treat	161H341	161H341	4X2 Ceiling Diffuser, Lay In	\$ 273	\$ 265	\$ 265
25-Acs Treat	161H342	161H342	4X4 Ceiling Diffuser, Lay In	\$ 391	\$ 379	\$ 379
25-Acs Treat	161H340	161H340	2X2 Ceiling Diffuser, Lay In	\$ 208	\$ 202	\$ 202
25-Acs Treat	161H343	161H343	4X4X15" Pyramidal Ceiling Diffuser - Lay in	\$ 401	\$ 389	\$ 389
25-Acs Treat	161H345	161H345	4X2 Ceiling Diffuser, Clip	\$ 252	\$ 244	\$ 244
25-Acs Treat	161H344	161H344	2X2 Ceiling Diffuser, Clip	\$ 200	\$ 194	\$ 194
25-Acs Treat	161H346	161H346	4X4 Ceiling Diffuser, Clip	\$ 381	\$ 370	\$ 370
25-Acs Treat	060V010	060V010	2X2 Pyramid Diffuser (No Insulation)	\$ 163	\$ 158	\$ 158
25-Acs Treat	175A001	175A001	4X4 Quadratic Diffuser	\$ 915	\$ 888	\$ 888
25-Acs Treat	214A010.100	214200003	Dynamic Acoustical Tunable Panel,4X4	\$ 1,250	\$ 1,213	\$ 1,213
25-Acs Treat	214A010.101	214A010.101	Dynamic Acoustical Tunable Panel,4X8	\$ 1,871	\$ 1,815	\$ 1,815
25-Acs Treat	214A011.100	214200005	Dynamic Acoustical Absorber Panel,4X4	\$ 901	\$ 874	\$ 874
25-Acs Treat	214A011.101	214A011.101	Dynamic Acoustical Absorber Panel,4X8	\$ 1,675	\$ 1,625	\$ 1,625
25-Acs Treat	214A012.100	214200006	Dynamic Acoustical Diffuser Panel,4X4	\$ 737	\$ 715	\$ 715
25-Acs Treat	214A012.101	214A012.101	Dynamic Acoustical Diffuser Panel,4X8	\$ 1,347	\$ 1,307	\$ 1,307
31-Sound Iso	3100000	0507 NON FAN	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", Non Upgrade Fan; Wenger deliver and installation required and calculated per project.	\$ 28,082	\$ 24,431	\$ 24,431
31-Sound Iso	3100000	0507 NON HVA	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", Non Upgrade HVAC; Wenger deliver and installation required and calculated per project.	\$ 25,673	\$ 22,336	\$ 22,336
31-Sound Iso	3100000	0507 UPG FAN	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", Upgradeable Fan; Wenger deliver and installation required and calculated per project.	\$ 29,193	\$ 25,398	\$ 25,398
31-Sound Iso	3100000	0507 UPG HVA	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", Upgradeable HVAC; Wenger deliver and installation required and calculated per project.	\$ 26,773	\$ 23,293	\$ 23,293
31-Sound Iso	3100000	0507 VAE FAN	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", VAE Fan; Wenger deliver and installation required and calculated per project.	\$ 33,441	\$ 29,094	\$ 29,094
31-Sound Iso	3100000	0507 VAE HVA	Soundlok® Sound-Isolation Practice Rooms, 0507, 6'11" x 9'5", VAE HVAC; Wenger deliver and installation required and calculated per project.	\$ 31,107	\$ 27,063	\$ 27,063
31-Sound Iso	3100000	0508 NON FAN	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", Non Upgrade Fan; Wenger deliver and installation required and calculated per project.	\$ 28,832	\$ 25,084	\$ 25,084
31-Sound Iso	3100000	0508 NON HVA	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", Non Upgrade HVAC; Wenger deliver and installation required and calculated per project.	\$ 26,464	\$ 23,024	\$ 23,024
31-Sound Iso	3100000	0508 UPG FAN	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", Upgradeable Fan; Wenger deliver and installation required and calculated per project.	\$ 29,963	\$ 26,068	\$ 26,068
31-Sound Iso	3100000	0508 UPG HVA	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", Upgradeable HVAC; Wenger deliver and installation required and calculated per project.	\$ 27,585	\$ 23,999	\$ 23,999

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31-Sound Iso	3100000	0508 VAE FAN	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", VAE Fan; Wenger deliver and installation required and calculated per project.	\$ 34,211	\$ 29,764	\$ 29,764
31-Sound Iso	3100000	0508 VAE HVAC	Soundlok® Sound-Isolation Practice Rooms, 0508, 6'11" x 10'8", VAE HVAC; Wenger deliver and installation required and calculated per project.	\$ 31,919	\$ 27,770	\$ 27,770

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