

ATTACHMENT A: RFP-HV-580-020625 - Orff Musical Instruments - PRICING SHEET

NOTES TO POTENTIAL PROPOSERS: COMPLETE AND SUBMIT THIS FINAL PRICE SHEET

- Prices are inclusive including delivery FOB Destination (unless EXCEPTIONS are stated in ATTACHMENT A).
- Provide product brochures or catalogs, manufacturer specification sheets (electronic) in PDF format.
- Provide Manufacturer Warranty Information AND any Additional Vendor "Value-Added" Warranty for each item with your proposal.
- ADD Rows (not Columns) to list multiple product line items.
- Indicate instruction in non percentage or cost cells to "See Additional Information" if space provided does not include enough space to describe proposed offering

NAME	<i>West Music</i>	
Service Area	<i>We sell to all regions. We do not provide services.</i>	
Describe Any Minimum Order Quantities or Delivery Fees	<i>No minimum order quantities. No additional charges for delivery on items in Section A. For delivery fees in section B, see Additional Information column.</i>	

Line Item	Line Item Description	Brand Name (s)	Estimated Quantity	Unit of Measure	Huron Valley Schools MAC Cooperative Price	High Volume Pricing Options / Levels Offered (Yes or No)	Additional Information
A	Specified Products						
1	10" Tubano	Remo	21	Each	\$ 222.83	No	Remo Warranty
2	12" Tubano	Remo	25	Each	\$ 250.45	No	Remo Warranty
3	14" Tubano	Remo	26	Each	\$ 296.00	No	Remo Warranty
4	Alto Glockenspiel	Studio 49	7	Each	\$ 215.40	No	1 Year - Manufacturer defects
5	Alto Metallophone	Studio 49	5	Each	\$ 857.68	No	1 Year - Manufacturer defects
6	Alto Xylophone	Studio 49	25	Each	\$ 857.68	No	1 Year - Manufacturer defects
7	Bass Metallophone	Studio 49	4	Each	\$ 1,781.95	No	1 Year - Manufacturer defects
8	Bass Xylophone	Studio 49	5	Each	\$ 1,875.94	No	1 Year - Manufacturer defects
9	Soprano Glockenspiel	Studio 49	8	Each	\$ 207.57	No	1 Year - Manufacturer defects
10	Soprano Metallophone	Studio 49	3	Each	\$ 677.54	No	1 Year - Manufacturer defects
11	Soprano Xylophone	Studio 49	17	Each	\$ 638.37	No	1 Year - Manufacturer defects
12	Digital Piano	Yamaha	4	Each	\$ 789.99	No	Yamaha Warranty
13	Digital Piano Dolly	Jansen	5	Each	\$ 399.00	No	Jansen Warranty
14	Ukuleles	Kala	35	Each	\$ 46.19	No	Kala Warranty
15	Ukulele Rack	A and S	3	Each	\$ 862.47	No	30 day limited warranty
16							
17							
18							
	Add more lines as needed						
B	OTHER PRODUCTS NOT LISTED ABOVE (NOTE: This space can be an individual				Percentage Off		
1	Gameplan materials				0.00%		Free shipping
2	Wenger brand items				0.00%		Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com .
3	Band and orchestra instruments				0.00%		Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com .
4	Concert and marching percussion instruments and equipment				0.00%		Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com .
5	Items sold as used and demo				0.00%		Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com .

6	All other items				7.00%		Discount will be taken off website at time of quote or order. Free shipping except on items with oversize shipping rates. Oversize shipping rates can be found with the items at www.westmusic.com .
7					0.00%		
8					0.00%		
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12					0.00%		
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14					0.00%		
15					0.00%		
	Add Lines as needed				0.00%		