



MAC

RFP # WRESA-41-2025-2026-07

**REQUEST FOR PROPOSALS
FOR
Instructional Capacity Building and
Community of Practice Development**

BID SUMMARY

Commodity/Service Being Requested: Instructional Capacity Building and Community of Practice Development

Type of Solicitation: Request for Proposals (RFP) – Wayne RESA, in partnership with the Michigan Association of Counties (MAC) CoPro+ Program, is competitively bidding and awarding a Master Agreement to a Contractor or Contractors for Instructional Capacity Building and Community of Practice Development.

Type of Resulting Contract: Statewide Cooperative Contract – As a result of this RFP, Wayne RESA will work with the Michigan Association of Counties CoPro+ program to market and extend the resulting Contract to other public municipalities, non-profit organizations and schools statewide in having access to Contract(s) for Instructional Capacity Building and Community of Practice Development. This Contract will enable public municipalities, non-profit organizations, and schools to “piggyback” and purchase commodity/service on an “as needed” basis from the Proposer(s). Proposers shall list which regions you will service and identify any limitations on commodities and/or services areas within Appendix A – Regional Map, within this RFP.

Resulting Contract Term: One (1) year with two (2) one-year renewal options. The base term for this Contract is for one (1) year. At the end of the initial term, this Agreement will be evaluated. If the parties agree that it is a mutually beneficial relationship, the Agreement may be extended through a signed Amendment by both parties for up to two (2) additional one (1) year options, which may be exercised individually or together.

RFP TIMETABLE	DATE / TIME
RFP Issue Date	July 28, 2025
Pre-Proposal Meeting**:	August 5, 2025, at 10:00 a.m. Eastern Time
Submission of Question(s) from Proposer Due	August 7, 2025, by 12:00 p.m. Eastern Time
Answers to Proposer Questions Due	August 14, 2025
Proposals Due*	August 21, 2025, by 12:00 p.m. Eastern Time
Contract Start	September 2025

***Responses received later than the specified deadline will be disqualified.**

** Pre-Proposal Meeting is strongly encouraged, though it is not mandatory to attend. The Pre-Proposal Meeting will be held virtually via Microsoft Teams on August 5, 2025, at 10:00 a.m. Eastern Time. Please see the meeting link, ID, and passcode below.

Pre-Proposal Meeting:

Topic: Instructional Capacity Building and Community of Practice Development
 Day/Time: August 5, 2025, 10:00 AM Eastern Time (US and Canada)

Join Teams Meeting:

https://teams.microsoft.com/l/meetup-join/19%3ameeting_MjdhZWY4N2OtMTlkYS00NjIzMThkOGItZTA1ZWY1MmM1Y2U4%40thread.v2/0?context=%7b%22Tid%22%3a%2273209eb6-56d0-43c2-8912-0763dc952663%22%2c%22Oid%22%3a%22f7f44bd9-5bc0-4330-ad04-d10eb80e28f0%22%7d

Meeting ID: 238 766 519 139 0

Passcode: KS2YL3LV

Selected Proposers may be required to participate in interviews and/or make oral presentations. Failure of a Proposer to participate on the date scheduled may result in the rejection of the Proposer's proposal. In addition, Wayne RESA may decide to make site visits to the selected Proposers' reference sites or other sites provided by the Proposer.

Wayne RESA reserves the right to change this schedule as needed and all information provided by Wayne RESA in this RFP is offered in good faith. Individual items are subject to change at any time. Wayne RESA makes no certification that any item is without error.

The Sole Point of Contact During this Solicitation Process is:

Stacey Shaw
purchasing@resa.net
(989) 307-1307

Contacts with Wayne RESA Personnel: All contact with Wayne RESA regarding this RFP or any matter relating thereto must be sent to the following email: purchasing@resa.net

Electronic forms of all bid documents are available online at: [Wayne RESA Bid Documents](#)

If you experience any issues downloading the documents, contact Stacey Shaw at purchasing@resa.net

Award of this proposal is contingent upon the approval of funding from Wayne RESA Board of Education.

Table of Contents

SECTION 1.0 – PROPOSER RESPONSES TO SCOPE OF WORK AND PRICING	5
1.1 Minimum Mandatory Requirements	5
1.2 Introduction and Background	6
1.3 Scope of Work	6
1.4 Statewide Cooperative Contract	10
1.5 Subcontractor	11
1.6 Service Capabilities	11
1.7 Customer Service	12
1.8 Purchase Orders	12
1.9 Delivery and Acceptance	13
1.10 Criminal Background Check	13
1.11 Pricing Schedule	14
1.12 Price Assurance	14
SECTION 2.0 – PROPOSER INFORMATION AND ACCEPTANCE	16
2.1 Company Profile	18
2.2 References	19
2.3 Assurances and Certifications	20
SECTION 3.0 – BIDDING, EVALUATION, SELECTION & AWARD PROCESS	25
3.1 Wayne RESA Responsibility	25
3.2 Truth and Accuracy of Representations	25
3.3 Proposers Questions	25
3.4 Preparation of the Proposal	25
3.5 Bid Submission Deadline	26
3.6 Adherence to Minimum Mandatory Requirements (Pass/Fail)	26
3.7 Evaluations Process	26
3.8 Evaluation Criteria	27
3.9 Optional Tools to Enhance Evaluation Process	27
3.10 Wayne RESA Option to Reject Proposals	28
3.11 Freedom of Information Act	28
3.12 Contacts with Wayne RESA Personnel	28
3.13 Final Agreement Award Determination	28
3.14 Cancellation of Invitations for Bids or Requests for Proposals	28
APPENDIX A – Regional Map	
ATTACHMENT A – PRICING	

Solicitation Terms and Conditions can be found at

<https://www.resa.net/administrative-support/purchasing/request-for-proposal> as (DOC) [CoPro+ Contract Terms and Conditions](#)

SECTION 1.0 – PROPOSER RESPONSES TO SCOPE OF WORK AND PRICING

PROPOSAL RESPONSE GUIDELINES

The following are detailed guidelines for the format and content of your proposal submission. Please review the guidelines below in full prior to beginning your proposal.

Proposal Section I – Executive Summary

This part of the response to the RFP should be limited to a brief narrative highlighting the supplier's proposal. The summary should contain as little technical jargon as possible and should be oriented toward non-technical personnel. The summary should describe the following:

- Key differentiators in service offerings, account management, and value-added services proposed by your company.
- Your understanding of the scope of requirements and the level to which your proposal has met the requirements.
- High-level project execution plan and timeline for completion, outlining any equipment delays that could impact availability.
- Risk management considerations.
- Value and outcomes delivered to WRESA

Proposal Section II - Scope of Proposed Solution

Provide a description of the overall solution or methodology for the Instructional Capacity Building and Community of Practice Development. Include a high-level description of the steps of how the services will be provided and any associated value-added services/solution that meets the requirements. Confirm that the solution being provided is comprehensive. In addition, describe the methodology for solution delivery. Finally, describe the client relationship management approach (e.g., steering committee, status reporting).

Proposal Section III - Comprehensive List of Assumptions

Rather than have assumptions scattered throughout the proposal, WRESA requires that all assumptions be listed and explained in this section. Please ensure that all assumptions listed **reference the appropriate section** of the RFP and/or associated services.

1.1 Minimum Mandatory Requirements

All proposals will be reviewed for compliance with the minimum mandatory requirements. Proposals deemed non-responsive will be eliminated from further consideration.

Interested and qualified proposers that can demonstrate their ability to successfully provide the services requested under this RFP are invited to submit proposal(s), provided they meet the following:

1. Proposer must have three (3) years' experience, within the last five (5) years, providing Instructional Capacity Building and Community of Practice Development equivalent or similar to the commodities and/or services being requested in this proposal. Enter in Section **2.2 References**.

1.2 Introduction and Background

Wayne RESA, established by the Michigan Legislature in 1960, is the largest of fifty-six (56) such agencies throughout the state. The Wayne RESA board is elected by one vote from each of the thirty-three (33) local Wayne County school district boards. WRESA provides a wide variety of services to thirty-three (33) public school districts and approximately ninety-seven (97) public school academies in Wayne County, Michigan; serving more than 260,000 students. WRESA, through various consortium arrangements, provides a variety of services to other educational agencies throughout the state of Michigan.

1.3 Scope of Work

Wayne RESA seeks a partner to support the internal capacity-building of its Educational Services team and the design and launch of a multi-year Community of Practice (CoP) for newly identified Partnership Districts. The selected partner will provide professional learning, consultation, and co-design services anchored in a research-informed framework aimed at enhancing core instructional practices in education. This framework should prioritize the instructional core—the dynamic relationship between teacher, student, and content—and align with the [Michigan Integrated Continuous Improvement Process \(MICIP\)](#). This work will begin upon Contract execution and continue through at least June 2027, aligning with Wayne RESA's next three-year Partnership Agreement cycle.

Objectives

The awarded vendor must meet all the following specifications and will be held accountable for the delivery, integration, and support of each:

Year 1 (2025–2026): Internal Capacity Building & Program Design

- Provide training to develop a foundational understanding of an equitable, research-informed instructional framework across Wayne RESA staff.
- Align existing support (professional learning, coaching, tools) with the selected framework.
- Design a multi-year Community of Practice model, including stakeholder engagement strategies and communication materials for district rollout.
- Facilitate shared professional learning, Learning Walks, and access to asynchronous virtual learning.
- Co-design a comprehensive program evaluation model with both qualitative and quantitative impact measures. Evaluation design should include a proposed theory of change and clear success metrics.

Year 2 (2026–2027): Community of Practice Launch & Dual Support

- Launch the Community of Practice with Partnership Districts by Spring 2026.
- Facilitate ongoing internal learning and coaching for Wayne RESA staff.
- Support early district implementation of the instructional framework.
- Monitor progress and collect data to refine the approach in partnership with Wayne RESA leadership.
- Ongoing support in Year 2 must include at least quarterly touchpoints, with documented progress updates.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

1.3.1 Specifications and Requirements

A. Year 1: Internal Capacity Building & Program Design (2025-2026):

1. Facilitate Shared Professional Learning Sessions for Internal Staff

The vendor will facilitate five full-day, in-person learning sessions for Wayne RESA's Educational Services team. These sessions should:

- a. Deepen understanding of equitable instructional practices and conditions that support instructional improvement.
- b. Focus on the instructional core and tools to identify and address problems of practice.
- c. Support internal alignment across departments. Vendor must specify strategies for aligning initiatives across instructional, technology, and leadership support departments.
- d. Include workshopping opportunities to capture team reflections and develop Impact Stories. Template or rubric for Impact Stories must be provided.

Confirmed Dates:

- August 15, 2025 (already contracted)
- October 10, 2025
- January 16, 2026
- February 20, 2026
- May 1, 2026

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

2. Learning Walks and Expansion Design:

The vendor will facilitate a two-day experience for up to 30 Wayne RESA team members that includes:

- a. Professional learning about core instructional practices and mindsets.

- b. Guided Learning Walks through ELA and math classrooms.
- c. Collaborative analysis of trends, strengths, and opportunities.
- d. Action planning informed by walkthrough data.
- e. Provide a structured observation protocol for Learning Walks.
- f. Provide coaching and design consultation to support the expanded implementation of Learning Walks across additional Wayne RESA teams, once foundational capacity has been built.

Proposer Response:

Please confirm your understanding by checking Yes or No.

Yes

No

If no, please explain:

3. Self-Paced Virtual Learning:

The vendor will provide access to and/or develop:

- a. Asynchronous, on-demand professional learning modules aligned to the instructional framework.
- b. Modules must meet accessibility standards WCAG 2.0 AA.
- c. Modules must be accessible via [Wayne RESA-approved technology platforms](#).

Proposer Response:

Please confirm your understanding by checking Yes or No.

Yes

No

If no, please explain:

4. Co-Design of the Community of Practice (CoP)

The vendor will collaborate with Wayne RESA to design a structured, multi-year Community of Practice for newly identified Partnership Districts. This co-design process will include:

- a. Create/define purpose and goals of the network.
- b. Engagement expectations for district teams.
- c. Convening schedule and structure (with aligned breakout sessions).
- d. Strategies for ensuring alignment with RESA's services and MICIP.
- e. Development of onboarding and communication materials for districts.

Proposer Response:

Please confirm your understanding by checking Yes or No.

Yes

No

If no, please explain:

5. Program Evaluation Model

The partner will work collaboratively with Wayne RESA to design a program evaluation model that includes:

- a. Design of qualitative and quantitative impact measures across internal staff and learning and district participation in the CoP.
- b. Data collection tools, privacy protocols compliant with FERPA, and implementation guidance.
- c. Proposed logic model or evaluation framework must be submitted for approval.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

B. Year 2: CoP Launch & Dual Support (2026–2027)

1. Launch Community of Practice (CoP) Spring 2026

- a. Initial convening between March and May 2026 with districts identified by the state in November 2025.
- b. Communicate three-year convening expectations and cadence clearly to all participating districts at launch.
- c. Co-facilitation of in-person and/or virtual convenings, designed around the instructional framework and aligned supports.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

2. Ongoing Learning and Support

- a. Facilitate and sustain shared learning experiences with Wayne RESA staff on a quarterly basis.
- b. Provide/facilitate customized consulting and planning sessions.
- c. Provide updates to self-paced learning modules as needed.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

3. Implementation Monitoring

- a. Use of the co-designed evaluation model to gather baseline and ongoing data from both internal staff and participating districts.
- b. Conduct mid-year and end-of-year reflection sessions with Wayne RESA leaders to refine and improve the approach.
- c. Document lessons learned and provide a summary report.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

--

C. Deliverables

1. Facilitation of five full-day internal professional learning sessions (one pre-contracted).
2. One two-day Learning Walks experience for up to 30 participants.
3. Access provided and/or development of self-paced professional learning modules.
4. Launch of co-designed Community of Practice and facilitation plan.
5. Custom program evaluation model with tools and implementation guidance.
6. At least one initial CoP meeting must be held by May 2026.
7. CoP rollout strategy must include a project timeline with session dates, a purpose and vision, objectives, scope and sequence, district commitments, incentives or recognition, a facilitation plan, onboarding tools, a communication plan, and a sustainability plan.
8. Ongoing consultation and support into Year 2 and beyond (subject to continued contract).

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

If no, please explain:

--

1.4 Statewide Cooperative Contract

Wayne RESA is working with the Michigan Association of Counties CoPro+ program on this bid solicitation. If your bid meets the minimum qualifications, is responsive and responsible and offers competitive pricing you may be considered and approached to extend a term agreement and pricing to other public entities within the county, the region, and the state, in accordance with Michigan Compiled Laws 124.504. This process is called “piggybacking”; it offers tremendous value to public ordering entities regarding the cost and time to manage an end-to-end purchasing event. This process also offers exceptional value to selected vendors in terms of their company’s resources and time to respond to multiple solicitations from various public entities who have a similar need for their products or services.

All pricing submitted to Wayne RESA and its participating entities shall include a **2% administrative fee** to be remitted to CoPro+ by the contractor on a quarterly basis. Administrative fees will be paid against actual sales volume for each quarter. It is the contractor's responsibility to keep all pricing up to date and on file with Wayne RESA/CoPro+. All price changes shall be presented to Wayne RESA/CoPro+ for acceptance, using the same format as was accepted in the original contract.

Proposer Response:

Please confirm your understanding by checking Yes or No.

 Yes No

1.5 Subcontractor

Please indicate the names, addresses and degree of utilization of any and all subcontractors which would be used in the performance of this Contract. Any person or vendor undertaking a part of the work under the terms of the contract, by virtue of an agreement with the Proposer, must receive the approval of the designated WRESA staff prior to any such undertaking. WRESA may terminate the contract if subcontracting is done without this approval.

Proposer Response:

UnboundEd will not use any subcontractors for this work.

1.6 Service Capabilities

1.6.1 Communication Plan/Contract Management

Proposer must identify their company standards of communication as they relate to contract performance, issue management, and change management. An issue is an identified event that, if not addressed, may affect schedule, scope, service, delivery, quality, or budget. A change is identified as a change in corporate leadership, structure, merger or acquisition.

Proposer Response:

Contract Performance: Describe how your company maintains communication to ensure the project stays on schedule, within scope, and aligned with expectations.

UnboundEd maintains proactive, organized communication to ensure projects stay on schedule, within scope, and meet client expectations. A designated project lead acts as the primary contact for our engagements, managing all communications between UnboundEd and the client. By maintaining consistent communication and aligning on expectations throughout the contract, we minimize risk and ensure timely, high-quality delivery.

UnboundEd fosters strong partnerships with schools and districts by working shoulder-to-shoulder with leaders before, during, and after each professional learning engagement. We allocate time to ensure a smooth onboarding process so that our partners understand the goals and outcomes of our programs,

know what to expect, and can prepare for maximum impact. Additionally, we gather information and artifacts about the local context of the system, as we train our facilitators to connect the professional learning content to participants' professional environments, creating a transformative learning experience.

Issue Management: Outline your process for identifying, addressing and resolving issues that impact the schedule, budget or quality.

UnboundEd uses a structured issue management process designed to quickly identify, document, and resolve concerns that may impact scope, schedule, budget, or quality. We log issues, categorized by impact level, and communicate with the client along with recommended resolutions and timelines. Our team works collaboratively with stakeholders to determine the best course of action, ensuring all decisions are transparent and well-documented. We incorporate regular review of open issues and resolution status into ongoing check-ins, so that no item is overlooked. This proactive and collaborative approach allows us to address potential disruptions early and sustain high-quality implementation.

Change Management: Explain your approach to handling significant organizational changes to ensure continuity during the contract.

UnboundEd understands that organizational changes like leadership shifts, restructuring, or a merger can impact the continuity of contracted services. To minimize disruption, we keep documented procedures and cross-trained staff to maintain institutional knowledge and client commitments. Should a significant change occur, we communicate promptly and transparently with our partners, outlining the anticipated impacts and the measures in place to maintain continuity. Leadership and project management teams work together to ensure that staffing, responsibilities, and delivery remain stable and that our partners experience seamless service throughout the transition.

1.6.2 Primary Account Representatives

Proposer must identify by name, email address, and phone number for the following:

1. Contract performance – Single point of contact to troubleshoot any and all potential problems or issues.
2. Contract documents – Responsible for signing and negotiating Contract.
3. Reports – Responsible for reports.

Proposer Response:

1. Contact person's name, email address, and phone number for Contract performance:

Valery Dragon, Vice President, Strategic Partnerships

valery.dragon@unbounded.org

301.712.2839

2. Contact person's name, email address, and phone number for Contract documents:

Scott Noon, Chief Partnerships Officer

scott.noon@unbounded.org

717.823.1997

3. Contact person's name, email address, and phone number for reports:

Valery Dragon, Vice President, Strategic Partnerships

valery.dragon@unbounded.org

301.712.2839

1.6.3 Key Personnel

Proposer must identify Key Personnel assigned to the project, including resumes and an organizational chart showing roles and responsibilities.

Proposer Response:

Please list the name(s) of Key Personnel and their job titles. Be sure to include their resumes as a separate, combined attachment titled, "Resumes."

Please either submit your company's organizational chart as a separate attachment titled, "Exhibit 2 – Org Chart" or paste a copy in this Proposer Response Box.

Key Personnel

- Valery Dragon, Vice President, Strategic Partnerships
- Aliza Husain, Sr. Vice President, Research & Evaluation
- Suruchi Keenheel, Vice President, Partner Engagement
- Doe Kim, Program Design Director
- Steve Sebelski, Vice President, Program Design
- Edwina Woods, Curriculum Services Director

Please find our full organizational chart linked here:

<https://app.organi.mi.com/public/organizations/5f936ade838fe50016c0218a/charts/5f9373c6619d92041bbe3e48/chart/view?pId=01c45ff1c31e79bfec04b887ef51a1a0cf663307bb03aa427c7ace2498a95e6b>

1.7 Customer Service

It is preferred that the Proposer have an accessible customer service department with an individual specifically assigned to Wayne RESA. Customer inquiries should be responded to with forty-eight (48) hours or two (2) business days unless it is an emergency issue. Describe your company's Customer Service Department (hours of operation, number and location of service centers, regular and emergency response times, etc.).

Proposer Response:

Customer Service Contact: SupportDesk@UnboundEd.org

Customer Service Phone#: 844.814.5326

Hours of Operation: We are available 24 hours a day; six days a week.

Address: 228 Park Ave South, ECM 90834 New York, NY 10003

Regular Response Times: We respond to inquiries within 48 hours or two business days.

Emergency Response Times: We respond to inquiries within 48 hours or two business days.

1.8 Purchase Orders

Requests for quotes will be initiated by participating agencies as specific needs arise. Participating agencies will issue individual detailed specifications to the pre-qualified vendor pool along with specific response information required, deliverables, and any special terms and conditions. The vendors will respond directly to the requesting agency within the timeframe specified in the request for quote. The participating agency will evaluate the responses and determine the Proposer that will be awarded a purchase order (PO). Resulting orders are to be shipped and billed directly to these institutions.

Proposer Response:

Please confirm your understanding by checking Yes or No.

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
---	-----------------------------

1.9 Delivery and Acceptance

The awarded Proposer (Contractor) shall deliver all materials, products, and services per the agreed schedule. Physical materials must be securely packaged and shipped FOB destination, while digital resources must be provided via secure electronic transfer. The Contractor bears all shipping, handling, and packaging costs. Risk of loss remains with the Contractor until final acceptance by WRESA.

Acceptance is contingent upon:

- Conformance to requirements.
- Successful training and implementation as per the Contract.
- Functionality of digital components and system integrations.

If deficiencies are found, the Contractor must correct them within five (5) business days at no additional cost. Non-compliance may result in rejection, withheld payment, or Contract termination if unresolved.

Proposer Response:

UnboundEd agrees to deliver all materials, products, and services per the agreed schedule.
--

1.9.1 Invoice and Payments

All pricing must reflect net 30 payment terms.

Proposer Response:

All pricing must reflect net 30 payment terms. Agree? <input checked="" type="checkbox"/> Yes or No Yes, all pricing will reflect net 30 payment terms.
--

1.10 Criminal Background Check

WRESA is committed to providing a safe and secure environment for all staff, students, and clients that conduct business or visit any WRESA operated campus. Prior to any individual servicing WRESA

operated campuses, a criminal history records check shall be conducted in accordance with state law. Individuals seeking access to WRESA operated campuses will be held to a similar standard of review as WRESA employees and contractors, including the requirement that any criminal conviction will require the individual to provide requested documentation so that WRESA can conduct a targeted review and individualized assessment. Background checks must be fully completed prior to starting work on any WRESA campus, and only individuals authorized in writing by Wayne RESA utilizing a DETERMINATION FOR ASSIGNMENT form will be accepted as qualified for placement.

Proposer will be responsible for working with WRESA to run proper background checks. WRESA will process background checks for a fee of seventy-five dollars (\$75.00) for each CHRI record initiated by the Proposer. The Proposer is responsible for all processing costs and fees associated with background checks, including WRESA processing fees. Wayne RESA shall issue an invoice to the Proposer detailing the fees owed to Wayne RESA during each month of the Term. The Proposer must remit payment within thirty (30) days of receipt of such invoice. Any invoices unpaid after that thirty (30) day period shall be deducted from amounts due from WRESA to the Proposer.

1.11 Pricing Schedule

Respondents will provide pricing information on the price sheet (**Attachment A**) that will be utilized when evaluating price competitiveness.

1.11.1 RESERVED

1.11.2 Bid Pricing

Proposers have the option to provide high-volume pricing. Proposers who offer high-volume pricing may be evaluated more favorably than those who do not. Proposers should specify this discount option within their cost proposal and at what level.

1.11.3 Quantity Term

Proposer agrees to supply the complete quantity and products that each customer requires.

1.11.4 Tax Excluded from Price

(a) Sales Tax: Wayne RESA and local units of government are exempt from sales tax for direct purchases. The Proposer's prices must not include sales tax.

(b) Federal Excise Tax: Wayne RESA may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for Wayne RESA's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Proposer's prices must not include the Federal Excise Tax.

Proposer Response:

Include any comments regarding pricing, discounts being offered, and information on other cooperative contracts held by respondent.

1.12 Price Assurance

The awarded Proposer agrees to provide pricing to Wayne RESA and its participating entities that are the lowest pricing available, and the pricing shall remain so throughout the duration of the contract. The awarded Proposer agrees to promptly lower the cost of any product purchased through Wayne RESA following a reduction in the manufacturer or publisher's direct cost. If respondent has existing cooperative contracts in place, Wayne RESA requests equal or better than pricing to be submitted.

All pricing submitted to Wayne RESA shall include a 2% administrative/remittance fee to be remitted to CoPro+ by the awarded Proposer. It is the awarded Proposer's responsibility to keep all product listings up to date and on file with Wayne RESA/CoPro+.

Proposer Response:

Please confirm your understanding by checking Yes or No.

Yes

No

If "NO" was answered on any item in this RFP, please explain:

SECTION 2.0 – PROPOSER INFORMATION AND ACCEPTANCE

1. The undersigned declares that the bid documents, including, without limitation, any RFP Addenda and Exhibits have been read.

The undersigned is authorized, offers, and agrees to furnish the articles and/or services specified in accordance with the Specifications, Terms & Conditions of the bid documents of this RFP.

2. The undersigned has reviewed the bid documents and fully understands the requirements in this bid and that each proposer who is awarded a contract shall be, in fact, a prime contractor, not a subcontractor, and agrees that its bid, if accepted by Wayne RESA, will be the basis for the Proposer to enter into a contract with Wayne RESA in accordance with the intent of the bid documents.

3. The undersigned acknowledges receipt and acceptance of all addenda.

4. The undersigned agrees to the following terms, conditions, certifications, and requirements listed in Section 2.3:

- Contractor's Employment Eligibility
- Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
- Certification Regarding Nondiscrimination Under Federally and State Assisted Programs
- Assurance Regarding Access to Records and Financial Statements
- Iran Economic Sanctions Act
- Certificate of Independent Price Determination
- Certifications/Disclosure Requirements Related to Lobbying
- U.S. Department of Energy Assurance of Compliance Non-Discrimination in Federally Assisted Programs

5. The undersigned acknowledges that proposer will be in good standing in the State of Michigan, with all the necessary licenses, permits, certifications, approvals, and authorizations necessary to perform all obligations in connection with this RFP and associated bid documents.

6. It is the responsibility of each proposer to be familiar with all of the specifications, terms and conditions and, if applicable, the site conditions. By the submission of a bid, the proposer certifies that if awarded a contract they will make no claim against Wayne RESA based upon ignorance of conditions or misunderstanding of the specifications.

7. Patent indemnity: Vendors who do business with the Wayne RESA shall hold Wayne RESA, its officers, agents and employees, harmless from liability of a nature or kind, including cost and expenses, for infringement or use of any patent, copyright or other proprietary right, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.

8. Insurance certificates are not required at the time of submission. However, if awarded, the Contractor agrees to meet the minimum insurance requirements posted in the terms and conditions. This



MAC

documentation must be provided to Wayne RESA, prior to award, and shall include an insurance certificate and additional insured certificate, naming Wayne RESA, which meets the minimum insurance requirements, as stated in the terms and conditions.

2.1 Company Profile

Company Profile
Legal Company Name of Proposer: UnboundEd Learning, Inc.
Street Address: 228 Park Ave South, ECM 90834
City: New York
State: New York
Zip Code: 10003
Website: https://unbounded.org/
Primary Contact Name: Scott Noon
Primary Contact Phone Number: 717.823.1997
Primary Contact Email Address: rfp@unbounded.org
Dun & Bradstreet (D&B) Number (if applicable): 087881963
Type of Entity/Organization (Corporation, LLC, Non-Profit, etc.): Non-Profit
Has your company been debarred by the Federal and/or State Government? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>If yes, has it been lifted and if so, when?</i>
Have you ever been in bankruptcy or in reorganization proceedings? No, UnboundEd has not been in bankruptcy or in reorganization proceedings.
Brief history of your company, including the year it was established: UnboundEd is a national nonprofit established in 2015 that empowers educators to meet the needs of every single student through grade-level, engaging, affirming, and meaningful — GLEAM® — instruction. We work side-by-side with teachers, coaches, principals, and district leaders to ensure the success of your instructional vision for exceptional education and improved outcomes.
Signature:  <small>Scott Noon (Aug 19, 2025 18:28:36 EDT)</small>
Name and Title of Signer: Scott Noon, Chief Partnerships Officer
Date: 19/08/25

2.2 References

Provide a minimum of three (3) customer references for commodities and/or services of similar scope, dating within the past five (5) years. Please identify any experience relevant to the services you propose to provide through this RFP within the Scope of Work:

Entity Name: Venture Academy	
Contact Name: Joni Hollstrom	Title: Division Director
City: Stockton	State: California
Phone Number: 209.468.5940	Dates of Services: August 2022–June 2025
Description of Services: Venture Academy has participated in a GLEAM® Inventory, Standards Institute™, and Leadership Institute.	
Annual Volume: \$323,000/year	

Entity Name: Green Bay Area Public Schools	
Contact Name: David Johns	Title: Associate Superintendent
City: Green Bay	State: Wisconsin
Phone Number: 920.272.7481	Dates of Services: March 2024–June 2025
Description of Services: Green Bay Area Public Schools has participated in a GLEAM® Inventory, Local Summits, and Standards Institute™.	
Annual Volume: \$275,500/year	

Entity Name: Des Moines Independent Community School District	
Contact Name: Kelly Schofield	Title: Directory of Teaching and Learning - Elementary
City: Des Moines	State: Iowa
Phone Number: 515.242.8542	Dates of Services: August 2022–June 2025



Description of Services: Des Moines Public Schools has participated in a GLEAM® Inventory, Standards Institute™, Local Summits, and Leadership Institute.

Annual Volume: \$953,000/year

2.3 Assurances and Certifications

CONTRACTOR'S EMPLOYMENT ELIGIBILITY

By entering the contract, Contractor warrants compliance with ARS subsection 41-4401, ARS subsection 23-214, the Federal Immigration and Nationality Act (FINA), and all other federal immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws. Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Proposer complies and maintains compliance with FINA, ARS 41-4401 and 23-214 which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Wayne RESA Participating entities in which work is being performed.

Scott Noon

Printed Name of Respondent

UnboundEd Learning, Inc.

Company Name

Scott Noon

Scott Noon (Aug 19, 2025 18:27:59 EDT)

Signature of Respondent

19/08/25

Date of Signature

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion

The prospective contractor certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded for from participating in this transaction by any Federal department of agency. Where the prospective contractor is unable to certify to any of the statements in this certification, such prospective contractor shall attach an explanation to this proposal.

Certification Regarding Nondiscrimination Under Federally and State Assisted Programs

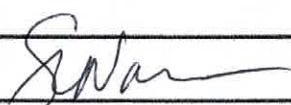
The applicant hereby agrees that it will comply with all federal and Michigan laws and regulations prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin or ancestry, age, sex, marital status or handicap, shall be discriminated against, excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in any program or activity for which it is responsible or for which it receives financial assistance from the U.S. Department of Education or the MDE.

Assurance Regarding Access to Records and Financial Statements

The applicant hereby assures that it will provide the pass-through entity, i.e., the Wayne County Regional Educational Service Agency, and auditors with access to the records and financial statements as necessary for the pass-through entity to comply with 2 CFR, Part 200, Subpart F and Compliance Supplement for the U.S. Department of Education.

Iran Economic Sanctions Act

The prospective contractor certifies that its organization, by submission of this proposal, is not an Iran Linked Business. Please refer to the "Iran Economic Sanction Act" Public Act 517 for clarifications or questions. Wayne RESA as a Michigan public entity is required to follow Public Act 517 of 2012.

Proposer Signature:	
Date:	8-19-2025

Commonwealth of Pennsylvania - Notary Seal
Diane I. Dombach, Notary Public
Lancaster County
My commission expires March 30, 2026
Commission number 1221708

Notary	
State of <u>Pennsylvania</u>	
County of <u>Lancaster</u>	
Sworn to and subscribed before me, a notary public in and for the above state and county, on this <u>19th</u> day of <u>August</u> , 20 <u>25</u> .	
Notary Public <u>Diane I. Dombach</u>	
My commission expires: <u>03/30/2026</u>	

CERTIFICATE OF INDEPENDENT PRICE DETERMINATION

- (A) By submission of this offer, the offeror certifies each party thereto certifies as to its own organization, that in connection with this procurement:
- (1) The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting completion, as to any matter relating to such prices with any other offeror or with any competitor;
 - (2) Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the offeror and will not knowingly be disclosed by the offeror prior to bid opening in the case of an advertised procurement or prior to award in the case of a negotiated procurement, directly or indirectly to any other offeror or to any competitor; and
 - (3) No attempt has been made or will be made by the offeror to induce any person or firm to submit or not to submit an offer for the purpose of restricting competition.
- (B) Each person signing this offer on behalf of the manufacturer or processor certifies that:
- (1) He or she is the person in the offeror's organization responsible within the organization for the decision as to the prices being offered herein and has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above; or
 - (2) He or she is not the person in other offeror's organization responsible within the organization for the decision as to the prices being offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to (A)(1) through (A)(3) above, and as their agent does hereby so certify; and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.

To the best of my knowledge, this manufacturer or processor, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

Scott Noon, Chief Partnerships Officer
Company's Authorized Representative / Position Title

Scott Noon
Scott Noon (Aug 20, 2025 16:00:41 EDT)

Signature of Company Representation

UnboundEd Learning, Inc.
Company Name

20/08/25

Date of Signature

CERTIFICATIONS/DISCLOSURE REQUIREMENTS RELATED TO LOBBYING

Section 319 of Public Law 101-121 (31 U.S.C.), signed into law on October 23, 1989, and imposes new prohibitions and requirements for disclosure and certification related to lobbying on recipients of Federal contracts, grants, cooperative agreements, and loans. Certain provisions of the law also apply to Federal commitments for loan guarantees and insurance; however, it provides exemptions for Indian tribes and tribal organizations.

Effective December 23, 1989, current and prospective recipients (and their subtier contractors and/or subgrantees) will be prohibited from using Federal funds, other than profits from a Federal contract, for lobbying Congress and any Federal agency in connection with the award of a particular contract, grant, cooperative agreement, or loan. In addition, for each award action in excess of \$100,000 (or \$150,000 for loans) on or after December 23, 1989, the law requires recipients and their subtier contractors and/or subgrantees to: (1) certify that they have neither used nor will use any appropriated funds for payment to lobbyists; (2) disclose the name, address, payment details, and purpose of any agreements with lobbyists whom recipients or their subtier contractors or subgrantees will pay with profits or non-appropriated funds on or after December 23, 1989; and (3) file quarterly updates about the use of lobbyists if material changes occur in their use. The law establishes civil penalties for noncompliance. If you are a current recipient of funding or have an application, proposal, or bid pending as of December 23, 1989, the law will have the following immediate consequences for you:

You are prohibited from using appropriated funds (other than profits from Federal contracts) on or after December 23, 1989, for lobbying Congress and any Federal agency in connection with a particular contract, grant, cooperative agreement or loan; You are required to execute the attached certification at the time of submission of an application or before any action in excess of \$100,000 is awarded; and You will be required to complete the lobbying disclosure form if the disclosure requirements apply to you.

Regulations implementing Section 319 of Public Law 101-121 have been published an Interim Final Rule by the Office of Management and Budget as Part III of the February 26, 1990, Federal Register (pages 6736-6746).

CERTIFICATION REGARDING LOBBYING CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge and belief, that:

No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of any Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement;

If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions;

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Scott Noon, Chief Partnerships Officer

Company's Authorized Representative / Position Title

Scott Noon

Scott Noon (Aug 19, 2025 18:21:50 EDT)

Signature of Company Representation

UnboundEd Learning, Inc.

Company Name

19/08/25

Date of Signature

SECTION 3.0 – BIDDING, EVALUATION, SELECTION & AWARD PROCESS

This section contains a description of activities as well as instructions to proposers on how to prepare and submit their proposal:

3.1 Wayne RESA Responsibility

Wayne RESA is not responsible for representations made by any of its officers or employees prior to the execution of the Master Agreement unless such understanding or representation is included in the Master Agreement.

3.2 Truth and Accuracy of Representations

False, misleading, incomplete, or deceptively unresponsive statements in connection with a proposal shall be sufficient cause for rejection of the proposal. The evaluation and determination in this area shall be at Wayne RESA Administrator/Purchasing agent designee's sole judgment and his/her judgment shall be final.

3.3 Proposers Questions

Proposers may submit written questions regarding this RFP by e-mail to the address identified below. All questions must be received by no later than the date identified on the cover page of this RFP. All questions, without identifying the submitting company, will be compiled with the appropriate answers and issued as an addendum to the RFP.

When submitting questions please specify the RFP section and paragraph number and quote the language that prompted the question. This will ensure that the question can be quickly found in the RFP. Wayne RESA reserves the right to group similar questions when providing answers. Questions should be addressed to:

E-mail address: purchasing@resa.net

Wayne RESA may modify the RFP at any time during the bid process. All changes to the RFP will be posted under the bid number and each posting officially revises the RFP.

3.4 Preparation of the Proposal

Each Proposer must submit a complete proposal in response to this RFP. The proposal must remain valid for at least 120 days from the due date for responses to this RFP.

The Proposer will be responsible for completing and submitting the following sections of this RFP:

Section 1.0 – Bid Responses to Scope of Work - The Proposer's proposal must include detailed responses to each of the specifications and requirements listed in Section 1.3.1 by using the designated Proposer Response Boxes. There is no requirement or limitation on the number of words for the Proposer's responses.

Section 2.0 – Proposer Information and Acceptance – The Proposer will be required to complete the information in this section and provide required signatures and notarization.

Attachment A – Pricing Sheet – The Proposer will be required to complete the tables that make up the pricing sheet.

3.5 Bid Submission Deadline

See Cover Page for the Bid Submission Deadline (the "Due Date").

1. Submit an electronic version of your Bid to BidNet not later than the **Due Date** identified on the cover page. Wayne RESA has no obligation to consider any proposal that is not timely received. Proposals will not be accepted via U.S. mail or any other delivery method.

Steps to Access Full RFP on BidNet:

- a) Go to www.bidnetdirect.com/mitn/resa.
- b) Register or log in if you are already a member.
- c) Navigate to the RFP section and search for the solicitation number or title.
- d) Download all relevant documents and follow the instructions specified in the RFP to submit your response.

WRESA Contact Information

For any queries related to this bid, please contact:

- **Contact Person:** Stacey Shaw
- **Email:** purchasing@resa.net

3.6 Adherence to Minimum Mandatory Requirements (Pass/Fail)

Wayne RESA Administrator or designee shall review Section 2.2 References and determine if the Proposer meets the minimum mandatory requirements as outlined in this RFP.

Failure of the proposer to comply with the minimum mandatory requirements may eliminate its proposal from any further consideration. Wayne RESA may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

3.7 Evaluations Process

All Bids will be reviewed for compliance with the minimum mandatory requirements stated within this RFP. Bids not meeting the minimum mandatory requirements will be deemed non-responsive and eliminated from further consideration. Wayne RESA may elect to waive any informality in a proposal if the sum and substance of the proposal is present.

- A. Wayne RESA may contact the Proposer for clarification of the Proposer's Bid.
- B. Wayne RESA may use other sources of information to perform the evaluation.

C. Wayne RESA. may require the Proposer to submit additional and/or supporting materials.

Responsive bids will be evaluated on the factors identified in this RFP. The Proposer(s) whose bid is advantageous to the Eligible Agencies, taking into consideration the evaluation factors, will be recommended for award approval.

After a prospective Proposer has been selected, Wayne RESA and the prospective Proposer(s) will negotiate a Master Agreement. If a satisfactory Master Agreement cannot be negotiated, Wayne RESA may, at its sole discretion, begin negotiations with the next qualified proposer who submitted a proposal.

3.8 Evaluation Criteria

	Technical Evaluation Criteria	Points
1.	Sections 1.0 – Executive Summary & Scope of Proposed Solution; Section 1.3.1 – Specifications and Requirements	40
3.	Section 2.2 - References	20
4.	Pricing – Attachment A - Pricing	25
5.	Adherence to Terms & Conditions - https://www.resa.net/administrative-support/purchasing/request-for-proposal as (DOC) CoPro+ Contract Terms and Conditions . Please submit any redlines/exceptions with your proposal.	15
	Total Points Possible	100

Award shall be made to the most responsible Proposer whose proposal is determined to be best value to Wayne RESA taking into consideration the terms and conditions set forth in this RFP. A valid and enforceable Contract exists when an agreement is fully executed between Wayne RESA and the Proposer.

In determining the best value, Wayne RESA will review and consider the technical evaluation criteria and pricing. Proposals receiving **80** or more technical evaluation points (see table above) will have pricing evaluated and considered for award.

3.9 Optional Tools to Enhance Evaluation Process

Wayne RESA during the evaluation of proposals may find it necessary to utilize one or multiple tools, as listed below, to facilitate their understanding of the proposal(s) in order to select the best offering to Wayne RESA.

- Clarifications
- Deficiency Report

- Oral Presentation
- Site Visit
- Best and Final Offer (BAFO)
- Negotiations

3.10 Wayne RESA Option to Reject Proposals

Wayne RESA may, in its sole and absolute discretion, reject any or all proposals submitted in response to this RFP. Wayne RESA shall not be liable for any costs incurred by the Proposer in connection with the preparation and submission of any proposal. Wayne RESA reserves the right to waive inconsequential disparities in a submitted proposal.

3.11 Freedom of Information Act

This Contract and all information submitted to Wayne RESA by the Contractor and Proposers is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, et seq.

Wayne RESA shall not, in any way, be liable or responsible for the disclosure of any such record or any parts thereof, if disclosure is required or permitted under the Michigan Freedom of Information Act or otherwise by law. The Proposer(s) must specifically label only those provisions of the proposal, which are actually trade secrets, confidential, or proprietary in nature. A blanket statement of confidentiality or the marking of each page of the proposal as "Trade Secret", "Confidential", or "Proprietary" shall not be permitted. Any such designation will be disregarded.

By submitting a response to this RFP, the Proposer shall be deemed to have agreed to indemnify and hold harmless Wayne RESA for any liability arising from or in connection with Wayne RESA's failure to disclose, in response to a request under the Michigan Freedom of Information Act, any portion or portions of the Proposer's response to this RFP which have been marked "Trade Secret," "Confidential," or "Proprietary."

3.12 Contacts with Wayne RESA Personnel

All contact with Wayne RESA regarding this RFP or any other matter relating thereto must be emailed as follows:

Email address: purchasing@resa.net

If it is discovered that a Proposer contacted and received information regarding this solicitation from any Wayne RESA personnel other than the Procurement Contact, Wayne RESA, in its sole discretion, may disqualify its proposal from further consideration. Only those communications made by Wayne RESA in writing will be binding with respect to this RFP.

3.13 Final Agreement Award Determination

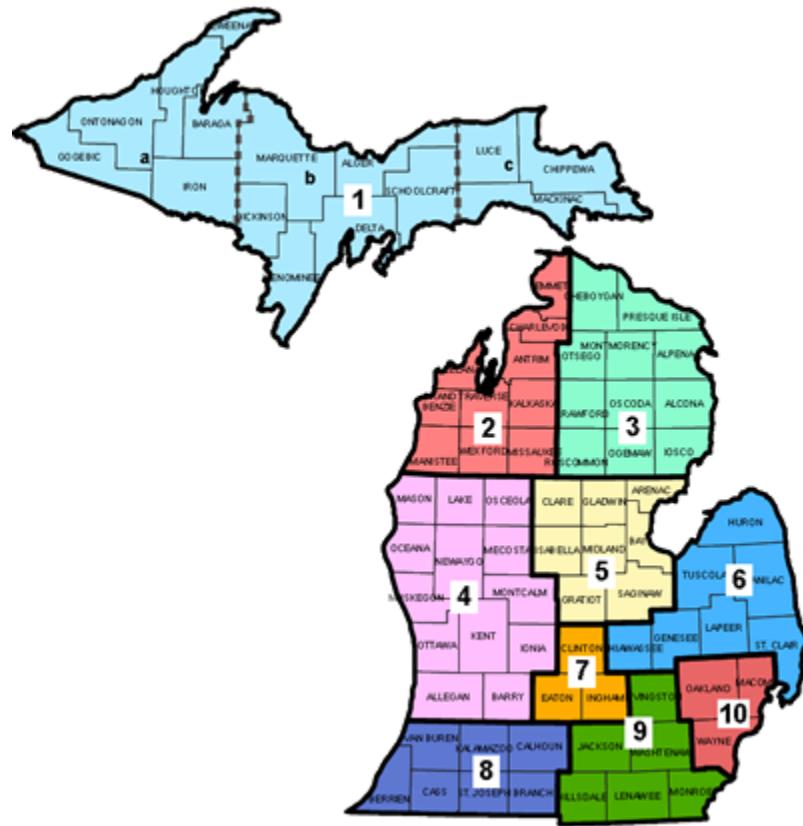
Wayne RESA reserves the right to make one total award, one award for each section, multiple awards, or a combination of awards, and to exercise its judgment concerning the selection of one

or more proposals, the terms of any resultant agreement(s), and the determination of which, if any, proposal(s) best serves the interests of Wayne RESA.

3.14 Cancellation of Invitations for Bids or Requests for Proposals

An IFB, a RFP, or other solicitation may be cancelled, or any or all bids or proposals may be rejected in whole or in part as may be specified in the solicitation, when it is in the best interest of the County in accordance with regulations.

APPENDIX A – Regional Map



1. Upper Peninsula
 2. Northwest
 3. Northeast
 4. West
 5. East Central
 6. East
 7. South Central
 8. Southwest
 9. Southeast
 10. Detroit Metro

Proposer Response:

Please list which Regions you will service.

Under this RFP, we would serve Region 10.

ATTACHMENT A – PRICING

1. The Proposer must provide pricing for the deliverables stated in this RFP using the table below. You may add additional rows as needed. Failure to complete the pricing schedule may result in the disqualification of your proposal.

2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, travel, maintenance, and potential costs that the vendor may charge (e.g., shipping and handling, per piece pricing, and palletizing).

Project Phase	Description of Service	Unit	Quantity	Unit Price (\$)	Total Cost (\$)
Year 1: Internal Capacity Building & Program Design	Facilitation of four full-day in-person professional learning sessions (includes two facilitators for 60 participants in JC meetings)	Per day	3	\$9,384	\$28,152
	Two-day Learning Walks experience for up to 30 RESA staff (five facilitators onsite for one full day + two half-day virtual learning sessions)	Package	1	\$35,700	\$35,700
	Access to self-paced virtual learning modules	Library		Included at No Charge	\$0
	Co-design of Community of Practice (CoP) (virtual meetings)	Per 3-hour session	4	\$2,550	\$10,200
	Development of onboarding and communication materials for CoP	Per hour	6	\$867	\$5,202

Project Phase	Description of Service	Unit	Quantity	Unit Price (\$)	Total Cost (\$)
	Learning Summit (one-day event) to launch CoP 10 sections (1 facilitator each) of 25 people	Per Section	10	\$6,120	\$61,200
Year 2: CoP Launch & Dual Support	Launch and facilitate initial CoP convening (Local Standards Institute - Aug 2026) (per Pathway Section of up to 25 educators)	Per Pathway Section	4	\$44,625	\$178,500
	Monthly Virtual Learning Workshops for CoP members (three-hour virtual workshops; recorded and shared)	Per Workshop	10	\$2,550	\$25,500
	Two-day Learning Walks experience for up to 60 CoP members (ten facilitators onsite for one full day + two half-day virtual learning sessions)	Package	1	\$73,950	\$73,950
	Quarterly Touchpoints: shared learning and planning sessions with RESA leadership (half-day virtual sessions)	Per session	4	\$2,550 Per Session	\$10,200
	Co-design of the evaluation model and tools (half-day virtual sessions)	Per session	4	\$2,550 Per Session	\$10,200

Project Phase	Description of Service	Unit	Quantity	Unit Price (\$)	Total Cost (\$)
	Ongoing consulting and planning support (virtual meetings)	Hourly	8	\$867	\$6,936
	Virtual learning modules	Library			No charge
	Learning Summit (one-day event) to support CoP - March-April 10 sections (1 facilitator each) of 25 people	Per Section	10	\$6,120	\$61,200
Year 3: Maintenance and Support	Ongoing consulting and planning support (virtual meetings)	Hourly	8	\$867	\$6,936
	Virtual learning modules	Library			No charge
	Monthly Virtual Learning Workshops for CoP members (three-hour virtual workshops; recorded and shared)	Per Workshop	10	\$2,550	\$25,500
TOTAL ESTIMATED COST	YEAR ONE YEAR TWO YEAR THREE				\$140,454 \$366,486 \$32,436